

Quarterly Dashboard

What follows is the latest update on CCSNH's financial and student success and access measures.

We continue to grow our savings and promote our financial sustainability. For FY2019, since the last update, we have final updated financials. Our audited financial statements are available here:

<https://www.ccsnh.edu/sites/default/files/Audit/FY19%20Audited%20Financial%20Statements.pdf>

Some highlights:

- Credits activity was down two percent on the year, 272,287 from 278,463. This is about the same as the national average, which speaks well for our colleges considering the strong NH economy, declining high school graduating classes, and increased competition from local four-year institutions. For the last years available for benchmarking, our colleges' performance on enrollment is best in the New England region.
- Operating revenue, driven mostly by enrollment, was under budget -1 percent, \$112.2M to \$111.3M. Total revenue, including auxiliary funds for items like housing, totaled \$118.7M.

FY2020 is almost halfway complete. Credits activity is down three percent so far. Operating budget is over revenue so far: \$85.2M versus \$84.6M.

	FY19 Actual
Net tuition and fees	\$59,513,136
State appropriations	\$47,075,000
Other revenue	\$12,153,893
Total revenue	\$118,742,029
Salaries and Benefits	\$88,735,254
Other operating	\$22,961,395
Total expenditures	\$111,696,649
Net income	\$7,045,380
Beginning net cash position	\$19,744,894
Ending net cash position	\$25,286,238
Available cash	\$9,888,959
Percent revenue <i>not</i> from state appropriation	60%
Total outstanding debt	\$15,397,279
Ending net cash position / debt	1.64
Ending net cash position / expenditure	22%

CCSNH continues to improve in the area of student success. Our three-year graduation rate for full-time students went up from 25 to 27 percent (this excludes students who transfer to a four-year university before graduating, as well as those who take longer to enroll), and we tentatively expect AY 19 to end at 30 percent. Fall-to-fall retention remained flat. Total enrollment was buoyed by a running start enrollment jump of 30 percent. We graduated more students, 2,441 graduates, compared to 2,410 last year.

So far, for AY 2020, numbers are preliminary. Fall enrollment was down one percent, relative to last year, but mostly buoyed by dual-credit enrollment through the Running Start program. Fall-to-Spring retention is up so far this year, 45.5% versus 43.0%. So far, Spring enrollment is down six percent, but the registration cycle is incomplete. We also are move forward with technology implementation to support students on personal education plans, with EAB Navigate on the academic pathways and just-in-time advising front, and Target X for student recruitment and admissions functions.

Measure	AY 2019 Actuals	AY 2020 YTD
NH-based employment, one-year post-completion*	TBD	-
Median earnings, post-completion*	\$37,102	-
Transfer count to USNH*	TBD	-
Total Degrees**	1,923	215
Total Certificates**	747	138
3-year graduation rate for full-time students*	27%	30%
6-year graduation rate for part-time students*	18%	-
Total enrollment**	26,129	22,055
Rolling registration and enrollment figures for AY 2019-2020 that will change quarterly		
Term-to-term retention - Fall-to-Fall	52%	51%
Term-to-term retention – Fall-to-Spring	43.0%	45.5%
Average credits earned per year	TBD	-

* Data for 2019 based on where prior year cohort ended. These measures are also on one-year lag.

**These numbers will come close to or exceed AY 2019 actuals, as Fall and Spring data still not included.