

College Tuition Savings Plan Advisory Commission
Minutes of Meeting Held: January 31, 2000
State House, Room 103

The twenty eighth meeting of the College Tuition Savings Plan Advisory Commission (the Commission) was called to order at 10:15 a.m., with Chairman Senator Larsen presiding. The following Commission members were present representing a quorum:

<u>Member</u>	<u>Represents</u>
Michael A. Ablowich	Budget Director, Office of Governor, Representing the Governor
Richard A. Gustafson	President, New Hampshire College, Representing College and University Council
Sylvia Larsen	Senator from Concord
Ingrid Lemaire	Director of Public Relations, NH Higher Education Assistance Foundation
Edward MacKay	Vice Chancellor for Budget and Planning, University System of New Hampshire
Mary Milliken	Business Administrator, Representing Regional Community Technical College System
Georgie A. Thomas	State Treasurer, Treasury Department

The following members were absent:

Mike Cryans	Public Member from Hanover Appointed by the Governor
Martha Gooze	Public Member from Durham Appointed by the Governor
Edward Gordon	Senator from Bristol
Hannah M. McCarthy	President, Daniel Webster College, Representing Postsecondary Education Commission
Andrew R. Peterson	Representative from Peterborough
O. Alan Thulander	Representative from Frankestown

The first item on the agenda was the minutes of December 13, 1999. Edward MacKay moved to approve the minutes, seconded by Mary Milliken. The minutes passed unanimously.

Abram Claude of Fidelity stated that as of December 1999, the Unique Plan had 35,862 in total accounts of which 3,131 were new accounts in December alone. Market value of assets

totaled \$230,782,240. Abram stated that roughly 60% of the accounts are current Fidelity customers and 40% are new customers to fidelity. Those new customers bring in 80% of the dollars into the plan. Fidelity plans to do a zip code analysis of its New Hampshire customer base. David Pearlman, legal counsel for Fidelity, went over the private letter ruling and the fact that we still have no response from US Treasury. The main roadblock seems to be Treasury's review of this ruling.

The FIIS intermediary offering is due to be presented to the business acceptance committee of Fidelity on February 14th. Eric Naughtonson of Fidelity is working on the system constraints or requirements of the intermediary business. Currently only two states have intermediary plans: they are Colorado and Maine.

Laurie Enos reviewed the marketing plan. The main focus is declaring May 29th "529 day", having the Governor speak and publicizing our return information. Highlighting tax adjusted rates of return among the various state plans on a comparison basis was suggested by the commission. Laurie Enos also stated that Fidelity is considering giving some cash gifts and having a new press kit for the media. March 20th at 9:00 a.m. would be the next endowment subcommittee meeting, and March 27th at 10:00 a.m. will be the full commission meeting. The investment subcommittee will meet at 9:00 a.m. before the full commission meeting. The meeting adjourned at 11:35 a.m.