

NEW HAMPSHIRE LIQUOR COMMISSION

SCORING OF

RFP2018-08-FLR

EVALUATOR NAME:

John Town

DATE:

8/9/2018

THE NHLC WILL USE A SCORING SCALE OF 100 POINTS AS SET FORTH IN THE TABLE BELOW:

ZONES 3+4

CATEGORIES	POINTS	CCServices	SALPOINTE	Cleaning Srv. Group	Signature Srvs.
TOTAL ANNUAL CONTRACT PRICE	FY 8/18-7/19	480,835.-	927,518	166,196 ²⁴	92,750 ²⁰
	FY 8/19-7/20	515,225.-	927,518	166,196 ²⁴	92,750 ²⁰
PRICE BY ZONE POINTS	25%	(15)	(10)	(20)	25
TOTAL PRICE BY ZONE					
Zone 1 (N. West NH)		85,385.-	255,130	26,502.56	
Zone 2 (N. East NH)		94,980.-	341,666	38,386.88	
Zone 3 (S. East NH)		252,950.-	375,784	84,426.72	74,012
Zone 4 (Central NH)		382,245.-	585,774	122,824.80	111,489.20
Zone 5 (S. West NH)		180,500.-	269,682	60,252.08	
HOURS SQUARE FOOT		3-4	2-6	15-20	175-1.5
PRICE SQUARE FOOT 1000 sq. ft.	25%	(15)	(10)	280 140 140 140 140 (20)	500 150 100 100 180 (20)
# of Coats of Wax/Polish		2	4	\$ 2	3
VCT		2+4hrs			
Epoxy		NA	NA	NA	NA
LVT		NA	NA	NA	NA
Ceramic Tile		NA	NA	NA	NA
Rubber					
EXPERIENCE	25%	15	15	15	20
CAPACITY TO PERFORM	25%	15	15	15	20
ADDITIONAL SERVICES -price only					
VCT		790.-	1490	280	
Epoxy		490.-	480	140	
LVT		490.-	480	140	
Ceramic Tile		550.-	480	140	
Rubber		490.-	480	140	
TOTAL POTENTIAL POINTS	100%	60	50	70	85

SIGNATURE - ZONES 3+4

(ZONES 12+5)

(ZONES 3+4)

Award Winner: CSG - ZONES 12+5

NEW HAMPSHIRE LIQUOR COMMISSION

SCORING OF
RFP2018-08-FLR

EVALUATOR NAME: Charlene Everson

DATE: 8/9/18

THE NHLC WILL USE A SCORING SCALE OF 100 POINTS AS SET FORTH IN THE TABLE BELOW:

CATEGORIES	POINTS	CCServices	SALPOINTE	Cleaning Srv. Group	Signature Srvs.	
TOTAL ANNUAL CONTRACT PRICE	FY 8/18-7/19	480,835	927,518	166,196.24	92,750	- 2 zones only
	FY 8/19-7/20	515,225	927,518	166,196.24	92,750	
PRICE BY ZONE POINTS	25%	10%	5%	20%	25%	
TOTAL PRICE BY ZONE						
Zone 1 (N. West NH)		85,385	255,130	24,502.54	74,012	
Zone 2 (N. East NH)		94,980	341,666	38,386.88	74,012	
Zone 3 (S. East NH)		252,950	375,784	84,426.72	74,012	
Zone 4 (Central NH)		382,245	585,774	122,824.80	111,489	
Zone 5 (S. West NH)		180,500	269,682	60,252.08	74,012	
HOURS SQUARE FOOT		3-4	2-6 hrs	.5 - 2.0 hrs	.75 - 1.5	
PRICE SQUARE FOOT 1000 sq. ft.	25%	5%	5%	20%	25%	
# of Coats of Wax/Polish						
VCT		2	4	2	3	
Epoxy		N/A	N/A	N/A	N/A	
LVT		N/A	N/A	N/A	N/A	
Ceramic Tile		N/A	N/A	N/A	N/A	
Rubber		N/A	N/A	N/A	N/A	
EXPERIENCE	25%	10%	10%	20%	23%	
CAPACITY TO PERFORM	25%	10%	10%	15%	23%	
ADDITIONAL SERVICES -price only						
VCT		790.00	1490	280	200	
Epoxy		490.00	480	140	150	
LVT		490.00	480	140	100	
Ceramic Tile		550.00	480	140	100	
Rubber		490.00	480	140	120	
TOTAL POTENTIAL POINTS	100%	35%	30%	75%	96%	

Award Winner: Cleaning Srv. Group - zones 1+2+5
Signature Srv. - zones 3+4

(zones 1+2+5)
(zones 3+4)

NEW HAMPSHIRE LIQUOR COMMISSION

SCORING OF
RFP2018-08-FLR

EVALUATOR NAME: JAMES RICHARDS

DATE: 8/9/2018

THE NHLC WILL USE A SCORING SCALE OF 100 POINTS AS SET FORTH IN THE TABLE BELOW:

CATEGORIES	POINTS	CCServices	SALPANTE	Cleaning Srv. Group	Signature Srvs.	
TOTAL ANNUAL CONTRACT PRICE	FY 8/18-7/19	480,835	927,518.-	166,196.24	92,750.	
	FY 8/19-7/20	515,225	922,518.-	166,194.24	92,750.	
PRICE BY ZONE POINTS	25%					
TOTAL PRICE BY ZONE						
Zone 1 (N. West NH)		85,385	255,130.-	26,502.56		
Zone 2 (N. East NH)		94,980	341,666.-	38,386.88		
Zone 3 (S. East NH)		252,950	375,784.-	84,426.72	74,012.00	
Zone 4 (Central NH)		382,245	585,774.-	122,824.80	111,489.20	
Zone 5 (S. West NH)		180,500	269,682.-	60,252.28		
HOURS SQUARE FOOT		4/3/3/3/3	5/3/3/3/3	2/.5/1.5/1.5/1.5	1.5/1/0.75/1.5/1.5	
PRICE SQUARE FOOT 1000 sq. ft.	25%					
# of Coats of Wax/Polish		2	4	2	3	
VCT		2/ 4 hrs	4	2	3/1.5	
Epoxy		- / 3 hrs	NA	NA	- / 1	
LVT		- / 3 hrs	NA	NA	- / 0.75	
Ceramic Tile		- / 3 hrs	NA	NA	- / 0.50	
Rubber		- / 3 hrs	4	2	- / 0.75	
EXPERIENCE	25%	15	12	18	20	
CAPACITY TO PERFORM	25%	10	10	15	20	
ADDITIONAL SERVICES -price only						
VCT	790.00	790.00	1480.-	280	200	
Epoxy	490.00	490.00	480.-	140	150	
LVT	490.00	490.00	480.-	140	100	
Ceramic Tile	550.00	550.00	480.-	140	100	
Rubber	490.00	490.00	480.-	140	120	
TOTAL POTENTIAL POINTS	100%					

Award Winner: _____