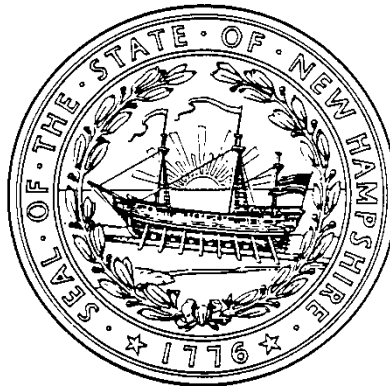


The State of New Hampshire



INFORMATION STATEMENT

This Information Statement, including Exhibit A, which is included herein by reference, contains certain financial and economic information concerning the State of New Hampshire (the "State") that has been furnished by the State and the other sources indicated herein. The information is authorized by the State to be distributed to prospective purchasers in connection with bonds or notes offered for sale by the State or debt securities offered by its authorities, agencies or political subdivisions guaranteed by the State, or for the payment of which the State may otherwise be directly or contingently liable, and to the Municipal Securities Rulemaking Board for purposes of Rule 15c2-12 of the Securities and Exchange Commission. The Information Statement may not be reproduced or used in whole or in part for any other purpose without the express written consent of William F. Dwyer, State Treasurer, State House Annex, Concord, New Hampshire.

Any statements in this Information Statement involving matters of opinion, whether or not expressly so stated, are intended merely as opinion and not as representations of fact. The information and expressions of opinions herein are subject to change without notice and neither the delivery of this Information Statement nor any sale made pursuant to any official statement or offering memorandum to which it is appended, in which it is included by reference or with which it is distributed shall, under any circumstances, create any implication that there has been no change in the affairs of the State, or its agencies, authorities and political subdivisions, since the date hereof. All fiscal year 2018 or later financial information is preliminary, unaudited and subject to change.

If and when included in this Information Statement, the words "expects," "forecasts," "projects," "intends," "anticipates," "estimates" and analogous expressions are intended to identify forward-looking statements as defined in the Securities Act of 1933, as amended, and any such statements inherently are subject to a variety of risks and uncertainties that could cause actual results to differ materially from those projected. Such risks and uncertainties include, among others, general economic and business conditions, changes in political, social and economic conditions, conditions in the financial markets, the financial condition of the State, regulatory initiatives and compliance with governmental regulations, receipt of federal grants, litigation, force majeure events and various other events, conditions and circumstances affecting the State of New Hampshire, many of which are beyond the control of the State. These forward-looking statements speak only as of the date of this Information Statement. The State disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statement contained herein to reflect any change in the State's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

STATE OF NEW HAMPSHIRE

William F. Dwyer
State Treasurer

March 27, 2018

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STATE OF NEW HAMPSHIRE

Governor

Christopher T. Sununu

Executive Council

Joseph D. Kenney
Christopher C. Pappas
Russell E. Prescott
Andru Volinsky
David K. Wheeler

State Treasurer

William F. Dwyer

Secretary of State

William M. Gardner

Attorney General

Gordon J. MacDonald

Commissioner of Administrative Services

Charles M. Arlinghaus

Comptroller

Dana M. Call

Budget Director

[Vacant]

STATE GOVERNMENT

Executive Branch

The executive officers of the State consist of the Governor, the State Treasurer, the Secretary of State and the five-member Executive Council (the “Council”). The Governor, who holds office for a two-year term, is responsible for the faithful execution of all laws enacted by the Legislature and the management of the executive departments of the State. The State Treasurer and the Secretary of State are elected by joint ballot of the House and Senate for two-year terms. The Council is elected by the people biennially, one Councilor for each of the five Councilor districts in the State. The Council’s chief function is to provide advice and consent to the Governor in the executive function of government. The Governor and Council can negate each other in nominations of and appointments to executive positions in the judicial and executive branches.

The executive branch is organized into a number of departments, each headed by a Commissioner. Major departments of the executive branch include: Health and Human Services, Transportation, Education (including departments for primary and secondary education, higher education and the university system), Natural and Cultural Resources, Business and Economic Affairs, Corrections, Environmental Services, Revenue Administration, Safety and Administrative Services. The agencies and authorities which have borrowing authority are discussed in more detail in the section entitled “STATE INDEBTEDNESS-Agencies, Authorities and Bonded or Guaranteed Indebtedness.” In addition, a State liquor commission manages the sale and distribution of beer and alcohol statewide. A lottery commission operates various games, the net proceeds of which are restricted for appropriation to primary and secondary education. A number of other boards and commissions regulate licensing and standards in areas such as public accounting, real estate, sports and medicine.

Legislative Branch

The legislative power of the State is vested in the General Court (the “Legislature”) consisting of the 400-member House of Representatives and the 24-member Senate, both meeting annually. Members of the House are elected biennially from districts apportioned among cities and towns of the State on the basis of population. Senate members are elected biennially from single-member Senate districts.

Money bills originate in the House, but the Senate may propose or concur in amendments. Every bill which passes both houses of the Legislature is presented to the Governor for approval or veto. If a bill is vetoed by the Governor, that veto may be overridden by a vote of two-thirds of the members of each chamber of the Legislature. If the Governor fails to act within five days (except Sundays) on a bill presented for approval, the bill automatically becomes law unless the Legislature is not then in session.

Judicial Branch

The judicial branch of the government consists of a Supreme Court, Superior Court with 11 sites, and a Circuit Court with three divisions (probate, district, and family) with 32 sites. Administrative support is provided by staff at the Administrative Office of the Courts and at the Trial Court Center. All justices and judges are appointed by the Governor and Council and may serve until seventy years of age.

STATE DEMOGRAPHIC AND ECONOMIC DATA

General

New Hampshire is located in the New England census region and is bordered by the states of Maine, Massachusetts and Vermont and the Province of Quebec, Canada. The State is 9,304 square miles in area and has 18 miles of general coastline on the Atlantic Ocean and 131 miles of tidal shoreline.

Population

New Hampshire experienced an increase in population between 2007 and 2017, with more rapid growth between 2016 and 2017. The State's population was 1,342,795 in 2017 according to the U.S. Census Bureau. Population has increased by 2.3% since 2007 and 1.7% since 2012. The table below shows New Hampshire's resident population and the change in its population relative to New England and the nation.

Population Trends (In Thousands)

<u>Year</u>	<u>New Hampshire</u>	<u>Change During Period</u>	<u>New England</u>	<u>Change During Period</u>	<u>United States</u>	<u>Change During Period</u>
2007	1,313	0.3%	14,279	0.2%	301,231	1.0%
2008	1,316	0.3%	14,340	0.4%	304,094	1.0%
2009	1,316	0.0%	14,404	0.4%	306,772	0.9%
2010	1,317	0.1%	14,468	0.4%	309,338	0.8%
2011	1,318	0.1%	14,529	0.4%	311,644	0.7%
2012	1,321	0.2%	14,585	0.4%	313,993	0.8%
2013	1,323	0.1%	14,643	0.4%	316,235	0.7%
2014	1,329	0.5%	14,696	0.4%	318,623	0.8%
2015	1,330	0.1%	14,726	0.2%	321,040	0.8%
2016	1,335	0.4%	14,758	0.2%	323,406	0.7%
2017	1,343	0.6%	14,810	0.4%	325,719	0.7%
Percent Change:						
	2007-2017	2.3%		3.7%		8.1%
	2012-2017	1.7%		1.5%		3.7%

Source: U.S. Census Bureau.

Personal Income

The State's per capita personal income increased 27.4% between 2007 and 2017 (as contrasted with an increase of 26.5% in the per capita personal income for the United States and a 27.3% increase for the New England region). The State's per capita personal income ranked 7th in 2017 with \$57,574 or 114.3% of the national average. The State's total personal income for 2017 was \$77.31 billion. The following table sets forth information on personal income for New Hampshire, New England and the United States since 2007.

**Comparisons of New Hampshire Personal Income
to New England and United States, 2006-2016**

<u>Year</u>	<u>New Hampshire Total Personal Income (In Millions)</u>	<u>Per Capita Personal Income</u>			<u>Percent Change</u>			<u>New Hampshire Per Capita Personal Income Ranking⁽¹⁾</u>
		<u>New Hampshire</u>	<u>New England</u>	<u>United States</u>	<u>New Hampshire</u>	<u>New England</u>	<u>United States</u>	
2007	\$59,326	\$45,199	\$49,201	\$39,821	3.3%	5.0%	4.4%	6
2008	61,011	46,365	51,278	41,082	2.6%	4.2%	3.2%	8
2009	60,201	45,742	50,537	39,376	(1.3%)	(1.4%)	(4.2%)	7
2010	62,088	47,154	52,064	40,278	3.1%	3.0%	2.3%	7
2011	65,340	49,562	54,052	42,463	5.1%	3.8%	5.4%	7
2012	68,482	51,844	55,714	44,283	4.6%	3.1%	4.3%	9
2013	68,262	51,611	55,485	44,489	(0.4%)	(0.4%)	0.5%	8
2014	69,624	52,400	57,409	46,486	1.5%	3.5%	4.5%	9
2015	72,549	54,543	60,023	48,429	4.1%	4.6%	4.2%	10
2016	74,687	55,945	61,207	49,204	2.6%	2.0%	1.6%	7
2017	77,309	57,574	62,632	50,392	2.9%	2.3%	2.4%	7

Source: U.S. Department of Commerce, Bureau of Economic Analysis.

⁽¹⁾ Does not include the District of Columbia.

Civilian Labor Force, Employment and Unemployment

Average annual employment growth rate in New Hampshire was lower than the national and regional growth rates from 2007 to 2017. The following table sets forth the level of employment in New Hampshire, the other New England states and the United States.

Employment in New Hampshire, New England States and the United States

	<u>Employment (In Thousands)</u>		<u>Average Annual Growth</u>
	<u>2007</u>	<u>2017</u>	<u>2007-2017</u>
New Hampshire	710	741	0.44%
Connecticut.....	1,789	1,915	0.70%
Maine.....	667	702	0.52%
Massachusetts	3,259	3,666	1.25%
Rhode Island.....	548	555	0.13%
Vermont.....	338	345	0.21%
New England	7,311	7,924	0.84%
United States.....	146,047	153,337	0.50%

Source: U.S. Department of Labor, Bureau of Labor Statistics, Local Area Unemployment Statistics Division.

In the last ten years, New Hampshire's annual unemployment rate was lower than the rates for New England and the United States. As of February 2018, the non-seasonally adjusted unemployment rate in the State was 3.0%, a decline from 3.3% in February 2017 and significantly lower than 4.2% in the New England region and 4.4% nationally. The table below sets forth information on the civilian labor force, employment and unemployment statistics since 2007.

<u>Year</u>	<u>Labor Force Trends (Not Seasonally Adjusted)</u> <u>New Hampshire Labor Force</u> <u>(In Thousands)</u>			<u>Unemployment Rate</u>		
	<u>Civilian</u> <u>Labor Force</u>	<u>Employed</u>	<u>Unemployed</u>	<u>New</u> <u>Hampshire</u>	<u>New</u> <u>England</u>	<u>United</u> <u>States</u>
2007	738	712	26	3.5%	4.5%	4.6%
2008	743	714	29	3.9	5.5	5.8
2009	744	698	46	6.2	8.0	9.3
2010	738	695	43	5.8	8.4	9.6
2011	736	697	40	5.4	7.7	8.9
2012	741	700	41	5.5	7.2	8.1
2013	741	704	38	5.1	6.9	7.4
2014	741	709	32	4.3	5.9	6.2
2015	742	717	25	3.4	4.9	5.3
2016	746	725	21	2.9	4.1	4.9
2017	747	727	20	2.7	3.8	4.4
<u>Month</u>						
Feb. 2017	744	719	24	3.3	4.5	4.9
Feb. 2018 ⁽¹⁾	748	725	22	3.0	4.2	4.4

Source: U.S. Department of Labor, Bureau of Labor Statistics, Local Area Unemployment Statistics Division.

⁽¹⁾ Preliminary

Composition of Employment

The service sector was the largest employment sector in New Hampshire in 2017, accounting for 46.4% of nonagricultural employment, as compared to 41.4% in 2007. This sector surpassed retail and wholesale trade as the primary economic activity of New Hampshire in 1991. This upward trend in service sector employment parallels the shift in the national economy, where services was the largest employment sector, accounting for 46.6% of employment in 2017, up from 42.4% in 2007.

The second largest employment sector in New Hampshire during 2017 was wholesale and retail trade, accounting for 18.3% of total employment as compared to 14.8% nationally. In 2007, wholesale and retail trade accounted for 19.5% of total employment in New Hampshire.

Manufacturing remains an important economic activity in New Hampshire although the percentage has dropped in recent years. Manufacturing accounted for 10.3% of nonagricultural employment in 2017, down from 12.0% in 2007. For the United States as a whole, manufacturing accounted for 8.5% of nonagricultural employment in 2017, versus 10.1% in 2007. The following table sets out the composition of nonagricultural employment in the State and the United States.

**Composition of Nonagricultural Employment in
New Hampshire and the United States**

	<u>New Hampshire</u>		<u>United States</u>	
	<u>2007</u>	<u>2017</u>	<u>2007</u>	<u>2017</u>
Manufacturing	12.0%	10.3%	10.1%	8.5%
Durable Goods	9.2	7.6	6.4	5.3
Nondurable Goods	2.8	2.6	3.7	3.2
Nonmanufacturing	88.0	89.7	89.9	91.5
Construction & Mining	4.4	4.1	6.1	5.2
Wholesale and Retail Trade	19.5	18.3	15.6	14.8
Service Industries	41.4	46.4	42.4	46.6
Government	14.4	13.3	16.1	15.2
Finance, Insurance & Real Estate	5.9	5.2	6.0	5.8
Transportation & Public Utilities	2.4	2.5	3.7	3.9

Source: U.S. Department of Labor, Bureau of Labor Statistics.

Largest Employers

The following table lists the twenty largest private employers in the State and their approximate number of employees presented in the New Hampshire Business Review Book of Lists 2018.

**Largest Employers
(Excluding Federal, State and Local Governments)**

<u>Company</u>	<u>Employees</u>	<u>Primary New Hampshire Site</u>	<u>Principal Product</u>
1. C&S Wholesale Grocers Inc.	13,200	Keene	Wholesale Grocer
2. Dartmouth Hitchcock	9,100	Lebanon	Acute Care Hospital
3. DeMoulas & Market Basket	9,000	Nashua	Supermarket
4. Wal-Mart Stores Inc.	7,886	Bedford	Retail Department Store
5. Fidelity Investments	5,700	Merrimack	Financial Services
6. BAE Systems Electronic Systems	5,400	Nashua	Aerospace, Defense & Information Security
7. Liberty Mutual - Northern N.E. Division	5,058	Bedford	Insurance
8. Hannaford (Delahazie Group)	4,900	Manchester	Supermarket
9. Elliot Hospital	3,800	Manchester	Acute Care Hospital
10. Concord Hospital	3,514	Concord	Acute Care Hospital
11. Dartmouth College	3,497	Hanover	Private College
12. Genesis HealthCare	3,000	Concord	Long-Term Health Care
13. Catholic Medical Center	2,800	Manchester	Acute Care Hospital
14. Shaws Supermarkets Inc.	2,699	Stratham	Supermarket
15. Home Depot	2,571	Manchester	Hardware Store
16. Connection	2,501	Merrimack	Technology
17. Southern New Hampshire Medical Center	2,401	Nashua	Acute Care Hospital
18. Wentworth-Douglass Hospital	2,350	Dover	Acute Care Hospital
19. Southern New Hampshire University	2,093	Manchester	Private College
20. Cheshire Medical Center	1,660	Keene	Acute Care Hospital

Source: *New Hampshire Business Review, Book of Lists 2018.*

State and Local Taxation

The State finances its operations through a combination of specialized taxes, user charges and revenues received from the State liquor sales and distribution system. The most important taxes are the business profits and business enterprise taxes and a meals and rooms tax. The State does not levy any personal earned income tax or

general sales tax but does impose a tax on interest and dividends. The State believes its tax structure has played an important role in the State's economic growth.

New Hampshire has generally been the highest among all states in local property tax collections per \$1,000 of personal income, as local property taxes remain the single largest principal source of funding for primary and secondary education.

Housing

According to the 2016 American Community Survey 1-Year estimates, housing units in the State numbered 625,337, of which 83.3% were occupied. The composition of occupied housing units in the State was 70.1% owner occupied and 29.9% renter occupied.

According to the New Hampshire Housing Finance Authority's latest housing data release, the median purchase price of all homes sold in 2017 was \$240,000, an increase of 4.3% from 2016. The median price for non-condominium homes sold in 2017 was \$255,000, an increase of 5.2% from 2016.

The table below sets forth housing prices, rents and foreclosures in recent years.

	Owner- Occupied Non- Condominium Housing Unit Median Purchase Price	Percent Change	Renter- Occupied Housing Unit Median Gross Rent ⁽¹⁾	Percent Change	Foreclosure Deeds
2004	\$252,660	10.1%	\$896	4.9%	403
2005	270,000	6.9	901	0.6	462
2006	265,000	(1.9)	928	3.0	1,057
2007	269,900	1.8	946	1.9	2,071
2008	250,000	(7.4)	969	2.4	3,563
2009	217,000	(13.2)	969	-	3,467
2010	223,500	3.0	980	1.1	3,953
2011	214,400	(4.1)	983	0.3	3,863
2012	212,500	(0.9)	1,005	2.2	3,659
2013	227,500	7.1	1,018	1.3	2,702
2014	229,933	1.1	1,037	1.9	2,074
2015	233,500	1.6	1,069	3.1	1,724
2016	242,000	3.8	1,113	4.1	1,555
2017	255,000	5.2	1,143	2.7	1,305

Source: New Hampshire Housing Finance Authority.

⁽¹⁾ Includes utilities.

According to data from the Warren Group that is compiled by the New Hampshire Housing Finance Authority, the cumulative total of foreclosure deeds for 2017 was 16.1 percent below the total for 2016, and the lowest annual total since 2006.

Building Activity

The pattern of building activity in New Hampshire in recent years, as evidenced by the issuance of residential building permits, has generally paralleled that of the New England region, with some exceptions. In 2012, while the number of permits and dollar value had increased significantly throughout the New England region and the nation, the State saw slight declines in both measures, with building permits declining to 2,296 and housing value totaling \$426 million. The number of permits and dollar value in 2013 improved significantly, along with the rest of New England region and the nation. Total permits increased to 2,788 and housing value totaled \$566 million

in the State during 2013. New Hampshire's multi-family permits lagged behind until 2014. Building permits and value preliminarily totaled 3,395 and \$693 million respectively in 2017, a decline from 2016. Set out in the following table are the number and value of building permits issued for housing units in New Hampshire, New England and the United States.

Building Permits Issued By Number of Units and Value (Value in millions)						
	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017⁽¹⁾</u>
New Hampshire						
Single Family	1,682	2,136	2,190	2,424	2,680	2,597
Multi-Family	614	652	<u>1,215</u>	<u>1,339</u>	<u>1,116</u>	798
Total.....	2,296	2,788	3,405	3,763	3,796	3,395
Value.....	\$426	\$566	\$654	\$737	\$760	\$693
New England						
Single Family	14,186	16,670	16,765	16,412	17,935	19,047
Multi-Family	<u>8,923</u>	<u>11,965</u>	<u>12,193</u>	<u>17,547</u>	<u>14,660</u>	<u>13,674</u>
Total.....	23,109	28,635	28,958	33,959	32,595	32,721
Value.....	\$4,675	\$6,567	\$6,191	\$7,228	\$7,232	\$7,307
United States						
Single Family	518,695	620,802	634,597	695,998	750,796	817,319
Multi-Family	<u>310,963</u>	<u>370,020</u>	<u>411,766</u>	<u>486,584</u>	<u>369,868</u>	<u>446,732</u>
Total.....	829,658	990,822	1,046,363	1,182,582	1,120,664	1,264,051
Value.....	\$140,425	\$177,656	\$194,349	\$223,611	\$237,102	\$254,605

Source: U.S. Census Bureau.

⁽¹⁾ Preliminary

Transportation

New Hampshire has more than 4,500 miles of State and federal highways. In 1986, the State Legislature enacted a highway plan to serve as a guideline for highway development in the State. A major component of the 1986 highway plan legislation as amended to date provides for continued development of the State's Turnpike System. The State issued in December, 2009, August, 2012 and June, 2015, \$150 million, \$110 million and \$46 million, respectively, of its Turnpike System revenue bonds to finance additional capital improvements to the Turnpike System. The State has also issued \$178.25 million of Federal Highway Grant Anticipation ("GARVEE") Bonds since November 2010 to finance a portion of the costs of improvements to Interstate 93 from the Massachusetts border to Manchester. Effective July 1, 2014, Chapter 17 of the Laws of 2014 authorized the use of a 4.2 cent increase in motor vehicle fuel fees (referred to as a "road toll" in New Hampshire law) to fund \$200 million in general obligation bonds or revenue bonds or both to complete the I-93 Salem to Manchester widening project. The State through the State Treasurer and the NH Department of Transportation entered into a Federal Transportation Infrastructure Finance and Innovation Act (TIFIA) loan in May, 2016. The TIFIA loan provided \$200 million of funding at a favorable 1.09% interest rate that will allow the Department to perform additional bridge repair and pavement maintenance and completion of the I-93 project within the time frame of the law. The road toll increase under Chapter 17 of the Laws of 2014 will expire once all debt service payments for the I-93 project have been made or 20 years after the initial issuance of such bonds, whichever is earlier. The TIFIA financing is scheduled to fully amortize by June 2034. See "STATE INDEBTEDNESS – Debt Statement."

There are twenty-five airports open to the public in the State, of which three have scheduled air service (Manchester, Portsmouth, and Lebanon), and twenty-two serve general aviation. Manchester-Boston Regional Airport, the State's largest commercial passenger and air cargo airport, has grown from 427,657 enplanements in fiscal year 1994 to 985,305 enplanements in fiscal year 2017. The airport experienced a 1% decrease in

enplanements in fiscal year 2017 as compared with fiscal year 2016. Manchester-Boston Regional Airport is the third largest cargo airport in New England. Air cargo activity remained strong in fiscal year 2017, with the airport processing approximately 170 million pounds of air cargo.

During the past two decades, Manchester-Boston Regional Airport has undertaken a number of expansion, improvement and renovation projects. The new terminal project in 1992 was financed with bonds guaranteed by the State (and subsequently refunded and paid in 2002), while other projects have been financed by the City of Manchester through the issuance of airport revenue bonds (October 1998, April 2000, June 2002, and July 2005; and refunding bonds issued in July 2008, December 2009 and June 2012). These projects were designed to keep airport facilities and infrastructure updated and are expected to enhance the airport's capacity for increased passenger and freight traffic in the future.

Rail freight service is provided by eight railroads. The Portsmouth Harbor is an important commercial shipping center that can accommodate deep-draft vessels. The State Port Authority Marine Terminal is located on Noble's Island in Portsmouth Harbor.

The New Hampshire Rail Transit Authority ("NHRTA") was created by the Legislature pursuant to Chapter 360, Laws of 2007, for the purpose of establishing regular commuter rail or other passenger rail service between points within and adjacent to the State. Early in 2013, the New Hampshire Department of Transportation, working in concert with its counterparts in Massachusetts, started the New Hampshire Capitol Corridor Rail and Transit Study, a 21-month project supported by both the Federal Railroad Administration and Federal Transit Administration. In an effort to make the NHRTA more efficient and streamlined, the Legislature adopted Chapter 178, Laws of 2015. The law reduced the number of members of the Board of Directors from 28 to 9 and established an Advisory Board of 28 members to provide a statewide perspective of passenger rail needs to the NHRTA. The streamlining of the Board will allow the NHRTA to document better its business and put it in an improved position to accept federal grants and to help oversee the New Hampshire Capitol Corridor project, if realized. In 2017, House Bill 267 was introduced to repeal the legislation that created the NHRTA. That bill was retained at the House Transportation Committee in order to amend the bill and repurpose the NHRTA into the New Hampshire Transportation Council. The Council's purpose would be to study and evaluate alternative modes of transportation including but not limited to new technologies, bus, rail, highway, marine, and air transportation. That amendment is currently pending in the Legislature.

Education

New Hampshire provides a mix of public and private educational opportunities. The education function of the State is carried out through the State Board of Education, the Department of Education and the University System of New Hampshire. The State Board and the Department of Education provide curriculum guidance and administrative support to 176 public school districts ranging in grades from kindergarten through grade twelve. In addition to public education, there are numerous private preparatory schools in the State, including Phillips Exeter Academy in Exeter and St. Paul's School in Concord.

At the university level, the State offers undergraduate and graduate programs in liberal arts and various sciences through the University System of New Hampshire, which includes the University of New Hampshire, Keene State College, Plymouth State University and Granite State College. Through the Community College System of New Hampshire, the State also supports a network of seven community colleges located throughout the State. The Community Colleges offer a two-year associates degree and a variety of certificates in approximately 100 different industrial, business and health programs. In addition to the state-supported University System of New Hampshire and Community College System of New Hampshire, twenty (17 non-profit and 3 private for-profit) higher educational institutions are also located in New Hampshire, including Dartmouth College in Hanover. Since 1983, over 50% of New Hampshire high school graduates have continued their education beyond the high school level.

For an overview of educational initiatives being undertaken during the 2018-2019 biennium, see "Operating Budget Fiscal Years 2018 and 2019".

As the following table indicates, as of 2016, the educational level of New Hampshire residents over the age of 25 was higher than that of the nation as a whole.

<u>Level of Education</u>	<u>2006</u> ⁽¹⁾		<u>2016</u> ⁽²⁾	
	<u>New Hampshire</u>	<u>United States</u>	<u>New Hampshire</u>	<u>United States</u>
9-11 years	96.9%	93.5%	97.8%	94.6%
12 years	89.9	84.1	92.8	87.4
1-3 years post-secondary	59.2	53.9	65.8	60.2
4 or more years post-secondary	31.9	27.0	36.6	31.2

⁽¹⁾ Source: U.S. Census Bureau, 2006 American Community Survey Estimates

⁽²⁾ Source: U.S. Census Bureau, 2016 American Community Survey 1-Year Estimates

STATE FINANCES

General

Responsibility for financial management of the State is vested in several State officials. The State Treasurer is responsible for investment, debt, and cash management. The Commissioner of the Department of Administrative Services (“DAS”) is responsible for managing statewide administrative and financial reporting functions including general budget oversight, maintaining the State’s accounting system, and issuing the State’s Comprehensive Annual Financial Report (“CAFR”).

The Department of Administrative Services prepares the State’s CAFR in accordance with U.S. generally accepted accounting principles (“GAAP”). The State has contracted with KPMG LLP to provide audit services since fiscal year 1997 and has a current audit contract through completion of the fiscal year 2019 audit. The audited financial statements for fiscal year 2017, together with the unqualified report thereon of KPMG LLP, are incorporated herein by reference, copies of which have been provided to the Municipal Securities Rulemaking Board, through its Electronic Municipal Market Access (“EMMA”) system, as directed by SEC Rule 15c2-12. See “FINANCIAL STATEMENTS.” The audited financial statements for fiscal year 2017 are also available as part of the State’s fiscal year 2017 CAFR (pages 16 through 99 of the CAFR) at the website of the State’s Department of Administrative Services, Bureau of Financial Reporting at <https://das.nh.gov/accounting/reports.asp>. Any information pertaining to fiscal year 2018 and later years, if any, is preliminary, unaudited and subject to change.

For information relating to management letters and federal single audit results delivered to the State for fiscal years 2013 through 2017, see “FINANCIAL STATEMENTS.” The management letters and federal single audit report results for June 30, 2017 are expected to be completed by March 31, 2018.

The CAFR includes comparisons to budgetary basis accounting and is presented as Required Supplementary Information (RSI). Accounting on a GAAP basis differs from accounting on a budgetary basis by recognizing revenues and related assets when earned rather than when cash is received and by recording expenditures and related liabilities when incurred rather than when cash is paid. For example, GAAP accounting calls for full recognition of accounts payable, accrued payroll and pension costs incurred at the close of a fiscal year even though those items are appropriated and paid in the following fiscal year under budgetary accounting. Reconciliation of the budgetary basis with GAAP appears in a Note to the RSI in the CAFR.

The State budget (the overall financial plan for the two years of the biennium) is enacted through a series of bills that establish appropriations and estimated revenues for each subunit (department, division, bureau, section and commission) within State Government. Appropriations are also established by supplemental and special legislation during annual legislative sessions.

The State controls expenditures against appropriations through an enterprise resource planning system. Under this system, accumulated total expenditures and encumbrances are compared with the amount of remaining available appropriations, prior to creating an expenditure (a charge against an appropriation which generates a payment) or an encumbrance (a charge against an appropriation pending payment). In general, when the

appropriated amount is fully expended or encumbered, no further obligations are incurred or paid until additional appropriations are made available.

By State law, unexpended and unencumbered balances of appropriations lapse to unassigned fund balance in the applicable fund at fiscal year-end, with certain exceptions. Generally, revenues in excess of official estimates, unless appropriated by supplemental appropriation legislation, also lapse to unassigned fund balance in the applicable fund. Such amounts, whether unexpended or unencumbered appropriations or unappropriated revenue, are known as lapses. Lapses constitute a credit to unassigned fund balance at the end of each fiscal period and may become available for subsequent appropriation by the Legislature.

Fund Types

The budgets and operations of State departments and their subunits are accounted for in a number of funds fitting into three types: Governmental, Proprietary and Fiduciary.

Governmental Funds

General Fund. The General Fund is the principal fund and includes all State activities and functions not allocated by law to other funds. By law, all revenues received by any department or agency of the State (other than revenues allocated by statute directly to specific agencies or other funds) are paid at least weekly into the State Treasury. All such revenues are credited to the General Fund, and expenditures for all State activities and functions not allocated by law to other funds are charged to the General Fund. Revenues that are dedicated to fund specific activities including federal grants are recorded as restricted revenue and are subtracted from total appropriations to arrive at appropriations net of estimated revenues as shown on the fund balance schedules.

Highway Fund. Under the State Constitution, all revenues in excess of the necessary cost of collection and administration accruing to the State from motor vehicle registration fees, operator's licenses, motor vehicle fuel fees or any other special charges or taxes with respect to the operation of motor vehicles or the sale or consumption of motor vehicle fuels are appropriated and used exclusively for the construction, reconstruction, and maintenance of public highways within the State, including the supervision of traffic thereon, and for the payment of principal and interest on bonds issued for highway purposes. All such revenues, together with federal grants-in-aid received by the State for highway purposes, are credited to the Highway Fund. Although the principal of and interest on State highway bonds are paid from the Highway Fund, the assets of the Fund are not pledged to such bonds.

Fish and Game Fund. The operations of the State Fish and Game Department, including the operation of fish hatcheries, inland and marine fisheries and wildlife areas and related law enforcement functions, land acquisition, and wildlife management and research, and the payment of principal and interest on bonds issued for fish and game purposes, are financed through the Fish and Game Fund. Principal revenues to this Fund include fees from fish and game licenses, the marine gas tax, a portion of off-highway vehicle registration fees, penalties and recoveries and federal grants-in-aid related to fish and game management, all of which are appropriated annually by the Legislature for the use of the Fish and Game Department.

Capital Projects Fund. The State credits to the Capital Projects Fund appropriations for certain capital improvements, primarily those that are funded by the issuance of State debt (other than debt for turnpike purposes), or by the application of certain federal matching grants.

Education Trust Fund. The Education Trust Fund is established in RSA 198:39. Adequate education grants to school districts are appropriated from this fund, as is kindergarten and charter school aid and low and moderate income homeowner property tax relief. Pursuant to RSA 198:39, certain revenues are dedicated to this fund including portions of the State's business, cigarette, real estate transfer, and rental car taxes. In addition, lottery revenues and up to \$40 million in tobacco settlement revenues are dedicated to the Education Trust Fund as are utility property tax and excess statewide education tax revenues.

Proprietary (Enterprise) Funds

Liquor Commission. By statute, all liquor sold in New Hampshire must be sold through a sales and distribution system operated by the State Liquor Commission. By statute, effective September 22, 2013, the Commission is under the direction of a liquor commissioner, known as the chairman of the liquor commission, appointed by the Governor with the consent of the Council. The liquor commissioner nominates a deputy commissioner for appointment by the Governor with the consent of the Council. The Commission is directed by statute to set liquor prices at levels sufficient to pay all costs of liquor purchased and operating expenses of the Commission and the State stores and to impose additional charges for overhead and a profit for the State.

Lottery Commission. The State conducts daily and weekly lotteries and instant games through tickets sold by or on behalf of the State Lottery Commission in State liquor stores, race tracks and at authorized retail outlets in the State. Monthly net profit from lotteries is transferred to the Education Trust Fund for distribution to school districts in the form of adequate education grants.

Turnpike System. The State constructs, maintains and operates transportation toll roads and bridges. The State has covenanted in the General Bond Resolution authorizing the issuance of Turnpike System revenue bonds that it will establish and collect tolls and charges for the use of the Turnpike System adequate at all times, with other available funds, to provide for the proper operation and maintenance of the System and for the timely payment of principal of and interest on Turnpike System revenue bonds and all other required payments in connection with the System. Under RSA 237-A funds established in connection with the issuance of Turnpike System revenue bonds thereunder are kept separate from other funds of the State.

State Revolving Fund. Under a program with the U.S. Environmental Protection Agency to improve cleanliness and potability of the State's water supplies, the State Revolving Loan Fund lends funds to municipalities and qualified private water organizations for the purpose of constructing and upgrading wastewater and drinking water treatment facilities. The loans are repaid by the debtors on fixed terms, and, based on specific federal criteria, may allow for forgiveness of portions of the loans. Loans are repaid with fixed rates of interest that include an administrative fee paid to the State. Repayments are credited to special accounts and then used to lend additional funds to communities and qualified private water organizations.

Unemployment Trust Fund. This fund is used to account for contributions from employers and to pay benefits to eligible claimants.

In accordance with the provisions of Section 1201 of the Social Security Act, the State applied for, received and repaid advances from the Federal Unemployment Account to the State's Unemployment Trust Fund. These repayable advances were required on an intermittent basis in both calendar years 2010 and 2011. The advances were necessary in order to continue the payment of unemployment compensation to eligible individuals.

The State's unemployment compensation law changed during the 2009 legislative session. All employers experienced a 1% emergency surcharge rate increase, all negatively rated employers whose benefit charge exceeded taxes paid experienced a 1.5% rate increase and those negatively rated employers identified as "chronic" experienced an additional 0.5% rate increase. Of the emergency surcharge, 0.5% was the result of the 2009 law.

As expected, the additional surcharges enabled the State's Unemployment Compensation Trust Fund to strengthen. Therefore, effective with wages paid October 1, 2012 for which taxes were due the following quarter, one of the two 0.5% surcharges was removed. The second 0.5% surcharge was removed with wages paid October 1, 2013 for which taxes were due the following quarter.

As a further and continuing sign of a strengthening Unemployment Compensation Trust Fund, the Trust Fund has consistently grown and maintained balances sufficient to trigger statutory solvency reductions to employer tax rates. Effective with wages paid October 1, 2014 for which taxes were due the following quarter, all employers received a 0.5% reduction in their unemployment compensation tax rate pursuant to RSA 282-A:82 and 82-a. Employers then received a 1.0% reduction in their unemployment tax rate with wages paid in the quarter starting January 1, 2015; a 0.5% reduction with wages paid in the quarter starting April 1, 2015 as well as with wages paid in

the quarter starting July 1, 2015; and a 1.0% reduction with wages paid in the quarters starting October 1, 2015 through January 1, 2018.

The New Hampshire Department of Employment Security expects the Unemployment Compensation Trust Fund to have adequate reserves for the short term. However, if unemployment levels rise to those experienced during the Great Recession then NHES anticipates the possible need to borrow from the Federal government as was done in 2010 and 2011.

Internal Service Fund. The Employee Benefit Risk Management Fund was created to account for the State's self-insurance program and to pool all resources to pay for the cost associated with providing employee benefits for active state employees and retirees including medical, pharmacy, and dental (active employees) and medical and pharmacy (retirees). See also "HEALTH CARE COVERAGE FOR RETIRED EMPLOYEES."

Fiduciary Funds

Transactions related to assets held by the State in a trustee or agency capacity are accounted for in Fiduciary Funds. The State's Pension Funds are also included in this category.

Investment Policy

The State Treasury is entrusted with the fiduciary responsibility of managing State funds to ensure cash is available when required to ensure the efficient financial operation of the State while employing prudent and statutorily-compliant investment policies and procedures. The State Treasury has in place investment policies and procedures for the safekeeping and prudent management of various State assets. Certain trust and custodial funds are subject to very specific investment guidelines in order to meet objectives or income targets consistent with stated donor requests as well as state and federal law. General operating funds of the State are invested primarily to preserve the value and safety of the principal, maintain liquidity appropriate for short-term cash needs, and optimize the return on these investments consistent with the goals of safety and liquidity and in accordance with state and federal law. Investment decisions are made within the context of several risk categories, including custodial risk, concentration risk, and interest rate risk. Investment policies are developed, implemented, and reviewed at least annually to ensure best practices are followed and to incorporate strategies to reduce risk that may arise or become magnified due to current events. Additional information is available at <http://www.nh.gov/treasury/cash-investment-management/operating-funds.htm>.

Budget and Appropriation Process

The Legislature meets annually but adopts a State budget on a biennial basis. Prior to the beginning of each biennium, all departments of the State are required by law to transmit to the Commissioner of the Department of Administrative Services (the "Commissioner") requests for capital expenditures and estimates of operating expenditures, including personnel, equipment and program expenditures, for each fiscal year of the ensuing biennium.

Capital budget requests are summarized by the Commissioner and submitted to the Governor. After holding public hearings and evaluating additional information, the Governor prepares a capital budget for submission to the Legislature.

Operating budget requests and revenue estimates for each fiscal year of the ensuing biennium submitted by State agencies are also summarized and submitted to the Governor. Following public hearings, analysis of the requested operating budget, and consultation with the various department heads, the Governor prepares the final operating budget proposal, setting forth the financial program for the following two fiscal years.

By February 15th of each odd numbered year, the Governor must submit both a capital budget and an operating budget to the Legislature for its consideration. The Governor's budget message sets forth, among other things, a program for meeting the expenditure needs of the State for the next biennium. Using the Governor's budgets as a starting point, the House prepares and approves its own budgets, which are then submitted to the

Senate. The Senate prepares and approves its budgets based on the House proposals. A legislative Conference Committee comprised of members from both chambers forges the final budget drafts to be approved by both chambers. After final budget bills are approved by the Legislature, they are presented to the Governor to be signed into law, allowed to pass into law after 5 days without signature, or vetoed. The State Constitution does not provide for a line item veto of appropriation bills by the Governor. If the Governor vetoes a budget bill, it is returned to the Legislature for an override vote or further legislative action. Once the budget bills become law, they represent the authorized operating and capital appropriation spending for each State department during each of the next two fiscal years.

Although there is no constitutional requirement that the Governor propose or the Legislature adopt a balanced budget, there is a statutory requirement that the Governor propose and the Legislature adopt a balanced budget. In addition, if there is a budget deficit from a prior biennial budget, the Governor's budget proposal must address how this deficit will be eliminated in the current budget proposal. The Legislature has a similar statutory responsibility to approve a plan for addressing any past year's budget deficit in the budget it adopts for the ensuing biennium. If there is a budget deficit, the Governor is required by statute to make recommendations to the Legislature as to the manner in which the deficit shall be eliminated.

Financial Controls

All bills and obligations of the State are paid from the State Treasury. Under the State Constitution all payments except debt obligations made from the State Treasury must be authorized by a warrant signed by the Governor with advice and consent of the Council. Debt obligations of the State are exempt from the warrant requirement and are paid by the State Treasurer under statutory authority to pay principal and interest on all loans which may at any time come due. (RSA 6:10)

Financial control procedures in the State are maintained by both the executive and legislative branches. In the executive branch, the Commissioner of the Department of Administrative Services is directed by statute to conduct a continuous study of the State's financial operations, needs and resources and to install and operate a system of governmental accounting.

The Comptroller, within the Department of Administrative Services, is directed by statute to maintain the State's accounting system in accordance with generally accepted accounting principles and report monthly to each State agency its total dollars expended, total encumbrances outstanding and appropriation balances then available for each agency through the previous month of the fiscal year. When it appears that a State department or agency is incurring operating expenditures at levels that will deplete its available appropriation prior to the close of the fiscal year, the Comptroller is required to report this fact to the Governor who shall investigate and may, if necessary, order the department head to reduce expenditures in proportion to the balance available and time remaining in the fiscal year. The Comptroller issues statement of appropriation reports daily that comply with the monthly reporting requirements; instances of spending that may deplete appropriations are rare.

