

SCORING OF HVAC SERVICES

RFP2018-04-HVAC

Evaluator Name: John Tower

Date: 7/13/18

The NHLC will use a scoring scale 100 points as set forth in the table below:

CATEGORIES	POINTS	Thermal Stor ✓	NPI ✓	M2 Service Group ✓	AAA Energy Service ✓	Pinnacle Rock Mechanical Services ✓	Alliance Mechanical Inc. ✓	Notes:
OVERALL ENGAGEMENT PRICE	50%	42,450 45	51,840 25	53,784 10	53,268 12	39,050 47	38,605 50	
EXPERIENCE	25%	25	15	15	25	25	20%	
CAPACITY TO PERFORM IN A TIMELY MANNER	25%	25	15	10	10	5	20%	
Hourly Charges								
Regular Charges		85	89	80	85	75	89	
Other Charges		127.50	133.50	120	118	105	133.50	
Material Charges		40%	20%	30%	10%	20%	35%	
Mileage Charges		.50	1.00	1.33	.75	.50	FLAT # 25.-	
TOTAL POTENTIAL POINTS	100%	95%	55%	35%	47%	57%	90%	

Award Winner: Thermal Stor
 2nd Award Winner(if applicable): Alliance Mech.

SCORING OF HVAC SERVICES

RFP2018-04-HVAC

Evaluator Name: Charlene Eversom

Date: 7/13/18

The NHLC will use a scoring scale 100 points as set forth in the table below:

CATEGORIES	POINTS	Thermal Stor	NPI <i>Small accts.</i>	M2 Service Group <i>no local accts.</i>	AAA Energy Service	Pinnacle Rock Mechanical Services	Alliance Mechanical Inc.	Notes:
OVERALL ENGAGEMENT PRICE	50%	\$42,450.00 <i>45%</i>	\$51,840.00 <i>25%</i>	\$53,784.00 <i>10%</i>	\$53,208.00 <i>15%</i>	\$39,050.00 <i>50%</i>	\$38,605.00 <i>50%</i>	
EXPERIENCE	25%	25%	10%	10%	25%	5% <i>no refs.</i>	TN-STATE average 20%	
CAPACITY TO PERFORM IN A TIMELY MANNER	25%	25%	15%	10%	20%	5%	20%	
Hourly Charges								
Regular Charges		\$85.00	\$89.00	\$80.00	\$85.00	\$75.00	\$89.00	
Other Charges		\$127.50	\$133.50	\$120.00	\$118.00	\$105.00	133.50	
Material Charges		40%	20%	30%	10%	20%	35%	
Mileage Charges		.50/mi	\$.10/mi	1.33/mi	.75/mi	.50/mi	25.00	
TOTAL POTENTIAL POINTS	100%	95%	50%	30%	60%	60%	90%	

Award Winner: Thermalstar
 2nd Award Winner(if applicable): Alliance