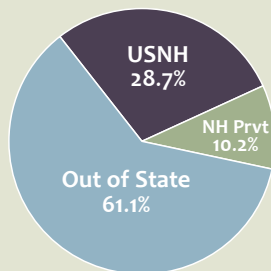


University System of New Hampshire Quarterly Status Report for the State of New Hampshire

September 30, 2018

PERFORMANCE

Enrollment of 4-Year College-Going NH Recent High School Grads



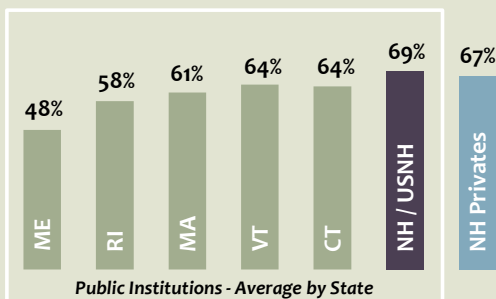
U.S. Department of Education, National Center for Education Statistics, IPEDS. Fall 2016, most recent data available 09/2018.

Enrollment

| | Fall FTE | | 12-Month Headcount | |
|---------------|----------|--------|--------------------|--------|
| | 2017 | 2018 | FY17 | FY18 |
| NH Resident | 12,940 | 12,807 | 17,927 | 17,362 |
| Nonresident | 12,627 | 12,502 | 14,353 | 14,384 |
| Total | 25,567 | 25,309 | 32,280 | 31,746 |
| NH % of Total | 50.6% | 50.6% | 55.5% | 54.7% |

Headcount unduplicated by campus

Bachelor's 6-Year Graduation Rate



NCES-IPEDS, FY16 most recent year of available peer data 09/2018.
USNH FY17 = 69%

Student Loan Default Rate

| | |
|------------------------|-------|
| U.S. All Sectors | 11.8% |
| NH Private 4Yr | 8.7% |
| U.S. Public 4Yr | 7.1% |
| New England Public 4Yr | 6.0% |
| Northeast Public 4Yr | 5.8% |
| NH / USNH | 4.2% |

National Student Loan Data System, official 3-year default rates released 09/2018 on borrowers entering repayment in 2015.

FINANCE

Operating Margin and UFR to Debt

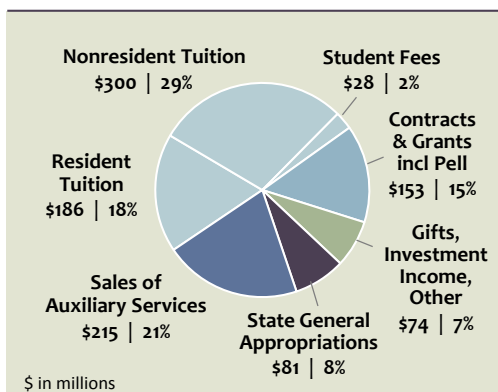
\$ in millions

| | Actual FY18 | Current Projection FY19 |
|--------------------------|----------------|-------------------------------|
| Total Operating Revenues | \$849.2 | 863.7 |
| Total Operating Expenses | \$843.6 | 852.6 |
| Total Operating Margin | \$5.6 | 11.1 |
| Operating Margin | 0.7% | 1.3% |
| UFR:Debt | 62% | 56% |

FY18 operating margin is reduced by one-time \$2 million asset write-off.
UFR = unrestricted financial resources

Revenue Sources FY18

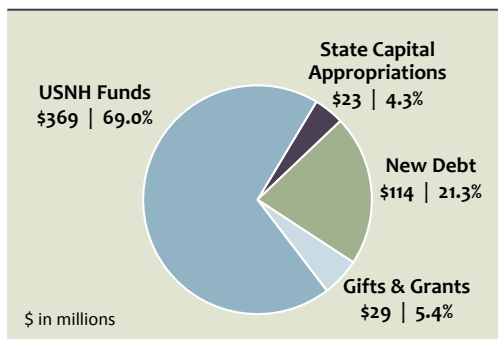
Total = \$1+ Billion



Operating and nonoperating revenues. Excludes capital additions. Gross tuition and fees, not netted for financial aid. Resident tuition includes continuing education.

Capital Funding Sources 2013-2018

Total = \$535 Million

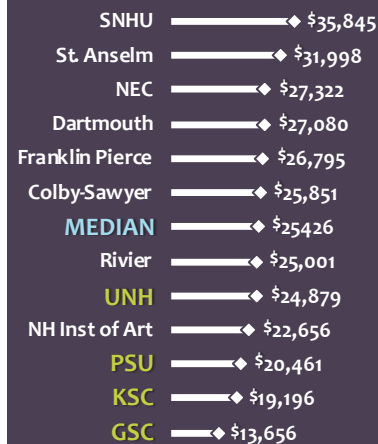


KEY INITIATIVES

Granite Guarantee
KSC Transition
PSU "Cluster" Program Model
UNH Biosciences Workforce Ecosystem
GSC Business Partnership Development
USNH Student Success Collaborative
Systemwide Process Standardization

Financial Statements

Average Net Price of Attendance NH Undergrads



U.S. Department of Education, College Scorecard, 9/2018. FY16 data, most recent available. Average total annual price for first-time, full-time, in-state freshmen receiving any federal assistance, net of all grant and scholarship aid.

Bond Ratings: Moody's Aa3 | S&P AA-

"The system's very good strategic positioning is supported by strong fiscal oversight demonstrated by solid liquidity, manageable leverage, good donor support, and consistently positive operations."
— Moody's

"Very strong with excellent financial management policies, ample financial performance with recurring positive operating margins, superior financial resources, and low to moderate debt and contingent liabilities."
— Standard & Poors

RISK AREAS

Monitored by Board of Trustees

Enrollment
Change Management
Resource Maximization
Governance
Finances
Compliance
IT & Security
Academic Programs
Campus Safety
Deferred Maintenance
Talent Management