Legislative financial controls involve the Office of Legislative Budget Assistant (the "Office"), acting under the supervision of the Fiscal Committee, and the Joint Legislative Capital Budget Overview Committee. The Office has post-audit responsibility for all entities that expend state funds as well as review of the budgetary process on behalf of the Legislature. This responsibility involves conducting selected departmental audits and program result audits including, but not limited to, examinations as to whether the results contemplated by the authorizing body are being achieved by the department and whether such results could be obtained more effectively through other means. The Joint Legislative Capital Budget Overview Committee reviews the status of capital budget projects, and each State agency with capital budget projects is required to submit to the committee a status report on projects every sixty days.

Revenue Stabilization Reserve Account

Legislation was enacted in 1986 to establish a Revenue Stabilization Reserve Account (the "Revenue Stabilization Reserve Account" or "Rainy Day Fund") within the General Fund as of July 1, 1987. Pursuant to RSA 9:13-e, in the event of a General Fund operating budget deficit at the close of a fiscal biennium resulting from a shortfall in revenue (as compared with the official budget), the Comptroller shall notify the Fiscal Committee and

the Governor of such deficit and request to transfer from the Revenue Stabilization Reserve Account, to the extent available, an amount equal to the lesser of the deficit or the revenue shortfall. No monies in the Revenue Stabilization Reserve Account (except for interest earnings, which are deposited as unrestricted General Fund revenue) can be used for any purpose other than deficit reduction or elimination except by specific appropriation approved by two-thirds of each house of the Legislature and by the Governor.

Chapter 158:41 of the Laws of 2001 amended RSA 9:13-e regarding funding the Revenue Stabilization Reserve Account. At the close of each fiscal biennium, any surplus, as determined by the official audit, shall be transferred by the Comptroller to the Revenue Stabilization Reserve Account. The maximum amount permitted in the account is equal to 10% of General Fund unrestricted revenue for the most recently completed fiscal year. Chapter 237 of the 2016 legislative session repealed a law which had capped the transfer in a single year to one half of the total potential maximum balance allowable for the Revenue Stabilization Reserve Account.

Chapter 143 of the Laws of 2009, the operating budget for fiscal years 2010-2011, assumed \$69 million would be drawn from the Revenue Stabilization Reserve Account at June 30, 2009 leaving a balance of \$20 million at June 30, 2009. The actual draw on the Revenue Stabilization Reserve Account at June 30, 2009 was \$79.7 million leaving a balance of \$9.3 million. The balance remained at \$9.3 million until the budget for fiscal years 2016-2017, which projected an unassigned fund balance of \$72.8 million as of June 30, 2015. The Legislature set forth in Chapter 276:43, Laws of 2015 that the then-projected unassigned general fund equity balance of approximately \$49 million was to be carried forward in the General Fund to be used in fiscal year 2016. In addition, the Revenue Stabilization Reserve Account balance was projected to be increased to \$23.8 million by a \$14.5 million transfer into the fund. The actual total General Fund unassigned fund balance at June 30, 2015 was \$71.3 million, comprised of a Revenue Stabilization Reserve Account balance of \$22.3 million and an unassigned fund balance of \$49 million.

In May 2016 the United State Supreme Court issued a final decision upholding a \$236 million verdict in favor of the State related to the *State v. Exxon* for MtBE water contamination. The total award is approximately \$307.2 million, which amount includes interest. As required by RSA 7:6-e,I, 10 percent of the award, or \$30.7 million, was credited to the State's Rainy Day Fund.

Additionally, Chapter 264, Laws of 2016 established that to the extent the audited, combined unrestricted general and education trust fund revenues for the fiscal year ending June 30, 2016 exceeded the official estimates, an amount not to exceed \$40 million of said excess would be transferred to the Revenue Stabilization Reserve Account. The State's audited financial statements issued on January 31, 2017 reported revenues approximately \$151 million in excess of plan; therefore the full \$40 million authorized by law was transferred at the conclusion of the audit, bringing the total Rainy Day Fund balance to \$93 million for June 30, 2016.

As noted above, the statutory capacity of the Rainy Day Fund is set at 10% of General Fund unrestricted revenue for the June 30, 2016 audited fiscal year, which is \$153 million. However, this statutory limit was revised by Chapter 156, Laws of 2017. To the extent the audited, combined unrestricted general and education trust fund revenues for the fiscal year ending June 30, 2017 exceed the official estimates, less any amounts deposited pursuant to RSA 7:6-e,I, the excess will be transferred to the Revenue Stabilization Reserve Account, up to \$100 million. Any excess, after the transfer of sufficient funds to bring the Revenue Stabilization Reserve Account to \$100 million, will be transferred to the Public School Infrastructure Fund established pursuant to RSA 198:15-y.

The General Fund unassigned fund balance at the close of fiscal year 2017 was \$118.7 million, consisting of \$24.7 million of unassigned fund balance and \$94.0 million in the Rainy Day Fund, which includes a \$1.0 million transfer from the consumer protection escrow account that is designated for the Rainy Day Fund per RSA 7:6-f. As a result of legislative designations, the remaining operating surplus was transferred as follows: \$6.0 million to the Revenue Stabilization Reserve Account balance and the remainder of \$18.7 million to the public school infrastructure fund. This brought the Revenue Stabilization Reserve Account balance to \$100.0 million for fiscal year 2017, as compared to \$93.0 million in the prior fiscal year.

State Revenues

The State derives most of its revenues from a combination of specialized taxes, user charges and the operation of a statewide liquor sales and distribution system. The State of New Hampshire is the only state that imposes neither a personal income tax on earned income nor a statewide general sales or use tax.

Unrestricted revenues may be appropriated by the Legislature for any State purpose, including the payment of debt service on outstanding bonds of the State, without constitutional limitations (or program limitations, as in the case of federal grants).

The following are the principal sources of unrestricted revenues of the State. Except as otherwise noted below, such revenues are credited to the General Fund:

Meals and Rooms Tax. Effective July 1, 2009, a tax is imposed equal to 9% of the charges for (i) hotel, motel and other public accommodations, (ii) meals served in restaurants, cafes and other eating establishments, and (iii) rental cars. Prior to July 1, 2009, the meals and rooms tax rate was 8%. The portion taxed on rental cars is designated as revenue to the Education Trust Fund. Effective July 1, 2009, this tax was extended to cover campsites, however, Chapter 6 of the Laws of 2010 repealed the extension of the meals and rooms tax to campsites effective May 3, 2010. Chapter 144 of the Laws of 2009 prescribed that the funding necessary to pay debt service on general obligation bonds issued to fund school building aid grants shall come from the meals and rooms tax. The amounts of the annual debt service on bonds issued for this purpose for fiscal years 2010 through 2018 are shown below:

<u>Fiscal Year</u>	<u>Amount (in thousands)</u>
2010	\$ 366
2011	5,030
2012	14,580
2013	14,424
2014	14,001
2015	13,576
2016	13,152
2017	12,728
2018	12,311

In addition, 3.15% of net meals and rooms tax collections is designated for travel and tourism development. The distribution of meals and rooms taxes to the Division of Resources and Economic Development for travel and tourism development was suspended for the biennium ending June 30, 2013 and again for the biennium ending June 30, 2017. Chapter 156 of the Laws of 2017 transferred the functions of the Division of Travel and Tourism from the former Department of Resources and Economics Development to the Department of Business and Economic Affairs. Chapter 156 of the Laws of 2017 also suspended the distribution of meals and rooms taxes to the Department of Business and Economic Affairs for the biennium ending June 30, 2019. The reorganization is intended to refocus the divisions of Economic Development and Travel & Tourism Development into the Department of Business and Economic Affairs to better coordinate the State's economic development efforts.

Beginning with fiscal year 1995, a portion of the revenue derived from the meals and rooms tax was distributed to the cities, towns and certain unincorporated subdivisions of the State, eventually increasing to 40% of such revenue annually. For fiscal years 1997 and thereafter, the amount to be distributed must be the sum of the prior year's distribution plus an amount equal to 75% of any increase in the income received from the tax for the preceding fiscal year, not to exceed \$5 million. However, since 2009 various chapter laws have capped the distribution to cities and towns as shown in the table below, presenting the percentage of the previous year's tax collections for fiscal years 2009 through 2016. Chapter 144, Laws of 2009, capped the fiscal years 2010 and 2011 distribution at the 2009 level; Chapter 224, Laws of 2011, capped the fiscal years 2012 and 2013 distribution at the 2011 level (which was capped at the 2009 level); Chapter 144, Laws of 2013, capped the fiscal year 2014 distribution at the 2013 level (which was capped at the 2009 level); however, in the absence of any subsequent legislative action, the distribution reverted to the original statutory calculation methodology in fiscal year 2015. Chapter 276, Laws of 2015, capped the fiscal year 2016 distribution at the 2015 level, but allowed the fiscal year

2017 distribution to revert to the original statutory calculation methodology. Most recently, Chapter 156, Laws of 2017 capped the fiscal years 2018 and 2019 distribution at the 2017 level.

<u>Fiscal Year</u>	<u>Amount Distributed</u>	<u>% of Previous Year's Total Meals and Rooms Tax Collection</u>
2009	\$58,805,057	28.5%
2010	58,805,057	28.9
2011	58,805,057	25.8
2012	58,805,057	25.7
2013	58,805,057	23.2
2014	58,805,057	22.4
2015	63,805,057	23.2
2016	63,805,057	21.8
2017	68,805,057	22.0

Business Profits Tax ("BPT"). Chapter 274, Laws of 2015 reduced the rate of the business profits tax to 8.2% for taxable periods ending on or after December 31, 2016. For taxable periods ending before December 31, 2016, the business profits tax rate is 8.5%. The tax is imposed on the taxable business profits of business organizations deriving gross business profits from activities in the State, or both in and outside of the State. Business profits subject to the tax but derived from activities conducted outside the State are adjusted by the State's apportionment formula to allocate to the State a fair and equitable proportion of such business profits.

For taxable periods ending on or after December 31, 2018, the business profits tax rate will be reduced to 7.9%. Chapter 156, Laws of 2017 further reduces the rate of the business profits tax to 7.7% for taxable periods ending on or after December 31, 2019 and 7.5% for taxable periods ending on or after December 31, 2021. The revenue estimate for the business profits tax according to the current operating budget is \$397.4 million for fiscal year 2018, a projected increase of 3.5% over fiscal year 2017 (unaudited) and \$385.6 million for fiscal year 2019, a projected decrease of 3.0% from the fiscal year 2018 estimate.

Chapter 300, Laws of 2016 repeals and reenacts RSA 77-A:4, XIV relative to how a business organization treats the sale or exchange of an ownership interest which results in an increase in basis of assets under Federal law. Under current law, when an interest in a business organization is sold or exchanged, the business must make an addition to gross business profits of an amount equal to the net increase in the basis of all underlying assets transferred or sold. Ch. 300 eliminates the requirement to make an addition to gross business profits, but also establishes an election whereby a business organization may choose to recognize the increase in basis and make an addition to gross business profits. If an election is made, the business organization may then deduct against gross business profits any annual depreciation or amortization attributable to the increased basis. If an election is not made, the business organization must add back to gross business profits any depreciation or amortization attributable to the increase in basis that is recognized federally. The fiscal impact of this change is indeterminable.

Business Enterprise Tax ("BET"). Chapter 274, Laws of 2015 also reduced the rate of the business enterprise tax to 0.72% for taxable periods ending on or after December 31, 2016. For taxable periods ending before December 31, 2016, the business enterprise tax rate is .75%. The tax is assessed on wages paid to employees, interest paid on debt and dividends paid to shareholders. Businesses with less than \$208,000 in gross receipts and an enterprise value base of less than \$104,000 are exempt from the business enterprise tax. Every business enterprise is required to make estimated tax payments due on the fifteenth day of the fourth, sixth, ninth and twelfth months of its taxable year. The business enterprise tax may be used as a credit against the business profits tax under RSA 77-A:5. Any unused portion of the credit may be carried forward and allowed against the business profits tax for ten (10) taxable periods from the taxable period in which the business profits tax was paid.

For taxable periods ending on or after December 31, 2018, the business enterprise tax rate will be reduced to 0.675%. Chapter 156, Laws of 2017 further reduces the business enterprise tax rate to 0.6% for taxable periods ending on or after December 31, 2019 and to .5% for taxable periods ending on or after December 31, 2021. The revenue estimate for the business enterprise tax according to the current operating budget is \$264.9 million for fiscal year 2018, a projected increase of 5.1% over fiscal year 2017 (unaudited) and \$268.8 million for fiscal year 2019, a projected increase of 1.5% over the fiscal year 2018 estimate.

Several pieces of legislation adopted between 2011 and 2014 were projected to significantly reduce business tax revenue beginning in fiscal year 2014. When the legislation was adopted, the Department of Revenue Administration (“DRA”) provided estimated “worst case” impacts for each change. In performing its work for the 2014-2015 operating budget, the Consensus Revenue Estimating Panel (“CREP”), created by Executive Order, reconsidered each of the legislative changes. The DRA worked with the CREP to refine the estimated impacts from worst case to what were believed to be more realistic impacts in developing budgeted revenue for the 2014-2015 biennium. More recently, to assist with revenue estimating for the 2018-2019 operating budget, the DRA began analyzing the actual impact of the tax law changes on fiscal year 2015 revenues in order to attribute what changes may be driving trends in revenues.

- Chapter 224:363, Laws of 2011 and Chapter 71, Laws of 2012 increased the amount of Net Operating Loss (NOL) that can be generated in a tax year from \$1 million to \$10 million, effective January 1, 2013. The initial 2011 DRA estimates were based on data from tax year 2009. The DRA has analyzed tax year 2013 data and estimated a potential maximum reduction in BPT revenue for fiscal year 2015 to be \$36 million based on an unlikely worst case scenario because it is largely affected by a business’ future profits, a business’ decision to use an NOL deduction and by a business’ future apportionment factor.
- Chapter 225, Laws of 2011 and Chapter 192, Laws of 2014 increased the BET credit against BPT carry forward period from 5 to 10 taxable periods, effective July 1, 2014 and applicable for taxable periods ending on or after December 31, 2014. Chapter 192, Laws of 2014 clarified the applicability of the increased carry forward and ensured there would be no fiscal impact until tax year 2020.
- Chapter 287, Laws of 2012 established the Education Tax Credit (ETC) against BPT and BET, effective June 27, 2012 with the first program year beginning January 1, 2013. The total amount of ETCs available in 2013 was \$3.4 million. However, the total amount of ETCs awarded by the scholarship organization in 2013 was \$117,590, all of which was used in tax year 2013. The total amount of ETCs available in 2014 was \$5.1 million. However, the total amount of ETCs awarded by the scholarship organization in 2014 was \$49,725, of which \$43,140 was used in tax year 2014. The total amount of ETCs available for tax year 2015 was \$5.1 million. However, the total amount of ETCs awarded in 2015 was \$184,619 of which \$125,517 was used in tax year 2015. The total amount of ETCs available for tax year 2016 was \$5.1 million. However, the total amount of ETCs awarded in 2016 was \$328,153 of which \$229,070 has been used through October 26, 2017. The DRA does not yet have data as to the amount of ETC used in 2017, as tax year filings are not due until 2018. Chapter 63, Laws of 2017 extends the due date of the ETC application from June 15, 2017 to November 15, 2017 and extends the due date to make a donation under the ETC program from not later than July 15, 2017 to not later than December 15, 2017.
- Chapter 279, Laws of 2012 increased the BET filing thresholds effective for taxable periods ending on or after December 31, 2013 and was originally estimated to result in \$3 million annual revenue reduction in fiscal years 2014 and 2015. In analyzing more recent data, the DRA estimated a reduction in BET revenue for fiscal year 2015 in the range of \$1.7 million to \$3.2 million. The BET filing threshold tax law change has not been further analyzed, as once a taxpayer no longer meets the threshold they no longer have a filing requirement.
- Chapter 116, Laws of 2012 changed the prospective repeal date for the Research and Development Tax Credit from July 1, 2013 to July 1, 2015 and was estimated to result in \$1 million annual revenue reduction in fiscal years 2014 and 2015. Chapter 5, Laws of 2013 increased the Research and Development Tax Credit from \$1 million per year to \$2 million per year, and made the credit permanent. Chapter 276, Laws of 2015 increased the Research and Development Tax Credit to \$7 million effective July 1, 2017. This change is expected to reduce revenue by \$5 million per year beginning in fiscal year 2018.
- Chapter 279:1, Laws of 2012 increased the Internal Revenue Code §179 expense deduction from \$20,000 to \$25,000, effective June 21, 2012 and applicable for equipment placed in service on or after

January 1, 2012. Chapter 295:4, Laws of 2016 increases the Internal Revenue Code §179 expense deduction from \$25,000 to \$100,000, effective January 1, 2017 and applicable for property placed in service on or after January 1, 2017. In analyzing tax year 2013 data, the DRA estimated a minimum reduction of BPT revenue for fiscal year 2015 of \$7.6 million, which would occur starting in fiscal year 2017, with the bulk of the impact occurring in fiscal year 2018. Chapter 156, Laws of 2017 increased the Internal Revenue Code §179 expense deduction from \$100,000 to \$500,000 for property placed in service on or after January 1, 2018. In analyzing tax year 2014 data, the DRA estimated a reduction of BPT revenue beginning in fiscal year 2018 of \$9.7 million per year.

- Chapter 144:124, Laws of 2013 excluded gratuitous tips from the definition of compensation under BET, effective May 20, 2013 and applicable to taxable periods beginning on or after January 1, 2013. The DRA, however, has no data or information specific to tip reporting and, therefore, was unable to determine the associated reduction in revenue.
- Chapter 207, Laws of 2011 and Chapter 71, Laws of 2013 shifted the burden of proof with respect to the BPT compensation deduction, effective June 25, 2011 and applicable to taxable periods beginning on or after January 1, 2011, and increased the recordkeeping safe harbor from \$50,000 to \$75,000, effective July 1, 2013. The DRA is unable to determine the reduction in revenue with respect to the burden of proof shift. The fiscal impact of the increased recordkeeping safe harbor is nominal.

Board and Care Revenue. These revenues are payments primarily from health insurers and the federal government to reimburse the State for costs of health and mental care services and board provided at State institutions, including the New Hampshire Hospital. Beginning with the budget for the 2014-2015 biennium, this revenue has been re-characterized from unrestricted to restricted within the Department of Health and Human Services (“DHHS”).

Liquor Sales and Distribution. The Liquor Commission is overseen by the Chairman of the Liquor Commission as well as a Deputy Commissioner, appointed by the Governor with the consent of the Council. Pursuant to RSA 176:3, the Commission is required to optimize profitability, maintain proper controls, and provide an efficient operation for the service of its customers. The Commission makes all liquor purchases directly from the manufacturers and importers and operates State liquor stores in cities and towns that accept the provisions of the local option law. The Commission is authorized to lease and equip stores, warehouses and other merchandising facilities for liquor sales, to supervise the construction of State-owned liquor stores at various locations in the State, and to sell liquor at retail and to licensed restaurants, hotels and other organizations. Revenues from the State Liquor Commission are credited to the Enterprise Fund for accounting purposes and the cash flow from operations is unrestricted and deposited into the State’s pooled bank accounts.

Chapter 156 of the Laws of 2017 provides that 3.4% of the previous fiscal year gross profits derived by the commission from the sale of liquor shall be deposited into the alcohol abuse prevention and treatment fund established by RSA176-A:1.

Holders of off-premises retail licenses with annual wine purchases of less than \$350,000 continue to receive the discount of 15% less than the regular retail price at New Hampshire Liquor and Wine Outlets and 20% less than the regular F.O.B. price at the warehouse. Holders of off-premises retail licenses with annual wine purchases exceeding \$350,000 receive a discount of 15% less than the regular F.O.B. price at the warehouse.

Tobacco Tax. Effective July 6, 1999, the cigarette tax rate increased by 15 cents to a rate of 52 cents per package of 20 cigarettes. The increase was dedicated to the Education Trust Fund. Effective July 1, 2005, the tax was increased to 80 cents per pack, and effective July 1, 2007 the tax was increased to \$1.08 per pack. Smokeless and loose tobacco is generally taxed at a rate proportionate to the cigarette tax, but was not subject to the tax increase effective July 1, 2007. Effective July 1, 2008, the definition of a cigarette was changed to include any roll of tobacco wrapped in any substance containing tobacco, weighing not more than 3 lbs. per thousand, which would include the taxation of some little cigars. Effective October 15, 2008, the rate increased to \$1.33 per package of 20 cigarettes. Effective July 1, 2009, the tax rate increased by 45 cents to \$1.78 per package of 20 cigarettes. Chapter 144:257 of the Laws of 2009 provides that the revenue produced in excess of \$1.00 per pack shall be

deposited in the Education Trust Fund. Pursuant to Chapter 224:377-381 of the Laws of 2011, effective July 1, 2011, the tobacco tax rate for each pack containing 20 cigarettes was decreased from \$1.78 to \$1.68 per pack, the rate for each pack containing 25 cigarettes was decreased from \$2.23 to \$2.10 per pack, and the rate for all other tobacco products, except premium cigars, was decreased from 65.03% to 48.0% of the wholesale price.

The 2011 law decreasing the tax had a contingency provision requiring the DRA to report, on or before July 15, 2013, the amount of tobacco tax revenue received for the period of July 1, 2011 through June 30, 2013. If the DRA reported that the amount of tobacco tax revenue received for the period was below the amounts received for the period of July 1, 2009 through June 30, 2011, then, effective August 1, 2013, the tax rate for each pack containing 20 cigarettes would revert to \$1.78 per pack, the tax rate for each pack containing 25 cigarettes would revert to \$2.23 per pack, and the tax rate for all other tobacco products, excluding premium cigars, would revert to 65.03% of the wholesale sales price. The DRA did report that tobacco tax revenues for the period July 1, 2011 through June 30, 2013 were below revenues for the period July 1, 2009 through June 30, 2011. Accordingly, as of August 1, 2013 tobacco tax rates reverted to rates in effect on June 30, 2011; the rate remains at \$1.78 per pack. An estimated increase of \$10 million in tobacco tax revenue in fiscal year 2014 was expected to result from the reversion to \$1.78 per package of 20 cigarettes. In fact, tobacco tax revenues increased \$14.1 million from fiscal year 2013 to fiscal year 2014, from \$205.9 million to \$220.0 million. Tobacco tax revenues remained steady at \$221.3 million in fiscal year 2015 and \$227.1 million in fiscal year 2016. Tobacco tax revenues in fiscal year 2017 were \$218.6 million.

Medicaid Enhancement Tax ("MET") Revenues. Effective July 1, 1993, the State lowered the MET rate from 8% to 6%, and effective July 1, 2007, the State lowered such tax to 5.5%. Previously, the tax was assessed against the gross patient services revenue of hospitals operating in the State. "Gross patient services revenue" was defined as the amount that a hospital records at the hospital's established rates for patient services, regardless of whether full payment of such amounts is expected or paid. As of July 1, 2005, the tax was assessed against net patient services revenue, which means the "gross charges of the hospital, less any deducted amount for bad debts, charity care and payor discounts." As of July 1, 2011, Chapter 224 of the Laws of 2011 amended the definition of "hospital" under RSA 84-A:1, III to mean general hospitals and special hospitals for rehabilitation required to be licensed under RSA 151 that provide inpatient and outpatient hospital services, but not including government facilities. The definition of "net patient services revenue" under RSA 84-A:1, IV-a was amended to include revenues received from the State's uncompensated care account and revenues received from all payers of inpatient and outpatient patient care. Effective July 1, 2014, Chapter 158 of the Laws of 2014 clarified the taxable services under the MET, declared the intent of the MET, removed the application of the MET to special hospitals for rehabilitation, provided for a tax rate reduction beginning for the taxable period ending June 30, 2016 and changed the payment and return date. Further, all revenue collected pursuant to the tax is now credited to the Uncompensated Care Fund and restricted to fund medical care for the Medicaid population. The tax payment and tax return are now due on April 15 within the taxable period.

From inception of the tax until June 30, 2010, hospitals often received payment from the State to reimburse for the provision of uncompensated care in the amount that they paid to the State in MET. The source of uncompensated care reimbursements to hospitals was approximately one-half of the MET receipts and the balance was federal disproportionate share hospital ("DSH") Medicaid funds. The other half of the tax paid by the hospitals was credited as General Fund unrestricted revenue. In fiscal year 2011, the uncompensated care payments were made under a redesigned calculation formula. However, one-half of the total tax paid by hospitals continued to be used to match federal dollars and, in the aggregate, hospitals received uncompensated care payments equal to the total tax received by the State. The operating budget for fiscal years 2012 and 2013, Chapters 223 and 224 of the Laws of 2011, kept the tax rate at 5.5% of net patient services revenue but significantly decreased the State's commitment to reimburse hospitals for uncompensated care. Certain hospitals challenged a number of legislative and agency actions since 2005 that reduced the reimbursement rates for certain Medicaid services and related payments.

Beginning in June of 2011, DRA received requests for refund or credit of the MET from 20 of the 28 hospital taxpayers for prior fiscal periods ending June 30, 2008 through June 30, 2013, totaling \$109 million, and received additional refund requests from all hospitals for the fiscal year 2014 receipts of approximately \$165.6 million. DRA denied \$20 million of those requests related to fiscal year 2008 as being outside the statute of

limitations and additionally denied \$7 million in requests related to fiscal year 2012. The DRA also issued tax notices for fiscal year 2012 for \$13 million.

During fiscal year 2013, the DRA reached agreements with over half of the hospitals to resolve all outstanding issues between them relating to approximately \$67.6 million of the \$89 million in MET refund and credit requests and \$11 million of the \$13 million in tax notices for fiscal years 2009 through 2013, leaving \$14.4 million in refund requests and \$2 million in tax notices outstanding as of June 30, 2013. As a result of the settlement agreements reached in fiscal year 2013 for fiscal years 2009 through 2013, the State received approximately \$5.4 million of MET revenue and granted \$3.6 million in credits to be applied in fiscal year 2014 and \$3.6 million in credits to be applied in fiscal year 2015. See “RESULTS OF OPERATIONS – Fiscal Year 2013 and MEDICAID PROGRAM.”

In fiscal year 2014, the State reached an agreement with 26 New Hampshire hospitals’ outstanding challenges to: the constitutionality of the MET, to the majority of the claims that the hospitals had filed for refunds on their fiscal year 2014 tax payments and what remained outstanding related to fiscal years 2013 and prior years, and to Medicaid rate reductions made in previous years. The legislature approved this agreement and Senate Bill 369 was signed into law on June 30, 2014 (Chapter 158, Laws 2014). See “LITIGATION – *Catholic Medical Center et al v. DRA.*” Under the agreement, the State will provide DSH payments to critical and noncritical access hospitals. Critical access hospitals will be reimbursed 75 percent of their uncompensated care costs, and noncritical care access hospitals will receive no more than 50 percent of their individual uncompensated care costs in fiscal years 2016 and 2017. The State’s liability will be capped at \$224 million in total payments that are shared with the federal government. In fiscal years 2018 and 2019, critical access hospitals would continue to be reimbursed 75 percent of their uncompensated care costs. Other acute care hospitals would receive no more than 55 percent of their uncompensated care costs, up to a cap of \$241 million. The hospitals are guaranteed at least \$175 million a year in DSH payments, subject to additional reductions based on MET revenue shortfalls and tax rate reductions.

The agreement lowered the tax rate each year, from 5.5 percent to 5.45 percent for taxable periods beginning after July 1, 2015 down to 5.4 percent for taxable periods beginning after July 1, 2016. For taxable periods beginning on or after July 1, 2017 and for every year thereafter, the rate will remain 5.4 percent, unless total uncompensated care for all hospitals falls below \$375 million, in which case the rate will be reduced to 5.25 percent. Payments to hospitals are contingent on MET revenues reaching agreed upon estimates: \$220.5 million in state fiscal year 2016 and \$228.1 million in state fiscal year 2017. In state fiscal years 2018 and 2019, those thresholds will depend upon whether the tax rate is lowered. If the rate remains at 5.4 percent, the thresholds will be \$235.9 million in state fiscal year 2018 and \$243.4 million in state fiscal year 2019. If the rate is reduced to 5.25 percent, the thresholds will be \$229.4 million in state fiscal year 2018 and \$235.7 million in state fiscal year 2019. If revenues fall short of these estimates, State payments to the disproportionate share pool for noncritical access hospitals will be reduced by the amount of the shortfall plus FMAP. MET revenue is currently budgeted at the higher estimate of \$235.9 million for state fiscal year 2018; however, if no injunction requires the State to interpret UCC without consideration of third-party liability revenue, it is likely total UCC will fall below the \$375 million threshold.

The State agreed to credit all money raised from the MET as restricted revenue and use those funds exclusively to support Medicaid services, including funding DSH payments, hospital provider payments, and other Medicaid costs. The agreement eliminates certain freestanding rehabilitation hospitals from the MET base, and also precludes them from receiving uncompensated care payments. Through the agreement, the participating hospitals agreed they will not challenge the MET on constitutional grounds as long as the terms of the agreement are met. Additionally, the participating hospitals agreed to drop their claims for tax refunds in fiscal years 2014 and 2015 and drop their participation – and claims – in lawsuits challenging the constitutionality and application of the MET. They also agreed to drop claims in state and federal court cases challenging rate reductions made beginning in fiscal year 2008. If future legislatures choose to cut funding, the hospitals retain the right to re-launch their litigation and the State retains all of its defenses.

As a result of the settlement reached in fiscal year 2014, the remaining refund requests outstanding as of June 30, 2014 from fiscal years 2014 and prior years are not considered material. St. Joseph’s Hospital did not agree to the settlement, and on October 15, 2014, St. Joseph Hospital filed a new lawsuit challenging the constitutionality of both the 2014 changes to the MET and the previous law. The plaintiff also claimed that the revisions to the law

do not apply because it paid the tax before the changes went into effect, and seeks a full tax refund for its fiscal year 2014 MET of \$9,379,356. The parties entered into a settlement agreement in October 2015 under essentially the same terms as the global settlement agreement the State entered into with the other hospitals. As a result, St. Joseph has dismissed this case with prejudice. In addition, under the settlement agreement St. Joseph is barred from bringing any new claim in state or federal court or at the DRA related to the constitutionality of the MET unless the legislature fails to appropriate the requested funds agreed to in the global agreement. See also “ – *Operating Budget Fiscal Years 2014 and 2015 – MET Settlement,*” “MEDICAID PROGRAM” and “LITIGATION – *Frisbie Memorial Hospital et al v. Toumpas,*” “ – *Frisbie Memorial Hospital et al v. Sebelius,*” and “ – *Catholic Medical Center et al v. DRA.*”

Medicaid Enhancement Tax Estimates and Uses For Fiscal Years 2013-2018
(millions)

	FY 2013 (Actual)	FY 2013 (Budget)	FY 2014 (Actual)	FY 2014 (Budget)	FY 2015 (Actual)	FY 2015 (Budget)	FY 2016 (Actual)	FY 2016 (Budget)	FY 2017 (Actual)	FY 2017 (Budget)	FY 2018 (Budget)
Medicaid Enhancement Tax Revenues	\$177.7	\$213.4	\$180.5	\$184.8	\$198.5	\$190.3	\$212.5	\$220.5	\$226.6	\$228.1	\$235.9
To hospitals for uncompensated care	26.7	26.7	26.6	30.9	34.5	26.3	103.6	95.9	107.8	95.1	83.1
To General Fund	69.1	104.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
To medical providers	81.9	81.9	\$153.9	153.9	164.0	164.0	108.5	124.7	118.7	133.0	152.8

Fiscal year 2013 MET payments from hospitals were due in October 2012. The DHHS estimated receipt of \$213.8 million in MET payments for fiscal year 2013. The State received \$177.7 million in fiscal year 2013 MET payments. The fiscal year 2013 MET collections resulted in a shortfall of \$35.7 million from the \$213.4 million estimated when the budget was adopted. When making the October 2012 MET payments, some hospitals used a definition of net patient services revenue that varied from the definition used in previous years and excluded certain hospital services. In addition, as previously stated, the DRA received refund and credit requests for fiscal period 2013, which were immaterial.

Fiscal year 2014 MET payments from hospitals were due on October 15, 2013, but no interest or penalties were assessed if the tax were received by the State on or before October 31, 2013. The Commissioner of the DRA granted an extension to seven hospitals to make payments by December 2013. For fiscal year 2014, the State received \$180.5 million in MET. The fiscal year 2014 MET collections resulted in a shortfall of \$4.3 million from the \$184.8 million estimated when the budget was adopted. As with fiscal year 2013, some hospitals used a definition of net patient services revenue that varied from the definition used in previous years and excluded certain hospital services. For the current status of litigation concerning MET, see “LITIGATION – *Frisbie Memorial Hospital et al v. Toumpas,*” “ – *Frisbie Memorial Hospital et al v. Sebelius*” and “ – *Catholic Medical Center et al v. DRA.*”

For taxable periods ending June 30, 2015 and prior, the MET was assessed at a rate of 5.5%. For the taxable period ending June 30, 2016, the MET was assessed at a rate of 5.45%. For the taxable period ending June 30, 2017, the MET was assessed at a rate of 5.4%. For the taxable period ending June 30, 2018 the MET will continue to be assessed at a rate of 5.4%, unless the total aggregate uncompensated care for hospitals with both a critical and noncritical designation falls below \$375,000,000, at which point the rate will be reduced to 5.25%. In January 2018, hospitals estimated fiscal year 2018 MET payments of \$242.9 million if paid at the 5.4% rate and \$236.1 million if paid at the 5.25% rate. In each instance, the amount is approximately \$7 million higher than the threshold set in the previous litigation and codified in RSA 167:64, I, (3), (D).

Insurance Tax. Prior to fiscal year 2008, the State imposed a tax on licensed insurance companies equal to 2% of net premiums written in the State (5% of taxable underwriting profit in the case of ocean marine insurance companies). Chapter 277 of the Laws of 2006, reduced such tax to 1.75% effective July 1, 2007, 1.5% effective January 1, 2009, and 1.25% effective January 1, 2010, and would have reduced it to 1% effective January 1, 2011 but for Chapter 1 of the Laws of 2010 Special Session which repealed the provision bringing the tax to 1%. The tax rate remains at 1.25%. This applies to all lines of insurance except accident and health insurance (RSA 401:1, IV), and insurers licensed as Health Service Corporations (RSA 420-A), Health Maintenance Organizations (RSA

420-B), and Delta Dental Plan Of NH, Inc. (RSA 420-F) which remains at 2%. Prior to 2011, ocean marine insurance was taxed on an underwriting profit basis. The purpose of the legislation was to stimulate economic growth by retaining current domestic insurers and recruiting other insurance companies to incorporate in the State. Effective for calendar year 2007, the new legislation also changed the collection of the tax from quarterly to annually on or before March 15 of each year. Under an insurance retaliatory statute, the State collects the greater of premium tax calculated by the effective New Hampshire premium tax rate or premium tax calculated by the effective tax rate of the state of which each insurer is domiciled. As of December 31, 2016, companies of 35 states having a higher premium tax rate in their domiciliary states were licensed in the State. Premium tax on unlicensed companies ranges from 2% to 4% of premiums written.

Interest & Dividends Tax. A tax of 5% is imposed on income in excess of \$2,400 received from interest and dividends on stocks, bonds and other types of investments. Chapter 163 of the Laws of 1998 allows for a deduction from taxable interest and dividend income any amount equal to any cash distributions made to a qualified investment capital corporation.

Chapter 144 of the Laws of 2009 amended the Interest & Dividends Tax to treat distributions from limited liability companies, partnerships and associations as dividends subject to the tax to the same extent that distributions to corporate shareholders are taxable as dividends. This change was effective for calendar tax years beginning on or after January 1, 2009. A distribution that is a return of capital is not subject to taxation. This change in the tax was estimated to generate an additional \$15 million in each of fiscal years 2010 and 2011. However, Chapter 1, Laws of the 2010 Special Session, repealed the inclusion of distributions from limited liability companies, partnerships and association as dividends subject to the Interest & Dividends Tax effective January 1, 2010, leaving such distributions received during the 2009 tax year subject to the tax.

Chapter 286 of the Laws of 2012 amended the Interest & Dividends Tax to eliminate the taxation of trusts. Under the new law, interest and dividend income received by estates held by trustees treated as grantor trustees under Section 671 of the United States Internal Revenue Code shall be included in the return of their grantor, to the extent that the grantor is an inhabitant or resident of New Hampshire. Income reported by, and taxed federally as interest or dividends to, a trust beneficiary who is an individual inhabitant or resident of New Hampshire with respect to distributions from a trust that is not treated as a grantor trust under Section 671 of the United States Internal Revenue Code shall be included as interest or dividends in the return of such beneficiary and subject to taxation in accordance with the provisions of RSA Chapter 77. This change in the tax was originally estimated to result in a reduction in revenue of \$4 million to \$5 million. Fiscal year 2014 Interest & Dividends Tax revenues were below those for fiscal year 2013 by approximately \$13 million. In addition to the difference between the amount of tax paid by trusts (\$5.1 million in tax year 2012) and the amount of tax currently paid by beneficiaries of those trusts (which is affected by a possible reduction in distributions to beneficiaries), additional exemptions and exceptions available to beneficiaries, and the exclusion of previously taxable income, other possible factors impacting the reduction of revenue include: lower interest rates; the acceleration of 2013 dividends into 2012; and non-taxable distributions resulting from conversions of S-corporations to limited liability companies. As a result, the actual impact of the 2012 Interest & Dividends Tax law change on the fiscal year 2014 and fiscal year 2015 revenues remains unknown at this time. Interest and Dividends Tax revenue increased \$17.1 million from fiscal year 2014 to fiscal year 2015, from \$79.8 million to \$96.9 million. In fiscal year 2016, revenue declined to \$89.3 million and then increased in fiscal year 2017 to \$94.3 million.

Communications Tax. For the 2002-03 biennium, the communications tax was increased to a 7% aggregate tax applicable to the gross charges collected for most retail communication services. The 7% tax rate was made permanent pursuant to Chapter 319 of the Laws of 2003. Chapter 279 Laws of 2012 amended RSA 82-A to exclude internet access from the definition of communication services effective June 21, 2012. This resulted in a shortfall of \$28.5 million in communication services tax revenue for fiscal year 2013. The revenue decrease caused by the elimination of internet access from the definition of communication services was factored into the determination of the revenue plan for the 2014-2015 biennium. Communications Tax revenue stabilized at \$57.3 million in fiscal year 2015, the same annual total as fiscal year 2013, but substantially less than \$79.3 million in fiscal year 2012, prior to the law change. In 2016, revenue continued its recent slide to \$52.4 million and declined again in fiscal year 2017 to \$47.1 million.

Real Estate Transfer Tax. The real estate transfer tax was first enacted in 1967. Chapter 17 of the Laws of 1999 increased the permanent tax rate assessed on the sale, granting, and transfer of real estate and any interest in real estate from \$.50 per \$100 to \$.75 per \$100, or fractional part thereof, of the price or consideration effective July 1, 1999. The increase has been dedicated to the Education Trust Fund. This rate is assessed on both the buyer and the seller for the combined tax rate of \$1.50 per \$100. Where the price or consideration is \$4,000 or less, there is a minimum tax of \$20 assessed on both the buyer and seller. Pursuant to Chapter 179 of the Laws of 2011, the buyer and seller must each file a separate Declaration of Consideration (Form CD-57) with the DRA. Effective July 1, 2008, an additional \$25 fee was legislated to be assessed for the recording of each deed, mortgage, mortgage discharge, or plan. This assessment is recorded with the Land and Community Heritage Investment Program (“LCHIP”) stamp. Chapter 144 of the Laws of 2009 requires that 50% of the revenue received from the \$25 LCHIP stamp in fiscal year 2011 be credited to the General Fund. Chapter 224:3, Laws of 2011, provides that \$120,000 in each of fiscal years 2012 and 2013 are credited to the LCHIP administrative fund. The balance of all recording surcharge fees collected shall be credited to the General Fund. For the 2014-2015 biennium, all revenues from the \$25 fee were again dedicated to the LCHIP program. In fiscal year 2016, real estate transfer tax revenue was \$134.5 million, an increase of \$16.9 million from \$117.6 million in fiscal year 2015. In fiscal year 2017, real estate transfer tax revenue increased again to \$141.7 million.

Court Fines and Fees. The Unified Court System was established during the 1984-1985 biennium. Prior to July 1, 2009 fines and fees collected by the various components of the court system were credited to the General Fund. Effective July 1, 2009, pursuant to Chapter 144 of the Laws of 2009, motor vehicle fines collected at the court are credited as unrestricted revenue to the Highway Fund, while fines collected through the plea by mail program are credited as restricted Highway Fund revenue. Effective July 1, 2013, pursuant to RSA 262:44-I, fines collected through the plea by mail program are credited as restricted agency income to the Department of Safety. All fines, fees and surcharges imposed and collected by the various components of the court system are credited to various funds depending upon the law involved. Approximately 60% of revenues collected are credited to the General Fund, 25% to the Highway Fund and 15% to restricted funds.

