

**REQUEST FOR PROPOSALS  
No. 2021-04-WINDOW TINTING**

**NHLC'S FIRST RESPONSES TO INQUIRIES**

1. Are site visits available before the bid date or will photos of windows as an example be available?

No. This RFP does not pertain to any specific window tinting job or retail store location. Rather, due to the NHLC's consistent need for window tinting services at its various locations, the RFP process is intended to result in the selection of a highly capable, skilled, and appropriately-priced contractor to promptly meet the NHLC's needs when called upon over a period of years.

Below is a list of NHLC locations and addresses that RFP participants may use as a point of reference. Please note, however, that the physical attributes of the NHLC's retail locations vary significantly, and there is no one standard store model.

| ST | LOCATION          | ADDRESS   | MONDAY - THURSDAY | FRIDAY & SATURDAY HOURS | SUNDAY HOURS  |
|----|-------------------|---|-------------------|-------------------------|---------------|
| 1  | Concord           | 80 Storrs St., Ames Plaza<br>Concord, NH 03302                                      | 10 am to 7 pm     | 10 am to 7 pm           | 10 am to 6 pm |
| 2  | W<br>Chesterfield | 100B Route 9<br>PO Box 177<br>West Chesterfield, NH 03466                           | 10 am to 7 pm     | 10 am to 7 pm           | 9 am to 5 pm  |
| 4  | Hooksett          | 1271 Hooksett Rd,<br>Hooksett, NH 03106   | 10 am to 6 pm     | 10 am to 7 pm           | 10 am to 5 pm |
| 5  | Berlin            | IGA Shppng Plaza<br>17 Pleasant St<br>Berlin, NH 03570                              | 10 am to 6 pm     | 10 am to 6 pm           | 10 am to 5 pm |
| 6  | Portsmouth        | Pick N Pay<br>738 Islington Street<br>Portsmouth, NH 03801                          | 10 am to 6 pm     | 10 am to 7 pm           | 10 am to 5 pm |
| 7  | Littleton         | Globe Shp Ctr<br>568 Meadow Street<br>Littleton, NH 03561                           | 10 am to 6 pm     | 10 am to 7 pm           | 10 am to 5 pm |
| 8  | Claremont         | Claremont Market Place,<br>367 Washington St, (Route<br>103)<br>Claremont, NH 03743 | 10 am to 6 pm     | 10 am to 7 pm           | 10 am to 5 pm |

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|----|---------------|---|---------------|---------------|---------------|
| 10 | Manchester    | 68 Elm Street<br>Manchester, NH 03103-5749  | 9 am to 7 pm  | 9 am to 8 pm  | 9 am to 7 pm  |
| 11 | Lebanon       | 12 Centerra Parkway<br>Lebanon, NH 03766  | 10 am to 6 pm | 10 am to 7 pm | 10 am to 5 pm |
| 12 | Center Harbor | Route 25, 12 A Main Street,<br>Senter's Marketplace, Unit #1<br>; PO BOX 160<br>Center Harbor, NH 03226 | 10 am to 6 pm | 10 am to 6 pm | 10 am to 5 pm |
| 13 | Tri- Cities   | 481 High Street,<br>Somersworth, NH 03878   | 10 am to 7 pm | 10 am to 7 pm | 10 am to 6 pm |
| 14 | Rochester     | Ridge Markiet Place,<br>170 Market Place Blvd, Unit #1<br>Rochester, NH 03867                           | 10 am to 7 pm | 10 am to 7 pm | 10 am to 5 pm |
| 15 | Keene         | 6 Ash Brook Court<br>Keene, NH 03431  | 10 am to 7 pm | 10 am to 7 pm | 10 am to 5 pm |
| 16 | Woodsville    | Butson's Complex<br>1 Forest St.<br>Woodsville, NH 03785  | 10 am to 6 pm | 10 am to 6 pm | 10 am to 5 pm |
| 18 | Colebrook     | 16 Metallack Place<br>Colebrook, NH 03576   | 10 am to 6 pm | 10 am to 6 pm | 10 am to 5 pm |
| 19 | Plymouth      | 22 Ridge View Lane<br>Plymouth, NH 03264  | 10 am to 6 pm | 10 am to 7 pm | 10 am to 5 pm |
| 20 | Derry         | Derry Meadows Shoppes<br>35 Manchester Rd.<br>Derry, NH 03038   | 10 am to 6 pm | 10 am to 7 pm | 10 am to 5 pm |
| 21 | Peterborough  | Peterborough Plz Ste #1<br>19 Wilton Rd.<br>Peterborough, NH 03458                                      | 10 am to 6 pm | 10 am to 7 pm | 10 am to 5 pm |
| 22 | Brookline     | 44A Route 13<br>Brookline, NH 03033   | 10 am to 6 pm | 10 am to 7 pm | 10 am to 5 pm |
| 23 | Conway        | 234 White Mtn Hwy, Suite 9<br>Conway, NH 03818  | 10 am to 7 pm | 10 am to 7 pm | 9 am to 5 pm  |
| 27 | Nashua        | Market Place Plaza<br>300 Main Street<br>Nashua, NH 03060   | 10 am to 6 pm | 10 am to 7 pm | 10 am to 5 pm |

