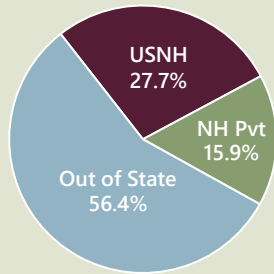


USNH Quarterly Status Report for the State of New Hampshire | March 2023

PERFORMANCE

Enrollment of 4-Year College-Going NH Recent High School Grads



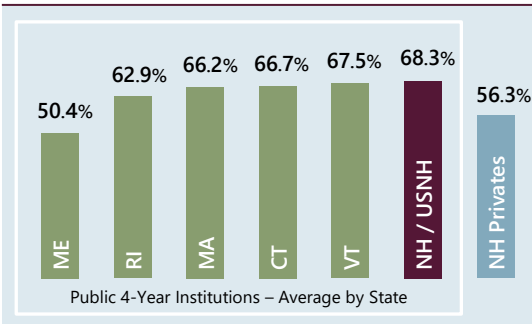
U.S. Dept. of Education, National Center for Education Statistics, IPEDS. Fall 2020, most recent available.

Enrollment

	Fall FTE		12-Mo Headcount	
	2021	2022	FY21	FY22
NH Resident	11,469	10,683	16,074	15,058
Nonresident	11,355	11,233	13,460	13,032
Total	22,823	21,916	29,534	28,090
NH % of Total	50.2%	48.7%	54.4%	53.6%

12-month headcount unduplicated by campus within the academic year.

Bachelor's 6-Year Graduation Rate



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. FY21 provisional data, most recent available.

Student Loan Default Rate

U.S. All Sectors	2.3%
NH Private 4Yr	2.1%
U.S. Public 4Yr	1.9%
Northeast Public 4Yr	1.8%
New Engl Public 4Yr	1.7%
NH / USNH	1.2%

National Student Loan Data System, official 3-year default rates released 10/2022 on borrowers entering repayment in 2019. New England and Northeast averages exclude NH/USNH. Rate drop reflects COVID-related moratorium on repayment.

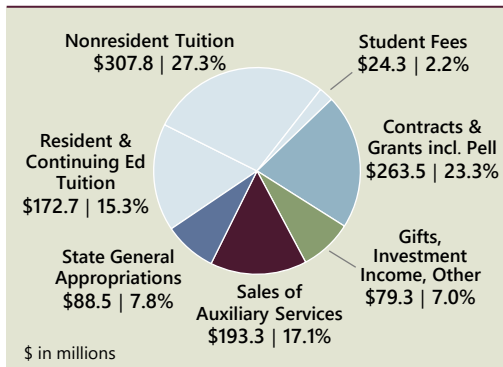
FINANCE

Operating Margin

\$ in millions	Actual FY22	Projection FY23
Total Operating Revenues	\$915.1	\$949.6
Total Operating Expenses	\$883.8	\$932.2
Total Operating Margin	\$31.4	\$17.5
Operating Margin	3.4%	1.8%

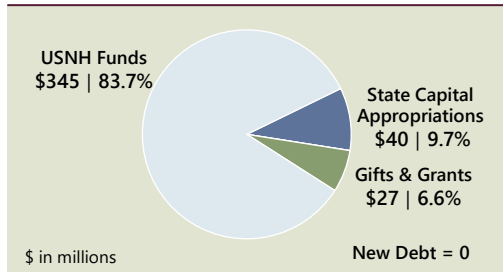
OM generated by recurring activities is estimated at \$18M in FY22 and (\$4M) in FY23. OM generated from nonrecurring/one-time activities such as COVID recoveries and strategic investments is estimated at \$14M in FY22 and \$21M in FY23.

Revenue Sources FY22 Total = \$1.1 Billion

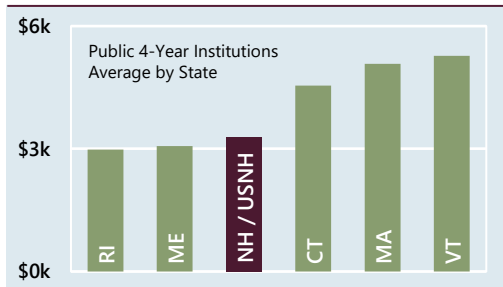


Operating and nonoperating revenues. Excludes capital additions. Gross tuition and fees, not netted for financial aid.

Capital Funding Sources 2017-2022 Total = \$412 Million

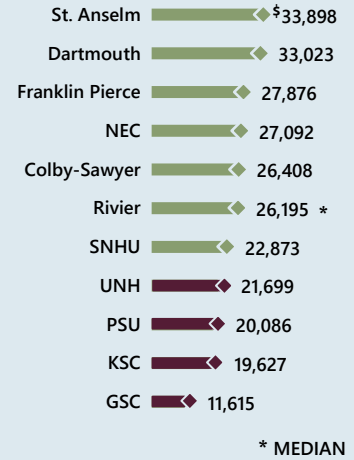


Administrative Expense per Student



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. Institutional support expense per 12-month FTE. FY19-21, 3-year average. FY21 provisional data, most recent available.

Average Net Price of Attendance NH Undergrads



U.S. Dept. of Education, College Scorecard, 4/2023. FY21, most recent available. Average total annual price after all grant and scholarship aid for first-year, full-time, in-state students receiving federal aid.

CURRENT INITIATIVES

- Biosciences Workforce Ecosystem
- Business Partnership Development
- Enterprise Technology Modernization
- Governance Restructuring
- Strategic Planning Activities
- Student Mental Health & Wellbeing
- Systemwide Facilities Assessment
- Systemwide Shared Services & Optimization
- USNH / CCSNH Collaboration & Partnerships
- USNH Online including GSC-USNH Integration

RISK AREAS

Monitored by Board of Trustees

- Academic Programs
- Compliance
- Enrollment and Retention
- External Forces
- Financial Health
- Governance
- GSC Integration into UNH
- IT and Security
- New ERP and Major Systems
- Talent Management