Statewide Education Property Tax. The State imposes an education property tax at the rate on each \$1,000 of the equalized value of real estate in order to raise \$363.0 million. The statewide education property tax was established in 1999 in response to litigation challenging the State’s method of financing public schools. Since 1999, when the tax rate was established at \$6.60 per \$1,000, the State has periodically reduced the tax rate as real property valuations have risen. In addition, for fiscal years after June 30, 2004, the law requires the Commissioner of the DRA to set the education property tax rate at a level sufficient to generate \$363.0 million.

Utility Property Tax. Chapter 17 of the Laws of 1999 also established a statewide tax on utility property. A tax is imposed upon the value of utility property at the rate of \$6.60 on each \$1,000 of such value. The proceeds from this tax have been dedicated to the Education Trust Fund.

Electric Consumption Tax. The franchise tax on electric utilities was replaced in fiscal year 2001 with a tax on electricity consumption. A tax is imposed on the consumption of electricity at the rate of \$.00055 per kilowatt hour. Consumers who are customers of municipal providers are exempt from the tax. Chapter 156 of the Laws of 2017 repeals the electricity consumption tax effective January 1, 2019. This tax historically generates approximately \$6 million in annual revenue.

Beer Tax. The State Liquor Commission charges permit and license fees for the sale of beer through manufacturers, wholesalers and retailers plus a tax on beer sold by such manufacturers and wholesalers for resale and by manufacturers at retail at the rate of 30 cents per gallon. If a mandatory beverage container deposit requirement is enacted, the current statute requires the beer tax to be reduced to 18 cents per gallon.

Securities Revenue. Broker dealers and investment advisors are required to pay various registration, license or annual fees to conduct business in the State. Additionally, fees are charged for registrations of securities and mutual funds to be offered in the State.

Racing and Charitable Gaming Revenue. The operation of Bingo, Lucky 7 and games of chance in the State are conducted under the supervision of the Lottery Commission. On games of chance, the State receives a blended rate between 3% and 10% of revenues and fixed fees from Bingo and Lucky 7. Live dog racing is now

prohibited in the State. Any harness racing or thoroughbred racing would also be supervised by the Lottery Commission; however, no such racing is currently conducted in the State. The State imposes a tax ranging from 1% to 1.25% of the contributions plus one-quarter of the breakage of all simulcast harness and thoroughbred racing pari-mutuel pools. For simulcast greyhound racing pari-mutuel pools, the tax is 1.5% of contributions plus one-quarter of the breakage.

Other. This revenue category includes over 200 individual types of fees, fines, assessments, taxes and income. These revenues are reported in the following seven broad subcategories: reimbursement of indirect costs; interest on surplus funds; corporate filing fees; escheatment of abandoned property; corporate record fees; agricultural fees; and miscellaneous.

The State also derives substantial revenues from federal grant programs and certain independent divisions or activities of State government which operate in whole or in part from revenues collected from users. In some cases these revenues are restricted by statute for use by specific agencies. The following are the principal sources of restricted revenues derived by the State:

Lottery Receipts. The State conducts daily and weekly lotteries and instant games throughout the State through tickets sold by or on behalf of the Lottery Commission in State liquor stores, at horse and dog tracks (where only simulcast racing occurs currently) and at authorized retail outlets in the State. In addition, the State together with the states of Maine and Vermont operates a tri-state lotto. Beginning November 1995, the State became a participant in the multistate Powerball lottery. Revenues are initially recorded in the Lottery Enterprise Fund and are netted with expenses and transferred monthly to the Education Trust Fund.

Turnpike System Tolls. The State collects tolls and charges for the use of the Turnpike System. Toll revenues are credited to the Turnpike System Enterprise Fund with the restriction that these revenues be used to pay expenses of operation and maintenance of the Turnpike System and debt service on bonds or notes issued for Turnpike System purposes.

Fuel Tax. The State imposes a user fee upon the sale of each gallon of motor fuel sold in the State at the rate of \$0.222 per gallon (the "road toll"), 4 cents per gallon for aviation fuel, 2 cents per gallon for private jet fuel, and 0.5 cents for jet fuel Part 121. The proceeds of the road toll are credited to the Highway Fund for highway purposes and uses. Of this amount, \$0.0264 of the road toll is allocated to a separate account in the Highway Fund, the Highway and Bridge Betterment Account. Effective July 1, 2014, Chapter 17 of the Laws of 2014 increased the road toll by \$0.042 from \$0.18 to \$0.222 per gallon. All revenue associated with the increase in rate, projected to generate approximately \$34 million annually, is restricted for paving and bridge work, municipal block grant aid, municipal bridge aid, and funding to pay debt service on bonds to be issued to complete the I-93 Salem to Manchester widening project. Chapter 17 of the Laws of 2014 and as amended by Chapter 276:210 and 276:211, Laws of 2015 authorized \$200 million in general obligation bonds for this purpose. Subsequent legislation specifically authorized a federal Transportation Infrastructure Finance and Innovation Act ("TIFIA") loan as an alternative to a traditional general obligation bond issue including, without limitation, a pledge of the revenue collected from adjustments under RSA 260:32-a for rates that exceed \$0.18 per gallon less required distributions under RSA 235:23, I, on said revenues. On May 24, 2016, the State entered into the TIFIA financing agreement to fund the construction of the remaining portions of the I-93 project. The loan, established with a very favorable 1.09% rural interest rate, will fund \$200 million in projects on the I-93 corridor from Salem to Manchester, New Hampshire. The debt service payments are funded by a portion of the revenue collected from the increase in the road toll that was effective July 1, 2014. The road toll increase pursuant to Chapter 17 of the Laws of 2014 will expire once all debt service payments for the I-93 project have been made and the financing is fully amortized (June 2034). See "STATE INDEBTEDNESS – Debt Statement."

Federal Receipts. The State receives funds from the federal government which represent reimbursement to the State for expenditures for various health, welfare, transportation and educational programs and distribution of various restricted or categorical grants-in-aid. Federal grants-in-aid and reimbursements are normally conditioned to some degree on matching resources by the State. The largest categories of federal grants and reimbursements are made for the purposes of providing medical assistance payments for the indigent and medically needy, temporary assistance for needy families, and transportation and highway construction programs. Transportation related match resources by the State are primarily non-cash Turnpike toll credits. On December 4, 2015, President Obama signed

into law the Fixing America's Surface Transportation Act, or "FAST Act" - the first Federal law in over ten years to provide long-term funding certainty for surface transportation. The FAST Act authorizes \$305 billion over federal fiscal years 2016 through 2020 for the US Department of Transportation's highway, highway and motor vehicle safety, public transportation, motor carrier safety, hazardous materials safety, rail, research, technology and statistics programs. The federal fiscal year 2018 distribution of obligation limitation for the period beginning on October 1, 2017, and ending December 8, 2017 as amended by the Continuing Appropriations Act, 2018, P.L. 115-56 equates to approximately 16.8% or \$28.8 million for the State pending further continuing appropriations resolution or enactment of a full-year appropriations act. The State has sought to mitigate the risks associated with the uncertainty of the continued funding of the HTF by monitoring and potentially deferring federally funded infrastructure projects.

In addition to the taxes and activities described above, there are various taxes the revenues from which are available only to political subdivisions of the State. Such taxes are either collected by the political subdivisions directly or are collected by the State and distributed to the political subdivisions. Such taxes include a real and personal property tax, a resident tax, and a forest conservation tax based on the stumpage value of timber lands.

Federal Sequestration. Certain federal funding received by the State has been adversely impacted by implementation of certain provisions of the federal Budget Control Act of 2011 (the "Budget Control Act"), that was signed into law by the President on August 2, 2011. The Joint Select Committee on Deficit Reduction failed to reach an agreement on the deficit reduction actions as required by the Budget Control Act and, as a result, sequestration—a unique budgetary feature of the Budget Control Act—was triggered. No legislative action was taken by Congress prior to March 1, 2013 and, accordingly, implementation of sequestration began on March 1, 2013 resulting in cancellation of \$85 billion in federal appropriations through the end of federal fiscal year 2013 (September 30, 2013). When federal fiscal year 2014 began on October 1, 2013, no federal appropriations bills had been enacted for the fiscal year, so the federal government experienced a partial shutdown. Due to remaining balances from prior years' federal grant awards and usage of State funds where allowed, the partial shutdown did not have a material effect on federally-funded programs and employees in the State's budget. The federal shutdown did not have any significant impact on other State revenues. The federal shutdown ended on October 16, 2013 with the passage of H.R. 2775 which provided appropriations retroactively back to October 1, 2013 through January 15, 2014. For the most part, this agreement provided appropriations for the first 3.5 months of federal fiscal year 2014 based on prorated federal fiscal year 2013 post-sequestration appropriations with a few exceptions; however the spending caps of sequestration are still in place.

Sequestration has and will adversely affect the availability of certain federal funds received annually by the State. Some of the largest sources of federal revenues for the State, however, such as Medicaid reimbursements, which were budgeted at approximately \$1.45 billion dollars over the 2014-2015 biennium, and federal aid to highways, which was budgeted at approximately \$380 million dollars over the 2014-2015 biennium, are generally exempt from sequestration. Exclusive of Medicaid and federal transportation dollars, the State has budgeted approximately \$1.7 billion in total in federal funds over the 2016-2017 biennium.

Due to continued uncertainty at the federal level, the complete effects of sequestration on the State are still uncertain. Based on guidance relative to sequestration that State agencies have received from their federal counterparts, these agencies have identified specific reductions to certain federally funded programs. These reductions are distributed throughout approximately 50 individual programs identified, with the impact to each individual program being reductions ranging from 1% to 15%. These reductions will be managed by State agencies in a variety of ways - through delays in the hiring open positions, location of alternative funding sources, reductions in program operating expenditures, and reductions in program grants and benefits awarded. While no State positions appear to be in jeopardy, there may be sub-grantee positions lost as a result of these reductions.

The State has a total of five outstanding bond issues which are impacted by a reduction in interest payment subsidies received due to the effects of sequestration. Beginning in state fiscal year 2014 and through state fiscal year 2017, the State experienced a shortfall in annual interest payment subsidies in aggregate as shown in the following table.

<u>State Fiscal Year</u>	<u>Amount Requested</u>	<u>Amount Received</u>	<u>Difference</u>
2014	\$6,802,716	\$6,291,604	\$(511,112)
2015	6,802,716	6,306,118	(496,598)
2016	6,802,716	6,333,026	(469,690)
2017	6,784,670	6,336,376	(448,294)

As it has done in prior years, the State applied other moneys in the General Fund, Turnpike System and Federal Highway Trust Fund to make up for the reduced federal subsidy payments in fiscal year 2017, and expects to do the same for the reduced subsidies in future fiscal years.

The State cannot predict at this time what total impacts sequestration will have on the State as a whole. The State will likely face reduced federal grant awards in future years as a result of overall efforts to control federal spending. Longer term, adverse effects may also arise due to the economic impacts of reduced federal spending in New Hampshire and New England, including reduced federal funds for research and defense related work and other activities that now receive federal funds.

Expenditures

Expenditures are charges against appropriations for the expenses related to specific programs of individual departments and related subunits of the State government. Expenditures are accounted for by specific classes of expenses, such as personnel, supplies and equipment, within those programs. Statewide expenditures are grouped into the six categories described below.

General Government includes the legislative branch, office of the Governor and executive staff departments.

Administration of Justice and Public Protection includes the judicial branch, correctional and state police activities and those expenses relating to regulatory boards established to protect persons and property.

Resource Protection and Development includes the operation of State parks, the promotion of economic development, environmental protection and the management of wildlife resources.

Transportation includes design, construction and maintenance of highways and bridges, the operation of the Turnpike System and the Public Works Department and management of other transportation activities.

Health & Social Services includes programs for individuals who are physically, mentally and/or economically unable to provide essential needs for themselves. Programs include those for institutional and community-based care and mental health, programs for troubled youth, programs for the elderly and programs to support economically disadvantaged and chemically dependent individuals.

Education includes management and administration of statewide primary and secondary education and support of public post-secondary educational institutions, both academic and technical.

Results of Operations

Fiscal Year 2013

The fiscal year 2013 budget as adopted in 2011 assumed the State would start the year with an unassigned general fund deficit of \$14.1 million. The fiscal year 2013 budget also assumed that the State would make up the deficit during the year and would end fiscal year 2013 with approximately \$0.6 million available to be transferred to the Rainy Day Fund as of June 30, 2013. Additionally, the fiscal year 2013 budget assumed that \$10 million, to be generated by the sale of the State's Lakes Region Facility by the end of the fiscal year, would be deposited directly to the Rainy Day Fund.

In June 2013, the Legislature updated certain projections for fiscal year 2013. The unassigned general fund balance at the start of fiscal year 2013 was updated to the actual fiscal year 2012 surplus of \$13.8 million. Revenue, expenditures and other adjustments estimates were also updated and the State was then-projected to end fiscal year 2013 with an unassigned general fund equity balance of approximately \$56.9 million. In addition, the projected Rainy Day Fund balance was updated to remain at \$9.3 million – the level at which it has remained since the end of fiscal year 2009 – because the net proceeds from the sale of the Lakes Region Facility were removed from the projection and, pursuant to Chapter 144:135, Laws 2013, any remaining surplus as of June 30, 2013 would not be deposited to the Rainy Day Fund.

The unassigned general fund balance, comprising the Rainy Day Fund balance of \$9.3 million and other undesignated fund balance of \$72.2 million, ended the year at \$81.5 million. The undesignated fund balance was \$15.3 million higher than the amount projected in the fiscal years 2014-2015 biennial budget adopted in June 2013.

Unrestricted revenue for the General and Education Trust Funds received during fiscal year 2013 totaled \$2,275.6 million which was above the fiscal year 2013 budget by \$45.7 million and \$4.2 million lower than the revised estimate made in June 2013.

- The favorable results as compared to the fiscal year 2013 budget resulted, in part, from one-time settlements received during the year. An additional \$20.8 million of Tobacco Settlement revenue was received during fiscal year 2013 (see “LITIGATION – *State of New Hampshire v. Philip Morris USA, RJ Reynolds, Inc. and Lorillard Tobacco Company*”), as well as approximately \$9 million from the Methyl tertiary-butyl ether (“MtBE”) settlement. Additionally, the following taxes performed better than expected: Business Taxes by \$33.7 million; Meal and Rooms Taxes by \$14.1 million; and Real Estate Transfer Taxes by \$12.2 million. The MET was below the fiscal year 2013 budget by approximately \$35.7 million primarily as a result of hospitals reporting less than projected net patient services revenues, Tobacco Tax was below the fiscal year 2013 budget by approximately \$13.1 million which was primarily the result of the decreased tax rate effective during fiscal year 2013 (the rate reduced on July 1, 2011 from \$1.78/pack of cigarettes to \$1.68/pack) and Communications Taxes were significantly below the fiscal year 2013 budget by \$25.0 million primarily as a result of the change in the law which excluded certain internet services from the taxable base. The State’s other remaining revenue sources combined were approximately \$29.7 million above the fiscal year 2013 budget.

Net General Fund and Education Fund appropriations exceeded the fiscal year 2013 budget estimates by \$10.1 million, or approximately 0.5%. The fiscal year 2013 budget of \$2,215.2 million included approximately \$7.8 million in net reductions under House Bills 1 and 2 that were not achieved during the fiscal year. Appropriations authorized after the passage of the fiscal year 2013 budget via new legislation or existing laws were approximately \$19.3 million; however, lapses were approximately \$17.0 million higher than expected.

Total closing adjustments made in accordance with GAAP to bring the budgetary accounting basis to the modified accrual accounting basis totaled \$8.1 million for fiscal year 2013. Significant adjustments included a benefit of approximately \$11.1 million related the Abandoned Property Escheat Revenue which was partially related to the refinement of the revenue calculation (\$6 million) and the remaining increase (\$5 million) was related to the increased value of the abandoned property assets. Additional GAAP adjustments were recorded to recognize a deficit in the Capital Fund related to the sale of the Community College System Stratham Property (\$2.8 million) and other GAAP adjustments totaled a net decrease of \$.2 million.

Fiscal Year 2014

The fiscal year 2014 budget as adopted in 2013 (the “Fiscal Year 2014 Budget”) assumed the State would start the year with an unassigned general fund surplus of \$56.9 million and a Rainy Day Fund balance of \$9.3 million. However, the State began fiscal year 2014 with an unassigned surplus of \$72.2 million, an increase of \$15.3 million, and a Rainy Day Fund balance of \$9.3 million. Accordingly, the unassigned general fund balance, comprising the Rainy Day Fund balance of \$9.3 million and other undesignated fund balance of \$72.2 million, ended fiscal year 2013 at \$81.5 million.

Unrestricted revenue for the General and Education Trust Funds received during fiscal year 2014 totaled \$2,173.2 million which was above the revised fiscal year 2014 budget by \$3.8 million and \$102.4 million lower than fiscal year 2013. Note: The original fiscal year 2014 unrestricted revenue budget as passed in 2013 (\$2,241.6 million) included \$72.2 million of MET revenue which was redirected to the DHHS as restricted revenue pursuant to Chapter 158, Laws of 2014, which passed in June 2014. The revised fiscal year 2014 Revenue budget was \$2,169.4 million.

- The net favorable results as compared to the revised fiscal year 2014 budget resulted from favorable and unfavorable changes within many of the revenue categories. Revenues that performed better than the revised budget included: Meals and Rooms Taxes by \$10.5 million (4%), Insurance Taxes \$8.1 million (9%), Tobacco Taxes \$5.4 million (3%) (Note: the tobacco tax rate increased on August 1, 2013 from \$1.68/pack of cigarettes to \$1.78/pack), and Real Estate Transfer Taxes \$3.9 million (4%). Revenues that performed below the revised budget included: Business Taxes by \$11.5 million (2%) and Interest and Dividends Taxes \$16.3 million (17%). The State's other remaining revenue sources combined were approximately \$3.7 million above the revised fiscal year 2014 budget.
- The reported \$102.4 million (4.5%) revenue reduction as compared to fiscal year 2013 resulted primarily from one-time settlements received during fiscal year 2013 and changes made to the Fiscal Year 2014 Budget.
 - One-time revenues received in fiscal year 2013 included an additional \$20.8 million of Tobacco Settlement revenue was received during fiscal year 2013 (see "LITIGATION – *State of New Hampshire v. Philip Morris USA, RJ Reynolds, Inc. and Lorillard Tobacco Company*"), as well as approximately \$9 million from the MtBE settlement.
 - The Fiscal Year 2014 Budget changed how the board and care revenue and certain drug rebate revenue was recognized by the DHHS from an unrestricted revenue to a restricted revenue (reduction of \$26.4 million for Board & Care and approximately \$6.2 million for drug rebates). Additionally, Chapter 158 Laws 2014 directed 100% of the fiscal year 2014 MET revenue to the DHHS whereas \$69.1 million had been recognized as unrestricted revenue in fiscal year 2013.
 - Accordingly, excluding the significant one-time revenues received in fiscal year 2013 that were not received in fiscal year 2014 and excluding the Fiscal Year 2014 Budget changes to Board & Care, Drug Rebates and MET revenues, the remaining unrestricted revenues increased approximately \$29 million or 1.3%. Meals and Rooms Taxes increased \$13.3 million (5%), Tobacco Taxes increased \$14.2 million (7%), Real Estate Transfer Taxes increased \$7.4 million (8%), Interest & Dividends Taxes decreased \$13.2 million (14%), and all other variances were approximately \$7.3 million favorable (net).

Net General Fund and Education Fund appropriations included in the original fiscal year 2014 budget, \$2,271.1 million, were revised in June 2014 to \$2,198.9 million as a result of Chapter 158, Laws of 2014, which directed 100% of the MET to the DHHS as restricted revenue (\$72.2 million of MET revenue was changed from unrestricted to restricted). As compared to the revised fiscal year 2014 budget, net appropriations in fiscal year 2014 of \$2,205.3 million were approximately \$6.4 million unfavorable. Approximately \$4.3 million in net reductions under House Bills 1 and 2 were not achieved during the fiscal year and appropriations authorized after the passage of the Fiscal Year 2014 Budget via new legislation or existing laws were approximately \$11.6 million. However, lapses were approximately \$9.4 million higher than expected. Net appropriations are reported as approximately \$20 million lower than the fiscal year 2013 net appropriations of \$2,225.3 million; however, if fiscal year 2013 is reduced ('normalized') for the fiscal year 2013 board and care, drug rebates and MET revenues which were changed from unrestricted to restricted revenues in fiscal year 2014, net appropriations in fiscal year 2014 increased approximately \$81.7 million (3.8%) from approximately \$2,123.6 million in fiscal year 2013.

Total closing adjustments made in accordance with GAAP to bring the budgetary accounting basis to the modified accrual accounting basis totaled \$17.4 million for fiscal year 2014. GAAP and other adjustments were not budgeted in fiscal year 2014. The most significant GAAP and other adjustments affecting fiscal year 2014 were the

result of an increase in the Medicaid liability required as of June 30, 2014. A General Fund GAAP adjustment of approximately \$17.5 million was required for unpaid liabilities to providers and managed care organizations as well as the incurred but not reported liabilities. The remaining GAAP and other adjustments totaled a net decrease (favorable) of \$0.1 million. The fiscal year 2014 GAAP and other adjustments were approximately \$25.5 million higher than fiscal year 2013 (\$8.1 million).

For information regarding the audit for fiscal year 2014, see “FINANCIAL STATEMENTS.”

Fiscal Year 2015

The fiscal year 2015 budget as adopted in 2013 assumed the State would start the year with an unassigned general fund surplus of \$26.8 million and a Rainy Day Fund balance of \$9.3 million. The fiscal year 2015 budget also assumed the State would spend down that surplus during the year and end fiscal year 2015 with only the Rainy Day Fund balance of \$9.3 million.

In June 2015, the Legislature updated certain projections for fiscal year 2015. The unassigned General Fund balance at the start of fiscal year 2015 was updated to the actual fiscal year 2014 ending surplus of \$21.9 million. Revenue, expenditures and other estimates were also updated and the State was then projected to end fiscal year 2015 with an unassigned General Fund equity balance of approximately \$49 million which was to be carried forward in the General Fund to be used in fiscal year 2016, as set forth in Chapter 276:43, Laws of 2015. In addition, the Rainy Day Fund balance was projected to be increased to \$23.8 million by a \$14.5 million transfer into the fund. The State ended fiscal year 2015 transferring \$13 million into the Rainy Day Fund. Thus the actual total General Fund unassigned fund balance, comprised of a Rainy Day Fund balance of \$22.3 million and another unassigned fund balance of \$49 million, at June 30, 2015 was \$71.3 million, which was \$62 million above the fiscal year 2015 budget and \$1.5 million below the June 2015 estimate.

Unrestricted revenue for the General and Education Trust Funds received during fiscal year 2015 totaled \$2,266.7 million which was above the fiscal year 2015 budget by \$46.9 million and \$93.5 million higher than fiscal year 2014. Note: The original fiscal year 2015 unrestricted revenue budget as passed in 2013 (\$2,241.6 million) included \$73.7 million of MET revenue which was redirected to the DHHS as restricted revenue pursuant to Chapter 158, Laws of 2014, which passed in June 2014. The revised fiscal year 2015 Revenue budget was \$2,219.8 million.

- The net favorable (\$46.9 million) total revenue results as compared to the revised fiscal year 2015 budget resulted from favorable and unfavorable changes within many of the revenue categories. Revenues that performed better than the revised budget included: Meals and Rooms Taxes by \$16 million (6%), Insurance Taxes \$5.1 million (6%), Tobacco Taxes \$12.7 million (6%), Real Estate Transfer Taxes \$15.4 million (16%), and Utility Property Tax by \$5.6 million (16%). Revenues that performed below the revised budget included: Business Taxes by \$6.5 million (1%), Interest and Dividends Taxes \$1.1 million (1%) and Communications Tax by \$5.2 million (8%). The State’s other remaining revenue sources combined were approximately \$4.9 million above the revised fiscal year 2015 budget.
- The reported \$93.5 million increase in revenue as compared to fiscal year 2014 resulted primarily from strong performances in taxes typically correlated with overall economic conditions in the State: Over the prior year, Business Taxes increased \$12.1 million (2%), Meals and Rooms Taxes increased \$19.5 million (8%), Real Estate Transfer Taxes increased \$16.8 million (17%), Interest & Dividends Taxes increased \$17.1 million (21%), Insurance Premium Taxes increased \$19.6 million (21%), and all other variances were approximately \$8.4 million favorable (net).

Net General Fund and Education Fund appropriations included in the original fiscal year 2015 budget, \$2,319.4 million, were revised in June 2014 to \$2,245.7 million as a result of Chapter 158, Laws of 2014, which directed 100% of the MET to the DHHS as restricted revenue (\$73.7 million of MET revenue was changed from unrestricted to restricted). As compared to the revised fiscal year 2015 budget, total net appropriations in fiscal year 2015 of \$2,205.2 million were approximately \$40.5 million favorable. This favorable variance was due to lapses that were approximately \$29.5 million higher than expected and final appropriations net of estimated revenues that were \$11 million lower than the revised budget. The lower appropriations net of estimated revenues were caused by

executive order appropriation reductions of \$18.3 million and timing variances on recognition of budgeted reductions of \$9.3 million, which were partially offset by \$16.6 million of appropriations authorized after the passage of the fiscal year 2015 budget. Total net appropriations are reported as approximately \$0.1 million lower than the fiscal year 2014 net appropriations of \$2,205.2 million; however, lapses in fiscal year 2015 were \$22 million higher than in fiscal year 2014. Appropriations net of estimated revenues were \$21.9 million (1%) higher in fiscal year 2015 than those in fiscal year 2014.

Net unfavorable closing adjustments made in accordance with GAAP to bring the budgetary accounting basis to the modified accrual accounting basis totaled \$20.5 million for fiscal year 2015. GAAP and other adjustments were not budgeted in fiscal year 2015. The most significant of the GAAP and other adjustments affecting fiscal year 2015 were the result of an increase in the State's share of Medicaid liability required as of June 30, 2015. A General Fund GAAP adjustment of approximately \$26.9 million was required for unpaid liabilities to providers and managed care organizations as well as the incurred but not reported liabilities. Partially offsetting this unfavorable variance was the remaining GAAP and other adjustments which were net favorable by approximately \$6.4 million, including \$3.4 million of additional escheatment revenue. The fiscal year 2015 GAAP and other adjustments were approximately \$3 million higher than fiscal year 2014 (\$17.5 million). Additionally, \$0.9 million was transferred as budgeted to the Fish & Game fund during fiscal year 2015.

For information regarding the audit for fiscal year 2015, see "FINANCIAL STATEMENTS."

Fiscal Year 2016

HB 1 and 2, the operating budget for fiscal years 2016-2017, were vetoed by the Governor on June 25, 2015. As a result, the State entered a six-month continuing resolution budget based on appropriations from fiscal year 2015. On September 16, 2015, HB 1 and 2, along with a companion bill, SB 9, were signed into law as Chapters 274, 275, and 276 of the Laws of 2015. The fiscal year 2016 budget as adopted in 2015 assumed the State would start the year with an unassigned general fund surplus of \$49.0 million and a Rainy Day Fund balance of \$23.8 million. Fiscal year 2016 did begin with the projected balance of \$49.0 million, but the Rainy Day Fund balance was short of the estimate by \$1.5 million, at \$22.3 million. The results of revenue, expenditures and other estimates for fiscal year 2016 were expected to bring the unassigned General Fund surplus down by \$15.5 million, to \$32.9 million, with the Rainy Day Fund balance expected to remain unchanged during fiscal year 2016. However, the fiscal year ended with an undesignated General Fund surplus of \$88.5 million and a Rainy Day Fund balance of \$93.0 million, for a total unassigned balance of \$181.5 million.

These positive variances were caused by a number of factors, foremost of which was that actual combined General Fund and Education Trust Fund unrestricted revenues for fiscal year 2016 exceeded plan amounts by \$166.5 million. Traditional unrestricted revenue for the General and Education Trust Funds received during fiscal year 2016 totaled \$2,457.6 million which was above the fiscal year 2016 Plan of \$2,291.1 million by 7.3%. The favorable results as compared to the fiscal year 2016 budget resulted, in part, from the following taxes which performed better than expected: Business Taxes by \$132.8 million (23.4%); Meals and Rooms Taxes by \$9.8 million (3.4%); Insurance Taxes by \$5.1 million (4.3%); Tobacco Taxes by \$4.3 million (1.9%); and Real Estate Transfer Taxes by \$16.2 million (13.7%). Interest and Dividends Taxes were below the fiscal year 2016 budget by approximately \$3.8 million (4.1%) and Communications Taxes were below the fiscal year 2016 budget by \$5.7 million (9.8%). The State's other remaining revenue sources combined were approximately \$7.8 million above the fiscal year 2016 budget.

Included in the strong revenue collections, the State also experienced a positive variance in the results of the tax amnesty program conducted during a portion of fiscal year 2016 for all taxes collected by the Department of Revenue Administration. The program was expected to generate \$16 million above traditional revenue collections; however, actual receipts were approximately \$19 million or \$3 million more than originally estimated. Not reflected in the traditional unrestricted revenue total above is a one-time settlement received during the year of \$307.2 million from the MtBE settlement (see LITIGATION – *State of New Hampshire v. Amerada Hess, et al*). Of this, \$30.7 million was transferred to the Rainy Day Fund in accordance with RSA 7:6-e, and the remaining \$276.5 million will be held as a component of restricted fund balance, to be administered as the newly established NH Drinking Water and Groundwater Trust fund in accordance with Senate Bill 380 (Chapter 11, 2016 session).

Audited net General Fund and Education Fund appropriations exceeded the fiscal year 2016 budget estimates by \$12.8 million (0.5%). The fiscal year 2016 budget of \$2,327.9 million included approximately \$46.7 million in anticipated lapses that were not achieved during the fiscal year, with actual lapses according to the unaudited results coming in at \$40.3 million for a difference of \$6.4 million. Appropriations authorized after the passage of the fiscal year 2016 budget via new legislation or existing laws made up the remainder of the increase in net appropriations.

Audited net unfavorable closing adjustments made in accordance with GAAP to bring the budgetary accounting basis to the modified accrual accounting basis totaled \$36.7 million for fiscal year 2016. GAAP and other adjustments were not budgeted in fiscal year 2016. The most significant of the GAAP and other adjustments affecting fiscal year 2016 was the recording of the \$10.4 million liability and expense as a result of the expected resolution of the *City of Dover v. State of New Hampshire* litigation, representing payment of the entire amount of education adequacy aid withheld due to the cap. Also significant was the increase in the State's share of Medicaid liability required as of June 30, 2016. A General Fund GAAP adjustment of approximately \$9.6 million was required to recognize liabilities that have been reported or billed and not yet paid to providers and managed care organizations, as well as liabilities incurred by the same providers and organizations during the same period but not yet reported. The remainder of this unfavorable variance was due to smaller scale increases in other areas, including accounts payable and accrued payroll, due largely to the timing of payments.

The audited results show that the total unassigned General Fund balance at the close of fiscal year 2016 is \$181.5 million, consisting of \$88.5 million of undesignated fund balance and \$93.0 million in the Rainy Day Fund. Per Ch. 264:5, Laws of 2016, as fiscal year 2016 audited financial results confirmed that unrestricted General Fund and Education Trust Fund revenues exceeded plan, an amount not to exceed \$40 million was transferred to the Revenue Stabilization Reserve Account, bringing that balance to \$93 million, and the \$88.5 million undesignated balance exceeded the anticipated budget balance of \$32.9 million by \$55.6 million.

For information regarding the audit for fiscal year 2016, see "FINANCIAL STATEMENTS."

Fiscal Year 2017

The fiscal year 2017 budget as adopted in 2015 assumed the State would start the year with an unassigned general fund surplus of \$32.9 million and a Rainy Day Fund balance of \$23.8 million; however, based on positive variances in fiscal year 2016 as noted above, fiscal year 2017 began with an undesignated General Fund surplus of \$88.5 million and a Rainy Day Fund balance of \$93.0 million, for a total unassigned balance of \$181.5 million.

Positive variances continued in fiscal year 2017 as combined General Fund and Education Trust Fund unrestricted revenues exceeded plan amounts by \$96.1 million. Traditional unrestricted revenue for the General and Education Trust Funds received during fiscal year 2017 totaled \$2,407.5 million which was above the fiscal year 2017 plan of \$2,311.4 million by 4.2%. The favorable results as compared to the fiscal year 2017 budget resulted, in part, from the following taxes that performed better than expected: Business Taxes by \$72.7 million (12.9%); Real Estate Transfer Taxes by \$15.3 million (12.1%); Meals and Rooms Taxes by \$7.3 million (2.4%); and Insurance Taxes by \$7.5 million (6.6%). Interest and Dividends Taxes were below the fiscal year 2017 budget by approximately \$1.7 million (1.8%), as well as Tobacco Taxes below budget by \$3.1 million (1.4%) and Communications Taxes below budget by \$11.3 million (19.3%). The State's other remaining revenue sources combined were approximately \$9.4 million above the fiscal year 2017 budget.

Net General Fund and Education Fund appropriations exceeded the fiscal year 2017 budget estimates by \$124.1 million (5.3%). Appropriations authorized after the passage of the fiscal year 2017 budget via new legislation or existing laws increased net appropriations by approximately \$142 million. The additional appropriations utilized the majority of the beginning undesignated General Fund surplus carried forward from fiscal year 2016. In addition, the Legislature authorized a transfer of \$13.9 million of General Fund surplus to be transferred to the Highway Fund for fiscal year 2017. Offsetting the impact of additional appropriations and transfers to other funds were favorable lapses of combined General Fund and Education Fund appropriations. The fiscal year 2017 original budget of \$2,353.6 million included \$47 million in anticipated lapses, while actual lapses according to the audited results came in at \$63.3 million for a difference of \$16.3 million.

Audited net favorable closing adjustments made in accordance with GAAP to bring the budgetary accounting basis to the modified accrual accounting basis totaled \$22 million for fiscal year 2017. GAAP and other adjustments were not budgeted in fiscal year 2017. The most significant of the GAAP and other adjustments affecting fiscal year 2017 was the reversal of the \$10.4 million liability and expense recorded in fiscal year 2016 as a result of the expected resolution of the *City of Dover v. State of New Hampshire* litigation, representing payment of the entire amount of education adequacy aid withheld due to the cap. While this was recorded as a liability reducing 2016 General Fund surplus, a portion of this amount (\$9.1 million) was also appropriated to the Education Fund in fiscal year 2017; thus the combined impact resulted in a positive \$9.1 million GAAP adjustment in fiscal year 2017. Also contributing to the positive adjustment was a decrease in the annual escheat liability (\$3.7 million) and a decrease in the State's share of Medicaid liability (\$2.3 million), both measured as of June 30, 2017. The remainder of the variance was due to smaller scale increases or decreases in several other areas.

The audited results show that the total unassigned General Fund balance at the close of fiscal year 2017 was \$100.0 million, consisting of \$100.0 million in the Rainy Day Fund. Per Chapter 156, Laws of 2017, \$7.0 million of fiscal year 2017 audited undesignated fund balance was transferred to the Revenue Stabilization Reserve Account to bring the balance in that account to \$100 million and the remaining surplus of \$18.7 million was transferred to the Public School Infrastructure Fund established pursuant to RSA 198:15-y.

The following tables present a comparison of General Fund and Education Trust Fund unrestricted revenues for fiscal years 2013 through 2017 and General Fund and Education Trust Fund net appropriations for fiscal years 2013 through 2017. The information is derived from the State's audited financial statements.

GENERAL AND EDUCATION TRUST FUND UNRESTRICTED REVENUES
FISCAL YEARS 2013-2017
(GAAP Basis - In Millions)

Revenue Category	FY 2013			FY 2014			FY 2015			FY 2016**			FY 2017		
	General	Education	Total	General	Education	Total	General	Education	Total	General	Education	Total	General	Education	Total
Business Profits Tax	\$267.1	\$56.7	\$323.8	\$271.7	\$58.4	\$330.1	\$282.4	\$61.1	\$343.5	\$352.8	\$74.2	\$427.0	\$317.4	\$68.4	\$385.8
Business Enterprise Tax	78.3	149.7	228.0	73.0	146.5	219.5	71.9	146.3	218.2	91.3	181.0	272.3	83.6	168.4	252.0
Subtotal	345.4	206.4	551.8	344.7	204.9	549.6	354.3	207.4	561.7	444.1	255.2	699.3	401.0	236.8	637.8
Meals & Rooms Tax	241.2	7.2	248.4	254.0	7.7	261.7	272.7	8.5	281.2	292.8	8.5	301.3	306.2	8.6	314.8
Tobacco Tax	126.2	79.7	205.9	130.3	89.8	220.1	128.7	92.6	221.3	132.4	94.7	227.1	128.2	90.4	218.6
Liquor Sales and Distribution	132.3	-	132.3	135.9	-	135.9	138.5	-	138.5	139.8	-	139.8	141.1	-	141.1
Interest & Dividends Tax	93.0	-	93.0	79.8	-	79.8	96.9	-	96.9	89.3	-	89.3	94.3	-	94.3
Insurance Tax	95.4	-	95.4	95.0	-	95.0	114.6	-	114.6	123.4	-	123.4	121.9	-	121.9
Communications Tax	57.4	-	57.4	59.3	-	59.3	57.3	-	57.3	52.4	-	52.4	47.1	-	47.1
Real Estate Transfer Tax	62.3	31.1	93.4	67.1	33.7	100.8	78.8	38.8	117.6	89.7	44.8	134.5	94.5	47.2	141.7
Securities Revenue	38.1	-	38.1	40.6	-	40.6	42.5	-	42.5	43.7	-	43.7	44.6	-	44.6
Lottery Transfers	-	74.3	74.3	-	72.4	72.4	-	74.3	74.3	-	75.9	75.9	-	72.6	72.6
Racing & Charitable Gaming	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commission Transfers	-	3.4	3.4	-	3.0	3.0	-	3.0	3.0	-	3.3	3.3	-	3.5	3.5
Tobacco Settlement	23.2	40.0	63.2	2.3	40.0	42.3	1.9	40.0	41.9	1.5	40.0	41.5	2.6	40.0	42.6
Utility Property Tax	-	33.2	33.2	-	35.8	35.8	-	41.0	41.0	-	43.3	43.3	-	41.8	41.8
State Property Tax	-	363.7	363.7	-	363.6	363.6	-	363.4	363.4	-	363.1	363.1	-	363.4	363.4
Other	141.7*	-	141.7*	108.6	-	108.6	104.8	-	104.8	110.6	-	110.6	112.8	-	112.8
Subtotal	1,356.2	839.0	2,195.2	1,317.6	850.9	2,168.5	1,391.0	869.0	2,260.0	1,519.7	928.8	2,448.5	1,494.3	904.3	2,398.6
Net Medicaid Enhancement Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Recoveries	11.3	-	11.3	4.7	-	4.7	6.7	-	6.7	9.1	-	9.1	8.9	-	8.9
Subtotal	1,367.5	839.0	2,206.5	1,322.3	850.9	2,173.2	1,397.7	869.0	2,266.7	1,528.8	928.8	2,457.6	1,503.2	904.3	2,407.5
Revenues	69.1	-	69.1	-	-	-	-	-	-	-	-	-	-	-	-
Total	\$1,436.6	\$839.0	\$2,275.6	\$1,322.3	\$850.9	\$2,173.2	\$1,397.7	\$869.0	\$2,266.7	\$1,528.8	\$928.8	\$2,457.6	\$1,503.2	\$904.3	\$2,407.5

* Includes \$9.0 of MtBE Settlements (fiscal year 2013).

