

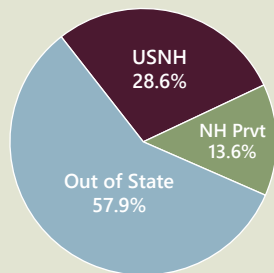
University System of New Hampshire

Quarterly Status Report for the State of New Hampshire

September 2020

PERFORMANCE

Enrollment of 4-Year College-Going NH Recent High School Grads



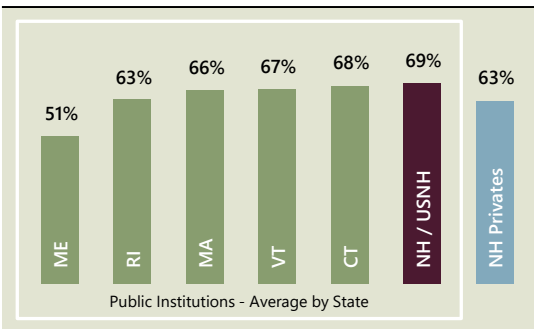
U.S. Dept. of Education, National Center for Education Statistics, IPEDS. Fall 2018, most recent available.

Enrollment

	Fall FTE		12-Month Headcount	
	2019	2020	FY19	FY20
NH Resident	12,413	12,067	16,980	16,575
Nonresident	12,015	11,506	14,267	13,831
Total	24,428	23,573	31,247	30,406
NH % of Total	50.8%	51.2%	54.3%	54.5%

Headcount unduplicated by campus.

Bachelor's 6-Year Graduation Rate



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. FY19 provisional data, most recent available.

Student Loan Default Rate

NH Private 4Yr	11.9%
U.S. All Sectors	9.7%
U.S. Public 4Yr	7.1%
Northeast Public 4Yr	5.8%
New England Public 4Yr	5.7%
NH / USNH	4.3%

National Student Loan Data System, official 3-year default rates released 09/2020 on borrowers entering repayment in 2017. New England and Northeast averages exclude NH/USNH.

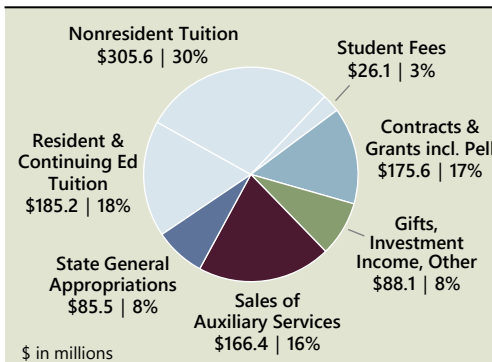
FINANCE

Operating Margin and UFR to Debt

\$ in millions	Actual FY20	Projection FY21
Total Operating Revenues	\$828.4	\$839.9
Total Operating Expenses	\$832.0	\$909.7
Total Operating Margin	(\$3.6)	(\$69.9)
Operating Margin	-0.4%	-8.3%
UFR:Debt	66%	54%

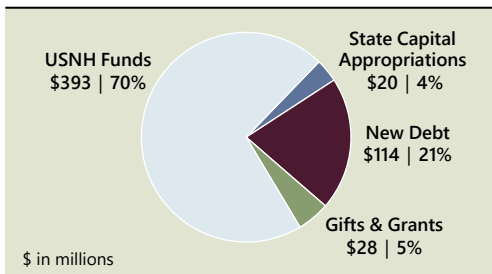
UFR = unrestricted financial resources. FY20 includes approx. \$40 M in student refunds related to COVID-19. FY21 budget includes approx. \$60M of est. COVID-19 costs/impacts; updated FY21 projections will be presented to the Board of Trustees in January 2021.

Revenue Sources FY20 Total = \$1 Billion+

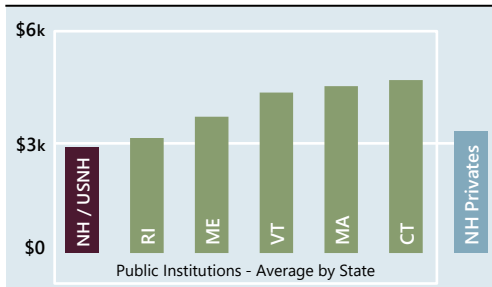


Operating and nonoperating revenues. Excludes capital additions. Gross tuition and fees, not netted for financial aid.

Capital Funding Sources 2015-2020 Total = \$555 Million



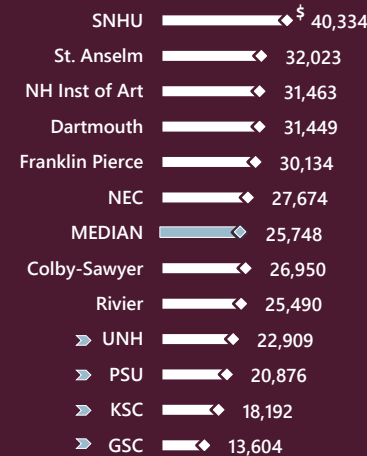
Administrative Expense per Student



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. FY16-18, 3-year average. Institutional support expense per 12-month FTE. FY18 provisional data, most recent available.

Financial Statements

Average Net Price of Attendance NH Undergrads



U.S. Dept. of Education, College Scorecard, 3/2020. FY18 most recent available. Average total annual price after all grant and scholarship aid for first-time, full-time, in-state freshmen receiving any federal aid.

CURRENT INITIATIVES

- COVID-19 Response & Return-to-Campus Planning
- Biosciences Workforce Ecosystem
- Business Partnership Development
- Enrollment Collaboration
- Expanded Nursing Capacity
- NH Online
- Systemwide Process Centralization & Optimization
 - Finance
 - Information Technology
 - Procurement
- USNH / CCSNH Collaboration

RISK AREAS

Monitored by Board of Trustees

- Campus Safety & Health including COVID-19
- Academic Programs
- Change Management
- Compliance
- Enrollment
- Finance
- Governance
- IT & Security
- Talent Management

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