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|----|----------------|---|---------------|---------------|---------------|
| 28 | Seabrook Beach | 186 Ocean Blvd.<br>Seabrook, NH 03874                                   | 10 am to 6 pm | 10 am to 6 pm | 10 am to 5 pm |
| 30 | Milford        | Market Basket Plaza<br>21 Jones Road, Ste #6<br>Milford, NH 03055       | 10 am to 6 pm | 10 am to 7 pm | 10 am to 5 pm |
| 32 | Nashua         | Westside Plaza<br>40 Northwest Blvd.<br>Nashua, NH 03063                | 10 am to 7 pm | 10 am to 7 pm | 10 am to 5 pm |
| 33 | Manchester     | North Side Plaza<br>1100 Bicentennial Dr.<br>Manchester, NH 03104       | 10 am to 7 pm | 10 am to 7 pm | 9 am to 5 pm  |
| 34 | Salem          | Rockingham Mall<br>92 Cluff Crossing #4<br>Salem, NH 03079              | 10 am to 7 pm | 9 am to 8 pm  | 9 am to 7 pm  |
| 35 | Hillsboro      | 15 Antrim Road, Suite #1<br>Hillsboro, NH 03244                         | 10 am to 6 pm | 10 am to 6 pm | 11 am to 5 pm |
| 37 | Lancaster      | Butson's Marketplace<br>199A Main St.<br>Lancaster, NH 03584            | 10 am to 6 pm | 10 am to 6 pm | 10 am to 5 pm |
| 38 | Portsmouth     | 605 Route 1 Bypass South<br>Portsmouth, NH 03801                        | 10 am to 7 pm | 8 am to 8 pm  | 8 am to 8 pm  |
| 39 | Wolfboro       | 35 Center Street<br>Wolfboro Falls, NH 03896                            | 10 am to 6 pm | 10 am to 6 pm | 10 am to 5 pm |
| 40 | Walpole        | 32 Ames Plaza Lane, Unit #2<br>Walpole, NH 03608                        | 10 am to 6 pm | 10 am to 6 pm | 10 am to 5 pm |
| 41 | Seabrook       | Southgate Plaza,<br>380 Lafayette Rd, Units D & E<br>Seabrook, NH 03874 | 9 am to 6 pm  | 9am to 7 pm   | 10 am to 7 pm |
| 42 | Meredith       | Old Province Common<br>71 Route 104<br>Meredith, NH 03253               | 10 am to 6 pm | 10 am to 6 pm | 10 am to 6 pm |
| 44 | New Hampton    | 325 NH Route 104 Suite #11<br>New Hampton, NH 03256                     | 10am to 7 pm  | 9 am to 7 pm  | 10 am to 5 pm |
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| 47 | Lincoln   | 165 Main Street Unit 6<br>Lincoln, NH 03251<br>Mail ONLY: PO Box 1205       | 10 am to 6 pm        | 10 am to 6 pm        | 10 am to 5 pm        |
| 48 | Hinsdale  | 849 Brattleboro Rd.<br>Hinsdale, NH 03451                                   | 10 am to 6 pm        | 10 am to 6 pm        | 10 am to 5 pm        |
| 49 | Plaistow  | Market Basket Plz<br>32 Plaistow Rd, #2A<br>Plaistow, NH 03865              | 10 am to 7 pm        | 9 am to 7 pm         | 10 am to 7 pm        |
| 50 | Nashua    | Willow Springs Plaza<br>294 DW Hwy<br>Nashua, NH 03060                      | 9 am to 8 pm         | 9 am to 8 pm         | 9 am to 7 pm         |
| 51 | Pelham    | Route 38, PO Box 10<br>Pelham, NH 03076                                     | 10 am to 6 pm        | 10 am to 6 pm        | 10 am to 5 pm        |
| 52 | Gorham    | Androscoggin Plaza<br>159 Main Street<br>Gorham, NH 03581                   | <i>10 am to 6 pm</i> | <i>10 am to 6 pm</i> | <i>10 am to 5 pm</i> |
| 53 | Hudson    | Market Basket Shp Ctr<br>212 Lowell Rd<br>Hudson, NH 03051                  | 10 am to 6 pm        | 10 am to 7 pm        | 10 am to 5 pm        |
| 54 | Glen      | 65 Route 302<br>PO Box 166<br>Glen, NH 03838                                | 10 am to 6 pm        | 10 am to 6 pm        | 10 am to 5 pm        |
| 55 | Bedford   | 9 Leavy Drive<br>Bedford, NH 03110  | 9 am to 7 pm         | 9 am to 8pm          | 10 am to 6 pm        |
| 56 | Gilford   | 18 Weirs Road<br>Gilford, NH 03246  | 10 am to 7 pm        | 9 am to 7 pm         | 10 am to 5 pm        |
| 57 | Ossipee   | Indian Mound Shp Ctr<br>240 Rte 16B<br>Center Ossipee, NH 03814             | 10 am to 6 pm        | 10 am to 6 pm        | 10 am to 5 pm        |
| 58 | Goffstown | Shop N Save Plaza<br>605 Mast Road<br>Goffstown, NH 03102                   | 10 am to 6 pm        | 10 am to 7 pm        | 10 am to 5 pm        |
| 59 | Merrimack | Merrimack Shopping Ctr<br>6 Dobson Way, Suite A<br>Merrimack, NH 03054-4131 | 10 am to 6 pm        | 10 am to 7 pm        | 10 am to 5 pm        |
| 60 | W Lebanon | 265 Plainfield Rd<br>West Lebanon, NH 03784                                 | 9am to 7 pm          | 9 am to 8 pm         | 9 am to 6 pm         |