** Includes Tax Amnesty Receipts (fiscal year 2016).

**GENERAL FUND AND EDUCATION TRUST FUND NET APPROPRIATIONS
FISCAL YEARS 2013-2017
(GAAP Basis – In Millions)**

Category of Government	<u>FY 2013</u>			<u>FY 2014</u>			<u>FY 2015</u>			<u>FY 2016</u>			<u>FY 2017</u>		
	<u>General</u>	<u>Education</u>	<u>Total</u>	<u>General</u>	<u>Education</u>	<u>Total</u>	<u>General</u>	<u>Education</u>	<u>Total</u>	<u>General</u>	<u>Education</u>	<u>Total</u>	<u>General</u>	<u>Education</u>	<u>Total</u>
General Government	\$240.1	-	\$240.1	\$247.8	-	\$247.8	\$257.4	-	\$257.4	\$263.3	-	\$263.3	\$276.8	-	\$276.8
Justice and Public Protection	197.8	-	197.8	210.5	-	210.5	213.9	-	213.9	247.8	-	247.8	266.1	-	266.1
Resource Protection and Development	26.5	-	26.5	17.0	-	17.0	30.2	-	30.2	31.5	-	31.5	36.5	-	36.5
Transportation	0.7	-	0.7	1.0	-	1.0	1.0	-	1.0	1.0	-	1.0	37.8	-	37.8
Health and Social Services	632.4	-	632.4	571.6	-	571.6	544.1	-	544.1	623.3	-	623.3	679.1	-	679.1
Education	168.7	959.1	1,127.8	203.1	954.3	1,157.4	211.0	947.6	1,158.6	216.9	956.9	1,173.8	214.9	966.5	1,181.4
Net Appropriations	<u>\$1,266.2</u>	<u>\$959.1</u>	<u>\$2,225.3</u>	<u>\$1,251.0</u>	<u>\$954.3</u>	<u>\$2,205.3</u>	<u>\$1,257.6</u>	<u>\$947.6</u>	<u>\$2,205.2</u>	<u>\$1,383.8</u>	<u>\$956.9</u>	<u>\$2,340.7</u>	<u>\$1,511.2</u>	<u>\$966.5</u>	<u>\$2,477.7</u>

The following table sets out the General Fund and Education Trust Fund undesignated fund balances and the amounts reserved for the Revenue Stabilization Reserve Account for each of the fiscal years 2013 through 2017. The information is derived from the State's audited financial statements.

**GENERAL FUND AND EDUCATION TRUST FUND BALANCES
FISCAL YEARS 2013–2017
(GAAP Basis - In Millions)**

	<u>FY 2013</u>			<u>FY 2014</u>			<u>FY 2015</u>			<u>FY 2016</u>			<u>FY 2017</u>		
	<u>General</u>	<u>Education</u>	<u>Total</u>	<u>General</u>	<u>Education</u>	<u>Total</u>	<u>General</u>	<u>Education</u>	<u>Total</u>	<u>General</u>	<u>Education</u>	<u>Total</u>	<u>General</u>	<u>Education</u>	<u>Total</u>
Undesignated Fund Balance, July 1	\$13.8	\$0.0	\$13.8	\$72.2	\$0.0	\$72.2	\$21.9	\$0.0	\$21.9	\$49.0	\$0.0	\$49.0	\$88.5	\$0.0	\$88.5
Additions:															
Unrestricted Revenue	1,436.6	839.0	2,275.6	1,322.3	850.9	2,173.2	1,397.7	869.0	2,266.7	1,528.8	928.8	2,457.6	1,503.2	904.3	2,407.5
Executive Orders and Special Session Revenues	-	-	-	-	-	-	-	-	-	30.7	-	30.7	-	-	-
Total Additions	\$1,436.6	\$839.0	\$2,275.6	\$1,322.3	\$850.9	\$2,173.2	\$1,397.7	\$869.0	\$2,266.7	\$1,559.5	\$928.8	\$2,488.3	\$1,503.2	\$904.3	\$2,407.5
Deductions:															
Appropriations Net of Estimated Revenues	(1,325.5)	(961.4)	(2,286.9)	(1,305.4)	(959.3)	(2,264.7)	(1,325.3)	(961.3)	(2,286.6)	(1,423.7)	(957.3)	(2,381.0)	(1,425.7)	(973.1)	(2,398.8)
COC Appropriation Adjustments	-	-	-	-	-	-	-	-	-	-	-	-	(133.1)	(9.1)	(142.2)
Special Session Reductions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Lapses	59.3	2.3	61.6	54.4	5.0	59.4	67.7	13.7	81.4	39.9	0.4	40.3	47.6	15.7	63.3
Total Net Appropriations	(1,266.2)	(959.1)	(2,225.3)	(1,251.0)	(954.3)	(2,205.3)	(1,257.6)	(947.6)	(2,205.2)	(1,383.8)	(956.9)	(2,340.7)	(1,511.2)	(966.5)	(2,477.7)
GAAP and Other Adjustments	9.3	(1.2)	8.1	(18.9)	1.4	(17.5)	(20.5)	-	(20.5)	(36.7)	-	(36.7)	22.0	-	22.0
Other One time Revenue Adjustments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Current Year Balance	179.7	(121.3)	58.4	52.4	(102.0)	(49.6)	119.6	(78.6)	41.0	139.0	(28.1)	110.9	14.0	(62.2)	(48.2)
Transfers (to)/from:															
Rainy Day Fund	-	-	-	-	-	-	(13.0)	-	(13.0)	(70.7)	-	(70.7)	(7.0)	-	(7.0)
Public School Infrastructure Fund	-	-	-	-	-	-	-	-	-	-	-	-	(18.7)	-	(18.7)
Highway Fund	-	-	-	-	-	-	-	-	-	-	-	-	(13.9)	-	(13.9)
Fish & Game Fund	-	-	-	(0.7)	-	(0.7)	(0.9)	-	(0.9)	(0.7)	-	(0.7)	(0.7)	-	(0.7)
Education Trust Fund	(121.3)	121.3	-	(102.0)	102.0	-	(78.6)	78.6	-	(28.1)	28.1	-	(62.2)	62.2	-
Undesignated Fund Balance, June 30	72.2	-	72.2	21.9	0.0	21.9	49.0	-	49.0	88.5	(0.0)	88.5 ¹	-	-	-
Reserved for Revenue Stabilization Account	9.3	-	9.3	9.3	-	9.3	22.3	-	22.3	93.0	-	93.0	100.0	-	100.0
Total Equity	\$81.5	-	\$81.5	\$31.2	\$0.0	\$31.2	\$71.3	-	\$71.3	\$181.5	\$0.0	\$181.5	\$100.0	-	\$100.0

¹ Per Ch. 264:5, Laws of 2016, to the extent the audited financial statements for fiscal year 2016 showed that GF/ETF Revenues exceeded the plan, an amount not to exceed \$40 million would be transferred to the Revenue Stabilization Reserve Account. The State's audited financial statements reported revenues approximately \$151 million in excess of plan for fiscal year 2016; therefore the full \$40 million authorized by law was transferred at the conclusion of the audit, bringing the current balance in the Revenue Stabilization Reserve Account, in addition to \$30.7 million representing 10% of the MtBE settlement, to \$93 million, and \$88.5 million remains in the GF.

Operating Budget Fiscal Years 2018 and 2019

General and Education Trust Funds. Chapters 155 and 156 of the Laws of 2017, the operating budget for fiscal years 2018 and 2019, were signed by the Governor and became law on June 28, 2017. The adopted budget did not use any revenue or surpluses carried forward from the prior biennium instead balancing spending from the biennium only with revenue from the biennium. The budget dedicated any surplus from the biennium ending June 30, 2017 to the Rainy Day Fund and deferred infrastructure programs including:

- A \$4.5 million program for drug interdiction to address that part of the opioid crisis.
- \$36.8 million dedicated to cities and towns for road and bridge repair.
- \$18 million dedicated toward the sudden need to develop and run heating infrastructure for state buildings after the unexpected shutdown of the Concord Steam utility that had provided a steam loop for the last century.
- A \$13.9 million transfer to the Highway Fund to support state work on roads and bridges.
- A \$7 million transfer to bring the state's Rainy Day Fund to \$100 million.
- \$18.7 million for the public school infrastructure fund for health and safety repairs to local schools.

The adopted budget assumed a lapse from fiscal year 2017 of \$47 million. Actual lapses came in much higher at \$63.3 million.

General and Education Trust Fund revenue estimates for fiscal years 2018 and 2019 are \$2,444 million and \$2,472 million respectively. The fiscal years 2018 and 2019 budget includes the following tax reductions:

- The Business Profits Tax rate is reduced from 7.9% to 7.7% in 2019, and to 7.5% in 2021.
- The Business Enterprise Tax is reduced from 0.675% to 0.60% in 2019, and to 0.50% in 2021.
- Business Profits Tax Section 179 Expensing limits are increased from \$100,000 to \$500,000 in fiscal year 2019.
- The State's Electricity Consumption Tax is repealed effective in 2019.

Total net appropriations (after adjusting for estimated lapses) for the General and Education Trust Funds for fiscal years 2018 and 2019 are \$2,443 million and \$2,471 million, respectively. General Fund lapse requirements are \$51 million and \$52 million for fiscal years 2018 and 2019, respectively. Noteworthy budget initiatives include:

- Creation of a new Department of Business and Economic Affairs to manage the state's economic development and business outreach functions including the former divisions of Economic Development, Travel and Tourism, and a new Council of Partner Agencies to coordinate functions across state government.
- The natural resource components of the old Department of Resources and Economic Development including Forests and Lands and Parks and Recreation were combined with the Department of Cultural Resources into a new Department of Natural and Cultural Resources.
- Provided \$10 million for a new Governor's Scholarship Fund to provide post-secondary assistance directly to students instead of institutions.
- Allocated \$19.8 million in rate increases to direct care providers across health and human services functions to address workforce shortages caused in part by below market wages

- Provided funding for 20 additional child protective services workers, implementing recommendations made by the independent assessor’s report on operations of the Division of Children, Youth, and Families issued in December 2016.
- Added \$22.6 million in total funds over the biennium for the provision of mental health services, including a Medicaid wraparound benefit for children with severe emotional disturbances, 20 designated receiving facility beds, 20 transitional step-down beds in fiscal year 2018 and 40 such beds in fiscal year 2019, a mobile crisis team and related apartments.
- Appropriates \$250.1 million in fiscal year 2018 and \$260.9 million in fiscal year 2019 for developmental services, an increase of \$57 million over fiscal year 2016 actual expenditures and fiscal year 2017 adjusted authorized amounts.
- Created a new \$9 million incentive program to establish full-day kindergarten in towns across the state.

Highway Funds. Total net operating appropriations (including estimated lapses) for the Highway Fund for fiscal years 2018 and 2019 are \$225.1 million and \$227.7 million, respectively. Spending is not directly comparable to years prior to fiscal years 2016-2017 because of changes made to the way the Highway Fund is budgeted. In the fiscal years 2016-2017 budget, in accordance with the New Hampshire Constitution, Article 6-a “Use of Certain Revenues Restricted to Highways,” the cost of collections is recorded as restricted revenue, and the remainder of the revenue, after providing for the cost of collection, is deposited into the Highway Fund. This change reduced unrestricted Highway Fund revenue and appropriations by approximately \$28.9 million in fiscal year 2016 and \$29.7 million in fiscal year 2017. In addition, on May 20, 2014, Chapter 17 of the Laws of 2014 (“Chapter 17”) increased the State’s motor vehicle fuel fee by 4.2 cents per gallon beginning on July 1, 2014. This was the first increase in the State’s motor vehicle fuel fee since 1991. The proceeds of this increase are dedicated to certain infrastructure projects throughout the State, such as the continuation of the widening of Interstate 93, resurfacing and rehabilitation of secondary roadways, and rehabilitation and reconstruction of municipal bridges. The increase provided under Chapter 17 will expire once all debt service payments on bonds to be issued to finance the I-93 widening project have been made. Further, the state pledged the incremental revenue from Chapter 17 for the purpose of entering into the \$200 million federal Transportation Infrastructure Finance and Innovation Act credit program which reduces anticipated expenditures for repayment of the I-93 debt service by offering a lower interest rate and deferred principal payments for nine years.

The budget for fiscal years 2018 and 2019 transferred \$13.9 million of surplus general funds from the prior biennium to the Highway Fund as unrestricted revenue.

Fiscal Year 2018 Revenue Performance for Eight Months Ended February 28, 2018 (Unaudited)

Unrestricted revenue for the General and Education Funds received for the eight months ending February 28, 2018, totaled \$1,178.5 million, which was above plan by \$ 39.3 million (3.4%) and above prior year by \$67.5 million (6.1%).

When comparing fiscal year 2018 actual results to the same period in fiscal year 2017 and the fiscal year 2018 revenue plan amounts, the results were as follows:

- Business Taxes through February 28, 2018 totaled \$362.5 million, which were \$37.2 million (11.4%) above plan and \$46.0 million (14.5%) above prior year. According to the DRA, the increase in revenue through February was largely due to the impact of one-time anomaly payments received during the month. In addition, tax notice payments were up due to audit activity and refunds were down for the month compared to prior year.
- Meals and Rentals Tax receipts through February 28, 2018 totaled \$230.2 million, or \$0.5 million (0.2%) below plan and \$10.5 million (4.8%) above prior year. According to DRA, February collections (January activity) from hotels were up 3% while full service restaurants were down 1% from the same month last year.

- Tobacco Tax receipts through February 28, 2018 of \$143.4 million were \$0.5 million (0.3%) below plan and \$1.1 million (0.8%) above prior year. According to DRA, stamp sales through February 28,, 2018 were up 5% as compared to same period in the prior year. In addition, the balance of tax stamp receivables from qualified wholesalers is higher than the prior year by 2%.
- Real Estate Transfer Taxes through February 28, 2018 were \$6.4 million (5.7%) below plan and \$0.7 million (0.7%) above prior year. According to DRA, the number of transactions reported by the counties for the month of February (January collections) were down 3.2 % compared to the prior year, and transaction values for the activity reported by the counties were down 22% over the same month last year.

The following table presents a comparison of General Fund and Education Trust Fund unrestricted revenues for fiscal years 2017 through 2019. The information for fiscal year 2017 is derived from the State's audited financial statements. The information for fiscal years 2018 and 2019 is based on Chapter 156, Laws of 2017, the operating budget for the 2018-2019 biennium in effect as of the date of this Information Statement.

GENERAL FUND AND EDUCATION TRUST FUND UNRESTRICTED REVENUES
ACTUAL AND BUDGET
FISCAL YEARS 2017-2019
(GAAP Basis - In Millions)

Revenue Category	Actual FY 2017			Operating Budget FY 2018			Operating Budget FY 2019		
	General	Education	Total	General	Education	Total	General	Education	Total
Business Profits Tax	\$ 317.4	\$ 68.4	\$ 385.8	\$ 329.9	\$ 67.5	\$ 397.4	\$ 317.1	\$ 68.5	\$ 385.6
Business Enterprise Tax	83.6	168.4	252.0	82.2	182.7	264.9	83.3	185.5	268.8
Subtotal	401.0	236.8	637.8	412.1	250.2	662.3	400.4	254.0	654.4
Meals and Rooms Tax	306.2	8.6	314.8	319.9	9.9	329.8	335.8	10.4	346.2
Tobacco Tax	128.2	90.4	218.6	120.4	94.6	215.0	120.1	94.4	214.5
Liquor Sales and Distribution	141.1	-	141.1	144.3	-	144.3	146.9	-	146.9
Interest & Dividends Tax	94.3	-	94.3	96.0	-	96.0	98.0	-	98.0
Insurance Tax	121.9	-	121.9	113.6	-	113.6	117.5	-	117.5
Communications Tax	47.1	-	47.1	44.0	-	44.0	40.7	-	40.7
Real Estate Transfer Tax	94.5	47.2	141.7	105.3	49.6	154.9	111.7	52.5	164.2
Securities Revenue	44.6	-	44.6	45.7	-	45.7	46.5	-	46.5
Transfers from Lottery Commission	-	72.6	72.6	-	78.0	78.0	-	85.0	85.0
Transfers from Racing & Charitable Gaming Commission	-	3.5	3.5	-	3.0	3.0	-	3.0	3.0
Tobacco Settlement	2.6	40.0	42.6	-	35.0	35.0	-	35.0	35.0
Utility Property Tax	-	41.8	41.8	-	42.9	42.9	-	43.4	43.4
State Property Tax	-	363.4	363.4	-	363.1	363.1	-	363.1	363.1
Other	112.8	-	112.8	107.2	-	107.2	104.2	-	104.2
Subtotal	1,494.3	904.3	2,398.6	1,508.5	926.3	2,434.8	1,521.8	940.8	2,462.6
Recoveries	8.9	-	8.9	9.1	-	9.1	9.1	-	9.1
Total	\$1,503.2	\$904.3	\$2,407.5	\$1,517.6	\$ 926.3	\$2,443.9	\$1,530.9	\$ 940.8	\$2,471.7

The following table compares on a cash basis, for the eight months ended February 28, General Fund and Education Trust Fund unrestricted revenues for fiscal year 2018 to revenues for the same period in fiscal year 2017, as well as to the revenue estimates from the fiscal year 2018 Operating Budget. Due to the combined filing of the business profits tax and business enterprise tax, it is not possible to measure accurately the individual effects of each of these taxes. They should be evaluated in their entirety. All information in this table is preliminary, unaudited, and subject to change. Further, because information in this table reflects cash receipts only, final audited numbers may differ in order to reflect appropriate accruals.

STATE OF NEW HAMPSHIRE
GENERAL AND EDUCATION FUNDS UNRESTRICTED REVENUES
FOR THE EIGHT MONTHS ENDED FEBRUARY 28, 2018
(In Millions)

Revenue Category	Unaudited		FY 18 Plan	FY 2018 vs Plan		FY 2018 vs FY 2017	
	FY 18 Actual	FY 17 Actual		Variance	% Change	Variance	% Change
Business Profits Tax	\$ 223.8	\$ 191.8	\$ 195.2	\$28.6	14.7%	\$32.0	16.7%
Business Enterprise Tax	138.7	124.7	130.1	8.6	6.6%	14.0	11.2%
Subtotal	\$ 362.5	\$ 316.5	\$ 325.3	\$37.2	11.4%	\$46.0	14.5%
Meals & Rooms Tax	230.2	219.7	230.7	(0.5)	-0.2%	10.5	4.8%
Tobacco Tax	143.4	142.3	143.9	(0.5)	-0.3%	1.1	0.8%
Liquor Sales and Distribution	92.5	98.0	95.7	(3.2)	-3.3%	(5.5)	-5.6%
Interest & Dividends Tax	45.3	37.9	38.9	6.4	16.5%	7.4	19.5%
Insurance Tax	18.4	16.1	16.4	2.0	12.2%	2.3	14.3%
Communications Tax	29.3	32.5	29.7	(0.4)	-1.3%	(3.2)	-9.8%
Real Estate Transfer Tax	106.1	105.4	112.5	(6.4)	-5.7%	0.7	0.7%
Securities Revenue	15.9	15.5	16.2	(0.3)	-1.9%	0.4	2.6%
Transfers from Lottery Commission ¹	50.9	43.4	46.2	4.7	10.2%	7.5	17.3%
Tobacco Settlement	-	-	-	-	0.0%	-	0.0%
Utility Property Tax	24.0	20.7	21.3	2.7	12.7%	3.3	15.9%
State Property Tax	-	-	-	-	0.0%	-	0.0%
Other	57.2	57.3	56.2	1.0	1.8%	(0.1)	-0.2%
Subtotal	\$1,175.7	\$1,105.3	\$1,133.0	\$42.7	3.8%	\$70.4	6.4%
Recoveries	2.8	5.7	6.2	(3.4)	-54.8%	(2.9)	-50.9%
Total	\$1,178.5	\$1,111.0	\$1,139.2	\$39.3	3.4%	\$67.5	6.1%

¹ Includes transfers from Racing and Charitable Gaming Commission.

The following table presents a comparison of General Fund and Education Trust Fund appropriations net of estimated revenues for fiscal years 2017 through 2019. The information for fiscal year 2017 is derived from the State's fiscal year 2017 audited financial statements. The information for fiscal years 2018 and 2019 is based on the current operating budget for the 2018-2019 biennium.

**GENERAL FUND AND EDUCATION TRUST FUND APPROPRIATIONS NET OF ESTIMATED REVENUES
ACTUAL AND BUDGET
FISCAL YEARS 2017-2019
(In Millions)**

Category	Actual Fiscal Year 2017*			Operating Budget Fiscal Year 2018*			Operating Budget Fiscal Year 2019*		
	General	Education	Total	General	Education	Total	General	Education	Total
General Government	\$ 276.8	\$ -	\$ 276.8	\$ 275.3	\$ -	\$ 275.3	\$ 292.6	\$ -	\$ 292.6
Justice and Public Protection	266.1	-	266.1	278.5	-	278.5	285.6	-	285.6
Resource Protection and Development	36.5	-	36.5	38.4	-	38.4	38.4	-	38.4
Transportation	37.8	-	37.8	1.1	-	1.1	1.1	-	1.1
Health and Social Services	679.1	-	679.1	722.6	-	722.6	741.0	-	741.0
Education	214.9	966.5	1,181.4	216.2	961.6	1,177.8	214.3	950.4	1,164.7
Total	<u>1,511.2</u>	<u>966.5</u>	<u>2,477.7</u>	<u>1,532.1</u>	<u>961.6</u>	<u>2,493.7</u>	<u>1,573.0</u>	<u>950.4</u>	<u>2,523.4</u>
Appropriation Adjustments	-	-	-	0.7	-	0.7	0.2	-	0.2
Lapses	-	-	-	(51.0)	-	(51.0)	\$(52.0)	-	\$(52.0)
Total Net Appropriations	<u>\$1,511.2</u>	<u>\$966.5</u>	<u>\$2,477.7</u>	<u>\$1,481.8</u>	<u>\$961.6</u>	<u>\$2,443.4</u>	<u>\$1,521.2</u>	<u>\$ 950.4</u>	<u>\$2,471.6</u>

* Appropriation adjustments and lapses are not known by category of government until fiscal year end. Accordingly, the actual fiscal year 2017 appropriations by category are net of adjustments and lapses, while the budgeted appropriations by category for fiscal years 2018 - 2019 is not. Total net appropriations budgeted for fiscal years 2018-2019 are shown below the budgeted appropriations by category.

The following table presents the General Fund and Education Trust Fund undesignated fund balances and the amounts designated for the Revenue Stabilization Reserve Account for fiscal years 2017 through 2019. The information for fiscal year 2017 is derived from the State's audited financial statements. The information for fiscal years 2018 and 2019 is based on the current operating budget for the 2018-2019 biennium.

**GENERAL FUND AND EDUCATION TRUST FUND BALANCES
FISCAL YEARS 2017 – 2019
(GAAP Basis - In Millions)**

	Actual FY 2017(1)(2)			Operating Budget FY 2018			Operating Budget FY 2019		
	General	Education	Total	General	Education	Total	General	Education	Total
Undesignated Fund Balance, July 1	\$ 88.5	\$ 0.0	\$ 88.5	\$ 0.0	\$ 0.0	\$ 0.0	\$ 0.5	\$ 0.0	\$ 0.5
Additions:									
Unrestricted Revenue	1,503.2	904.3	2,407.5	1,517.6	926.3	2,443.9	1,530.9	940.8	2,471.7
Other Additions	-	-	-	-	-	-	-	-	-
Total Additions	1,503.2	904.3	2,407.5	1,517.6	926.3	2,443.9	1,530.9	940.8	2,471.7
Deductions:									
Appropriations Net of Estimated Revenues	(1,425.7)	(973.1)	(2,398.8)	(1,532.1)	(961.6)	(2,493.7)	(1,573.0)	(950.4)	(2,523.4)
Appropriation Adjustments	(133.1)	(9.1)	(142.2)	(0.7)	-	(0.7)	(0.2)	-	(0.2)
Special Session Reductions	-	-	-	-	-	-	-	-	-
Less: Lapses	47.6	15.7	63.3	51.0	-	51.0	52.0	-	52.0
Total Net Appropriations	(1,511.2)	(966.5)	(2,477.7)	(1,481.8)	(961.6)	(2,443.4)	(1,521.2)	(950.4)	(2,471.6)
GAAP and Other Adjustments	22.0	-	22.0	-	-	-	-	-	-
Other One time Revenue Adjustments	-	-	-	-	-	-	-	-	-
Current Year Balance	14.0	(62.2)	(48.2)	35.8	(35.3)	0.5	9.7	(9.6)	0.1
Transfers (to)/from:									
Rainy Day Fund	(7.0)	-	(7.0)	-	-	-	(0.6)	-	(0.6)
Public School Infrastructure Fund	(18.7)	-	(18.7)	-	-	-	-	-	-
Highway Fund	(13.9)	-	(13.9)	-	-	-	-	-	-
Fish & Game Fund	(0.7)	-	(0.7)	-	-	-	-	-	-
Education Trust Fund	(62.2)	62.2	-	(35.3)	35.3	-	(9.6)	9.6	-
Undesignated Fund Balance, June 30	-	-	-	0.5	-	0.5	-	-	-
Reserved for Revenue Stabilization Account	100.0	-	100.0	100.0	-	100.0	100.6	-	100.6
Total Equity	\$ 100.0	-	\$ 100.0	\$ 100.5	-	\$ 100.5	\$ 100.6	-	\$ 100.6

⁽¹⁾ The adopted fiscal year 2016 and 2017 budget assumed a beginning balance in fiscal year 2017, carried over from fiscal year 2016, of \$32.9 million. The actual ending balance of fiscal year 2016 based on audited results was \$88.5 million, which was carried forward to fiscal year 2017.

⁽²⁾ Per Chapter 156, Laws of 2017, the fiscal year 2017 audited undesignated fund balance was transferred to the Revenue Stabilization Reserve Account to bring the balance in that account to \$100 million and the remaining amount of \$18.7 million was transferred to the Public School Infrastructure Fund established pursuant to RSA 198:15-y.

MEDICAID PROGRAM

Background. Established in 1965, Medicaid is a joint federal-state program providing health care to eligible needy persons. Each state operates its Medicaid program within broad federal guidelines, in accordance with a customized State Plan approved by the federal Centers for Medicare & Medicaid Services (“CMS”) reflecting that state’s priorities in designing program eligibility and benefits. The federal government mandates certain benefits and eligibility categories, while states have a choice of which additional optional eligibility categories and benefits to offer, although the Patient Protection and Affordable Care Act (“PPACA”) has reduced states’ ability to reduce eligibility categories. The maintenance-of-effort (“MOE”) requirements in ACA were effective until the state exchanges were operational (2014), but the MOE for children is through fiscal year 2019. The federal government and the state share responsibility for financing Medicaid. The federal government matches state Medicaid spending at rates that vary depending on state per capita income.

Overview of New Hampshire Medicaid. The New Hampshire Medicaid program (“New Hampshire Medicaid”) administered through the Department of Health and Human Services (DHHS) is a complex network that provides health care and psychosocial support insurance coverage to participants who meet eligibility requirements. New Hampshire Medicaid covers all or part of the health care costs of low-income children, pregnant women, parents with children, senior citizens, and people with disabilities for medical and hospital services, nursing facility care, in-home support services and more. New Hampshire Medicaid expended a total of \$2.1 billion in fiscal year 2017 and expects to expend \$2.2 billion in fiscal year 2018 and \$1.8 billion in fiscal year 2019. The State’s base federal matching rate is 50%. There are exceptions, which afford higher federal medical assistance percentages (FMAP) rates, such as for the Children’s Health Insurance Program (CHIP) program (88% match through September 30, 2023); the Breast and Cervical Cancer Program (65% match), and the New Hampshire Health Protection Program (95% match through calendar year 2017; currently at 94% match through calendar year 2018).

New Hampshire Medicaid Financial Summary. Though New Hampshire Medicaid deploys a robust array of management strategies to contain Medicaid costs (see *Cost Containment*, below), economic forces and state and federal regulations limit options for controlling Medicaid spending. Total expenditures are a function of enrollment of qualified applicants, provider rates, and service utilization on the fee-for service side of the program and are a function of enrollment and per-member per month rates paid to Managed Care Organizations on the managed care side of the program. Enrollment fluctuations result primarily from changes in the State economy, in particular the unemployment rate, and changes in policy at the State or federal level that impact Medicaid eligibility.

In fiscal year 2017, the Medicaid program experienced slower-than-anticipated declines in enrollment and experienced an unbudgeted increase in managed care rates. Combined, these two changes created a budget shortfall of approximately \$34.3 million for fiscal year 2017. This was covered by an additional appropriation of \$33.2 million from the Legislature along with transfers of surpluses from other areas of the DHHS budget.

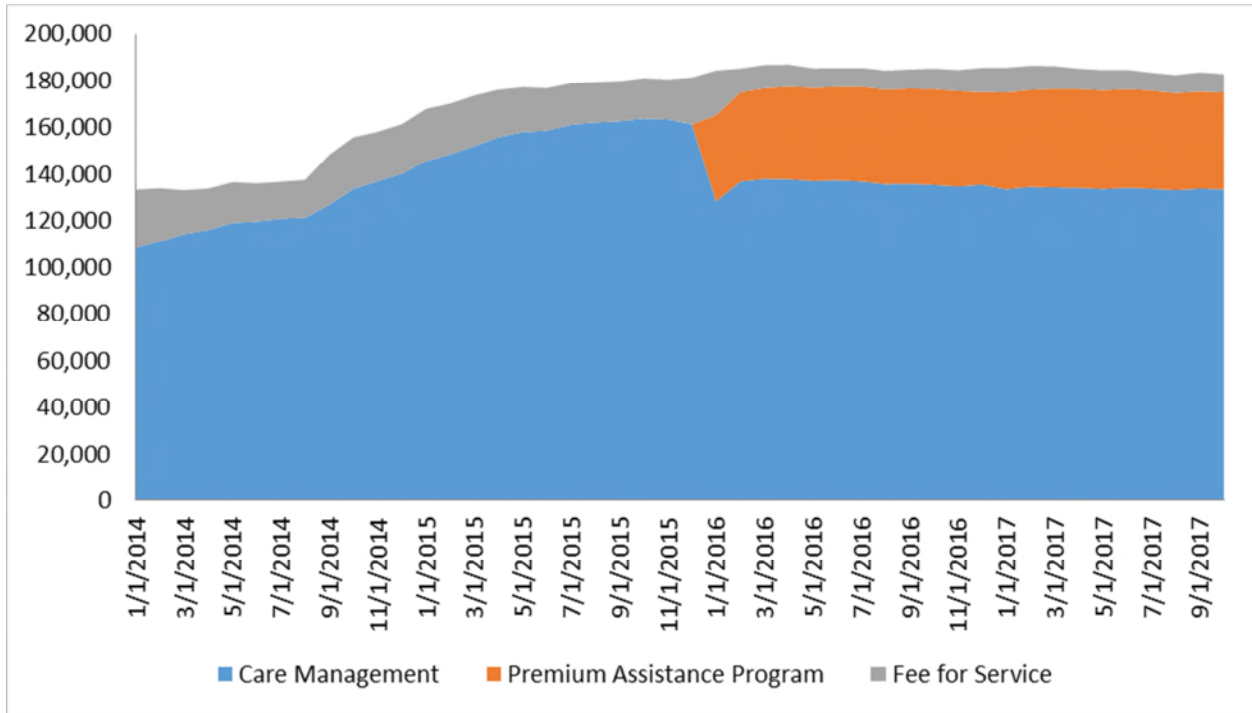
Policy Changes. Certain recent policy changes have impacted Medicaid enrollment. The number of individuals enrolled in Medicaid at the beginning of fiscal year 2014 was approximately 140,000. The number of individuals enrolled at the end of fiscal year 2017 was approximately 185,000, representing an increase of 34%. The increase can be primarily attributed to two elements of the PPACA. An increase of approximately 7% in enrollment was attributable to the federal changes in eligibility criteria as part of the Modified Adjusted Gross Income (“MAGI”) methodology, which changed the financial eligibility criteria for Medicaid medical services. In August 2014, New Hampshire implemented the New Hampshire Health Protection Program (“NHHPP”), and this has expanded coverage to an additional 52,313 individuals by the end of fiscal year 2017. Medical costs for this expanded population were initially funded with new federal revenue.

During the 2016 Legislative session, HB 1696 reauthorized the program to operate through December 31, 2018 and replaced the matching fund requirement with revenue from a premium tax and voluntary donations from health care stakeholders to provide the non-federal share of the costs of the NHHPP.

Senate Bill 313, currently under consideration in the legislature, proposes to repeal the NHHPP and establish the NH Granite Advantage Health Care Program, a five-year demonstration program beginning January 1, 2019. The new program, if enacted into law, is expected to provide similar services to those provided by NHHPP,

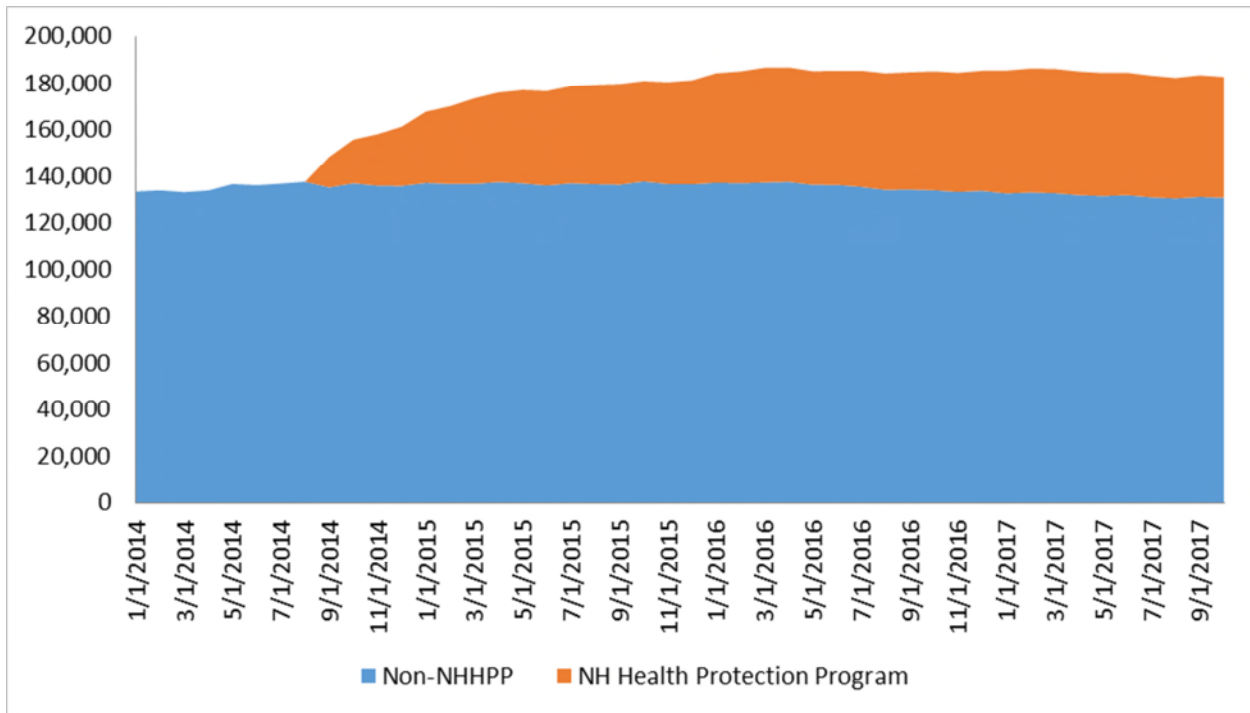
but at a lower cost. The State cannot predict whether Senate Bill 313 will be enacted into law as proposed or as modified by the legislature.

Figure 1-Enrollment By Delivery Method



Note: data is for full benefit Medicaid members for a point in time as of the first of each month

Figure 2-Enrollment By Eligibility Standard



Note: data is for full benefit Medicaid members for a point in time as of the first of each month

Cost Containment. New Hampshire Medicaid deploys a robust array of financial and utilization management and quality improvement strategies to contain costs and improve member health. Historically, comparison of New Hampshire Medicaid reimbursement rates to providers have found that in almost every case the State’s Medicaid provider payment rates to be significantly lower than other states’ Medicare and commercial insurance rates. The State’s Medicaid provider payment rates also tend to be lower, with a couple of exceptions, than the rates of the other Medicaid programs in New England.

DHHS’ Office of Medicaid Services has continuously monitored private sector managed care practices as well as other state Medicaid innovations for local application. To the extent that Medicaid program constraints and internal resources allow, New Hampshire Medicaid has further attempted to maximize cost efficiencies by adapting numerous managed care strategies – a robust Pharmacy Benefit Management Program, utilization management (e.g., prior authorization, service limits, concurrent inpatient review, discharge planning and care management), State-wide distribution of incontinence supplies, and volume-based purchasing for vision care and eyeglass frames/lenses – to the current fee-for-service model.

Medicaid Delivery System. Significant changes were made to New Hampshire Medicaid during the 2011 legislative session. Chapter 125, Laws of 2011 directed the fee-for-service program be converted to a managed care delivery model (MCM), however, only medical services have converted to MCM to date. New legislation, Chapter 258, Laws of 2017, requires that nursing facility services and services provided under the Choices For Independence (CFI) waiver, shall be incorporated into the Medicaid managed care delivery system beginning on July 1, 2019. The remaining provisions of the second phase of MCM, including services provided under the developmental disability (DD), acquired brain disorder (ABD), and In Home Supports (IHS) waivers shall not be implemented before July 1, 2019. The Commissioner of DHHS, also pursuant to Chapter 258 of the Laws of 2017, shall re-procure contracts with vendors to administer the Medicaid managed care program, with a program start date of July 1, 2019.

Medicaid Management Information System (“MMIS”). The State has replaced the automated system that processes Medicaid claims. The new MMIS system went live April 1, 2013 with the New Hampshire MMIS Health Enterprise System, administered under contract with the Conduent State Healthcare, LLC as the fiscal agent.

New Hampshire's Disproportionate Share Hospital ("DSH") Program. The DSH Program was significantly redesigned in fiscal year 2011, due to new federal DSH regulations and requirements of Chapter 144:212, Laws of 2009. Hospitals received payments based on the amount of uncompensated care provided to patients with no form of insurance coverage, regardless of the amount of MET the individual hospital paid to the State. Previously, hospital DSH payments equaled the amount paid in MET. At the time, no changes were made to the State's definition of net patient services revenue or to the MET rate of 5.5% of that revenue.

Pursuant to RSA 167:64, DSH funds were made available only to critical access hospitals up to 100% of each hospital's uncompensated care in the 2012-2013 biennium. For fiscal year 2014, in recognition of the amount of uncompensated care provided by all hospitals in New Hampshire, the Legislature increased DSH funding by \$20 million in state funds, and limited payments made to critical access hospitals to 75% of uncompensated care. This funding level allowed total DSH payments to both critical access and non-critical access hospitals of \$92 million in fiscal year 2014, which also includes the matching federal funds.

Chapter 158, Laws of 2014. This statute codified the State's settlement with hospitals over the use of MET revenue, revising services taxable under the MET and clarifying that the MET is a health care-related tax. The statute removes the application of the MET to special hospitals for rehabilitation, changes the payment schedule for the tax and the method for collecting overdue tax payments, and provides for a phased in reduction in the rate of the tax. The statute also clarified the priority in which MET can be applied to DSH payments to hospitals and for Medicaid provider payments.

MET and DSH Impact in fiscal year 2016 and 2017. As a result of a shortfall in MET received in fiscal year 2016 and a preliminary injunction from a federal court, the liability to the State's hospitals under the DSH program for their uncompensated care (UCC) exceeded the amount of DSH payments budgeted for fiscal years 2016 and 2017. DHHS satisfied the shortfalls by utilizing excess revenue received from the drug rebate program.

New Hampshire's Critical and Non Critical Access Hospitals file their MET in April and, under new rules, will self-report UCC in February. DSH Payments are required to be paid to New Hampshire hospitals to reimburse for care for which they have not been paid, known as "Uncompensated Care" and are funded by the MET and federal Medicaid matching funds. MET is currently assessed at 5.4% of net patient service revenue, collected by the DRA, and subsequently transferred to DHHS. The tax rate may be lowered to 5.25% in state fiscal year 2018 if total UCC falls below \$375 million. The DHHS is targeting early March to complete the UCC calculation and inform the Commissioner of DRA whether the \$375 million threshold was met in order to determine the appropriate tax rate for the April 15, 2018 MET payment. The actual amount of UCC calculated will be dependent upon the determination of the court in *NHHA v. Azar* (see "Litigation" herein). The court has indicated that a ruling will be made in advance of the 2018 payment date.

