

Q: if the ph. neutral cleaning is just washing the floors other than the VCT flooring with just a neutral cleaner in the floor machines?

A: **Washing and removal of any stains, scuffs, etc.**

Q: Are the sq footages given the cleanable sq footage or the sq footage of the store not deducting the aisles etc?

A: **Square footage of the store not deducting the product gondolas**

Q: Will the contractor have access to water and electricity at the store?

A: **Yes, although extension cords may be required.**

Q: Will NHLC permit the use of propane powered floor stripping machine?

A: **The NHLC is unfamiliar with this type of equipment; however, as long as the equipment can safely pass through NHLC liquor store front doors, including negotiating store aisles and not adversely affect air quality and to provide a carbon monoxide detector during operation of equipment for the safety of contractor employees and NHLC store employee(s), and the use of equipment does not stain shelf products or NHLC property, the NHLC will allow the use of propane powered floor stripping machines.**

Q: What company is the current incumbent?

A: **At this time there is no designated cleaning contractor.**

Q: Do you know in the past year how many floor cleaning services have been ordered outside of the twice a year cleaning?

A: **This service was not included in the previous contract.**

Q: What was the awarded amount of the previous contract and what was the period of performance for this dollar amount?

**A: Awarded amounts were for 2 individual contractors. The current RFP is completely revised from past floor cleaning contracts to now include 5 separate zones.**

**Flooring Cleaning Contract I = approximately \$150,000 for total of 5 years  
Flooring Cleaning Contract II = approximately \$296,000 for total of 5 years**

Q: Does the contractor have access to the bathrooms to dispose of waste water?

**A: Contractor will have access to janitorial sinks or a bathroom if the store does not have a janitorial sink**

Q: Please confirm for non VCT surfaces, the state only wants the floor cleaned and not sealed and waxed?

**A: Correct.**

Q: Do we need to attend or submit anything prior to be fully considered to bid?

**A: No. However, if a contractor is select for award, the link provided will instruct you on how to become an authorized vendor to the State of New Hampshire, if you are not already, you shall register with the State of New Hampshire by completing the Online Vendor Registration process located here: <http://das.nh.gov/purchasing/vendor.asp> You will need a valid e-mail address in order to complete the Online Vendor Registration. The process is effortless and takes minimal time to complete.**