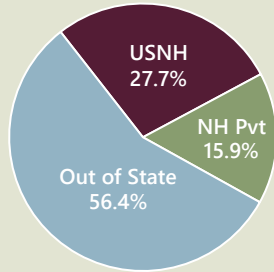


# USNH Quarterly Status Report for the State of New Hampshire | June 2023

## PERFORMANCE

### Enrollment of 4-Year College-Going NH Recent High School Grads



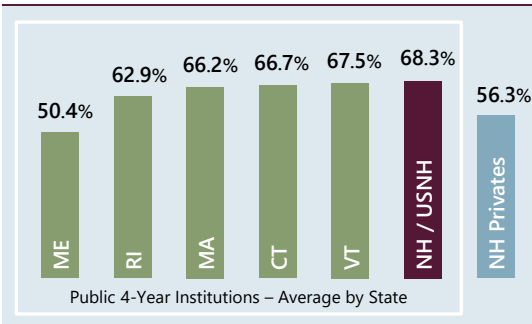
U.S. Dept. of Education, National Center for Education Statistics, IPEDS. Fall 2020, most recent available.

### Enrollment

	Fall FTE		12-Mo Headcount	
	2021	2022	FY21	FY22
NH Resident	11,469	10,683	16,074	15,058
Nonresident	11,355	11,233	13,460	13,032
Total	22,823	21,916	29,534	28,090
NH % of Total	50.2%	48.7%	54.4%	53.6%

12-month headcount unduplicated by campus within the academic year.

### Bachelor's 6-Year Graduation Rate



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. FY21 provisional data, most recent available.

### Student Loan Default Rate

U.S. All Sectors	2.3%
NH Private 4Yr	2.1%
U.S. Public 4Yr	1.9%
Northeast Public 4Yr	1.8%
New Engl Public 4Yr	1.7%
NH / USNH	1.2%

National Student Loan Data System, official 3-year default rates released 10/2022 on borrowers entering repayment in 2019. New England and Northeast averages exclude NH/USNH. Rate drop reflects COVID-related moratorium on repayment.

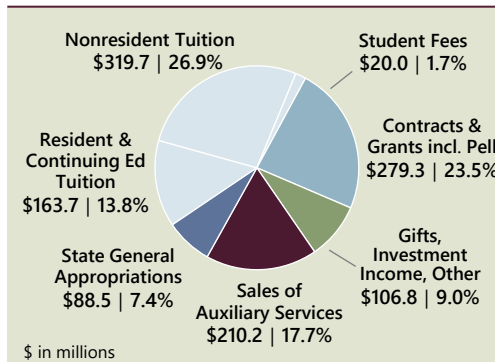
## FINANCE

### Operating Margin

\$ in millions	Preliminary FY23*	Budget FY24
Total Operating Revenues	\$969.3	\$929.4
Total Operating Expenses	\$939.4	\$940.6
Total Operating Margin	\$29.8	(\$11.2)
Operating Margin	3.1%	-1.2%

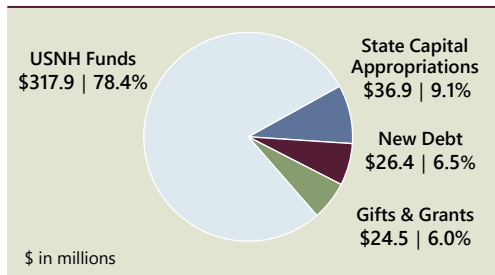
\* Unaudited. OM FY23 generated from estimated \$4M recurring activities and \$26M nonrecurring/one-time activities such as COVID recoveries and strategic investments. OM FY24 includes (\$20M) in nonrecurring/one-time activities primarily strategic investments.

### Revenue Sources FY23\* Total = \$1.2 Billion



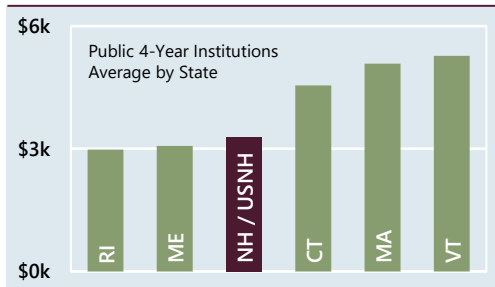
\* Unaudited. Operating and nonoperating revenues. Excludes capital additions. Gross tuition and fees, not netted for financial aid.

### Capital Funding Sources 2018–2023\* Total = \$405.7 Million



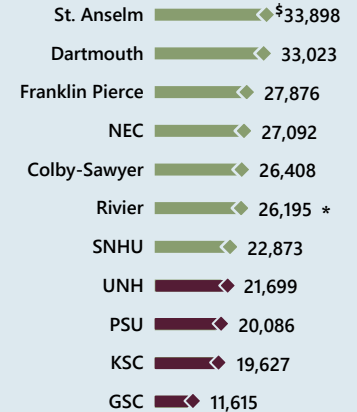
\*Includes FY23 unaudited.

### Administrative Expense per Student



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. Institutional support expense per 12-month FTE. FY19–21, 3-year average. FY21 provisional data, most recent available.

### Average Net Price of Attendance NH Undergrads



\* MEDIAN

U.S. Dept. of Education, College Scorecard, 4/2023. FY21, most recent available. Average total annual price after all grant and scholarship aid for first-year, full-time, in-state students receiving federal aid.

## CURRENT INITIATIVES

- Biosciences Workforce Ecosystem
- Business Partnership Development
- Enterprise Technology Modernization
- Governance Restructuring
- Strategic Planning Activities
- Student Mental Health & Wellbeing
- Systemwide Facilities Assessment
- Systemwide Shared Services & Optimization
- USNH / CCSNH Collaboration & Partnerships
- USNH Online including GSC-UNH Integration

## RISK AREAS

Monitored by Board of Trustees

- Academic Programs
- Compliance
- Enrollment and Retention
- External Forces
- Financial Health
- Governance
- GSC Integration into UNH
- IT and Security
- New ERP and Major Systems
- Talent Management