DSH payments are paid annually by May 31st and are processed in the following priority order (subject to certain caps at both the ceiling and floor level):

- (1) Critical Access Hospital will be reimbursed at an amount equal to 75% of UCC
- (2) Non-Critical Access Hospital will be reimbursed at an amount equal to 50% of UCC.
- (3) Remaining funds shall support Medicaid Provider payments

The State's fiscal year 2017 DSH obligation was higher than anticipated at the time the fiscal years 2016-2017 budget was enacted because of a dispute over the clarification to the definition of uncompensated care by the federal government that resulted in the issuance of a permanent order by the Federal District Court in New Hampshire in *NHHA v. Sylvia Matthews Burwell*. The effect of the order was to prevent the inclusion of any third party payments against hospital costs to arrive at a net UCC until such time as CMS issued the clarification of the definition by rule-making. Without the rule, third-party revenue for Medicaid patients was excluded thereby resulting in higher calculations of uncompensated care which are subject to a DSH payment. CMS issued a final rule effective June 2, 2017; therefore the 2018 UCC forms provided by hospitals consider all reimbursement for Medicaid services to be compensation. This would bring the anticipated UCC below the established "floor" level of \$350 million, resulting in a DSH payment of \$175 million. That amount would further be reduced by a change in the tax rate, bringing the total anticipated DSH payment for State fiscal year 2018 to the budgeted amount of \$165.7

million. Since issuance of the final order, CMS has appealed the decision in *NHHA v. Sylvia Matthews Burwell* and the NHHA et al. has brought suit against USDHHS questioning the authority of the Secretary to issue this interpretation in rule. The outcome of these cases could impact the 2018 and future DSH payments. If either case results in an injunction preventing the State from including third-party payments in the calculation of uncompensated care, the State’s DSH payments would be at the ceiling rather than the floor, resulting in a general fund impact of \$29.2 million in fiscal year 2018 based on the non-binding MET estimates received in January 2018. The fiscal year 2019 impact will be dependent upon MET received in 2019 and the outcome of the litigation, but could be \$39.6 million if the payments are at the ceiling rather than the budgeted floor. See “LITIGATION.”

Below is a table depicting aggregate DSH Payments, including both federal and State funding sources since 2009.

<u>State Fiscal Year</u>	<u>DSH Payments</u>
2009 paid	\$178,040,743
2010 paid	195,457,290
2011 paid	207,698,608
2012 paid	48,735,473
2013 paid	52,889,190
2014 paid	92,020,821
2015 paid	68,328,525
2016 paid	207,184,916
2017 paid	215,614,596
2018 budget	165,710,000
2019 budget	165,460,000

Litigation. Various aspects of New Hampshire Medicaid are the subject of litigation. Such litigation, if decided in a manner unfavorable to the State, could subject the State to substantial financial judgments. See “LITIGATION” with respect to the matters under the captions that reference DHHS or New Hampshire Medicaid.

Future Outlook. Recent federal activity has presented new opportunities and challenges for states. The Medicare Modernization Act of 2003, the Deficit Reduction Act of 2005, and PPACA imposed new requirements for states along with options in the areas of benefits, cost sharing, and long-term care. DHHS had previously estimated the impact of the Medicaid reforms in PPACA, including various costs and savings arising from, among others, adult Medicaid expansion, changes in CHIP federal funding and increases to primary care rates. In these earlier preliminary estimates, DHHS had estimated that in calendar year 2014 PPACA could add almost 30,000 new Medicaid enrollees which could increase to over 62,000 by calendar year 2019. Actual enrollments increased by 59,052 from December 2013 to December 2015. Federal funding for many PPACA reforms began at 100% and reduces to 90% over time. Additionally, CHIP reauthorization included an increase from 65% to 88% federal funding until 2017, offsetting state general fund requirements by \$10-\$15 million each year beginning October 1, 2015 through September 30, 2017. The approved State fiscal year 2018-2019 budget, anticipated that the CHIP program would not be re-authorized beyond the first quarter ending September 30, 2017. The remaining seven quarters of the Biennium budget, funded the CHIP Medicaid expansion program at the regular Medicaid match rate of 50%.

On January 22, 2018, Congress passed a six-year extension of CHIP funding as part of a broader continuing resolution to fund the federal government. Federal funding for CHIP had expired on September 30, 2017. The reauthorization:

- Provides federal funding for CHIP for six years, from fiscal year 2018 through fiscal year 2023.
- Continues the 23% enhanced federal match rate for CHIP that was established by the PPACA, but reduces the federal match rate to the regular CHIP rate over time.
- Extends the requirement for states to maintain coverage for children from 2019 through 2023; after October 1, 2019, the requirement is limited to children in families with incomes at or below 300% of the federal poverty level (“FPL”). The State presently provides coverage to about 14,500 children in the Medicaid expansion group to 318% FPL.

The re-authorization of the CHIP Program is expected to off-set State General Fund requirements by \$20-\$26 million each year. This includes enhanced federal match for Qualifying State costs, under section 2105(g) of the Social Security Act, for related expenses for standard Medicaid children ages 0 to 18 that fall within two separate groups.

New Hampshire Health Protection Program (“NHHPP”)/ Premium Assistance Program (“PAP”). Senate Bill 413 (codified at 2014 Laws Chapter 3) required the Department to establish the NHHPP, which expanded Medicaid eligibility to newly eligible adults as allowed under the PPACA.

Newly eligible adults are those who are aged 19 up to 65 years old with incomes up to 133 percent of FPL, who are not pregnant at the time of application, are not eligible for or enrolled in Medicare, and are not eligible for Medicaid through any other existing Medicaid eligibility category (“New Adult Group”). Federal law requires that states who voluntarily expand health coverage to the New Adult Group allow for a 5% increase in income above 133% of the FPL to minimize the number of people who lose eligibility by monthly fluctuations in income. This 5% income disregard effectively expands eligibility to 138% of the FPL.

The NHHPP started in August 2014 as a wholly federally-funded health care program that expanded coverage to the newly eligible adults. NHHPP included the Voluntary Bridge to Marketplace Program which provided services through Medicaid managed care organizations, Well Sense and New Hampshire Healthy Families, through December 31, 2015.

The NHHPP, as enacted, mandated coverage in private, employer sponsored health plans for those enrollees with access to cost-effective employer sponsored insurance. The legislature repealed this mandatory program effective July 1, 2015 as a result of concerns over the costs of administering this mandatory program. DHHS, however, has for a number of years maintained a voluntary Health Insurance Premium Program (“HIPP”) and new adults who are employed and who have private employer coverage that is determined to be cost effective may voluntarily enroll in HIPP.

Beginning January 1, 2016, NHHPP enrollees who are not medically frail were required to purchase coverage with a qualified health plan doing business in the individual market through the Federally Facilitated Marketplace. Those enrollees who self-attest to being Medically Frail (those having one or more mental, physical or emotional conditions which affect their ability to undertake the daily tasks of living) are excluded from the PAP by the terms of the Premium Assistance Waiver, 11-W-00298/1, issued to New Hampshire by the Centers for Medicare and Medicaid Services.

Fiscal year 2015 implementation costs totaled \$16 million, of which \$10.7 million were funded by the federal government and \$5.3 million were funded by the State general fund. While costs for services were 100% federally funded, administration and system development and implementation costs did have a general fund requirement. Administration costs were matched at 50% while system development and implementation costs received an enhanced match of either 90% or 75%. As of January 1, 2017, the program was 95% funded by the federal government. As of January 1, 2018, the program is funded 94% by the federal government. Current State law authorizes the program through December 31, 2018, utilizing third party funding to cover the non-federal share and prohibiting use of moneys from the State general fund toward this cost. CMS has identified concerns with the State’s use of voluntary donations to cover the non-federal share of the program, but allowed the State through the 2018 legislative session to address the concerns over third-party funding sources. Expenses for the NHHPP for State fiscal year 2018 are estimated at \$495 million total funds.

Senate Bill 313 proposes to repeal the NHHPP and establish the NH Granite Advantage Health Care Program, a five-year demonstration program beginning on January 1, 2019. The current draft proposes to transfer coverage delivery to Managed Care Organizations, currently projected to reduce the cost of the program by \$200 million per year. Program changes include screenings for mental health and substance abuse as a way to address the opioid and mental health crises with the goal of improving health outcomes and providing access to substance abuse treatment programs and mental health care. Included in the proposal is a work requirement with the goal of sustaining employment for this population. Senate Bill 313 also addresses changes in the State’s share of funding sources by replacing the previously accepted donations with the transfer of 5% of liquor revenues, as well as the

continued use of the Insurance Premium tax and high risk pool. The State cannot predict whether Senate Bill 313 will be enacted into law as proposed or as modified by the legislature.

The following table sets forth monthly service expenditures for the NH Health Protection Program for fiscal years 2015, 2016, 2017 and 2018:

NH Health Protection Program				
	<u>Fiscal Year 2015</u>	<u>Fiscal Year 2016</u>	<u>Fiscal Year 2017</u>	<u>Fiscal Year 2018</u>
<u>Paid Month</u>	<u>Total Expense</u>			
July	\$ 0	\$ 30,260,776	\$ 33,656,932	\$35,132,343
August	192,859	30,545,786	36,357,669	31,948,168
September	6,596,169	31,219,458	35,593,814	33,831,379
October	11,739,066	30,946,657	35,743,698	34,748,460
November	14,396,687	31,168,010	33,947,984	35,120,917
December	17,409,157	55,823,853	41,092,700	48,871,221
January	20,204,025	29,889,902	36,291,258	45,410,939
February	22,468,654	31,282,993	38,997,497	
March	23,881,902	34,718,769	39,535,517	
April	27,967,005	32,198,240	41,354,459	
May	28,393,165	33,205,749	40,393,055	
June	29,226,605	34,721,888	39,919,065	
Total Expense	\$202,475,294	\$405,982,081	\$452,883,648	\$265,063,427

The total anticipated expenditure for fiscal year 2018 is \$495 million.

NHHPP Risk Mitigation. The MCO contracts included a risk mitigation provision to minimize the financial risk for the MCOs, the state and the federal government from the potential under or over estimation of the capitation rates given the estimating healthcare costs for this population that was not previously covered by health insurance. The NHHPP population was healthier than assumed for the period of September 2014 through December 2015 (the “Bridge Period”) resulting in \$61.5 million net recovery of 100% federal funds. The funds were received by the MCOs and returned to CMS in January 2018.

As of January 1, 2016, the Bridge Period ended and the NHHPP members began coverage in the QHPs, except for medically frail members that remained in an MCO. This risk settlement period covers only those medically frail members, which is a minimal proportion compared to the approximately 50,000 members. The Risk Settlement reconciliation for January 2016 through June 2016 has resulted in \$6.3 million net recovery, which was also 100% federal funds. DHHS has submitted the results to the MCOs and anticipates returning the federal funds by the quarter ending March 31, 2018.

Section 1115 Transformation Waiver. On January 5, 2016 the Centers for Medicare and Medicaid Services (CMS) approved New Hampshire’s Section 1115 Research and Demonstration Transformation Waiver, #11-W-00301/1 to access new federal funding to help transform its behavioral health delivery system. On January 5, 2016, the Centers for Medicare and Medicaid Services approved the State’s application to participate in this Demonstration Waiver that will allow the State to access up to a total of \$150 million over the next five years (approximately \$30 million per year) over the next five years for the purpose of strengthening and expanding capacity for the states’ behavioral health system. The Transformation Waiver has four main targets:

- (1) Deliver integrated physical and behavioral health care that better addresses the full range of individuals’ needs
- (2) Expand capacity to address emerging and ongoing behavioral health needs in an appropriate setting
- (3) Reduce gaps in care during transitions across care settings by improving coordination across providers and linking patients with community supports.

- (4) Move fifty percent of Medicaid reimbursement to alternative payment models by the end of the demonstration period

There are two distinct federal funding streams associated with the waiver, a federal reimbursement for Designated State Health Programs (“DSHP”) and a federal reimbursement for Delivery System Reform Incentive Payments (“DSRIP”). The DSHP funds consist of new federal matching funds received on existing state and local health related programs. Under the waiver approval, DSHP funds will be disbursed to fund new DSRIP reform projects. DSRIP performance based payments made to the regionally based networks of medical and community social service providers called Integrated Delivery Networks (IDN’s) processed in fiscal year 2017 were \$24.9 million. Expenditures for State fiscal years 2018 and 2019 are expected to be no more than \$30 million per year.

Under the waiver the State, including local county governments, are not required to spend any new or additional funds. However in order to continue to receive the additional federal matching funds, spending on the existing health related programs are expected to continue.

A change in federal policy has introduced potential implications to the current five-year waiver for future DSHP financing under the DSRIP waiver. CMS has issued national guidance regarding the discontinuation of certain DSHP financing subsequent to the original five year duration. A portion of the State’s DSRIP waiver required conversion of certain DSHP financing to a CPE (certified public expenditures) method for this waiver specifically. Under the CPE rules CMS guidance potentially disallows a portion of the monies anticipated by the State. This amount is currently estimated to be approximately 10% of the anticipated funds, which would be an average annual amount of \$3 million; however, any disallowance is not expected to impact the General Fund. DHHS has been working with CMS on alternative implementation methods that should minimize the potential impact to the original federal match estimates. CMS has indicated that DHHS has developed an acceptable alternative, and as such, any impact going forward for the remainder of the waiver period should be minimized.

FIRST RESPONDER NETWORK AUTHORITY

Following the terror attacks on September 11, 2001, federal, state and local governments examined the wireless communications failures that occurred during the attacks and considered how to ensure that such failures would not occur in the future. In 2012, Congress established the First Responder Network Authority (“FirstNet”) as part of the Middle Class Tax Relief and Job Creation Act of 2012 (P.L. 112-96). P.L. 112-96 allocated a 700 MHz wireless broadband spectrum to FirstNet to create a single public safety broadband network (“PSBN”) dedicated to first responders.

FirstNet is tasked with building, maintaining, and operating a fully integrated nationwide wireless broadband network for first responders using the spectrum. The federal government, through FirstNet, which is part of the National Telecommunications and Information Administration (“NTIA”), within the Department of Commerce, selected AT&T as the builder and operator of the nationwide PSBN through a formal procurement process. However, P.L. 112-96 gives each state a choice either to “opt-in” and permit FirstNet to build the PSBN for first responders in each state or to “opt-out” and build the network itself. P.L. 112-96 provides that the choice is to be made by the Governor of each state.

New Hampshire has been reviewing whether to opt-in or opt-out of the federal agreement with AT&T for its PSBN. The choice to opt-out comes with significant financial responsibility for the network build-out and significant liability if the State’s efforts fail to meet required operational standards and other requirements during the initial 25-year term being set by FirstNet. For example, if the State opts-out, it must enter a spectrum manager lease agreement (“SMLA”) with FirstNet to access the spectrum necessary for the State’s network. According to FirstNet’s draft summary of that agreement, the State will be obligated to make annual network capacity payments totaling over \$40 million for the 25 year term. The annual payments are expected to increase through year 14 and then decrease thereafter. If the State opts-out and thereafter terminates the SMLA early, or FirstNet terminates it for cause, the State will be obligated to pay to FirstNet the entire cost of reconstituting the network in New Hampshire, as determined by FirstNet. FirstNet has estimated that the cost to the State in that event will range from \$20 million to over \$600 million, if termination were to occur in year 4. The SMLA summary states that the payment obligations to FirstNet require a full faith and credit pledge of the State; it should be noted that, to date, neither the New Hampshire Legislature nor the Executive Council has taken any action with respect to this matter.

In September, 2016, the State entered into a contract with Rivada Networks, LLC (“Rivada”) giving it the exclusive right to negotiate a contract for the development, provision, implementation, and network maintenance for an opt-out plan for the State if it chooses to opt-out. Following a review by the State’s Statewide Interoperability Executive Committee (“SIEC”) of the PSBN characteristics of both the opt-in plan of FirstNet and the opt-out plan of Rivada, on September 6, 2017, the SIEC recommended that the Governor choose to opt-out and negotiate a contract with Rivada.

FirstNet delivered official notices to all state governors on September 29, 2017 that final plans for build-out in each state and territory were in place. This notice triggered a 90-day period for making a decision to either opt-in or opt-out. The deadline for this decision is December 28, 2017. If no decision is formally communicated by the deadline, it is deemed by FirstNet to be an opt-in decision.

Following the start of the 90-day period, the Governor established the FirstNet Opt-Out Review Committee (“Review Committee”) to review the regulatory and financial risks to the State associated with an opt-out plan and Rivada’s financial capacity to achieve successful implementation of its opt-out plan. On December 5, 2017, the Review Committee completed its deliberations and submitted its report to the Governor containing a summary of the results of its review. The Review Committee did not make a specific recommendation to either opt-in or opt-out.

On December 7, 2017, the Governor announced that he intended to “opt-out” of the FirstNet plan and instead to enter into a contract with Rivada for development of the New Hampshire PSBN.

On December 28, 2017, the Governor announced that, notwithstanding his earlier stated intention to opt out of the FirstNet plan, he had determined that the additional risk of being the only state to opt-out would create too high a barrier for the State to continue on that path and instead the State would opt-in to the FirstNet plan.

STATE INDEBTEDNESS

Debt Management Program

The State has a debt management program, one purpose of which is to avoid the issuance of short-term debt for operating purposes. (See “Temporary Loans” for information on recent short-term debt issuances.) The State’s debt management program is designed to hold long-term tax-supported debt to relatively low levels in the future and to coordinate the issuance of debt by the State, its agencies and public authorities.

Authorization and Classification of State Debt

The State has no constitutional limit on its power to issue obligations or incur indebtedness and there is no constitutional requirement that a referendum be held prior to the incurrence of any such debt. The authorization and issuance of State debt, including the purpose, amount and nature thereof, the method and manner of the incurrence of such debt, the maturity and manner of repayment thereof, and security therefor, are wholly statutory.

Pursuant to various general or special appropriation acts, the Legislature has from time to time authorized the State Treasurer, with the approval of the Governor and Council, to issue bonds or notes for a variety of specified projects or purposes. In general, except for the Turnpike System revenue bonds and federal highway grant anticipation (“GARVEE”) bonds, such borrowing constitutes general obligation debt of the State for which its full faith and credit are pledged but for the payment of which no specific State revenues are segregated or pledged. There is general legislation, however, under which the Governor and Council may authorize the State Treasurer to issue revenue bonds for revenue-producing facilities and to pledge the revenue from such facilities for the payment of such bonds. The Legislature has also authorized the guarantee of certain obligations issued by political subdivisions of the State and by various State agencies, which guarantee constitutes a pledge of the State’s full faith and credit, and has authorized two State-wide agencies to incur debt for the financing of revenue producing projects and programs and authorized such agencies to create certain funds which may be maintained by State appropriation (see “Agencies, Authorities and Bonded or Guaranteed Indebtedness”). However, most of this indebtedness is supported by revenues produced by the project or entity for which the debt was issued. Consequently, such self-supported debt is not considered net General Fund debt of the State.

The Legislature has also authorized certain State agencies to issue revenue bonds for various projects, including industrial, health, educational and utility facilities. Except to the extent that State guarantees may be awarded for certain bonds of the New Hampshire Business Finance Authority and the Pease Development Authority, indebtedness of those agencies does not constitute a debt or liability of the State.

Debt Statement

The table below sets forth the long-term debt of the State outstanding as of June 30, 2017.

Debt Statement as of June 30, 2017		
(In Thousands)		
<u>General Obligation Bonds:</u>		
General Improvement	\$596,554	
Highway	77,602	
University System of New Hampshire	131,982	
Total Direct General Obligation Debt	\$806,138	\$806,138
<u>Revenue Bonds:</u>		
Turnpike System ⁽¹⁾	380,855	
GARVEE ⁽²⁾	131,705	
Total Revenue Bond Debt	\$512,560	\$512,560
<u>Contingent (Guaranteed) Debt:</u>		
Water Pollution and Waste Disposal Bonds issued by Political Subdivisions	290	
Business Finance Authority	50,827	
Local School District School Bonds	22,378	
Total Contingent Debt	\$73,495	\$73,495
Total Debt	\$1,392,193	\$1,392,193
<u>Less: Self-Supporting and Contingent Debt:</u>		
General Fund Self-Supporting Debt ⁽³⁾	61,076	
Turnpike System Revenue Bonds	380,855	
Highway Fund	77,602	
GARVEE	131,705	
Water Pollution and Waste Disposal Bonds issued by Political Subdivisions	290	
Business Finance Authority	50,827	
Local School District School Bonds	22,378	
Liquor Commission	19,697	
School Building Aid	78,840	
Fish & Game	7,738	
Total Self-Supporting and Contingent Debt	\$825,008	\$825,008
Total Net General Fund Debt ⁽⁴⁾	\$567,185	\$567,185

(Columns may not add to totals due to rounding.)

⁽¹⁾ Turnpike System revenue bonds are limited obligations of the State payable solely out of net revenues of the Turnpike System. Neither the full faith and credit nor the taxing power of the State is pledged for the payment of the Turnpike System revenue bonds.

⁽²⁾ Federal Highway Grant Anticipation (GARVEE) Bonds. These bonds are special limited obligations of the State payable from federal grant funding.

⁽³⁾ Includes bonds paid from General Fund restricted revenues (primarily user fees, criminal penalty assessments and lease revenues statutorily earmarked to fund debt service payments on specific projects). School building aid debt service is funded from a portion of the meals and rooms tax revenue.

⁽⁴⁾ Net General Fund debt is debt for which debt service payments are made directly by the State from its taxes and other unrestricted General Fund revenue.

Chapter 17 of the Laws of 2014 (SB 367) authorized \$200 million in general obligation bonds for the completion of the Interstate 93 widening project. Chapter 276:210-211, Laws of 2015, amended the legislation by specifically authorizing a federal Transportation Infrastructure Finance and Innovation Act (“TIFIA”) loan as an alternative to a traditional general obligation bond issue including, without limitation, a pledge of the revenue collected from adjustments under RSA 260:32-a for rates that exceed \$0.18 per gallon less required distributions under RSA 235:23, I, on said revenues.

On May 24, 2016, the State entered into the TIFIA financing agreement to fund the construction of the remaining portions of the I-93 project. The loan, established at a 1.09% rural TIFIA interest rate, will fund \$200 million in project costs along the I-93 corridor from Salem to Manchester, New Hampshire. The debt service payments are to be funded by a portion of the revenue collected from the increase in the road toll that was effective July 1, 2014. The road toll increase pursuant to Chapter 17 of the Laws of 2014, projected to generate approximately \$34 million annually, will expire once all debt service payments for the I-93 project have been made and the financing is fully amortized (June 2034). The full \$200 million loan is expected to be drawn down monthly over the next several years. The State will pay interest only on the outstanding balance until 2025, when principal repayment will begin on a level debt service basis to maturity, June 1, 2034. The TIFIA loan agreement also requires that the State expend certain annual amounts of the increased road toll revenues on non-federally aided highway projects in the State. In the event, the State does not meet these requirements the interest rate on the loan will increase to 2.17% until the spending requirements are met. In addition, the TIFIA loan agreement provides for a default rate of interest equal to 3.09%. As of June 30, 2017 the amount drawn on the TIFIA loan was \$47.99 million on a GAAP accrual basis.

The table above does not include the outstanding TIFIA loan balance as of June 30, 2017 in order to reconcile Total Direct General Obligation Debt outstanding of \$806.138 million with scheduled Direct General Obligation Debt Service principal payments of \$806.138 million.

In addition to the debt presented above, at June 30, 2017, the State had short and long-term capital leases outstanding of \$1.2 million and \$5.6 million, respectively, 44% of which relate to building space.

The State's debt management program has resulted in the State maintaining relatively low debt levels in recent years. The table below sets out the State's debt ratios over the past five years.

Certain General Obligation Debt Statistics
(Dollars in Thousands)

	June 30,				
	2013	2014	2015	2016	2017
Direct General Obligation Debt	\$ 963,224	\$ 956,406	\$ 918,168	\$ 827,558	\$ 806,138
Contingent (Guaranteed) Debt	89,719	90,838	85,988	80,366	73,495
Less: Self-Supporting Debt	(358,149)	(354,197)	(332,258)	(301,796)	(312,448)
Total Net General Fund Debt	694,794	693,047	671,898	606,128	567,185
Per Capita Debt ⁽¹⁾ :					
Direct General Obligation Bonds	\$729	\$718	\$691	\$620	\$604
Net General Fund Debt	526	520	\$506	\$454	\$425
Ratio of Debt to Personal Income ⁽¹⁾					
Direct General Obligation Bonds	1.48%	1.36%	1.27%	1.11%	1.08%
Net General Fund Debt	1.07	0.99	0.93%	0.81%	0.76%
Ratio of Debt to Estimated Full Value:					
Direct General Obligation Bonds	0.63%	0.63%	0.57%	0.50%	0.46%
Net General Fund Debt	0.46	0.46	0.42%	0.37%	0.33%
General Fund Unrestricted Revenues					
Debt Service Expenditures ⁽²⁾	1,441,600	1,436,618	1,397,673	1,528,800	1,503,500
Debt Service as a Percent of General Fund Unrestricted Revenues	97,965	98,759	102,190	90,280	90,710
	6.80%	6.87%	7.31%	5.91%	6.03%
Population (in thousands)	1,321	1,332	1,329	1,334	1,335
Total Personal Income (in millions)	64,885	70,180	72,541	74,388	74,687
Estimated Full Value (in thousands)	\$155,235,385	\$160,572,109	\$166,808,092	\$165,140,011	\$173,365,434

⁽¹⁾ Based on U.S. Department of Commerce and U.S. Bureau of the Census estimates for population and personal income.

⁽²⁾ Debt service on Net General Fund Debt. Does not include interest paid on revenue or bond anticipation notes.

**Rate of Debt Retirement⁽¹⁾
as of June 30, 2017**

	General Obligation Debt	Net General Fund Debt
5 years	51%	52%
10 years.....	84	82
15 years.....	96	96
20 years.....	100	100

⁽¹⁾ Does not include refunding of bond anticipation notes.

Recent Debt Issuances

In recent years, the State has issued bonds and bond anticipation notes for a variety of authorized purposes. The following table compares the amount of issuances and retirements of long-term direct State general obligation indebtedness for each of the past five fiscal years. See also “Temporary Loans” below.

**Issuances and Retirements of Direct General Obligation Debt
(In Thousands)**

	Fiscal Year Ended June 30,				
	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
Beginning Debt	\$ 960,313	\$ 963,224	\$ 956,406	\$ 918,168	\$ 827,558
Bonds Issued	91,445	83,180	151,144	0.00	118,260
Total Net Debt	<u>1,051,758</u>	<u>1,046,404</u>	<u>1,107,550</u>	<u>918,168</u>	<u>945,818</u>
Less: Bonds Paid	88,543	89,998	89,980	90,610	85,904
Defeasance	-	-	99,400	0	53,775
Ending Debt	<u>\$ 963,224</u>	<u>\$ 956,406</u>	<u>\$ 918,168</u>	<u>\$827,558</u>	<u>\$806,139</u>

TIFIA Loan

See the discussion above under the heading “Debt Statement” for information regarding the payment terms of this loan.

Schedule of Debt Service Payments

The following table sets forth the projected principal and interest requirements of all general obligation bonds of the State outstanding at June 30, 2017. The amounts shown for interest include the gross interest payable by the State with respect to its outstanding general obligation “Build America Bonds,” which were outstanding in the amount of \$135 million with expected subsidy payments of \$17.1 million over the remaining life of the bonds as of June 30, 2017. With the exception of one minor withheld amount, which has since been rectified, prior to sequestration, the State had received interest subsidy payments from the federal government equal to 35% of the actual interest payable on such “Build America Bonds.” Federal sequestration has cut a percentage of these direct pay subsidies for fiscal years 2013 through 2016 and is expected to cause further reductions in fiscal year 2017 and beyond. See “STATE FINANCES – State Revenues – Federal Sequestration.”

**Direct General Obligation Debt
as of June 30, 2017⁽¹⁾
(In Thousands)**

<u>Fiscal Year Ending June 30,</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2017	\$91,640	\$35,539	\$127,179
2018	90,375	31,084	121,459
2019	86,315	26,804	113,119
2020	74,225	22,875	97,100
2021	69,010	19,837	88,847
2022	59,565	16,599	76,164
2023	54,320	13,839	68,159
2024	51,130	11,423	62,553
2025	43,235	9,412	52,647
2026	39,115	7,501	46,616
2027	33,320	5,875	39,195
2028	26,140	4,413	30,553
2029	25,395	3,222	28,617
2030	17,360	2,243	19,603
2031	10,695	1,588	12,283
2032	12,135	1,176	13,311
2033	9,900	686	10,586
2034	9,729	292	10,021
2035	2,535	82	2,617
Total	\$806,139	\$214,491	\$1,020,630

⁽¹⁾ Columns may not add to totals due to rounding.

Temporary Loans

To the extent monies in the General Fund, Highway Fund, or Fish and Game Fund are at any time insufficient for the payment of obligations payable from such funds, the State Treasurer, under the direction of the Governor and Council, is authorized to issue notes to provide funds to pay such obligations. Outstanding revenue anticipation notes issued for the General Fund may not exceed \$200 million; for the Highway Fund, \$15 million; and for the Fish and Game Fund, \$0.5 million.

In general, the State Treasurer, with the approval of the Governor and Council, is authorized to issue bond anticipation notes maturing within five years of their dates of issue. Refunding notes must be paid within five years of the dates of issue of the original notes.

In November 2010, the State entered into a line of credit with a bank for the State’s commercial paper program. The State did not borrow under this program and terminated the contract in February 2013. On March 28, 2012 the State sold a \$50 million revenue anticipation note to the Clean Water State Revolving Fund. This borrowing was paid back with interest from operating cash on June 27, 2012. On March 4, 2015 the State sold a \$50 million revenue anticipation note to the Clean Water State Revolving Fund. This borrowing was paid back with interest from operating cash on March 18, 2015. The State Treasury did not undertake short-term borrowings in either fiscal year 2016 or 2017, nor does it anticipate such borrowing in fiscal year 2018.

See “STATE FINANCES – Proprietary (Enterprise) Funds” and “– *Unemployment Trust Fund*” for a discussion of repayable advances that the State has been approved for under Section 1201 of the Social Security Act.

Authorized But Unissued Debt

As of June 30, 2017 the State had statutorily authorized but unissued direct general obligation debt in the total principal amount of \$212 million, under various laws. This amount does not include the State’s Turnpike System and GARVEE authorizations or statutorily authorized guarantees, nor its authority to issue bonds in lieu of all or a portion of the State’s guarantee of bonds of the Pease Development Authority.

Chapter 58 of the Laws of 2005, the “Federal Highway Anticipation Bond Act,” authorized the State to issue GARVEE bonds in an amount not to exceed \$195 million with the approval of the Governor and Council.

Chapter 193 of the Laws of 2012 authorized an additional \$250 million of GARVEE bonds, for a total authorized amount of \$445 million. GARVEE bonds are special obligations of the State secured by revenues consisting of federal aid for highways and other grants, loans and contributions from any governmental unit relating to projects to be financed under the statute. The statute authorized GARVEE bonds for the purpose of financing project costs related to the widening of Interstate 93 from Manchester to the Massachusetts border and any other federally aided highway project which the legislature may subsequently authorize to be funded under the statute. On November 18, 2010 the State issued GARVEE bonds in the amount of \$80 million for financing projects related to such highway widening. Another \$115 million of GARVEE bonds were issued on May 30, 2012 for the continued work on widening I-93, specifically, three identified construction projects associated with I-93 exits 2 and 3 in Salem and Windham, respectively, and an additional project subsequently authorized for engineering on I-93 widening from exit 3 north to the I-293 split in Manchester. The additional project was possible due to construction bid prices on the first three construction projects coming in under original estimates by nearly \$10 million. Additionally, Chapter 231 of the Laws of 2010 authorized the issuance of an additional \$45 million of GARVEE bonds for the purpose of financing a portion of the State's share of the replacement of the Memorial Bridge and Sarah Mildred Long Bridge, both located on the Seacoast between New Hampshire and Maine. The Memorial Bridge has been replaced and is in operation, with the cost split between the New Hampshire and Maine. New Hampshire did not use GARVEE bonds as a means of financing the construction cost of the Memorial Bridge. The New Hampshire Ten Year Transportation Improvement Plan 2015-2024, Chapter 326 of the Laws of 2014, modified RSA 228-A:2 to remove authorization of GARVEE bond authority for the purpose of replacing the Memorial Bridge and retained the authority to bond for the replacement of the Sarah Mildred Long Bridge, the widening of I-93 from Manchester to the Massachusetts border, and any other federally-aided highway project. Chapter 326 of the Laws of 2014 further identified approximately \$88.5 million of anticipated GARVEE bonds for the construction of the Sarah Mildred Long Bridge (\$77.5 million) and a portion of the I-93 project (\$11 million). New Hampshire did not use GARVEE bonds as a means of financing the construction cost of the Sarah Mildred Long Bridge or a portion of the I-93 project. The New Hampshire Ten Year Transportation Improvement Plan 2017-2026, Chapter 324 of the Laws of 2016, modified RSA 228-A:2 to issue GARVEE bonds for 2 Connecticut River bridges located in Lebanon, New Hampshire and Hinsdale, New Hampshire. The bonding for these projects is not anticipated until state fiscal year 2020.

The State has various guarantee programs, which are described under the caption "Agencies, Authorities and Bonded or Guaranteed Indebtedness" below. The statutes authorizing the guarantee programs require approval by the Governor and Council of any award of a State guarantee. In addition, statutory limitations apply to all of the guarantee programs, but they vary in two major respects. First, the limit may be either on the total amount guaranteed or on the total amount guaranteed that remains outstanding at any time; the latter is a revolving limit, allowing additional guarantees to be awarded as guaranteed debt is retired. Second, the statutory dollar limit may represent either the total amount of principal and interest or only the total amount of principal that may be guaranteed; in the latter case interest on that principal amount may also be guaranteed but is not otherwise specifically limited. See also material related to the Pease Development Authority under the headings "Capital Budget" and "Agencies, Authorities and Bonded or Guaranteed Indebtedness" below.

<u>Purpose</u>	<u>Guarantee Limit as of June 30, 2017</u>	<u>Remaining Guarantee Capacity as of June 30, 2017</u>
Local Water Pollution Control Bonds	\$50.0 million ⁽¹⁾⁽²⁾	\$49.7 million
Local School Bonds	95.0 million ⁽¹⁾⁽²⁾	65.8 million
Local Superfund Site Bonds	20.0 million ⁽⁴⁾	20.0 million ⁽³⁾
Local Landfill and Waste Site Bonds	10.0 million ⁽¹⁾⁽²⁾	10.0 million
Business Finance Authority Bonds, Loans	115.0 million ⁽¹⁾⁽⁴⁾	64.2 million ⁽³⁾
Pease Development Authority	105.0 million ⁽⁴⁾	48.9 million ⁽³⁾
Housing Finance Authority Child Care Loans	0.3 million ⁽¹⁾⁽²⁾	0.3 million

⁽¹⁾ Revolving limit.

⁽²⁾ Limit applies to total principal and interest.

⁽³⁾ Plus interest.

⁽⁴⁾ Limit applies to principal only.

Capital Budget and Bonds Authorized

Capital budgets are adopted biennially during the odd-numbered legislative sessions in conjunction with the biennial operating budget schedule. Additionally, bond authorizations are periodically legislated outside the capital budget process. The following table sets out the State's capital budget appropriations and bonds authorized for the 2018-19 biennium.

Capital Appropriations and Bonds Authorized

	Biennium Ending June 30, 2019
Adjutant General	\$ 28,348,000
Administrative Services	33,595,000
Community-Technical College System	9,600,000
Corrections	5,151,000
Education	13,541,673
Environmental Services	16,293,500
Fish & Game	184,023
Health & Human Services	47,674,394
Housing Finance Authority	2,500,000
Information Technology	3,713,997
Judicial Branch	1,000,000
Legislative Branch	740,000
Liquor Commission	26,690,000
Office of Energy & Planning	316,000
Pease Development Authority/Ports	2,138,300
Police Standards and Training	650,000
Natural and Cultural Resources	5,064,621
Revenue Administration	30,160,000
Safety	3,600,000
Secretary of State	4,850,000
Transportation	21,026,881
University System of New Hampshire	3,000,000
Veteran's Home	2,255,000
Gross Appropriations	<u>262,092,389</u>
Less-Federal, Local & Other Funds	60,990,011
Net Bonds Authorized	<u>\$201,102,378</u>
<u>Funding of Bonds</u>	
Highway Funded	\$ 17,524,000
Other Funded	58,484,023
General Funded	125,094,355
Net Bonds Authorized	<u>\$201,102,378</u>

Agencies, Authorities and Bonded or Guaranteed Indebtedness

Described below are the principal State agencies or programs for which the State (a) issues revenue bonds, (b) provides State guarantees of payments of indebtedness, or (c) issues general obligation bonds supported in whole or in part by restricted revenues, rather than taxes or unrestricted General Fund revenues. (A summary of the State guarantee programs is also provided under the caption "Authorized But Unissued Debt" above.) Also described briefly below are the other independent State authorities that issue revenue bonds and notes that do not constitute a debt or obligation of the State. Except as noted below, guarantee limits and remaining guarantee capacity provided in the narrative to follow are as of June 30, 2017.

New Hampshire Turnpike System. Effective July 1, 1971, the New Hampshire Turnpike System was established to administer certain toll highways in the State. State statutes establishing the Turnpike System require

the collection of tolls on such turnpikes and improvements or extensions thereof at levels sufficient to pay expenses of operations and maintenance and to pay debt service on general obligation bonds issued for Turnpike System purposes. Payment of debt service on such general obligation bonds from Turnpike System revenues is subordinate, however, to payments required with respect to Turnpike System revenue bonds.

Chapter 237-A of the New Hampshire Revised Statutes Annotated, as amended, provides for the issuance by the State Treasurer of revenue bonds of the State for the Turnpike System in such amounts as the Governor and the Council shall determine, from time to time, subject to the current statutory limit of \$766.05 million (excluding bonds issued for refunding purposes). RSA 237-A expressly provides that the bond resolution authorizing Turnpike System revenue bonds may include provisions setting forth the duties of the State in relation to the fixing, revision and collection of tolls and further provides that the State has pledged to perform all such duties as set forth in such bond resolution. Turnpike System revenue bonds constitute limited obligations of the State, and the State has not pledged its full faith and credit for the payment of such bonds. Approximately \$409 million of such bonds were outstanding as of June 30, 2017.

The University System of New Hampshire. The University System is a body politic and corporate created by State law under the control and supervision of a 27 member board of trustees. The board of trustees is entrusted with the management and control of all property comprising the University System and maintains the financial affairs of the University System separate and apart from the accounts of the State. Income received by the University System, except where specifically segregated, is retained by the University System for its general purposes. State statutes additionally provide for annual appropriations by the Legislature to be used for the general purposes of the University System. General obligation bonds issued by the State for the construction of capital improvements at the University System are supported by General Fund revenues. Approximately \$150 million of such bonds were outstanding June 30, 2017. The University System has the power to borrow through the issuance of revenue bonds for dormitory or other housing facility purposes by the New Hampshire Health and Education Facilities Authority, without pledging the full faith and credit of the State or the University System for payment.

State Guaranteed Local Water Pollution Control Bonds. The State's programs for the protection of adequate water supplies and the control and elimination of water pollution are under the supervision of the Department of Environmental Services' Water Division. In order to assist municipalities in the financing of sewerage systems and sewage treatment and disposal plants for the control of water pollution, the Governor and Council are authorized to guarantee unconditionally as a general obligation of the State the payment of all or some portion of the principal of and interest on bonds or notes issued by any town, city, county or district for construction of such facilities. The outstanding State guaranteed amount of principal and interest of such bonds and notes may not exceed \$50 million. As of June 30, 2017, \$0.3 million of principal and interest is currently guaranteed under this program.

In addition, the Legislature has provided in RSA 486 that the State shall pay annually an amount equal to 20% of the yearly principal and interest expense on the original costs resulting from the acquisition and construction of sewage disposal facilities by counties, cities, towns or village districts in the State and, with respect to certain specified facilities, the State shall pay annually an amount, after completion thereof, equal to the yearly principal and interest expense on the remaining portion of the eligible costs (after application of available federal funds and the 5% local share). Such assistance payments are made to the municipalities, are not binding obligations of the State and require appropriation by the Legislature.

New Hampshire Department of Environmental Services-Water Division. The Department of Environmental Services' Division of Water Resources (formerly the New Hampshire Water Resources Board) is charged with authority to construct, maintain and operate reservoirs, dams and other waterworks systems (including hydro-energy production facilities) and to charge and collect fees and tolls for the use of water and other services supplied by the division. Projects constructed by the division are intended to be self-liquidating and self-supporting through user fees. The division is authorized to issue self-supporting revenue bonds from time to time for the acquisition and construction of projects and such bonds shall not constitute a debt of the State but are payable solely from the revenues of the projects and are guaranteed by the State. As of June 30, 2017 there was \$0.3 million of debt outstanding under this program.

State Guaranteed Local School Bonds. The Governor with the advice and consent of the Council may agree to award an unconditional State guarantee for the payment of not more than \$95 million of the principal and interest on bonds or notes issued by school districts for school projects of not less than \$100,000 involving construction, enlargement or alteration of school buildings. The supervision of the guarantee program is the responsibility of the New Hampshire School Building Authority, consisting of the State Treasurer, the State Commissioner of Education and three members appointed by the Governor and Council. Guarantees may be awarded on either a split issue basis, where the payment of not in excess of 75% of the aggregate principal amount of bonds issued for a project and interest thereon may be guaranteed, or on a declining balance basis, where a specified percentage of the principal of and interest on each bond or note issued is guaranteed. The full faith and credit of the State are pledged to such guarantees. As of June 30, 2017, \$29.2 million of principal and interest was guaranteed under this program. This amount includes approximately \$22.4 million of principal due on such bonds.

