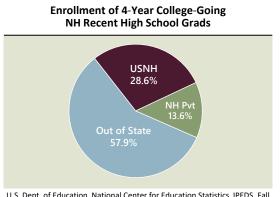
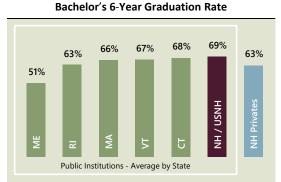
## PERFORMANCE



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. Fall 2018, most recent available.

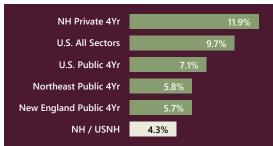
Enrollment					
	Fall FTE		12-Month Headcount		
	2019	2020	FY19	FY20	
NH Resident	12,413	12,067	16,980	16,575	
Nonresident	12,015	11,506	14,267	13,831	
Total	24,428	23,573	31,247	30,406	
NH % of Total	50.8%	51.2%	54.3%	54.5%	

Headcount unduplicated by campus.



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. FY19 provisional data, most recent available.

#### Student Loan Default Rate

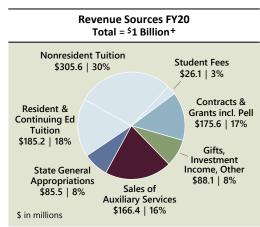


National Student Loan Data System, official 3-year default rates released 09/2020 on borrowers entering repayment in 2017. New England and Northeast averages exclude NH/USNH.

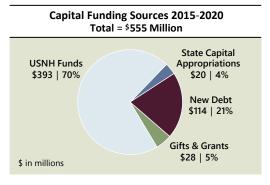
# **FINANCE**

Operating Margin and UFR to Debt				
\$ in millions	Actual FY20	Projection FY21		
Total Operating Revenues	\$828.4	\$825.0		
Total Operating Expenses	\$832.0	\$935.7		
Total Operating Margin	(\$3.6)	(\$110.7)		
Operating Margin	-0.4%	-13.4%		
UFR:Debt	66%	36%		
LIER - uprostricted financial recourses EV20 includes approv. \$40.M				

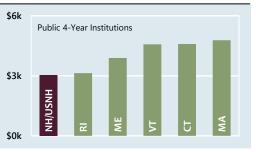
UFR = unrestricted financial resources. FY20 includes approx. \$40 M in student refunds related to COVID-19. FY21 Projection includes approx. \$93 M of estimated COVID-19 costs/impacts.



Operating and nonoperating revenues. Excludes capital additions. Gross tuition and fees, not netted for financial aid.

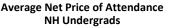


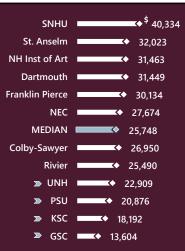
#### Administrative Expense per Student



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. FY17-19, 3-year average. Institutional support expense per 12-month FTE. FY19 provisional data, most recent available.

### Financial Statements





U.S. Dept. of Education, College Scorecard, 3/2020. FY18 most recent available. Average total annual price after all grant and scholarship aid for first-time, fulltime, in-state freshmen receiving any federal aid.

# **CURRENT INITIATIVES**-

COVID-19 Response and Return-to-Campus Planning Biosciences Workforce Ecosystem Business Partnership Development

Enrollment Collaboration

**Expanded Nursing Capacity** 

NH Online

Systemwide Process Centralization & Optimization

- Finance
  - Information Technology
  - Procurement
- USNH / CCSNH Collaboration

## **RISK AREAS**

Monitored by Board of Trustees

- COVID-19 Campus Safety & Health
- Academic Programs
- Change Management
- Compliance
- Enrollment
- Finance
- Governance
- IT & Security
- Talent Management

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