State Guaranteed Local Superfund Site Bonds and Landfill and Waste Site Bonds. The Governor with the advice and consent of the Council may award an unconditional State guarantee for the payment of not more than \$20 million in aggregate principal amount (plus the interest thereon) of bonds issued by municipalities in the State for costs of cleanup of “superfund” hazardous waste sites for which the municipalities are named potentially responsible parties (including bonds issued by a municipality on behalf of other potentially responsible parties at the same site). No bonds have been guaranteed under this program.

In addition, the Governor and Council may award an unconditional State guarantee for the payment of principal and interest on bonds issued by municipalities in the State for closing or cleanup of landfills, other solid waste facilities or hazardous waste sites. The outstanding State guaranteed amount of principal and interest on such bonds may not exceed \$10 million at any one time. As of June 30, 2017, all previously outstanding bonds guaranteed under this program had been paid.

New Hampshire Business Finance Authority. The Legislature created the Business Finance Authority of the State of New Hampshire (formerly the Industrial Development Authority) as a body politic and corporate as an agency of the State to provide financial assistance to businesses and local development organizations in the State. Legislation enacted in 1992, 1993, and 2015 significantly expanded the power of the Authority, with the concurrence of the Governor and Council, to issue State guaranteed bonds and to award State guarantees of other indebtedness for the purpose of promoting business development in the State.

In order to carry out its programs, the Authority was authorized to issue up to \$25 million in principal amount of bonds as general obligations of the Authority, the principal of and interest on which is guaranteed by the State. As of June 30, 2017, \$20 million of such guaranteed bonds were outstanding.

The Authority is authorized to issue revenue bonds that are limited obligations of the Authority secured solely by specified revenues and assets. The principal of and interest on up to \$15 million in principal amount of the Authority’s revenue bonds could be guaranteed by the State with the approval of the Governor and Council; \$2.3 million of such guaranteed revenue bonds were currently outstanding as of June 30, 2017.

The Authority may also recommend that the Governor and Council award state guarantees of certain indebtedness of businesses, but the total principal amount of indebtedness guaranteed, when combined with the outstanding principal amount of State guaranteed bonds of the Authority, may not exceed \$115 million at any time. As of June 30, 2017, \$28.5 million of State guaranteed loans were outstanding under those Authority programs. The Authority expects that over the next five years it will seek Governor and Council approval of State bond and loan guarantees at or near the current outstanding amount.

In addition to its loan and guarantee programs, the Authority is also authorized to issue notes or bonds for the construction of industrial facilities, and certain commercial, recreational, railroad, small scale power and other facilities, for lease or sale to specific private entities. Except for the guaranteed bonds described above, such bonds or notes are not a debt or obligation of the State and no State funds may be used for their payments.

Pease Development Authority. Pease Air Force Base in the Portsmouth area closed in October 1991. Under State legislation, the Pease Development Authority (“PDA”) was established in 1990 to prepare a comprehensive plan and to implement all aspects of the plan including taking title to the property, marketing, and

developing the property. As of June 30, 2017, the Pease International Tradeport had 4.4 million square feet of new or renovated office/R&D/manufacturing space with over 250 companies employing more than 10,250 people.

As of June 30, 2017, PDA is authorized to issue bonds, not exceeding in the aggregate \$250.0 million, and the Governor and Council may award an unconditional State guarantee to secure up to \$105.0 million in principal amount plus interest on those bonds. The remaining guarantee capacity at June 30, 2017 was \$48.9 million. The \$105.0 million unconditional State guarantee is made up of two separate statutory provisions, one of which is \$35.0 million that may be awarded by the Governor and Council after the approval of a comprehensive development plan submitted by PDA. Bonds have never been issued under these statutory provisions.

The second guarantee provision authorizes the State to issue up to \$70.0 million general obligation bonds in lieu of a portion of the guarantee, with the maximum amount to be guaranteed then reduced by the amount of such bonds issued by the State. In April 1993 the State issued \$30.0 million of general obligation bonds for a project at the Tradeport consisting of construction and acquisition of certain manufacturing facilities to be leased to Celltech Biologics, Inc. (Celltech was acquired in June, 1996 by a British subsidiary of Alusuisse-Lonza of Switzerland and is now called Lonza Biologics, Inc.) The State has also issued \$7.6 million of general obligation bonds in lieu of state guarantees to make loans to PDA with respect to its operations. Pursuant to Chapter 1 of the Special Session Laws of 2008, PDA was required to repay \$10.0 million to the State by December 1, 2008. On November 25, 2008 PDA issued \$5.0 million State guaranteed bond anticipation notes and established a \$2.5 million State guaranteed line of credit. PDA made the required \$10.0 million payment to the State on November 26, 2008. PDA has subsequently repaid in full the \$5.0 million State-guaranteed bond anticipation notes. Under this program, there is currently no debt outstanding; however, there remains capacity to borrow up to \$48.9 million on a one-time basis pursuant to this guarantee.

In addition to the \$105.0 million State guarantee discussed above, the State is authorized to issue up to \$10.0 million general obligation bonds, the proceeds of which may be loaned to provide matching funds to private grants for development of a research district at PDA. No debt has ever been issued under this provision.

New Hampshire Housing Finance Authority. The New Hampshire Housing Finance Authority is a body politic and corporate having a distinct existence separate from the State and not constituting a department of State government. The Authority is generally authorized to provide direct construction and mortgage loans for residential housing and to make loans to and to purchase loans from lending institutions in order to expand available mortgage funds in the State. In order to carry out its corporate purposes, the Authority is authorized to issue its bonds or notes in an amount outstanding at any one time not to exceed \$2 billion. Such bonds or notes are special obligations of the Authority, and do not constitute a debt or obligation of the State. By law, the Authority is authorized to issue up to \$600 million in bonds supported by one or more reserve funds and to maintain in each fund for a particular series of bonds a bond reserve fund requirement established by resolution of the Authority in an amount not to exceed one year's debt service on the bonds secured by such fund. For bonds issued under this provision, the chairman of the Authority is directed to request an appropriation of the sum, if any, needed to maintain the bond reserve funds at their required levels. Amounts so requested are subject to appropriation by the Legislature and do not constitute a debt of the State. The Authority has not issued bonds under this provision since 1982 and there are currently no bonds outstanding subject to such a reserve fund.

Legislation enacted in 1989 authorizes the Authority to issue certificates of guarantee equal to 50% of the principal of loans made to eligible child care agencies or organizations, such principal guarantee not to exceed \$10,000 per recipient. The full faith and credit of the State are pledged for such guarantees, provided that the total obligation of the State shall at no time exceed \$300,000. As of June 30, 2017, no outstanding debt was guaranteed under this program.

New Hampshire Municipal Bond Bank. The New Hampshire Municipal Bond Bank ("NHMBB") was established by the State in 1977 for the purpose of aiding local governmental units in the financing of public improvements. The powers of the Bank are vested in a board of five directors, including the State Treasurer and four members appointed by the Governor and Council. The Bank is authorized to issue revenue bonds in unlimited principal amount and to make loans to political subdivisions of the State through the purchase by the Bank of general obligation bonds and notes of the political subdivisions. The obligations of the political subdivisions bear interest at a rate equal to the rate on the Bank's bonds plus administrative costs. Bonds of the Bank do not constitute

a debt or obligation of the State. The Bank is authorized to establish one or more reserve funds to additionally secure its bonds and is directed to request such appropriations from the Legislature as are necessary to (1) maintain such reserve funds at required cash levels or (2) reimburse the payor of any sums paid by such payor under any insurance policy, letter or line of credit or other credit facility maintained by the Bank for the purpose of meeting the reserve fund requirements in lieu of the deposit of cash. Amounts so requested are subject to appropriation by the Legislature and do not constitute a debt of the State. As of June 30, 2017, the amount of bonds issued and outstanding pursuant to the NHMBB reserve fund requirement totaled \$757.1 million.

The Bank is also authorized to issue revenue bonds in unlimited principal amount for small scale power facilities and to make loans to public utilities and to certain elementary and secondary educational institutions through the purchase by the Bank of bonds of such public utilities and educational institutions. Such bonds are issued through separate divisions of the Bank and are not a debt or obligation of the State and no State funds may be used for their payment.

New Hampshire Health and Education Facilities Authority. This authority, formerly known as the New Hampshire Higher Educational and Health Facilities Authority, was established to provide financing for the State's private colleges and hospitals; the Authority can now also provide financing for the University System. The State is not directly or indirectly responsible for any obligations of this Authority issued for private entities. Moreover, bonds issued for the University System by the Authority constitute limited obligations of the University System payable solely from designated revenues.

New Hampshire Rail Transit Authority. The New Hampshire Rail Transit Authority ("NHRTA") was established under RSA 238-A effective July 1, 2007 as a body politic and corporate in the State for the general purpose of developing and providing intercity rail or other similar forms of passenger rail service. The NHRTA is authorized to issue bonds to carry out its purposes. RSA 238-A provides that all obligations of the NHRTA shall be paid solely from funds provided to or obtained by it and will not be deemed an obligation of the State nor a pledge of the full faith and credit of the State. The NHRTA held its organizational meeting on September 30, 2007 and continues to meet on a monthly basis. There are no specific plans for debt issuance at this time.

New Hampshire Rail Transit Authority. The New Hampshire Rail Transit Authority (NHRTA) was created pursuant to Chapter 360, Laws of 2007, for the purpose of establishing regular commuter rail or other passenger rail service between points within and adjacent to the State. The NHRTA is authorized to issue bonds to carry out its purposes. RSA 238-A provides that all obligations of the NHRTA shall be paid solely from funds provided to or obtained by it and will not be deemed an obligation of the State nor a pledge of the full faith and credit of the State. The NHRTA held its organizational meeting on September 30, 2007 and continues to meet on a monthly basis or as needed. There are no specific plans for debt issuance at this time.

In 2017, House Bill 267 was introduced to repeal the legislation creating the NHRTA. That bill has been retained at the House Transportation Committee to amend the bill and repurpose the NHRTA into the New Hampshire Transportation Council. The Council's purpose would be to study and evaluate alternative modes of transportation including but not limited to new technologies, bus, rail, highway, marine, and air transportation. That amendment is currently making its way through the legislative process.

STATE RETIREMENT SYSTEM

Overview

The State maintains a defined benefit pension plan, which is administered by the New Hampshire Retirement System ("NHRS" or "System"). The System administers both a cost-sharing multiple-employer pension plan (the "Pension Plan") and a medical subsidy plan (the "Medical Subsidy Plan" and collectively, with the Pension Plan, the "Plans"). The Pension Plan covers effectively all State employees and all public primary and secondary teachers, law enforcement and fire service employees. Full-time employment is required to join the Plan. In addition, New Hampshire political subdivisions may elect to join the NHRS to cover their other employees. At June 30, 2017, there were approximately 47,886 active, 2,281 inactive vested, 10,477 inactive non-vested, and 35,694

retired members of the System. The System provides service, disability, death and vested deferred pension retirement benefits to its members and their beneficiaries.

The State and participating political subdivisions appropriate funding for the Plans based on percentage rates for each member's annual earnable compensation. These rates include a "normal contribution" rate and an "accrued liability contribution" rate and are based on biennial actuarial valuations. The Plan's unfunded liabilities are currently being amortized over a 30-year period beginning July 1, 2009. The thirty year amortization period began with the actuarial valuation performed as of June 30, 2007 as required by law, however because of the lag between valuation results and effective date of corresponding employer rates, the actual amortization of the liability began on July 1, 2009. The System also provides postemployment health benefit plan through the Medical Subsidy Plan. The Medical Subsidy Plan is effectively functioning on a pay-as-you-go basis. Medical subsidy payments are made by the System from a 401(h) subtrust on behalf of a closed group of eligible participants. Medical subsidy payments are made directly to former employers (State and local governments) and third party health insurance administrators to offset the cost of health insurance for the eligible retirees. The balance of the insurance premium is paid by either the retiree or the former employer, depending on the employer's policy.

Additional information pertaining to the Pension Plan is contained in the State's audited financial statements for the year ended June 30, 2017 at note 11 and in the Required Supplementary Information about the System (pages 105 and 106), which financial statements are included as Exhibit A to this Information Statement. The System's audited financial statements for the year ended June 30, 2017 are also included in the State's Comprehensive Annual Financial Report for the year ended June 30, 2017 (the "2016 State CAFR"), which report is also incorporated herein by reference and may be accessed at <https://das.nh.gov/accounting/reports.asp>. The 2017 State CAFR has also been filed with the EMMA and may be accessed at <http://emma.msrb.org>.

The System issues publicly available financial reports that may be obtained by requesting them in writing at 54 Regional Drive, Concord, NH 03301-8507 or from their web site at www.nhrs.org. Currently available reports include the System's Comprehensive Annual Financial Report for the year ended June 30, 2017 (the "2017 System CAFR"), available at https://www.nhrs.org/docs/default-source/cafr/nhrs-2017-cafr_1-8-18_linked.pdf?sfvrsn=8, the Actuarial Valuation Report as of June 30, 2016 (the "2016 Actuarial Valuation"), available at https://www.nhrs.org/docs/default-source/cafr/nhrs-2016-cafr_audited_links.pdf?sfvrsn=4, and the *2011-2015 Experience Study* available at <https://www.nhrs.org/docs/default-source/actuarial/july-1-2010---june-30-2015-experience-study.pdf?sfvrsn=4>. Similar reports for prior years are also available from the System at the addresses set forth above or at www.nhrs.org.

The Board of Trustees (the "Board") accepted the 2015 Actuarial Valuation on September 13, 2016, and used that valuation to certify the employer contribution rates for the 2018-2019 biennium at that same meeting. By law, the Board was required to certify those rates no later than October 1, 2016. The contribution rate certification for the 2020-2021 biennium is due by October 1, 2018.

See *Results of Actuarial Valuations* and *GASB Statements No. 67 and 68* below.

Financing

The financing of the System is provided through both member and employer contributions from the State and political subdivisions. Effective July 1, 2011, the statutory member contributions equal 7% for all State and political subdivision employees and teachers, 11.55% for police members and 11.80% for fire service members. The employer contribution rate is based on a biennial actuarial valuation performed by an independent actuary and then certified by the NHRS Board of Trustees. The State Constitution provides that the employer contributions certified as payable to the System to fund the System's liabilities, as determined by "sound actuarial valuation and practice shall be appropriated each fiscal year to the same extent as is certified."

The Pension Plan is divided into two membership groups. Group I consists of State and local employees and teachers. Group II consists of firefighters and police officers. The Medical Subsidy Plan is divided into four membership groups: 1) State employees, 2) political subdivision employees, 3) teachers, and 4) police officers and firefighters. The State funds 100% of the employer cost for the Plans for all State employees and, prior to fiscal year 2010, the State funded 35% of the employer cost for teachers, firefighters and police officers employed by political

subdivisions. Due to changes made in the 2009 legislative session, the State funded 30% of the employer cost for these three employee classes in fiscal year 2010 and 25% of the employer cost for such employees in fiscal year 2011. Pursuant to Chapter 224, Laws of 2011, effective July 1, 2011, the State no longer shares in the funding of local employer contributions, with the exception of a one-time payment of \$3.5 million that was paid in fiscal year 2012.

The reduced percentage contribution for the State’s share of local employers in fiscal years 2010 and 2011 reduced the State’s aggregate contributions to the Plans in those years by \$8.59 million and \$18.73 million, respectively. The budget adopted for fiscal years 2012 and 2013 removed State funding for local employer contributions with the exception of \$3.5 million in fiscal year 2012 noted above. As a result of significant legislative changes made in 2011 to pension eligibility, benefits and other provisions, coupled with increased member contributions, the State paid approximately \$63.2 million less in fiscal year 2012 and \$65.6 million less in fiscal year 2013 than would have been the case with no change in law and resumption of 35% State sharing of local employer contributions. The budgets adopted for fiscal years after 2013 did not include any State funding for local employer contributions. See “*Total Employer Contributions to NHRS*” tables below.

Chapter 224, Laws of 2011 included many changes to eligibility and pension benefits, primarily for new members and members that were not vested as of January 1, 2012. These changes were intended to reduce the future pension liability and include, but are not limited to:

- Increasing the retirement age for employees and teachers from 60 to 65.
- Increasing the minimum retirement age for police and fire from 45 with 20 years of service to 50 with 25 years of service.
- Average final compensation used to calculate pension benefits will be calculated using the highest five years’ salary rather than the highest three years’ salary. In addition, compensation in excess of base pay in the final years of service will not be included. Caps have been defined for maximum retirement benefits.

The Annual Required Contribution (“ARC”) from the State to the NHRS shown below represents both Pension Plan and Medical Subsidy Plan contributions currently required by statute for both State employees and the State’s share of employer contributions for local government employees. The contribution amounts are determined as a percentage of the payroll for eligible employees. Accordingly, the actual dollar amount of contributions in any year will vary from estimates to the extent the actual payroll varies.

Total Employer Contributions to NHRS (Pension and Medical Subsidy)
(\$ in millions)
State Share

Fiscal Year	Total Employer	% of ARC	For State Employees	On Behalf of Local	Total	State Share % of Total	Local Share	Local Share % of Total
2017	\$425.8	100%	\$90.2	\$0.0	\$90.2	21%	\$335.6	79%
2016	415.7	100%	87.1	\$0.0	87.1	21%	328.6	79%
2015	381.2	100%	85.0	0.0	85.0	22%	296.2	78%
2014	377.3	100%	80.8	0.0	80.8	21%	296.5	79%
2013	299.5	100%	66.0	0.0	66.0	22%	233.5	78%
2012	303.5	100%	70.2	3.5	73.7	24%	229.8	76%
2011	307.5	100%	73.6	44.3	117.9	38%	189.6	62%
2010	302.2	100%	74.5	51.5	126.0	42%	176.2	58%
2009	261.5	75%	60.5	51.0	111.5	43%	150.0	57%
2008	249.9	75%	56.6	50.2	106.8	43%	143.1	57%

The budgeted State share of total employer contributions for fiscal year 2018 is approximately \$90.4 million.

Starting in fiscal year 2007, changes were made to the way the Medical Subsidy Plan was accounted for and funded. For years prior to fiscal year 2008, and in accordance with State statute, 25% of employer contributions were credited to the 401(h) Medical Subsidy Subtrust when received; the Pension Plan was then made whole by transferring assets from a Medical Special Account to the Pension Plan. On the advice of NHRS counsel, the NHRS stopped this practice effective for fiscal year 2008.

As a result of this changed practice and as reported in the June 30, 2008 interim actuarial valuation, only 75% of the ARC was contributed in fiscal years 2008 and 2009. While the State and all other employers had consistently paid 100% of the rates certified by the NHRS Board of Trustees, the rates certified by the NHRS Board of Trustees in 2005 with respect to fiscal years 2008 and 2009 did not include a separate component for the funding of the Medical Subsidy Plan. At the time such rates were certified in 2005, the NHRS Board of Trustees was not aware that the Pension Plan would only be credited with 75% of the ARC for fiscal years 2008 and 2009.

2011-2015 Experience Study

On May 10, 2016 the Board of Trustees accepted an actuarial experience study (the “2011-2015 Experience Study”) for the period July 1, 2010 through June 30, 2015. The 2011-2015 Experience Study contains related information regarding the System and can be accessed in its entirety at <https://www.nhrs.org/docs/default-source/actuarial/july-1-2010---june-30-2015-experience-study.pdf?sfvrsn=4>. In addition to demographic and economic assumptions recommended by the System’s actuary, significant recommendations included reducing the current 7.75% investment rate of return to within a range of 7.0% to 7.5% and reducing the current 3.75% assumed wage growth to within a range of 3.0% to 3.50%. The Board of Trustees voted on May 10, 2016 to adopt 7.25% as the assumed rate of return and 3.25% as the assumed wage growth for use in the 2015 Actuarial Valuation.

Results of Actuarial Valuations

The NHRS has actuarial valuations performed biennially in each odd-numbered year, the results of which are used to determine the employer contribution rate for the next succeeding biennium. For example, the 2015 Actuarial Valuation was used to set required contributions for fiscal years 2018 and 2019. The next biennial actuarial valuation, to be dated as of June 30, 2017, will be used to set required contributions for fiscal years 2020 and 2021. The valuation is expected in the second quarter of calendar year 2018.

The 2015 Actuarial Valuation was accepted by the Board at its September 13, 2016 meeting and the valuation was used to certify employer contribution rates for the fiscal year 2018-2019 biennium. The net assets available to pay benefits at actuarial value was reported to be \$7,280.8 million. The market value of assets as of June 30, 2015 was approximately \$229.1 million more than the actuarial value. The total pension accrued liability at June 30, 2015 was \$12,303.6 million, resulting in an unfunded accrued actuarial liability (“UAAL”) at June 30, 2015 of \$5,022.8 million and a funded ratio of 59.2%. Because the UAAL is being funded at a level percent of payroll over a closed period (24 years remaining at June 30, 2015), it is expected that the UAAL will continue to increase until 2020 even if all assumptions are met. Effective July 1, 2007 the System’s actuarial cost method changed from the open group aggregate cost method to the more widely used entry age normal cost method. The total liabilities since that date have been determined using the entry age normal actuarial cost method and a 30-year closed amortization of the unfunded accrued actuarial liability. Due to the fact that contributions for any particular fiscal year are determined by actuarial valuation performed up to four years prior to a particular year, the contributions that reflect the 30-year amortization began with fiscal year 2010. Actuarial Valuations can be viewed in their entirety at <http://www.nhrs.org/funding-and-investments/reports-valuations/annual-report-archive>.

The actuary for the Plans uses several actuarial assumptions including the investment return rate at 7.25% (and 3.25% for Medical Subsidy Plan for Governmental Accounting Standards Board (“GASB”) reporting purposes) and the wage inflation rate at 3.25%. The actuary also uses so-called “smoothing,” whereby the difference between the market value of assets and the actuarial value of assets is smoothed over the previous five years to offset the effects of volatility of market values in any single year. In addition, the NHRS uses a 20% “corridor” in order to prevent the smoothed value from varying too far from market. The use of the 20% corridor means that very large gains and losses (i.e., ones that would produce a smoothed value that is more than 20% higher or lower than the actual market value) will not be presumed to be completely transitory and will be reflected immediately in funding.

The use of the corridor in the 2009 actuarial valuations for the Plans lowered the actuarial value of assets that would have been established in its absence and thus raised the ARC in fiscal years 2012 and 2013.

The NHRS medical subsidy UAAL with new actuarial assumptions accepted by the Board as part of the 2015 Experience Study increased by approximately \$49.0 million as of June 30, 2015 as compared to the UAAL as of June 30, 2014. This liability is separate and in addition to the State’s other postemployment benefits (“OPEB”) liability discussed under “HEALTH CARE COVERAGE FOR RETIRED EMPLOYEES.”

Employer contribution rates depend on all of the actuarial assumptions used in determining the contribution rates. The following table sets forth a summary of certain assumptions used in the 2015 Actuarial Valuation, which contains detailed information regarding the System’s funding progress, employer contribution rates and actuarial information to be used for certain accounting reporting purposes. The assumptions for the investment rate of return and rate of payroll growth were changed following the acceptance of the five-year experience study to 7.25% and 3.25%, respectively. These assumptions were used for the 2015 valuation and for all subsequent valuations until the next five-year experience study, for the period from 2016 through 2020, is conducted. The assumptions for the investment rate of return and payroll growth used in the prior valuation was 7.75% and 3.75%, respectively and were the assumptions used to determine the contributions required for fiscal years 2016 and 2017.

**New Hampshire Retirement System
Pension and Medical Subsidy Plan Assumptions**

	<u>Pension Plan</u>	<u>Medical Subsidy Plan</u>
Actuarial Cost Method	Entry age normal	Entry age normal
Amortization Method	Level percentage of payroll, closed	Level percentage of payroll, closed
Equivalent single amortization period	30 years From 7/1/2009	*
Asset valuation method	5-year smoothed market	5-year smoothed market
Actuarial Assumptions:		
Investment rate of return*	7.25%	3.25%
Projected salary increases*	3.75% to 25.25%	3.75% to 25.25%
<i>*Includes Price Inflation at</i>	2.5%	2.5%
Rate of Payroll Growth	3.25%	3.25%
Valuation Health Care Trend Rate	N/A	N/A-The Medical Subsidy Plans provide a specific dollar subsidy to be used for health care. The subsidy increased 8.0% for fiscal year 2007 by statute. Effective July 1, 2008, the annual increase will be 0.0%.

* Because the Medical Subsidy Plan is effectively a pay-as-you-go benefit provided to a closed group of eligible participants, the contribution needed to fund the benefits on a pay-as-you-go basis is intended to meet or exceed the contribution that would be otherwise necessary to amortize the liability under a 30-year amortization period.

Chapter 224, Laws of 2011, required the Board of Trustees to recertify the employer rates for fiscal years 2012 and 2013 applying changes adopted during the 2011 legislative session and using actuarial assumptions used by the Board when originally setting the rates in September 2010 for fiscal years 2012 and 2013. The Board recertified the employer rates effective August 1, 2011, and those recertified rates are shown below. The rates for fiscal years 2014 and 2015 were certified by the Board on September 11, 2012 following acceptance of the 2011 Actuarial Valuation on July 10, 2012, ahead of the October 1, 2012 statutory requirement. The rates for 2016 and 2017 were certified by the Board of Trustees on September 9, 2014. The rates for 2018 and 2019 were certified by the Board of Trustees on September 13, 2016.

**Combined Employer Contribution Rates for Pension Plan and Medical Subsidy Plan For
Fiscal Years 2012-2019 Certified by Board**

	Certified			
	<u>2012 and 2013</u>	<u>2014 and 2015</u>	<u>2016 and 2017</u>	<u>2018 and 2019</u>
Employees				
State	10.08%	12.13%	12.50%	12.15%
Political Subdivisions	8.80	10.77	11.17	11.38
Teachers	11.30	14.16	15.67	17.36
Police				
State	19.95	25.40	26.38	29.43
Political Subdivisions	19.95	25.40	26.38	29.43
Fire				
State	24.89	27.85	29.16	31.89
Political Subdivisions	24.89	27.74	29.16	31.89

The employer contribution rates are established at levels necessary to fund both the “normal” cost and the amortization of the UAAL. Most of the contribution rates relate to the UAAL amortization. For example, for fiscal years 2018 and 2019, the UAAL employer contribution rate for State Employees is 8.92%, for State police is 19.66% and State fire is 20.74%.

The remaining amortization of the UAAL, as a level percentage of payroll, over the current amortization period that ends in fiscal year 2039 will require increasing amounts of annual employer contributions. The 2015 Actuarial Valuation projects that the UAAL payment for the pension plan will increase from \$287 million in fiscal year 2016 to \$679 million in fiscal year 2039, the last year of the amortization period. This projection assumes a blended employer UAAL contribution rate of 12.54% and that all actuarial assumptions are exactly met. Actual experience will likely differ from the assumptions used in each actuarial valuation and the actual amounts to be contributed with respect to “normal costs” and the UAAL amortization may be higher or lower than currently projected and, depending upon actual future circumstances, such variances could be material. The State’s share of total employer contributions to the System for the year ended June 30, 2016 was approximately 20%. The State’s share in future years may vary. See “GASB Statements No. 67 and 68” below.

The following tables provide a ten-year history of funded ratios based on actuarial value of assets separated for the Pension Plan and the Medical Subsidy Plan. Fiscal year 2011 legislation authorized the transfer of all but funds needed to pay the temporary supplemental annuity payment due July 1, 2012 from the Special Account to the Pension Plan. Fiscal year 2012 legislation repealed the Special Account as of July 1, 2012. The purpose of the Special Account was to fund additional benefits, such as cost of living adjustments (COLAs). Special Account assets are not included in the Ten Year History of Pension Plan Funding Status table below for years prior to 2012.

**NEW HAMPSHIRE RETIREMENT SYSTEM
TEN YEAR HISTORY OF PENSION PLAN ACTUARIAL FUNDING STATUS
FISCAL YEARS 2008-2017
(All Dollar Amounts in Thousands)**

Actuarial Valuation Date (June 30)	Actuarial Value of Assets	Actuarial Liability (AAL)	Unfunded AAL (UAAL)	Funded Ratio
2017	\$8,165,684	\$13,208,449	\$5,042,765	61.8%
2016	7,636,066	12,732,866	5,096,800	60.0
2015	7,280,761	12,303,636	5,022,875	59.2
2014	6,700,554	11,045,174	4,344,620	60.7
2013	6,070,681	10,708,768	4,638,087	56.7
2012	5,817,882	10,361,600	4,543,718	56.1
2011	5,740,516	9,998,251	4,257,735	57.4

2010	5,233,838	8,953,932	3,720,094	58.5
2009	4,937,320	8,475,052	3,537,732	58.3
2008	5,302,034	7,821,316	2,519,282	67.8

Note: Liabilities were determined under the entry age normal actuarial cost method.

Source: Information for fiscal years 2016 and later is shown in the CAFR Schedules and GASB 67 Plan Reporting and Accounting Schedules prepared by the System's actuary. Information for fiscal year 2014 and 2015 are shown in the respective Actuarial Valuation reports. Information for fiscal years 2008 through 2013 is derived from the System's CAFR for the applicable years. The fiscal years 2013 through 2017 schedule of net pension liability using the new GASB 67 and 68 is shown in footnote 6, of the 2017 System CAFR and is not presented in this table. As a result, the information presented in this table will differ from that shown in the 2017 System CAFR.

**NEW HAMPSHIRE RETIREMENT SYSTEM
TEN YEAR HISTORY OF MEDICAL SUBSIDY PLAN FUNDING STATUS
FISCAL YEARS 2008-2017
(All Dollar Amounts in Thousands)**

Actuarial Valuation Date (June 30)	Actuarial Value of Assets	Actuarial Accrued Liability (AAL)	Unfunded AAL (UAAL)	Funded Ratio
2017	\$38,853	\$ 696,548	\$657,695	5.6%
2016	27,350	730,132	702,782	3.7
2015	19,515	761,342	741,827	2.6
2014	21,246	714,104	692,858	3.0
2013	21,823	731,872	710,049	3.0
2012	24,317	752,759	728,442	3.2
2011	33,218	777,572	744,354	4.3
2010	57,818	1,033,863	976,045	5.6
2009	176,800	673,390	496,590	26.3
2008	175,187	669,874	494,687	26.2

Note: \$89.5 million of the asset change from fiscal year 2009 to fiscal year 2010 represents the transfer to the Special Account as part of the Plan's participation in the Voluntary Correction Program with the IRS discussed below.

Note: Liabilities were determined under the entry age normal actuarial cost method.

Source: Information for fiscal years 2016 and later are shown in the CAFR Schedules and GASB 67 Plan Reporting and Accounting Schedules prepared by the System's actuary. Information for fiscal year 2015 is derived from the June 30, 2015 Actuarial Valuation Report with assumptions updated from the 2015 Experience Study; information for fiscal years 2008 through 2014 is derived from the System's CAFR for applicable years.

GASB Statements No. 67 and 68

GASB Statements No. 67 and 68, issued on June 30, 2012, set forth new standards that modified the accounting and financial reporting of the State's pension obligations. The new standards for governments that provide employee pension benefits require the State to report in its statement of fiduciary net position a net pension liability, defined as the difference between the total pension liability (the present value of projected benefit payments to employees based on their past service) and the assets (mostly investments reported at fair value) set aside in a trust and restricted for the payment of benefits to current employees, retirees and their beneficiaries. The new standards require immediate recognition of more pension expense than was previously required. The rate used to discount projected benefit payments to their present value is based on a single rate that reflects (a) the long-term expected rate of return on plan investments as long as the plan net position is projected under specified conditions to be sufficient to pay pensions of current employees and retirees and the pension plan assets are expected to be invested using a strategy to achieve that return or (b) a yield or index rate on tax-exempt 20-year AA-or-higher rated municipal bonds to the extent that the conditions for use of the long-term expected rate of return are not met. The Plan meets the criteria in (a) and the assumed rate of return of 7.75% was used as the discount rate. The new standards were effective for the System in fiscal year 2014 and for the State in fiscal year 2015. (See State of New Hampshire CAFR Notes to the Basic Financial Statements: Note 1, Section U and Note 11). NHRS has reflected the

new GASB 67 requirements beginning in the fiscal year 2014 CAFR that was issued in December 2014. The initial GASB 68 report was issued using June 30, 2014 data. GASB 68 reports are available on the NHRS website at: https://www.nhrs.org/docs/default-source/gasb/nhrs-gasb-68-kpmg_feb-2016.pdf?sfvrsn=2.

The Pension Plan is a cost-sharing, multiple-employer plan. Accordingly, the State's obligation with respect to the Pension Plan is proportionate share, as determined in accordance with GASB 67 and GASB 68. The Total Pension Liability ("TPL") and Pension Plan's fiduciary net position as of June 30, 2017 were approximately \$13.172 billion and \$8.254 billion, respectively, which results in a Net Pension Liability ("NPL") of approximately \$4.918 billion as of June 30, 2017. The portion of the System's NPL allocable to the State reported at June 30, 2017, and measured as of June 30, 2017, is approximately \$0.975 billion. The System did not experience a "crossover date" in connection with determination of the NPL and accordingly, the measurement of the State's NPL for fiscal year 2017 assumes a 7.25% discount rate which is the same as the expected rate of return of Plan investments for the System. The annual rate of return, net of investment expense for the System, for the fiscal year ended June 30, 2017 was 13.5%.

The NPL can fluctuate up and down from year to year. The major contributors for fluctuations in the NPL are the difference between the projected and actual earnings on investments, the difference between expected and actual experience, changes in benefits and changes in assumptions. For the fiscal year ended June 30, 2017, the NPL decreased by about \$0.6 million largely due to the difference between the projected (7.25%) and actual (13.5%) earnings on investments.

Implementation of GASB 68 also requires setting forth the sensitivity of the State's NPL using an assumed discount rate that is one percentage point lower and one percentage point higher than the current rate. A 1% decrease would increase the State's net pension liability to approximately \$1,285.1 million and a 1% increase would lower it to approximately \$721.7 million.

While GASB 68 changes the way state and local governments report pension benefits in their financial statements it does not impact pension funding requirements or contribution amounts. To date, the State has generally contributed to the System 100% of the amounts required to be so contributed, as determined in accordance with actuarial valuations.

Additional Pending Changes to Pension Financial Reporting

GASB Statement No. 72, Fair Value Measurement and Application, was effective for the System June 30, 2016, and provides guidance for defining and determining a fair value measurement and applying fair value to certain System owned investments. GASB Statements No. 74 and 75, are related to accounting and financial reporting for postemployment benefit plans other than pension plans, and will be effective for the System June 30, 2017 and June 30, 2018, respectively. GASB Statements No. 74 and 75 are essentially parallel standards to those imposed by GASB Statements No. 67 and 68, in this case with respect to financial reporting for postemployment benefit plans other than pension plans. NHRS has reflected the new GASB 74 requirements in the fiscal year 2017 CAFR that was issued in December 2017.

Investments

RSA 100-A:15, I, provides separate and specific authorities to the Board and the Independent Investment Committee for the management of the funds of the Plans and charges them with exercising the judgment and care under the circumstances then prevailing, which persons of prudence, discretion and intelligence, acting in a like capacity and familiar with such matters, would use in the conduct of a pension plan of like character and with like aims of the Plans.

Fiscal year 2010 marked the first full reporting period for which the Independent Investment Committee (the "Committee") conducted oversight and management of the investment program. Prior to January 1, 2009, the Board served as the NHRS Investment Committee. On that date, the Committee assumed its responsibilities in accordance with the provisions of RSA 100-A:14-b. The Committee is responsible for: investing in accordance with policies established by the Board; making recommendations to the Board regarding investment consultants, asset

allocation, and other policy matters; selecting investment managers, agents, and custodial banks; and reviewing performance. The Committee, which meets monthly, is comprised of five members: three independent members appointed by the Governor and Executive Council, and two members of the Board appointed by the Chair of the Board. All are expected to have significant experience in institutional investment or finance.

State law requires that the Committee provide a comprehensive annual investment report. The report for the fiscal year ended June 30, 2017 was approved and accepted by the NHRS Board of Trustees at its December 12, 2017 meeting.

The target allocation and range for each asset class, as most recently adopted by the Board on September 11, 2012 and June 9, 2015, respectively, are as follows:

<u>Asset-Class</u>	<u>Target Allocation</u>	<u>Allocation Range</u>
Domestic Equity	30%	20 – 50%
Non-U.S. Equity	20	15 – 25
Fixed Income	25	20 – 30
Real Estate	10	5 – 20
Alternative Investments	15	5 – 25

Performance returns shown below are calculated on a net-of-fees time-weighted rate of return basis.

<u>Asset Class</u>	<u>Annualized Investment Returns</u>				
	<u>Percent of Assets</u>	<u>Periods Ending June 30, 2017</u>			
		<u>1-Year</u>	<u>3-Years</u>	<u>5-Years</u>	<u>10-Years</u>
Total Fund	100.0%	13.5%	5.8%	9.8%	5.7%
<i>Total Fund Custom Index</i>		11.9%	6.1%	9.9%	5.9%
Domestic Equity	31.6%	19.3%	8.3%	14.4%	6.5%
<i>Domestic Equity Blended Benchmark*</i>		17.9%	9.6%	14.9%	7.4%
Non-US Equity	19.5%	20.1%	2.3%	7.2%	2.1%
<i>Non-US Equity Blended Benchmark*</i>		20.5%	0.8%	7.2%	1.1%
Fixed Income	22.9%	3.9%	2.5%	3.4%	5.8%
<i>Fixed Income Blended Benchmark*</i>		0.9%	2.8%	2.7%	4.7%
Real Estate	9.9%	9.1%	12.0%	13.1%	5.8%
<i>Real Estate Blended Benchmark*</i>		6.9%	10.4%	10.8%	6.8%
Alternative Investments	15.2%	11.9%	6.4%	8.1%	1.0%
<i>Alternative Investments Blended Benchmark*</i>		11.3%	9.5%	15.7%	11.7%
Cash	0.9%	0.8%	0.3%	0.2%	0.6%
<i>91 Day Treasury Bills</i>		0.5%	0.2%	0.2%	0.4%

* In a dynamic market, strategies and objectives evolve over time. Consequently, these benchmarks are blended due to historical investment strategy decisions. Detailed descriptions of the benchmarks above are available by contacting NHRS.

Ten-Year History Actuarial Value vs. Market Value of Assets

The Actuarial (Funding) Value of Assets recognizes assumed investment income fully each year. Differences between actual and assumed investment income are phased in over a closed five-year period. During periods when investment performance exceeds the assumed rate, Funding Value of Assets will tend to be less than market value. During periods when investment performance is less than the assumed rate, Funding Value of Assets will tend to be greater than market value. The Funding Value of Assets is unbiased with respect to Market Value. At any time it may be either greater or less than Market Value. If assumed rates are exactly realized for four consecutive years, it will become equal to Market Value. Based on actuarial principles, Final Funding Value of Assets may not be less than 80% nor more than 120% of Market Value of Assets.

The table below presents a ten year history of actuarial rates of return and asset values and market value rates of return and asset values. Starting with fiscal year 2007, assets were valued on a market-related basis that recognizes each year's difference between actual and assumed investment return over a closed five year period.

The asset values presented below include all assets in the NHRS Plan Trust. Prior to June 30, 2012, total plan assets included the Special Account assets that were available pursuant to RSA 100-A:16, II(h) to provide additional benefits such as cost-of-living adjustments. The Special Account was repealed in the 2011 legislative session. The Special Account assets were not used in calculating the funded ratios of the Pension and Medical Subsidy Plans prior to June 30, 2012 because those assets were not available to pay the corresponding liabilities. Accordingly, Special Account assets are not included in the Ten Year funding status tables found in the "Results of Actuarial Valuation" section for years prior to 2012.

**New Hampshire Retirement System
Pension and Medical Subsidy
Actuarial Value vs. Market Value
Fiscal Years 2008 to 2017**

<u>Fiscal Year</u>	<u>Actuarial Rate of Return</u>	<u>Actuarial Value of Assets</u>	<u>Market Value Rate of Return</u>	<u>Market Value of Assets</u>
	(Per Actuarial Valuation Reports) ⁽¹⁾	(in thousands)	(NHRS CAFRs)	(in thousands)
2017	9.11%	\$8,204,537	13.5%	\$8,293,261
2016	6.83	7,663,416	1.0	7,460,945
2015	10.72	7,300,276	3.5	7,530,056
2014	12.28	6,721,799	17.6	7,414,062
2013	7.12	6,092,504	14.5	6,428,009
2012	3.22	5,846,570	0.9	5,774,343
2011	6.90	5,798,249	23.0	5,891,179
2010	6.48	5,569,341	12.9	4,898,339
2009	-3.87	5,353,453	-18.1	4,461,211
2008	9.52	5,701,579	-4.6	5,597,047

⁽¹⁾ Fiscal years 2016 and later actuarial information in the table above is from the respective CAFR & GASB 67 Plan Reporting & Accounting Schedules. The fiscal year 2015 actuarial information is from the June 30, 2015 Actuarial Valuation Report with assumptions updated from the 2015 Experience Study. Both reports were prepared by the System's actuarial consultant.

Current Market Conditions

Since June 30, 2008, the liquidity crisis in the credit, housing and mortgage markets blossomed into a global economic crisis of significant proportions. Both U.S. and global investment markets experienced significant declines since June 30, 2008. Investment results since June 30, 2009 have improved, and as a result of that improvement, the market value of net assets available for benefits has recovered to \$8.69 billion as of December 31, 2017. (It should be noted that future contributions to the System will be based upon the actuarial value of the System's assets, not market value, and such actuarial values will differ from market value.) For the twelve months ending December 31, 2017, the System's total fund investment return (at market) was 15.8%. The System is a long-term investor. No prediction can be made of the short-term or long-term investment prospects for the System's investment portfolio.

Medical Subsidy Plan

The Medical Subsidy Plan provides an offset or subsidy for retiree health premiums for a closed group of eligible participants. By law, all retirees must be provided the option to obtain retiree health benefits through their former employer's medical plan. However, the employer is not required to provide any funding for that benefit. For those eligible retirees who elect to receive health benefits through a former employer, the subsidy offsets some part of the cost of the health benefits for the retiree, the employer or both. The State, as an employer, funds the vast majority of costs related to retiree health. Therefore the medical subsidy from the Retirement System flows back to

the State. See “HEALTH CARE COVERAGE FOR RETIRED EMPLOYEES.” The Medical Subsidy Plan is effectively pay-as-you-go. Under current law, the cash outflow necessary to make benefit payments will continue until all benefits are paid. Effective July 1, 2011, Chapter 224, Laws of 2011 caps the maximum benefit payable and states that the subsidy amount is not to be increased, provided, however, that all legislative provisions are subject to amendment or modification, within constitutional limits.

On September 1, 2010, the System received a Compliance Statement from the Internal Revenue Service (IRS) in regards to its IRS Voluntary Correction Program filing of April 2, 2008. In that filing, the System identified plan document or operational failures that the System recommended needed to be corrected to ensure compliance with New Hampshire RSA 100-A and IRS regulations. The IRS Compliance Statement agreed with the corrective steps recommended by the System. Those corrective steps have been taken and the System received a favorable tax determination letter from the IRS dated June 18, 2014, regarding both the pension trust and the medical subsidy program as part of the Cycle C filing.

Other Medical Subsidy Issues

GASB Statements No. 74 and 75, are related to accounting and financial reporting for postemployment benefit plans other than pension plans, and will be effective for the System June 30, 2017 and June 30, 2018 respectively with respect to the medical subsidy. The GASB 74 requirements were implemented by the System in the State’s CAFR that was issued in December 2017.

NHRS Related Litigation

Previously pending litigation related to the NHRS has concluded. See “LITIGATION– *Professional Fire Fighters of New Hampshire, et al v. State of New Hampshire (“Firefighters II”)*.”

Legislative Activity

The State has enacted various legislative changes in recent years in order to address certain issues pertaining to the System, including, among other matters, the level of benefits to be received by retirees and the contributions required to be made by employers and employees.

The 2015 and 2016 legislative session did not include legislation that changed actuarial assumptions, impacted employers, members or beneficiaries, or the System.

The 2014 legislative session included, but was not limited to, legislation that:

- Allows the retirement system to make a lump sum payment of \$15,000 or less to the next of kin of a deceased member when no probate proceedings are pending.
- Grants NHRS electronic access to a limited data set of death, marriage, and divorce information of members and beneficiaries held by the Division of Vital Records Administration for purposes of administering RSA 100-A.
- Repeals the optional benefit program available to eligible call, substitute, or volunteer firefighters.
- Authorizes the State Department of Administrative Services to determine the feasibility of contracting with a credit card issuer to establish a credit card affinity program in which the fees received by the State are dedicated to reducing the System’s unfunded liability.
- Clarifies the definitions of terms used in RSA 100-A; establishes a procedure for assessing the true actuarial cost of service credit purchases; clarifies the ability to earn service credit while on a salary continuance plan; adds a penalty for employers who fail to submit required monthly data in a timely manner; and repeals obsolete provisions.

A detailed discussion of legislative activity for the 2014 and 2015 legislative sessions can be found in Note 6 of the 2015 System CAFR.

There were no substantive legislative changes during the 2017 legislative session. NHRS cannot predict what additional changes, if any, may be proposed or enacted into law in future legislative sessions.

HEALTH CARE COVERAGE FOR RETIRED EMPLOYEES

In addition to pensions, many state and local governmental employers provide OPEB as part of the total benefit component of compensation offered to attract and retain the services of qualified employees. OPEB includes postemployment healthcare, as well as other forms of postemployment benefits (for example, life insurance) when provided separately from a pension plan. From an accrual accounting perspective, the cost of OPEB, like the cost of pension benefits, generally should be associated with the periods in which the exchange occurs (matching principle), rather than with the periods (often many years later) when benefits are paid or provided. However, in current practice, most OPEB plans are financed on a pay-as-you-go basis.

GASB Statements No. 43 and 45 were promulgated to address the reporting and disclosure requirements for OPEB. GASB Statement No. 43, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans, was effective for the System's financial statements for fiscal year 2007. This Statement required the NHRS to change its financial reporting and enhance disclosure of its postemployment health benefit medical subsidy program. GASB Statement No. 43 was replaced by GASB Statement No. 74 and was effective for NHRS's financial statements for the Fiscal Year 2017. Similar to GASB Statement No. 43, GASB Statement No. 74 is not applicable to the financial reporting of the State. GASB Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, was implemented in the State's CAFR during fiscal year 2008, and requires that the long-term cost of retirement health care and obligations for OPEB be determined on an actuarial basis, and reported similar to pension plans. GASB Statement No. 45 is being replaced by Statement No. 75 and it takes effect for the Fiscal Year 2018 State CAFR. GASB Statement No. 75 requires the entire unfunded OPEB liability that is currently recognized in the footnotes of the State's financial statements for the Retiree Health Plans to be recognized on the State's balance sheet. At this time, based on the most recent State OPEB valuation, the OPEB liability reported on the State's balance sheet under GASB 75 will more than double. For fiscal year 2017 GASB Statement No. 45 required the "Net OPEB Obligation" of approximately \$1.2 billion, as of June 30, 2017, (a portion of the Unfunded Actuarial Accrued Liability, or UAAL, of approximately \$2.3 billion) to be reported on the State's financial statements. GASB Statement No. 75 will require the State to use the Municipal Bond Index rate as the discount rate in the calculation of the UAAL and it will require the entire UAAL to be reported on the State's financial statements (initially for fiscal year 2018) as the "Net OPEB Liability". The most recent OPEB Valuation as of December 31, 2016 includes a sensitivity analysis to changes in the discount rate on the UAAL. The sensitivity analysis projects the UAAL using the June 30, 2017 Municipal Bond Index Rate to be \$2.7 billion.

In addition to providing pension benefits, State law provides health care benefits for certain retired State employees within the limits of the funds appropriated. Each year, the State works with its actuary to develop working rates, or premiums, that are projected to cover the cost of retiree health care for the calendar year. The State collects the working rates from the appropriate State agencies and other statutorily authorized groups, as well as from other sources, and deposits all revenues into the Employee and Retiree Benefit Risk Management Fund (the "Fund"), established in October 2003, which finances the State's self-funded employee and retiree health benefit program ("State OPEB Plan"). As required by RSA 21-I:30-b(I), the Fund includes a reserve equal to at least 3% of the estimated claims and administrative expenses. However, as a result of claims volatility the State currently maintains a statutory reserve of 5% of estimated annual claims and administrative expenses for the Retiree Health account. In addition, the State maintains an incurred but not reported amount that is calculated by the State's actuary. The State maintains amounts that exceed the required reserve as cash flow reserve and, if appropriate, the State adjusts the working rate in order to spend-down the cash flow reserve.

In the past, eligible retirees did not contribute toward the cost of health care. However, effective July 1, 2009, retirees on the non-Medicare eligible plan (typically under the age of sixty-five) contributed \$65 per month and an additional \$65 per month for spousal coverage. From July 1, 2011 to December 31, 2015, the premium contribution changed from this flat fee to an amount equal to twelve and half percent (12.5%) of the total monthly premium for each retiree, or twelve and half percent (12.5%) of the total monthly premium for a two-person plan if coverage includes a spouse. From January 1, 2016 to September 30, 2017, the premium contribution percent increased to seventeen and a half percent (17.5%) of the total monthly premium for each non-Medicare eligible

retiree and spouse. Beginning October 1, 2017, the premium contribution increased in the State's budget and trailer bill to twenty percent (20%) of the total monthly retiree health premium for each non-Medicare eligible retiree and spouse. The premium contribution increased from \$176.74 to \$201.99 effective October 1, 2017 per covered retiree/spouse per month and from \$353.49 to \$403.99 per retiree and spouse. Effective January 1, 2018, the non-Medicare premium contribution increased from \$201.99 to \$210.29 per covered retiree/spouse and from \$403.99 to \$420.58 per retiree and spouse.

On February 8, 2017, New Hampshire Department of Administrative Services submitted a draft Long Term Study of Retiree Health Benefits prepared by the Segal Company, the State's health care consultant and actuary, to the members of the Joint Legislative Fiscal Committee. This study identified the following strategies for managing the state's short-term and long-term Retiree Health Benefits costs: (1) implementing a private Medicare exchange with a defined contribution to a Health Reimbursement Account, (2) implementing a Medicare retiree premium cost share, (3) eliminating the Medicare retiree prescription drug plan, (4) eliminating Retiree Health Benefits for new hires or for spouses of future hires, (5) implementing a Medicare Advantage Plan, and (6) implementing a defined dollar amount for non-Medicare retirees. The Long Term Study of Retiree Health Benefits is available at <https://das.nh.gov/riskmanagement/rmu-reports.aspx>. After review of the proposed strategies, the legislature implemented the Medicare retiree premium cost share.

The fiscal years 2018 and 2019 budget and trailer bill (HB 517: Chapter 0156, Laws of 2017) established a first-ever premium contribution by Medicare eligible retirees. Effective January 1, 2018, retirees and spouses enrolled in the Medicare eligible plan with a date of birth on or after January 1, 1949 are required to contribute ten percent (10%) of the monthly premium. The calendar year 2018 monthly premium contribution for Medicare-eligible retirees/spouses who were born January 1, 1949 or later is \$36.24. For fiscal year 2018, DAS projects approximately 2,377 retirees and spouses will pay the 10% Medicare premium contribution and this number will grow in coming fiscal years as the number of retirees/spouse born on or after January 1, 1949 increases.

There are two ways the Non-Medicare and Medicare premium contribution amounts can change. As was enacted in the budget trailer bill, the legislature can amend state law that defines the amount of the premium contribution. In addition, the Joint Legislative Fiscal Committee that generally meets monthly has the authority to approve changes to the non-Medicare and Medicare premium contribution amounts. Substantially all of the State's Group I employees hired on or before June 30, 2003 may become eligible for these benefits at 60 years of age after attainment of ten years of State creditable service if they elect to receive pension payments on a periodic basis rather than as a lump sum. Group I employees hired on or after July 1, 2003 must attain 20 years of State creditable service and be 60 years of age (65 if hired on or after July 1, 2011) in order to be eligible for retiree health benefits. Group II (Police and Fire) employees are subject to somewhat different age and creditable service requirements, as are certain Group I employees with 30 years of creditable service. Group I and Group II employees, or surviving spouses if applicable, may also qualify for retiree health benefits as the result of job-related accidental disability or death or non-job related disability or death. Similar benefits for active employees are authorized by RSA 21-I:30 and are provided through the Fund.

State retiree health benefits paid from the Fund, including administrative costs, totaled \$84.8 million to cover approximately 12,200 retirees and dependents in fiscal year 2017 on a pay-as-you-go (cash) basis. The State does not pre-fund OPEB costs. However, in 2013, the State passed a law authorizing the creation of an OPEB trust account in which resources could accumulate for purposes of funding retiree health benefits. To date no funds have been paid into the trust.

In 2014, following a procurement process, the Department of Administrative Services retained The Segal Company ("Segal") to assist, among other matters, in the determination and valuation of the State OPEB Plan liability under GASB Statement No. 45. Segal provides to the State benefits consulting, claims auditing and actuarial services for the purposes of setting rates for its self-funded health and dental plans. The complete State OPEB Plan liability actuarial valuation as of December 31, 2016, dated September 29, 2017, is posted to the State's website at <https://das.nh.gov/riskmanagement/rmu-reports.aspx>. GASB Statement No. 45 does not mandate the prefunding of postemployment benefit liabilities. The State currently plans to only partially fund (on a pay-as-you-go basis) the ARC for the State OPEB Plan, at an actuarially determined rate in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities over a period not to exceed thirty years.

The following table presents the State OPEB Plan cost, the estimated amount contributed and the change in the net State OPEB Plan obligation reported in the State’s CAFR for fiscal year 2017 (dollar amounts in thousands):

Annual Required Contribution(ARC)/OPEB Cost	\$155,413
Interest on net OPEB obligation	48,103
Adjustment to annual required contribution	(42,195)
Annual OPEB cost	161,321
Contributions made (pay-as-you-go)	(149,846)
Increase in Net OPEB Obligation	111,475
Net OPEB Obligation - Beginning of Year	\$1,069,023
Net OPEB Obligation - End of Year	\$1,180,498

The increase in net State OPEB Plan obligation was \$111.5 million for the State’s fiscal year 2017.

The ARC for fiscal year 2017 is \$155.4 million and the pay-as-you-go contributions made in fiscal year 2017 were \$49.8 million on an accrual basis. Those contributions do not include NHRS medical subsidy and other sources as presented in the table entitled “State Retiree Health Funding Sources” on the following page. NHRS medical subsidy payments are not included because the related obligation is excluded from the calculation above. In addition, Employer Group Waiver Plan Subsidies (EGWP) are excluded pursuant to guidance promulgated by GASB Statement No. 45. Other small differences will exist because of timing between cash and accrual basis of accounting.

As of December 31, 2016, the most recent actuarial valuation date, the actuarial accrued liability (“AAL”) for OPEB benefits was \$2.283 billion, with no actuarial value of assets, resulting in UAAL of \$2.283 billion, as compared with a UAAL as of December 31, 2014 of \$2.138 billion. The increase in the AAL and UAAL from the December 31, 2014 valuation is primarily attributable to normal plan operations such as continuing accruals for active members and interest on the total liability less benefit payments. The smaller than expected increase of \$144 million was partially due to increases in retiree premium contributions as described above. The valuation report was performed using updated data, a payroll growth assumption of 3.25% and mortality, disability, turnover and retirement rates consistent with NHRS based on its 5-Year Experience Study July 1, 2010 through June 30, 2015. This amount does not include the State’s share of the UAAL from the NHRS Medical Subsidy plans discussed below.

The next actuarial valuation is expected to be dated as of December 31, 2018 and will be completed in the fall of 2019. The State cannot now predict whether such valuation will result in an increase or decrease in the UAAL as compared to the most recent valuation.

As described above under “STATE RETIREMENT SYSTEM,” the NHRS currently provides medical subsidy payments on behalf of a closed group of retirees. Funding for the medical subsidy payments is included as a percentage of the employer contribution rate and is applied to active employee payroll similar to employer pension contributions. The NHRS then makes subsidy payments to the medical subsidy plans on behalf of eligible State retirees to offset the cost of retiree health. The NHRS CAFR schedules and GASB 67 schedules for the fiscal year ended June 30, 2017 includes valuation of the NHRS Medical Subsidy Plan as of June 30, 2017. At that date, the NHRS Medical Subsidy Plan was 4.7% funded; amounts paid by the State to the NHRS Medical Subsidy Plan are paid back to the State by the NHRS in the form of subsidy payments. The UAAL of the NHRS Medical Subsidy Plan at June 30, 2017 for the State employee group was \$64.5 million. Additionally, based on current payroll data, approximately nineteen percent (19%) of the Police and Fire Group of the NHRS Medical Subsidy Plan relates to State police and fire members. Accordingly, the State’s portion of the UAAL of the Police and Fire Group at June 30, 2017 would approximate \$62.3 million. The 2017 Actuarial Valuation can be viewed in its entirety at <https://www.nhrs.org/docs/default-source/actuarial/fy-2017-cafr-tables-and-gasb-67-74.pdf?sfvrsn=8>.

The State’s total combined UAAL from the State OPEB plan and the NHRS Medical Subsidy Plans is \$2.41 billion. Past annual payments are shown below.

State Retiree Health Funding Sources
(\$ in millions)

<u>Fiscal Year</u>	<u>General Fund</u>	<u>Self-Supporting Agencies</u>	<u>NHRS Medical Subsidy</u>	<u>Other Sources (i.e. Rebates, Rx Subsidies, Retiree Contrib.)</u>	<u>Total Revenue</u>	<u>Total Costs</u>
2017	\$33.3	\$19.9	\$12.3	\$23.4	\$88.9	\$84.8
2016	32.5	19.3	12.8	19.4	84.0	85.4
2015	33.8	16.3	13.1	16.7	79.8	79.0
2014	33.3	16.3	12.3	10.5	72.4	71.6
2013	34.2	15.2	12.4	10.8	72.6	70.9
2012	33.8	15.7	14.3	12.5	76.3	73.5
2011	30.3	13.7	14.2	12.4	70.6	75.9
2010	34.7	15.2	14.4	10.5	74.8	72.4

STATE RETIREE HEALTH PLAN COMMISSION

Effective July 1, 2007, the State Retiree Health Plan Commission was established pursuant to RSA 100 A:56 to determine the actuarial assumptions to be used in the valuation of liabilities relative to State employee health benefits. The Commission membership includes one representative appointed by the Speaker of the House, one Senator appointed by the Senate President, one member appointed by the Governor, the State Treasurer and the Commissioner of Administrative Services. The Commission's role is to determine the actuarial assumptions to be used in the OPEB valuation of the State's OPEB liability and to ensure the OPEB Valuation Report is submitted to the Speaker of the House, Senate President, and Governor. In July 2017 the Commission fulfilled its duties relative to the OPEB Valuation as of December 31, 2016.

STATE RETIREE HEALTH BENEFITS PLAN CHANGES

Over the last 2½ years, the State has successfully managed and addressed funding challenges for Retiree Health Benefits. In June 2015, DAS projected a \$10.6 million deficit in the Retiree Health Benefits budget based off of a \$5.6 million budget shortfall, an unanticipated \$4 million projected increase in pharmacy costs following an industrywide increase in pharmacy cost trends from 8% to 13%, and an unanticipated decrease of approximately \$1 million in Employer Group Waiver Program (EGWP) revenues, in this case federal Medicare prescription drug subsidies. Between July and October 2015, DAS worked with the Joint Legislative Fiscal Committee over the course of five Fiscal Committee meetings to manage this projected deficit. In October 2015, the Fiscal Committee approved: (1) prescription drug plan copay and maximum out-of-pocket increases projected to save a total of \$2 million, and (2) an increase in the Non-Medicare eligible retiree premium contribution from 12.5% of premium to 17.5 % of premium projected to save \$2.8 million. The remaining budget shortfall of \$5.8 million plus the cost of the Retiree Health Long Term Study (\$0.3 million) resulted in an estimated \$6.1 million budget shortfall for fiscal years 2016-2017. To address this shortfall, the Fiscal Committee approved transfers in fiscal years 2016 and 2017 totaling \$150,000 in General Funds from the DAS budget to the Retiree Health Benefit Plan and the release of \$800,000 from the Retiree Health Benefit Reserve account into the cash flow reserve. This was possible because the Retiree Health Benefit Plan held a \$5.4 million dollar cash flow reserve that had slowly accrued since calendar year 2012 due to better than projected claims experience that was available to close the gap.

As contemplated, DAS did use cash flow reserve funds during fiscal years 2016-2017 to meet retiree health expenses. In fiscal year 2016, DAS used \$574,000 in cash flow reserve to account for a deficit of general funds in the Retiree Health account. Similarly, in fiscal year 2017, DAS used \$1.772 million in cash flow reserve to cover a deficit in general funds.

At the end of the fiscal years 2016-2017 biennium, the Retiree Health Benefit Plan was in a positive position and as of December 31, 2017, has a \$9.1 million cash flow reserve, representing slightly over one month in projected claims expenses for fiscal year 2018. The cash flow reserve will be available to the health benefit plan to pay for health care services and prescription drug expenses if they become greater than projected. Additionally, up to 50% of state employees are eligible to retire. Should there be a marked increase in retirements of state employees

during this biennium, cash flow reserve funds would also assist DAS in providing retiree health benefits to a greater number of enrolled retirees than projected.

After examining the claims experience for fiscal years 2016-2017 and year to date fiscal year 2018, DAS determined that the cash flow reserve has accrued in part due to better than projected claims experience for medical and prescription drug claims, with the favorable prescription drug claims experience being the more significant of the two. Prescription drug expenses in general ran better than projected simply because the medications utilized by plan participants did not in the aggregate cost as much over the biennium as projected. In addition, it appears that the prescription drug copay and maximum out-of-pocket increases approved by the Fiscal Committee achieved the expected results of both increasing plan participants' cost share and changing their behavior with plan participants reviewing their medications. Other cost containment efforts over the fiscal years 2016-2017 biennium included limiting coverage of compound medications. Finally, whereas the \$10.6 million projected deficit included a \$1 million decrease in EGWP revenue in the form of subsidies, over the last biennium EGWP revenues in the form of rebates brought in \$2.1 million more than projected.

The fiscal years 2018-2019 Retiree Health Benefits budget totals \$171.4 million, an increase of \$25.4 million over fiscal years 2017. The fiscal years 2018-2019 budget estimates are based on medical and pharmacy trends for the Medicare Eligible and non-Medicare eligible Retiree Health Benefit plans and a projected annual increase in plan enrollment. For fiscal years 2018 and 2019, the non-Medicare eligible retiree projected medical trend is 5% and the Medicare eligible retiree plan projected medical trend is 2.5%. The projected pharmacy trend for all retiree health plans is 13% for fiscal years 2018 and 2019. The total budget also includes a 4% annual increase in enrollment in the Medicare eligible retiree plan in fiscal years 2018 and 2019. The \$25.4 million increase includes a \$14 million increase in General Funds, \$8 million increase in retiree premium contributions, and \$3.4 million increase in other funds. HB 517 amended RSA 21-I: 30 (Laws 2017 Chapter 156:6-10) effective January 1, 2018 to include a first-time ever 10% monthly premium contribution for Medicare retirees born on or after January 1, 1949. HB 517 also increased the monthly premium contribution percentage paid by Non-Medicare retirees from 17.5% (\$176.74) to 20% (\$201.99) effective October 1, 2017.

As of December 31, 2017, the fiscal year 2018-2019 budget was projected to meet the needs of the Retiree Health Program. By law, budget amounts remaining at the end of fiscal year 2018 will be brought forward and will be available to the program in fiscal year 2019. Amounts remaining at the end of fiscal year 2019 will lapse to the State.

JUDICIAL RETIREMENT PLAN

The New Hampshire Judicial Retirement Plan (the "Judicial Plan") was established on January 1, 2005 pursuant to RSA 100-C:2. The Judicial Plan is a defined benefit plan providing disability, death, and retirement protection for full-time Supreme Court, Superior Court, or Circuit court judges employed within the State. As of January 1, 2016, the date of the most recent actuarial valuation, there were 56 active participants and 63 retirees, beneficiaries and other persons due benefits.

In connection with the establishment of the plan, the State engaged a consultant to prepare an actuarial valuation as of January 1, 2005, based on the final plan provisions and reflecting an initial funding payment of \$42.8 million, which amount was provided from the proceeds of general obligation bonds issued by the State. The initial valuation determined the total accrued liability of the plan as of January 1, 2005, to be \$43,669,534 and the value of the net assets of the plan to be \$42,800,000, which amount was almost equal to the proceeds of the State's bonds. This valuation resulted in an unfunded actuarial liability as of January 1, 2005, of \$869,534. As of June 30, 2015, none of the bonds issued by the State for this purpose remained outstanding.

Additional information regarding the Judicial Plan is contained in the 2015 State CAFR at note 10 and on page 94. The Judicial Plan's audited financial statements for the period ended December 31, 2014 are included in the 2015 State CAFR in the portions pertaining to the State's Fiduciary Funds, although the information regarding the Judicial Plan is combined with information pertaining to the Pension Plan and is not separately presented.

The Judicial Plan issues publicly available financial reports that may be obtained upon written request addressed to Charles G. Douglas, III, Esq.; Executive Director, 14 South Street, Concord, NH 03301. Currently

available reports include the Judicial Plan’s Financial Statements and Required Supplementary Information as of December 31, 2016, and 2015 (the “2016 Financial Statements”), and the most recent Actuarial Valuation Report dated as of January 1, 2016 (the “2016 Judicial Actuarial Valuation”). Similar reports for prior years are also available from the Judicial Plan at the address set forth above.

The actuary for the Judicial Plan has prepared actuarial computations under GASB 67 and 68 with respect to the Judicial Plan for the year ended December 31, 2015. The report shows a total pension liability as of December 31, 2016 of \$93,618,166, a fiduciary net position (market value of assets) of \$46,905,875, and a resulting net pension liability (analogous to the unfunded accrued liability) of \$45,529,454. The report further notes that the Judicial Plan currently uses a 7.00% discount rate to calculate its liabilities. A 1% decrease or 1% increase in the discount rate would increase or decrease the net pension liability to \$44,216,548 or \$30,736,501, respectively. The actual net pension liability as of future dates will, of course, vary from these amounts and the variances may be material.

Biennial actuarial valuations performed for the Judicial Plan as of January 1 of the years indicated have reported the following results:

**New Hampshire Judicial Retirement Plan
Selected Actuarial Valuation Results**

Valuation Date January 1	Actuarial Value of Assets	Unfunded Accrued Liability	Funded Ratio	State Contribution Rates for Fiscal Years	
2006	\$44,980,407	\$2,173,046	98%	19.68%	FY 08-09
2008	50,600,791	4,330,338	92	27.42	FY 10-11
2010	44,013,949	15,811,816	74	41.00	FY 12-13
2012	41,547,067	29,758,435	58	64.50	FY 14-15
2014	41,136,968	39,575,961	51	70.90	FY 16-17
2016	48,088,712	45,529,454	51	75.40	FY 18-19

The State contributions expected to be paid in the 2016-2017 and 2018-2019 biennium to the Judicial Plan total \$4,964,938 and \$6,304,628, respectively. Chapter 257, Laws of 2011, extended the amortization period for the unfunded accrued liability from 15 to 30 years. An actuarial valuation using January 1, 2016 data was issued in August 2016.

The market value of assets as of the January 1 valuation dates is shown below.

January 1, 2008	\$51,857,186
January 1, 2010	\$36,678,291
January 1, 2012	\$36,303,522
January 1, 2014	\$43,938,985
January 1, 2016	\$46,905,875

The actuary for the Judicial Plan uses several actuarial assumptions in the 2016 Judicial Actuarial Valuation including the investment return rate at 7.0% and an annual wage inflation rate and cost of living increase of 2.25%. The actuary also uses so-called “smoothing,” whereby the difference between the market value of assets and the actuarial value of assets is smoothed over the previous five years to offset the effects of volatility of market values in any single year. In addition, the Judicial Plan uses a 20% “corridor” in order to prevent the smoothed value from varying too far from market, similar to the System’s methodology. However, the use of the corridor in the January 1, 2016 actuarial valuation did not affect the actuarial value of assets that would have been established in its absence.

Employer contribution rates depend on all of the actuarial assumptions used in determining the contribution rates. The following table sets forth a summary of certain assumptions used in the 2016 Judicial Actuarial Valuation.

**New Hampshire Judicial Retirement System
Actuarial Assumptions**

Actuarial Cost Method	Entry age normal
Amortization Method	Level dollar
Amortization Period	Closed 30 years From 01/01/2010
Asset valuation method	5-year smoothed market
Investment rate of return	7.0%
Wage and Cost of Living Inflation	2.25%

EMPLOYEE RELATIONS

The State Employees’ Association of New Hampshire Inc.-SEIU Local 1984 (the “SEA”) is the exclusive bargaining representative of the majority of classified (merit system) employees in the State, a group of approximately 9,200 employees in some thirty bargaining units. The employees of the University System, the Community College System of New Hampshire and the New Hampshire Retirement System are not classified state employees and are not included in any of these bargaining units. The sworn non-commissioned and commissioned employees of the Division of State Police are represented by the New Hampshire Troopers Association (the “NHTA”) and the NHTA – Command Staff. Fish & Game Conservation Officers Fish & Game Conservation Officer Supervisors, Probation Parole Officers, Probation Parole Officer Supervisors and Liquor Enforcement Officers are represented by the New England Police Benevolent Association (the “NEPBA”). The Teamsters are the exclusive representative of the uniformed Corrections Officers and Corrections Corporals of the Department of Corrections.

In July, 2007, approximately 600 employees in the Department of Corrections who were represented by the SEA filed two modification petitions requesting that they be allowed to vote to determine whether they should be represented by a new union, the NEPBA, or whether they would continue to be represented by their current union, the SEA. The Public Employee Labor Relations Board (“PELRB”) granted these petitions and the Corrections bargaining unit elections resulted in the decertification of the SEA and the certification of the NEPBA as the exclusive representative of the uniformed Corrections Officers and the uniformed Corrections Supervisors of the Department of Corrections. In January 2009, the New Hampshire Supreme Court overruled the decision of the PELRB to grant the petitions of approximately 600 employees of the Department of Corrections to be allowed to vote to determine whether they should be represented by a new union, the NEPBA or whether they would continue to be represented by their current union, the SEA. The Supreme Court based the decision upon the “contract bar” rule and remanded the case to the PELRB. The PELRB vacated the certifications of the Corrections units and both units were again represented by the SEA. In a subsequent election, the uniformed Corrections Officers again voted to be represented by the NEPBA and the uniformed Corrections Supervisors voted to remain with the SEA. Three other units formerly represented by the SEA voted to decertify the SEA and certify the NEPBA as their exclusive representative. Those units are Probation Parole Officers, Probation Parole Supervisors and Liquor Enforcement Officers. On October 4, 2012, the Teamsters Local 633 were certified by the Public Employee Labor Relations Board (PELRB) and in accordance with RSA 273-A:10 were selected to represent the NH State Corrections Officers and Corrections Officer Corporals. In 2014, the State Police Command Staff decertified from the SEA and joined the NHTA.

The State began negotiations with the SEA, NHTA, NEPBA and the Teamsters in October of 2016. Bargaining with the four unions is ongoing and currently in fact finding. The current Collective Bargaining Agreements were valid through June 30, 2017.

LITIGATION

The State and certain of its agencies and employees are defendants in numerous lawsuits that assert claims regarding social welfare program funding, breach of contract, negligence, and 42 U.S.C. §1983. Although the Attorney General is unable to predict the ultimate outcome of the majority of these suits, the State believes that the likelihood of such litigation resulting, either individually or in the aggregate, in final judgments against the State

which would materially affect its financial position is remote. Accordingly, no provision for the ultimate liability, if any, has been made in the State's financial statements.

Except as otherwise noted below, the following matters are currently pending and, at this time, it is not possible to predict the outcome of these matters:

State of New Hampshire v. Philip Morris USA, RJ Reynolds, Inc. and Lorillard Tobacco Company. This matter is a petition for a declaratory order. Defendants are signatories to the Tobacco Master Settlement Agreement under which Defendants are required to make annual payments to all of the states, including the State of New Hampshire. The annual payments received since 2006 have been approximately \$5 million below the required amount. On June 5, 2006, the Superior Court ordered the case to arbitration under the terms of the Master Settlement Agreement. A notice of appeal was filed to the New Hampshire Supreme Court on August 11, 2006. Briefs were filed and oral argument occurred in March, 2007. The Supreme Court affirmed the ruling of the Superior Court on June 22, 2007. The arbitration process for all states began on July 1, 2010, and was expected to last at least two years. The tobacco companies were seeking recovery of up to the entire annual payment of approximately \$50 million made to the State under the MSA. The tobacco companies identified thirty-five states they claim failed to "diligently enforce" their obligations under the MSA, including New Hampshire. The arbitration began April 23, 2012 with a presentation of facts and issues common to all the individual state cases. Individual state hearings were scheduled to begin May 21, 2012. New Hampshire's hearing, scheduled for November, 2012, was postponed. At that time, some states, including New Hampshire, joined in a settlement agreement which was submitted to the New Hampshire Legislature and was approved in March 2013. The settlement resolves the diligent enforcement dispute with the settling states through 2015. The initial terms of the settlement were memorialized in a Term Sheet executed by the settling states, with a formal settlement agreement to be negotiated and executed in the future. Under the terms of the settlement, the tobacco companies accepted a reduction in their claim for a non-participating manufacturer ("NPM") adjustment against the settling states. The settlement resulted in the release by the tobacco companies of approximately \$63.2 million to New Hampshire from the disputed payments account. In exchange, New Hampshire's 2013 annual tobacco payment was reduced by approximately \$42.4 million, and its annual payment was reduced through 2017 by approximately \$4 million, as payment for its share of the settlement agreement. The formal settlement agreement had been under negotiation since New Hampshire signed onto the Term Sheet in 2012. The agreement has now been finalized and executed by all settling states/territories. This matter is now concluded.

City of Dover v. State of New Hampshire. In this case, filed August 20, 2015, the City of Dover challenges the State's distribution of education aid to municipalities as a violation of the state constitutional entitlement to an adequate education, insofar as the statutory distribution scheme imposes a "cap" limiting the aid that a particular municipality can receive in a particular year to 108% of the aid it received in the prior year. The suit seeks both prospective and retrospective relief against the cap, which has been in effect since 2009. If the request for prospective relief is successful, it will require a restructuring of the State's formula for distributing education aid to municipalities. If the request for retrospective relief is successful, it would require paying the City of Dover the difference between the aid they received in each of those years and the aid they would have otherwise gotten, but for the cap. While the aggregate amount of that potential exposure has not yet been calculated for all fiscal years at issue, the total amount of aid to all municipalities withheld on the basis of the cap for fiscal year 2016 will be approximately \$10.44 million. Shortly after the suit was filed, the State entered into a stipulation agreeing that any final rulings regarding the constitutionality of the cap would apply not only to Dover, but to all other municipalities affected by the cap.

On September 6, 2016, the superior court issued a final order ruling that the cap is unconstitutional but limiting Dover to prospective relief. In effect, this ruling entitles to Dover to the \$1.377 million it would have received but for the cap in fiscal year 2016. It is the State's position that this ruling also entitles the 24 other municipalities to be paid the difference between the amount they would have received in fiscal year 2016 and the amount they actually received due to the cap; in total, that amount for the other municipalities is approximately \$9.065 million. On September 26, 2016, the State agreed to settle the lawsuit with Dover by paying the \$1.377 million. The approximately \$9.065 million for the other municipalities would have to be appropriated by the Legislature in accordance with RSA 14:35-b was enacted by the legislature in April 2017, paying Bedford and the other towns the 2016 adequacy payments but for the cap. This litigation is now concluded.

Bedford School District and William Foote v. State of New Hampshire, et. al. The Bedford School District and Mr. Foote, a taxpayer in Bedford, sued the State arguing that Bedford did not receive all of the education adequacy payments for fiscal year 2016 and would not receive all of the education adequacy payments for fiscal year 2017. A hearing was held on June 29, 2016, where Bedford's request for a preliminary injunction was denied. The State filed an Answer objecting to Bedford's claim for adequacy payments from fiscal year 2016 as being untimely filed thus barred by sovereign immunity. Bedford received its fiscal year 2017 adequacy payments in the ordinary course from funds already appropriated for that purpose. On April 6, 2017, the court issued an order granting Bedford's motion for summary judgment requesting payment of the adequacy payments for fiscal year 2016 but for the cap and granted Bedford attorneys' fees. In the meantime, HB 354 was enacted by the legislature in April 2017, paying Bedford and the other towns the 2016 adequacy payments but for the cap. The State appealed the order on summary judgment and the order requiring the payment of attorneys' fees to Bedford. Briefs were submitted in November and December 2017 with oral argument not yet scheduled.

Dartmouth Hitchcock, et al v. Toumpas. In August 2011, 10 of New Hampshire's 13 non-critical access hospitals and a "John Doe" individual Medicaid recipient filed a lawsuit in the Federal District Court for the District of New Hampshire against the Commissioner of the DHHS. The lawsuit challenges a number of legislative and agency actions since 2005 that have reduced the reimbursement rates for Medicaid in-patient and out-patient services and eliminated disproportionate share payments to non-critical access hospitals in the State budget for fiscal years 2012-2013. The claims are brought under the supremacy clause of the United States Constitution related to the Medicaid statute, 42 U.S.C. § 1396a(a)(30)(A) and 42 U.S.C. § 1396a(a)(13)(a), alleging that the changes are contrary to the intent of the Medicaid statute as the resulting payments are insufficient to ensure access to services to Medicaid clients, and further alleging that the changes cannot be implemented because the State did not give notice or do a state plan amendment regarding each change. On March 2, 2012, the Court issued a preliminary injunction ordering the State to provide notice of the current rates and its intention to continue those rates. The Court held a hearing on November 1, 2012, and invited the Secretary of the U.S. Department of Health and Human Services to provide information to the Court regarding whether CMS has primary jurisdiction in this matter. This hearing was continued to December 20, 2012. Prior to December 20, 2012 CMS approved several State Plan Amendments (SPAs), including 2010 SPAs that memorialized the 2008 rate reductions and several of the other issues raised by the plaintiffs. On March 13, 2013, CMS approved the 2011 SPAs containing the remaining changes that relate to the reductions in DSH for the last biennium. Following those actions, the plaintiffs voluntarily dismissed this lawsuit in November 2013; accordingly, this matter is concluded. However, two other lawsuits were filed by six of the ten plaintiffs, one in state court and one in federal court solely related to the 2008 rates. See "*Frisbie Memorial Hospital et al v. Toumpas*" and "*Frisbie Memorial Hospital et al v. Sebelius*."

Frisbie Memorial Hospital et al. v. Toumpas. Six hospitals, Frisbie, Wentworth-Douglas, Exeter, LRGH, Southern NH, and St. Joseph's, filed suit on October 10, 2013 in Strafford Superior Court against DHHS claiming that the 2008 rate reductions to inpatient and outpatient hospital rates are void due to lack of proper notice, for failure to submit a state plan amendment ("SPA"), and for failure to provide opportunity for comments before the changes were made. The plaintiffs claim they are entitled to payment at higher rates under the existing state plan language for the period July 1, 2008 to November 19, 2010 (the effective date of the SPA approved by CMS). The plaintiffs assert damages of approximately twenty million dollars. A motion to dismiss has been filed on behalf of the State. On June 23, 2014, the plaintiffs filed a motion to stay to provide time to implement the MET settlement (see *Catholic Medical Center et al v. DRA*). In addition, because St. Joseph's was not a party to the MET settlement, the stay is designed to provide St. Joseph's time to obtain new legal counsel, and determine if it will continue with the litigation on its own. The matter remains stayed. Pursuant to the settlement agreement with twenty-five hospitals, any judgment against the State from litigation brought by St. Joseph's will be paid by the settling hospitals, up to a cap of \$4.5 million. St. Joseph's has since settled with the State (see *St. Joseph's Hospital v. Dept. of Revenue Administration*), agreeing to the terms of the global settlement. The parties filed a motion for administrative closure. Under both the global agreement and St. Joseph's agreement, this matter is to be administratively closed subject to a right to bring forward the action. The plaintiffs further agreed that if funding for fiscal years 2015, 2016, and 2017 as set out in the global agreement is met, the plaintiffs will move to dismiss this action, with prejudice, by July 1, 2018. Although it is expected that the agreed upon funding will be appropriated, it is not possible to predict the outcome of this case at this time.

Frisbie Memorial Hospital et al v. Sebelius. Six hospitals, Frisbie, Wentworth-Douglas, Exeter, LRGH, Southern NH, and St. Joseph's, filed suit on October 10, 2013 in federal court in an Administrative Procedures Act

challenge to CMS's approval of two SPAs submitted in 2010 that authorized the State to add the current 2008 rates for inpatient and outpatient care. The plaintiffs allege that the notice of these proposed SPAs did not state that these rates would be embedded in these SPAs. The State is not a defendant in this lawsuit. These SPAs, however, are important to the State and the State will seek permission to intervene. If the plaintiffs are successful, additional claims would likely be made against the State for the period from November 2010 until March 20, 2012. The court granted the State's motion to intervene as an interested party. On June 23, 2014, the plaintiffs filed a motion to stay to provide time to implement the MET settlement (see *Catholic Medical Center et al v. DRA*). In addition, because St. Joseph's was not a party to the MET settlement, the stay is designed to provide St. Joseph's time to obtain new legal counsel, and determine if it will continue with the litigation on its own. The stay remains in effect. Pursuant to the settlement agreement with twenty-five hospitals, any judgment against the State from litigation brought by St. Joseph's will be paid by the settling hospitals, up to a cap of \$4.5 million. St. Joseph's has since settled with the State (see *St. Joseph's Hospital v. Dept. of Revenue Administration*), agreeing to the terms of the global settlement. The parties then filed a motion for administrative closure. Pursuant to both the global agreement and St. Joseph's agreement, this matter has been administratively closed subject to a right to bring forward the action. If funding for fiscal years 2015, 2016, and 2017 as set out in the global agreement is met, the plaintiffs will move to dismiss this action, with prejudice, by July 1, 2018. Although it is expected that the agreed upon funding will be appropriated, it is not possible to predict the outcome of this case at this time.

Catholic Medical Center, et al. v. DRA. Catholic Medical Center ("CMC"), Exeter Hospital ("Exeter"), Northeast Rehabilitation Hospital ("Northeast Rehab") and St. Joseph's Hospital ("St. Joseph's") filed three separate lawsuits challenging the constitutionality, both facially and as applied, of RSA 84-A, the MET. The hospitals claim the MET tax is unconstitutional under both state and federal law because: (1) it taxes hospitals for net patient services revenue ("NPSR") but does not tax other medical entities for the same revenue; and (2) there is an alleged different rate of taxation assessed between the hospitals and rehabilitation hospitals. Each hospital seeks full reimbursement of the tax it paid in fiscal year 2011. These respective amounts are: CMC - \$12,521,429; Exeter - \$10,269,562; Northeast Rehab - \$1,480,632; and St. Joseph's - \$8,693,811. The parties to the CMC litigation settled the 2011 claims and agreed that the remainder of the case would be only for fiscal year 2014 and beyond. The amount at issue for fiscal year 2014 is approximately \$200 million. The Northeast Rehab case is still separate but the parties in that case have also agreed to an agreed stipulation of facts and will litigate the case through cross-motions for summary judgment. After the parties filed cross motions for summary judgment, on February 7, 2014, the trial court in the Northeast Rehab case found a portion of the tax (revenue from outpatient hospital services) to be unconstitutional. It implicitly found the State's taxation of inpatient treatment to be constitutional. Finally, the trial court held that the MET did not constitute a double tax of for-profit hospitals. Both parties appealed this decision. On April 8, 2014, the trial court in the CMC case found the entire tax (inpatient and outpatient hospital services) unconstitutional.

The State entered into a global settlement with 25 hospitals including CMC, Exeter and Northeast Rehab. Litigation with these three hospitals will be stayed pending federal approval of changes to the State's distribution of DSH payments. Dismissal of the litigation will not occur until after the settlement is implemented, which may take several years. On September 15, 2014, the court issued an order temporarily staying the proceedings for six months pending CMS's review of the amended State plan. CMS has approved the State's plan, and CMC's and Exeter's cases have been administratively closed pursuant to the global settlement. Dismissal of the litigation will not occur until after the settlement is implemented, which may take several years. Northeast Rehab dismissed its litigation.

St. Joseph's did not agree to the settlement. The State filed a motion arguing that the trial court's decision is now moot in light of statutory changes to MET effective June 30, 2014. On September 15, 2014, the court issued an order temporarily staying the proceedings for six months or until CMS issued a determination relating to the settlement agreement. CMS approved the State's plan, and CMC and Exeter's cases were administratively closed. On July 14, 2015, the superior court granted the State's motion to dismiss St. Joseph's claim on grounds of mootness. St. Joseph has not appealed that decision; therefore, St. Joseph's claims relating to the 2011 tax year are concluded. All that remains of this litigation are CMC and Exeter's claims, which are administratively closed pursuant to the global settlement agreement. Pursuant to the Agreement, CMC and Exeter's claims can only be revived if the legislature fails to appropriate the requested funds and precludes the State from complying with the Agreement.

NHHA v. Sylvia Matthews Burwell, USDC 15-cv-460-LM: New Hampshire Hospital Association (“NHHA”) filed a lawsuit against Centers for Medicare & Medicaid Services (CMS) seeking to prevent the application of CMS answers to FAQ’s 33 and 34 concerning audit requirements that require hospitals to exclude any payments related to Medicaid recipients from third parties (TPL), including Medicare or private insurance, from claimed uncompensated care, arguing CMS’ had engaged in illegal informal rulemaking and that the substance was not authorized by the CMS statute. NHHA requested that the application of the audit requirements related to uncompensated care be enjoined prospectively to future years disproportionate share reporting and calculations and retroactively to the then pending 2011 audit findings that several million dollars would have to be recouped from the critical care hospitals and several of the major hospitals. The State was not a party to this lawsuit, but has acknowledged that it would be bound by any order issued to CMS, as the State has adopted the CMS requirements for calculation of uncompensated care as the basis for how disproportionate share (DSH) payments are made.

Following a Preliminary Injunction hearing in January 2016, on March 11, 2016 the New Hampshire Federal District Court enjoined CMS from enforcing these audit requirements on procedural grounds for failure to use formal rulemaking and also found a likelihood of success on the merits.

In August 2016, CMS filed a notice of rulemaking to adopt a rule that would memorialize its position. On April 3, 2017 CMS published notice adopting the final rule, which became effective on June 2, 2017.

As a result of the Court’s order, not only is recoupment of the 2011 overpayments based on TPL enjoined, but the hospitals were allowed in the current year, and will need to be allowed going forward as long as the injunction is in place, to claim uncompensated care without deducting these third party payments. In the last fiscal year this resulted in approximately a \$17 million increase in the DSH payments owed to hospitals. The State has filed a motion for permissive intervention indicating that it supports CMS statutory authority to adopt the substance of FAQ 33 and 34. That motion was denied.

On March 3, 2017, the federal court granted the hospitals’ summary judgment motion in part, finding that CMS did not have authority to adopt these substantive interpretations by FAQ. This final order assumed that CMS could adopt its interpretation through rulemaking. A permanent injunction has been entered. The court rejected a request by the Hospitals to challenge the validity of the newly enacted rule in this action. CMS appealed to the First Circuit Court of Appeals the portion of the decision rejecting their authority to enforce the FAQ’s. Briefs were filed, and oral argument was held on January 9, 2018. . – Although CMS has indicated it does not seek to enforce the FAQ’s retroactively against the New Hampshire Hospitals, if CMS were to prevail on its appeal, it is unclear whether they would have the legal option to do so. The State filed an amicus brief in partial support of CMS’s authority for the policies. As such, it is not possible to predict the outcome of this case at this time.

NHHA v. Centers for Medicare and Medicaid Services (Azar), USDC 1:17-cv-349-JD: On August 10, 2017 the New Hampshire Hospital Association (NHHA) filed a new lawsuit against Centers for Medicare & Medicaid Services (CMS) seeking to challenge the validity of the recent adoption by rule on June 2, 2017 of the policies in FAQ’s 33 and 34. (see above case). The rule requires hospitals to exclude any payment related to Medicaid recipients from third parties (TPL), including Medicare or private insurance, from claimed uncompensated care. The Hospitals argue that CMS failed to comply with the Regulatory Flexibility Act and other statutes that require financial impact analysis during rulemaking and that the substance of the rule is not authorized by the CMS statute. The response by CMS has been filed. The State filed a motion to intervene in support of CMS’s authority to adopt the rule, which was granted. The case will be decided on summary judgment and the following briefing schedule has been set: The Hospitals’ opening brief, December 8, 2017; CMS opening brief, February 8, 2018, State’s Brief in support of CMS, February 15, 2018; Hospitals’ reply brief, February 22, 2018; CMS reply brief March 22, 2018 and any reply by the State or Plaintiffs to new facts or issues raised in the second briefs is due within 10 days of the date of the pleading. Oral argument is set for April 17, 2018.

Similar litigation has been brought against CMS in several other jurisdictions, On February 9, 2018, the court for the Western District of Missouri issued a decision ruling against CMS on this issue and enjoining CMS from enforcing the Final Rule. On March 6, 2018, the D.C. District Court issued a decision which also found the rule exceeds the statutory authority and is invalid. In addition, the D.C Court considered nationwide impact and vacated the rule. CMS has acknowledged that, while the D.C. decision stands, it cannot impose the rule anywhere.

CMS has stated it is considering appealing one or both of the decisions. CMS has requested that oral argument and decision in the New Hampshire federal litigation go forward.

Unless a stay is obtained by CMS of the D.C District Court order, the CMS rule will not apply at the time the MET and DSH are paid this year in April and May. The potential impact to the State budget going forward of the rule being invalidated may be similar to the impact of the preliminary and permanent injunction mentioned in the prior case remaining in place. For the current year, if the rule is not applied, the financial impact of the State share is approximately \$29.7 million. Given the multiplicity of actions and courts involved in this issue, it is not possible to predict the ultimate outcome of the matter at this time. The State also cannot predict what actions the Hospitals might take if the Court reverses course and upholds the CMS rule or CMS obtains a statutory change, which could include possible challenges to their obligations to pay some or all of the MET tax due or reinitiating their earlier constitutional challenge to the MET tax. The anticipated MET tax was budgeted for approximately \$235.7 million. The current anticipated revenue is \$242.9 million, or \$7.2 million more than budgeted.

NIMCO Real Estate Assoc., LLC v. Nadeau, et al – U.S. District Court - Plaintiffs are NIMCO Real Estate Associates, LLC (owned 1 Pine Street Extension prior to condemnation in 2003); Ultima Nashua Industrial Corporation (Tenant of 1 Pine Street Extension, Nashua filed eviction action which resulted in writ of possession on 7/20/16, but appeal is pending); and Dr. Anoosh Kiamanesh (aka “Dr. Kia”, Manager of NIMCO, and sole Director/President of Ultima). The defendants are Gregory Nadeau, Administrator of Federal Highway Administration; the City of Nashua; and the New Hampshire Department of Transportation.

The plaintiffs filed a nine (9) Count Complaint (Counts I –IX) against the defendants seeking \$25,000,000 in damages and equitable relief. The State was named as a defendant only in one Count (Count II). Plaintiffs allege three separate causes of action within this Count, alleging that the State violated: (1) RSA 124-A:1, et seq. (the State’s law which provides for payment of relocation costs for persons displaced by eminent domain takings), (2) the Uniform Relocation Assistance and Real Property Acquisition Act, (the “URA”) 42 USC §4601, et seq., and (3) Part I, Article 1 of the New Hampshire State Constitution. Plaintiffs indicate that they are seeking equitable relief only against the State in the sub-heading of the Complaint. The State filed a motion to dismiss on the basis of sovereign immunity, statute of limitations, failure to exhaust administrative remedies, eleventh amendment immunity, and that the URA does not create a private right of action. The Federal Highway Administrator filed a motion to dismiss alleging failure to exhaust administrative remedies and that the URA does not create a private right of action. The State joined in the motion.

The City of Nashua has filed a three count cross-claim against the State. Count I claims that NHDOT is negligent in two respects. First, it claims that the NHDOT was negligent acting as an agent for the City, when it failed to charge and collect fair market rent as is required by Federal regulations from 2004 to 2010. Second, it claims that NHDOT was negligent in failing to follow federal and state law by failing to provide relocation assistance. Count II alleges that NHDOT breached its “agreements” with the City by failing to collect fair market rent, although it does not spell out specifically what agreement or provision required NHDOT to do this. Count III only states “To the extent Plaintiffs recover any amount against the City, NHDOT is obligated to indemnify the City.” The complaint does not cite to anything (an agreement, federal or state law, etc.) to support its claim for indemnity. The State filed a motion to dismiss Nashua’s cross claims against the State arguing that the cross-claims are barred by the statute of limitations, sovereign immunity, as well as other grounds.

In January 2017, after the City evicted plaintiffs and retook possession of the premises, plaintiffs filed a motion for a preliminary injunction against the City seeking to prevent the City from dismantling or removing the machines located inside the premises, which it claims are worth \$12,000,000. The City filed an objection.

In March, 2017, the court dismissed the cross-claims, as well as all counts, and ordered that judgment be entered accordingly and the case closed. The matter was not appealed.

Woods, et al. v. Commissioner of Department of Corrections. Four female New Hampshire inmates filed a class action lawsuit, in state court, seeking declaratory and injunctive relief to remedy claimed violations of their constitutional, statutory and judicially decreed right to facilities, conditions of confinement, programs, and services that are on parity with those that the State of New Hampshire provides to male New Hampshire prison inmates. Plaintiffs claim that female inmates do not have access to vocational training, education, and other programs,

services and facilities comparable to what is provided to male inmates, and claim that Defendant has therefore violated: (1) their rights under New Hampshire's Equal Rights Amendment, Part I, Article 2 of the State Constitution; (2) the Equal Protection Clause of the New Hampshire Constitution, Part I, Article 12; and (3) RSA 622:33-a, III; and (4) RSA 21-H:11. The State filed an answer on November 2, 2012. Petitioners filed a motion for class certification in February 2013. The State filed an objection in March 2013. The case has been stayed given the construction of a new women's prison on the grounds adjacent to the Men's Prison –Concord. The groundbreaking ceremony occurred on August 18, 2014. The facility is expected to be open in April 2018. The case remains stayed. It is not possible to predict the outcome of this case at this time.

XTL-NH, Inc. v. New Hampshire State Liquor Commission and Exel Inc. In March 2012, the NHSLC issued an RFP requesting bids for a 20-year warehousing services contract. In June 2012, XTL-NH, Inc. ("XTL") and four other vendors submitted bids under the RFP. On November 20, 2012, following a thorough review of each bid, the NHSLC awarded the warehousing contract to Exel, Inc. ("Exel"). XTL finished second under the NHSLC's bid scoring system. XTL challenged the award and participated in the two-level protest process outlined in the RFP. On March 8, 2013, the NHSLC denied XTL's protest. On March 12, 2013, XTL filed a civil action requesting that the Court enjoin performance of the contract between NHSLC and Exel and order the NHSLC to award the contract to XTL. XTL contends that as the lowest responsible bidder, it is entitled to the contract. Further, XTL argues that NHSLC improperly modified the RFP to favor Exel's bid in violation of New Hampshire's competitive bidding laws. The injunction was denied. Trial was scheduled for January 2015. On April 4, 2014, the NHSLC filed a motion for summary judgment contending that: XTL's requests for injunctive relief and monetary damages were barred by sovereign immunity and that XTL was not entitled to lost profits or attorneys' fees. On July 16, 2014, the Court ruled on the NHSLC's motion for summary judgment. The Court found that XTL cannot obtain injunctive relief or attorneys' fees in this matter, but that XTL can seek monetary damages, including lost profits. On November 14, 2014, the plaintiff filed a motion for interlocutory appeal regarding the trial court's July 16, 2014, order. The motion was denied. XTL filed a motion for partial summary judgment six weeks before the trial was set to begin. NHSLC filed a cross motion for summary judgment. Following the submission of summary judgment memoranda, the court heard oral argument on the cross-motions on November 10, 2015. On January 4, 2015, the court issued its order on the cross-motions for summary judgment, denying both parties' motions. On May 23, 2016, the Merrimack Superior Court commenced an eight day trial. The parties filed post-trial memoranda on July 22, 2016. On September 8, 2016, the Court issued an order rejecting XTL's claims and finding for NHSLC. In doing so, the Court found that the RFP, evaluation process, and contract award to Exel were lawful and in compliance with New Hampshire competitive bidding law. On October 7, 2016, XTL filed a timely appeal of the trial court's order through which it raised five appellate issues. The NHSLC subsequently filed a narrow cross-appeal raising one issue. The parties have submitted their briefs and the New Hampshire Supreme Court held oral arguments on November 14, 2017. It is not possible to predict the outcome of this case at this time.

Katherine Frederick v. DHHS. The complaint, filed on September 21, 2014, alleges that the plaintiff suffered damages as a result of DHHS's failure to allow the plaintiff to breastfeed her child. She alleges wrongful discharge and violations of 29 U.S.C. §207(r), 29 U.S.C. §215(a)(3), the Family Medical Leave Act, Title VII, and RSA 275-E. The State has filed a motion seeking dismissal of all claims to which the plaintiff has filed an objection. It is not possible to predict the outcome of this case at this time. The court dismissed the plaintiff's original complaint filed holding that the law does not recognize a right to breastfeed (as opposed to expressing milk) in the workplace. The court did, however, provide the plaintiff with leave to file an amended complaint, which she did in November 2015. Plaintiff's new complaint raised claims under the ADA, Title VII, and for wrongful termination. DHHS filed a motion to dismiss these claims on exhaustion and statute of limitations grounds, as well as for the failure to state a claim upon which relief can be granted. On August 16, 2016, the court granted DHHS' motion as to the Title VII claim, but denied it with regard to the ADA and wrongful termination claims. On October 26, 2016, DHHS filed a motion for summary judgment on the pleadings, asserting Eleventh Amendment immunity. On May 6, 2017, the court granted DHHS's motion, thereby ending the litigation. Pursuant to RSA 508:10, the plaintiff has the option to re-file her claims in state court within one year of the May 6, 2017 order.

Rand v. Lavoie, et al. The complaint, brought on behalf of the estate of Wendy Lawrence, arises from an officer-involved fatal shooting. *Rand v. Lavoie, et al. (Wendy Lawrence v. New Hampshire State Police)*. The complaint, brought on behalf of estate of Wendy Lawrence arises from an officer-involved shooting. On September 30, 2013, Ms. Lawrence initially fled from State Police during a traffic stop on Interstate 89. Following a couple of pursuits, eventually, the State Police were able to stop her after she traveled into Manchester. While she was

stopped in Manchester, defendant Chad Lavoie attempted to take her into custody. Ms. Lawrence refused to surrender and ultimately began to drive at defendant Lavoie. Defendant Lavoie shot her, and she died later that evening. The original complaint alleged 42 U.S.C. §1983 claims alleging violations of Ms. Lawrence's Fourth, Fifth, and Fourteenth Amendment rights under the U.S. Constitution, as well as a wrongful death claim. The State obtained judgment on the pleadings with regard to the Fifth and Fourteenth Amendment claims.

The plaintiff amended the complaint to add the Department of Safety as a defendant and a claim that essentially alleges that the Department failed to train, supervise, and discipline the troopers to recognize symptoms of a disability under the Americans with Disabilities Act ("ADA"), offer reasonable accommodations to Ms. Lawrence, and discriminated against her. The plaintiff seeks enhanced compensatory and punitive damages. On December 22, 2015, the State filed a Motion for Judgment on the Pleadings with regard to the ADA count. The court denied that motion without prejudice to the State to file a motion for summary judgment after discovery is completed. On September 12, 2016, the State filed a Motion for Summary Judgment on all claims. The plaintiff voluntarily nonsuited the ADA claim with prejudice. In September 2017, the court denied the State's summary judgment motion. At a November mediation, the case settled for \$750,000.

Conduent State and Local Solutions, Inc. v. Dept. of Transportation et al. In this case, filed in October 2015, Conduent sued the State to challenge the selection of another vendor for the contract award of the operation of the back office systems for the E-Z Pass program in New Hampshire. The contract award was for design, testing, installation and maintenance services for the operation of the NH E-Z Pass Back Office for the Turnpike System, in the amount of \$51,889,724.83. Conduent alleged the bidding process was flawed and specifically brought claims to invalidate the bidding process and seeking damages. After the defendants filed several motions for summary judgment, the court dismissed many of the equitable claims made by the plaintiff. The plaintiff decided to file a notice of voluntary non-suit of the non-dismissed claims without prejudice and is appealing the single issue of whether the Department of Transportation had legal authority to procure this contract on a "best value" basis. Briefs for both the appellant and appellees were filed with the New Hampshire Supreme Court, but oral arguments have not been scheduled. It is not possible to predict the outcome of the case at this time.

Conservation Law Foundation, Inc. v. Pease Development Authority, et al and Notice of Intent to File Suits Against PDA.

On November 10, 2016, CLF filed its Complaint pursuant to Section 505 of the Federal Water Pollution Control Act ("Clean Water Act") alleging the following violations: (1) discharging stormwater from systems of conveyances to the waters of the United States without a permit; (2) failure to obtain coverage under the required Clean Water Act National Pollutant Discharge Elimination System ("NPDES") permit; and (3) failure to comply with the specific requirements of any such permit. CLF alleged that each separate violation of the Clean Water Act subjects PDA to a penalty of up to \$37,500 per day per violation for all violations occurring from January 12, 2009 through November 2, 2015 and \$51,570 for penalties that are assessed on or after August 1, 2016, for violations that occurred after November 2, 2015. CLF sought the full penalties allowed by law. In addition to civil penalties, CLF sought declaratory relief and injunctive relief to prevent further violations of the Clean Water Act. CLF seeks an order from the court requiring PDA to correct all identified violations by implementing permitting requirements; and seeks recovery of costs and fees associated with this matter. On February 8, 2017, PDA filed a motion to dismiss the Complaint on 11th amendment grounds. The Court granted PDA's motion to dismiss as to all retrospective relief. The claim for prospective injunctive relief remains. The matter is currently stayed and the parties are engaged in settlement discussions. It is not possible to predict the outcome of this case at this time.

T.C. et al. v. State of New Hampshire, Department of Health and Human Services, Division of Children, Youth, and Families ("DCYF") et al. In or about October 2016, this lawsuit was filed in New Hampshire state superior court by four plaintiffs, who are identified by the initials T.C., D.C., N.B., and J.B. T.C. and D.C. are the biological grandparents and the adoptive parents of N.B. and J.B. The complaint contained multiple counts of negligence, negligent training and supervision, and breach of fiduciary duty against defendants DCYF and Easter Seals New Hampshire, Inc. The plaintiffs allege that the defendants' negligence in, among other things, permitting the children to have unsupervised visits with their biological parents resulted in the sexual abuse of N.B. and J.B. on multiple occasions. The abuse occurred at the hands of N.B. and J.B.'s biological parents. On or about December 12, 2016, DCYF answered the complaint and also moved to dismiss the plaintiffs' claims against DCYF.

On or about January 6, 2017, the plaintiffs moved to amend their complaint, seeking to add a request for declaratory relief on the interpretation and constitutionality of the confidentiality provisions in RSA 169-C:25 and RSA 170-G:8-a. At the same time, plaintiffs amended their complaint to add claims against a third defendant, the Court Appointed Special Advocates of New Hampshire, Inc. On or about January 17, 2017, DCYF objected to the motion to amend.

By order dated April 12, 2017, the court denied DCYF's motion to dismiss and granted the plaintiffs' motion to amend. On or about September 15, 2017, the plaintiffs filed a second amended complaint, which includes a claim by T.C. and D.C. for negligent infliction of emotional distress against all defendants, including DCYF. While this case would typically be subject to the statutory cap on damages of \$475,000, plaintiffs recently have argued that they are entitled to damages for multiple alleged incidents of harm, which would bring the claim for damages above \$2 million.

This case is currently in the discovery phase, however the parties have agreed to stay discovery. In January 2018, the parties engaged in settlement negotiations and reached an agreement to settle this lawsuit for \$3.375 million. That settlement agreement is subject to court approval.

On February 27, 2018, two of the four plaintiffs filed a voluntary nonsuit (D.C. both individually and on behalf of N.B.) with regard to its claims against DCYF, and filed the separate action described below.

D.C. et al. v. State of New Hampshire, Department of Health and Human Services, Division of Children, Youth, and Families ("DCYF") et al. On or about February 27, 2018, this lawsuit was filed in New Hampshire state superior court by two plaintiffs, who are identified by the initials D.C. and N.B. D.C. is the biological grandparent and the adoptive parent of N.B. The complaint contained multiple counts of negligence, negligent training and supervision, and breach of fiduciary duty against defendants DCYF and Easter Seals New Hampshire, Inc. The plaintiffs allege that the defendants' negligence in, among other things, permitting the N.B. to have unsupervised visits with the biological parents which resulted in the sexual abuse of N.B. on multiple occasions.

While this case would typically be subject to the statutory cap on damages, plaintiffs argued that they are entitled to damages for multiple alleged incidents of harm, which would bring the claim for damages above \$2 million. The parties have engaged in settlement negotiations and reached an agreement to settle this lawsuit for \$3.375 million. That settlement agreement is subject to court approval.

Additional litigation and threatened litigation relating to the Department of Health and Human Services, Division of Children, Youth, and Families ("DCYF"). DCYF is currently defending or has been advised of several claims relating to physical and sexual abuse of children either directly or indirectly under the supervision of DCYF. Other than the litigation described above (*T.C. et al. v. State of New Hampshire, Department of Health and Human Services, Division of Children, Youth, and Families ("DCYF") et al.*) none of these claims appear to individually exceed \$2 million; however, the aggregate of the claims may be more than \$2 million cumulatively. Only one of these claims is currently the subject of a lawsuit, which has been filed under seal due to the confidential nature of the records. It is not possible to predict the outcome of these cases at this time.

Town of Hampton, New Hampshire v. State of New Hampshire, Dkt. No. 218-2018-CV-00174 (N.H. Superior Court Rockingham County): On February 14 2018, the Town of Hampton filed this lawsuit against the State, seeking various forms of declaratory, injunctive, and monetary relief. According to the complaint, the lawsuit arises out of a 1933 deed in which a portion of Ocean Boulevard in Hampton was transferred from the Town to the State, as well as a series of "long standing issues affecting the Town from the presence of the [State's] property and operations occurring in Hampton." The Town seeks "a determination of the respective rights and obligations of the Town and the State with respect to a number of aspects of the State's activities."

The Town's complaint contains five separate counts. Through those counts, the Town seeks declarations and related injunctive relief that the State is liable for all maintenance of Ocean Boulevard, including maintenance for the sidewalks, crosswalks, and the "proper drainage of water that runs off of Ocean Boulevard and its sidewalks," the recovery of monetary damages from the State based on the State's collection of revenues from certain paid parking spaces in the Town, monetary damages representing the fair value of various municipal services (including fire, police, and public works) provided by the Town, and monetary damages based on a "fair share of the revenues received over the last three years" from the State's operation of business activities on the subject property. The Town also claims, on equal protection grounds, that the State's distribution to municipalities of Meals and

Rooms Tax revenues pursuant to RSA chapter 78-A is unconstitutional as applied to the Town. The Town seeks a declaration that it is entitled to a greater distribution based on the Town's "large seasonal visitor population" as opposed to the Town's smaller "year-round population."

The State's answer or other responsive pleading is due on May 1, 2018. It is not possible to predict the outcome of this case at this time.

Estate of Champney v. Department of Safety. There is the potential for litigation, brought on behalf of the estate of Jesse Champney, arising from an officer-involved fatal shooting. On December 24, 2017, Mr. Champney fled from State Police during a pursuit related to an alleged stolen vehicle. After Mr. Champney's vehicle came to a stop off the road, a State Police officer attempted to take him into custody, and Mr. Champney fled on foot. Mr. Champney refused to surrender and threatened to shoot the Trooper. The officer shot him, and he died at the scene. It is not possible to predict the outcome of the case at this time.

Other Matters

Department of Education Financial Review. On September 8, 2016, the New Hampshire Department of Education (NHDOE) participated in a Pilot Fiscal Review of its grant administration and fiscal management process, which was conducted by the U.S. Department of Education's Office of State Support (OSS). The primary goal of the fiscal review was to ensure that implementation of Title I, Part A; Title II, Part A; Title III, Part A; and School Improvement Grants was consistent with the fiscal and administrative requirements contained in the Uniform Administrative Requirements, Cost Principles and Audit Requirements (Uniform Guidance) and the Education Department General Administrative Requirements (EDGAR). The funds at issue total \$3.3 million dollars in federal dollars and are related to potential unsupported personnel expenditures made using funds from the programs included in the fiscal review. NHDOE will be conducting an independent audit of its personnel expenditures related to these programs. Once this audit is complete, a further determination will be made as to whether additional corrective action, such as repayment of program funds, may be necessary. Until the audit is complete, it is not possible to predict the outcome of this review.

Potential Liability Relating to Conway Bypass Corridor Project. During fiscal year 2017, the State recorded an expense of \$21 million to recognize the impairment of certain assets that had been previously capitalized as part of the state department of transportation's project to upgrade the Conway, New Hampshire bypass corridor. This project had multiple segments, some of which were completed, and some were not completed in the timeframes required by the U.S. Department of Transportation Federal Highway Administration ("FHWA"). Capitalized expenses which met the state's definition for impairment included both preliminary engineering and right of way related expenses. The State is in the process of determining what portion, if any, of either the preliminary engineering or right of way related expenses that were incurred utilizing federal funds, would result in a potential liability to FHWA. As certain segments of the project were completed, only the bypass segment of the expenditures is at risk of being deemed ineligible by FHWA. The State has been advised that formal guidance in making this determination is forthcoming from FHWA, however, the State has not received this guidance or any demand for payment as of this date. As such, the State is unable to determine the likelihood of an unfavorable outcome, or the amount or range of any liability if an unfavorable outcome occurs.

FINANCIAL STATEMENTS

Fiscal Year 2013. The State received an unqualified auditor's opinion on its financial statements for the fiscal year ended June 30, 2013. These statements were distributed on December 31, 2013 in compliance with legally mandated filing requirements. The State's financial statements for the fiscal year ended June 30, 2013 and the report of the State's independent auditors with respect thereto have been filed with the Municipal Securities Rulemaking Board under Securities and Exchange Commission Rule 15c2-12. The audited financial statements can be viewed in their entirety at <https://das.nh.gov/accounting/reports.asp>.

The State receives federal grants, which are subject to review and audit by the grantor agencies. Access to these resources is generally conditional upon compliance with terms and conditions of grant agreements and applicable regulations, including expenditure of resources for allowable purposes. Any disallowances resulting from audits may become the liability of the State. Although the amount of expenditures that may be disallowed by the

grantor agencies cannot be determined at this time, the State is aware of federal-reimbursed costs as of June 30, 2013 which were questioned by the State's auditors and are still being resolved by the respective State and Federal Agencies. The questioned costs as of June 30, 2013 are outlined in the Single Audit of Federal Financial Assistance Programs Report issued in March 2014.

Although the fiscal year 2013 Single Audit of Federal Financial Assistance Programs identified minimal questioned costs, approximately \$8.7 million of questioned costs related to fiscal years 2010-2012 remained unresolved. New Hampshire Hospital ("NHH") had questioned costs of \$8.4 million in 2011 related to disproportionate share hospital cost recoupment. The ultimate liability or additional federal revenue is dependent on language in federal Medicaid rules pending final issuance. In the event that an unfavorable determination is made regarding the NHH 2011 questioned costs, additional costs in years subsequent to 2011 may also be questioned. Additional compliance findings (material weaknesses and significant deficiencies) which did not result in questioned costs were also identified during the audit and can be found within the audit report located on the State's website at <http://das.nh.gov/accounting/FY%2013/Single%20Audit%20Report.pdf>.

In April 2014, the State received a management letter from KPMG detailing concerns identified during the fiscal year 2013 audit. The letter identified an internal control weakness in that the State did not obtain a Service Organizations Controls Report ("SOC-1") from the two service organizations that processed Medicaid claims during fiscal year 2013, leading to potential exposure in processing Medicaid claims. This weakness did not rise to the level of material weakness. The State has coordinated to have a SOC-1 performed for the organization processing Medicaid claims for fiscal year 2014 and has taken steps to monitor SOC-1 reporting in the future. The management letter is available at <http://www.gencourt.state.nh.us/LBA/AuditReports/contractedaudits.aspx>.

Fiscal Year 2014. The State issued the financial statements for the fiscal year ended June 30, 2014 on December 31, 2014 with an unqualified auditor's opinion from KPMG. In March 2015, the State received a statewide management letter from KPMG detailing concerns identified during the fiscal year 2014 audit. The management letter identified as significant certain Payroll and Human Resources Control deficiencies and a deficiency in the Reporting of Jointly Owned Highway Capital Assets. It also noted other findings (not Material Weaknesses or Significant Deficiencies). In reference to the Payroll and Human Resources Control deficiency, the State continues to experience post-implementation challenges as a result of the new payroll system implemented in February 2013 which have been compounded by the decentralized human resources and payroll practices throughout State government. The State has remedied some of these issues already and continues to work diligently on the remaining issues identified. The State has also taken measures to address the Capital Asset Reporting deficiency. The management letter is available at <http://www.gencourt.state.nh.us/LBA/AuditReports/contractedaudits.aspx>.

In the audit of the Liquor Commission conducted by the Audit Division of the Office of Legislative Budget Assistant, the State received a management letter identifying a material weakness and several significant deficiencies regarding financial management and certain internal controls. The State has experienced significant turnover of Liquor Commission financial personnel but it continues to pursue internal control improvement efforts. The management letter is available at <http://www.gencourt.state.nh.us/LBA/AuditReports/financialreports.aspx>.

Single Audit. The fiscal year 2014 Single Audit of Federal Financial Assistance Programs conducted by KPMG resulted in certain compliance findings (material weaknesses and significant deficiencies) identified during the audit and can be found within the audit report located on the State's website at <http://www.gencourt.state.nh.us/LBA/AuditReports/contractedaudits.aspx>.

Fiscal Year 2015. The State issued the financial statements for the fiscal year ended June 30, 2015 on January 15, 2016 with an unqualified auditor's opinion from KPMG. In March, the State received a statewide management letter from KPMG detailing concerns identified during the fiscal year 2015 audit. The management letter identified certain significant deficiencies and other findings (not material weaknesses). The State has remedied some of these issues already and continues to work diligently on the remaining issues identified. The management letter is available at <http://www.gencourt.state.nh.us/LBA/AuditReports/contractedaudits.aspx>.

In the audit of the Liquor Commission, similar to fiscal year 2014, the State received a management letter identifying a material weakness and several significant deficiencies regarding financial management and certain

internal controls. The State has continued to experience turnover of Liquor Commission financial personnel but it continues to pursue internal control improvement efforts.

Also, as a result of the fiscal year 2015 audit conducted over the State Revolving Fund (“SRF”) by the Audit Division of the Office of Legislative Budget Assistant, the State received a management letter identifying a material weakness and several significant deficiencies regarding financial management and certain internal controls. The management letter is available at <http://www.gencourt.state.nh.us/LBA/AuditReports/financialreports.aspx>.

Single Audit. The fiscal year 2015 Single Audit of Federal Financial Assistance Programs conducted by KPMG resulted in certain compliance findings (material weaknesses and significant deficiencies) identified during the audit and can be found within the audit report located on the State’s website at <http://www.gencourt.state.nh.us/LBA/AuditReports/contractedaudits.aspx>.

Fiscal Year 2016. The State issued the financial statements for the fiscal year ended June 30, 2016 on January 31, 2017 with an unqualified auditor’s opinion from KPMG. In May 2017, the State received a statewide management letter from KPMG detailing concerns identified during the fiscal year 2016 audit. The management letter identified certain control deficiencies and other observations (not material weaknesses). Subsequent to the audit, the State experienced turnover in some key financial management positions, but has implemented additional internal controls to remedy some of these issues and continues to work diligently on the remaining issues identified. The management letter is available at <http://www.gencourt.state.nh.us/LBA/AuditReports/contractedaudits.aspx>.

In the audit of the Liquor Commission, similar to fiscal years 2014 and 2015, the State received a management letter identifying a material weakness and several significant deficiencies regarding financial management and certain internal controls. The Liquor Commission has taken steps to strengthen its financial reporting controls, including engaging financial consultants to assist in the preparation of the fiscal year 2017 financial statements, as well as assist in other internal control improvement efforts.

Also, as a result of the fiscal year 2016 audit conducted over the State Highway Fund by the Audit Division of the Office of Legislative Budget Assistant, the State received a management letter identifying a material weakness and several significant deficiencies regarding financial reporting and certain internal controls. The management letter is available at <http://www.gencourt.state.nh.us/LBA/AuditReports/financialreports.aspx>.

Single Audit. The fiscal year 2016 Single Audit of Federal Financial Assistance Programs conducted by KPMG resulted in certain compliance findings (material weaknesses and significant deficiencies) identified during the audit and can be found within the audit report located on the State’s website at <http://www.gencourt.state.nh.us/LBA/AuditReports/contractedaudits.aspx>.

Fiscal Year 2017. The State issued the financial statements for the fiscal year ended June 30, 2017 on December 22, 2017 with an unqualified auditor’s opinion from KPMG. The 2017 audited financial statements were filed with the Municipal Securities Rulemaking Board through its Electronic Municipal Market Access System on December 27, 2017.

The State anticipates receiving a statewide management letter from KPMG in April, 2018 detailing concerns identified during the fiscal year 2017 audit. The management letter identified certain control deficiencies and other observations (not material weaknesses). The State has implemented additional internal controls to remedy some of these issues already and continues to work diligently on the remaining issues identified. The management letter will be available at <http://www.gencourt.state.nh.us/LBA/AuditReports/contractedaudits.aspx>.

In the audit of the Liquor Commission, similar to fiscal years 2014 through 2016, the State received a management letter identifying a material weakness and several significant deficiencies regarding financial management and certain internal controls. The Liquor Commission has continued to take steps to strengthen its financial reporting controls, including engaging financial consultants to assist in the preparation of the fiscal year 2017 financial statements, as well as assist in other internal control improvement efforts. Additional internal controls have been implemented to remedy several prior year issues and the Commission continues to pursue internal control

improvement efforts in order to address the remaining issues identified. The management letter is available at <http://www.gencourt.state.nh.us/LBA/AuditReports/financialreports.aspx>

Single Audit. The fiscal year 2017 Single Audit of Federal Financial Assistance Programs conducted by KPMG resulted in certain compliance findings (material weaknesses and significant deficiencies) identified during the audit and can be found within the audit report located on the State's website at <http://www.gencourt.state.nh.us/LBA/AuditReports/contractedaudits.aspx>.

KPMG has not been engaged to perform and has not performed, since the date of any report referenced herein, any procedures on the financial statements addressed in such reports. KPMG has also not performed any procedures relating to this Information Statement.

MISCELLANEOUS

Any provisions of the constitution of the State, of laws and of other documents set forth or referred to in the Information Statement are only summarized, and such summaries do not purport to be complete statements of any of such provisions. Only the actual text of such provisions can be relied upon for completeness and accuracy.

The Information Statement contains certain forward-looking statements that are subject to a variety of risks and uncertainties that could cause actual results to differ from the projected results, including, without limitation general economic and business conditions, conditions in the financial markets, the financial condition of the State and various state agencies and authorities, receipt of federal grants, litigation, arbitration, force majeure events and various other factors that are beyond the control of the State and its various agencies and authorities. Due to the inability to predict all factors that may affect future decisions, actions, events or financial circumstances, actual results may differ from what is set forth in such forward-looking statements. Forward-looking statements are indicated by use of such words as "may," "will," "should," "intends," "expects," "believes," "anticipates," "estimates" and other similar words.

All estimates and assumptions in the Information Statement have been made on the best information available and are believed to be reliable, but no representations whatsoever are made that such estimates and assumptions are correct. So far as any statements in the Information Statement involve any matters of opinion, whether or not expressly so stated, they are intended merely as such and not as representations of fact. The various tables may not add due to rounding of figures.

Neither the State's independent auditors, nor any other independent accountants, have compiled, examined, or performed any procedures with respect to the prospective financial information contained herein, nor have they expressed any opinion or any other form of assurance on such information or its achievability, and assume no responsibility for, and disclaim any association with, the prospective financial information.

The information, estimates and assumptions and expressions of opinion in the Information Statement are subject to change without notice. Neither the delivery of this Information Statement nor any sale made pursuant to any offering document of which the Information Statement is a part shall, under any circumstances, create any implication that there has been no change in the affairs of the State or its agencies, authorities or political subdivisions since the date of this Information Statement, except as expressly stated.

ADDITIONAL INFORMATION

Additional information concerning the State and certain of its departments and agencies, including periodic public reports relating to the financial position of the State and annual or biennial reports of such departments and agencies, may be obtained upon request from the office of the State Treasurer, William F. Dwyer, State Treasurer, State House Annex, Concord, New Hampshire.

STATE OF NEW HAMPSHIRE
AUDITED FINANCIAL STATEMENTS
FOR FISCAL YEAR 2017
(Included by Reference and Filed with the
Municipal Securities Rulemaking Board)

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