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|----|-------------|--|---------------|---------------|---------------|
| 61 | Londonderry | 137 Rockingham Road,<br>Londonderry, NH 03053                                    | 10 am to 6 pm | 10 am to 7 pm | 10 am to 6 pm |
| 62 | Raymond     | Raymond Shp Ctr<br>11 Freetown Rd Rte 27<br>Raymond, NH 03077                    | 10 am to 6 pm | 10 am to 6 pm | 10 am to 5 pm |
| 63 | Winchester  | 30 Warwick Road,Suite 1<br>Winchester, NH 03470-2819                             | 10 am to 6 pm | 10 am to 6 pm | noon to 5 pm  |
| 64 | New London  | New London Shppng Ctr,<br>277 Newport Road<br>PO Box 464<br>New London, NH 03257 | 10 am to 6 pm | 10 am to 7 pm | 10 am to 5 pm |
| 65 | Campton     | Center at Campton Corners<br>25 Vintinner Road<br>Campton, NH 03223              | 10 am to 6 pm | 10 am to 6 pm | 10 am to 5 pm |
| 66 | Hooksett    | I-93 North<br>Route 3A, PO Box 16296<br>Hooksett, NH 03106                       | 9 am to 7 pm  | 9 am to 8 pm  | 9 am to 7 pm  |
| 67 | Hooksett    | I-93 South<br>25 Springer Road<br>Hooksett, NH 03106                             | 9 am to 7 pm  | 9 am to 8 pm  | 9 am to 7 pm  |
| 68 | N Hampton   | Village Shppng Ctr<br>69 Lafayette Road<br>North Hampton, NH 03862               | 10 am to 7 pm | 9 am to 7 pm  | 10 am to 5 pm |
| 69 | Nashua      | 25 Coliseum Avenue<br>Nashua, NH 03063   | 9 am to 7 pm  | 9 am to 8 pm  | 9 am to 7 pm  |
| 71 | Lee         | 60 Calef Highway, Unit #4<br>Lee, NH 03861                                       | 10 am to 6 pm | 10 am to 7 pm | 10 am to 5 pm |
| 72 | Concord     | 100 Fort Eddy Road<br>Concord, NH 03301  | 10 am to 6 pm | 10 am to 7 pm | 10 am to 6 pm |
| 73 | Hampton- S  | I-95 South,<br>Hampton, NH 03843   | 9 am to 7 pm  | 9 am to 8 pm  | 9 am to 7 pm  |
| 74 | Londonderry | Market Basket Plaza,<br>16 Michele's Way Unit #4<br>Londonderry, NH 03053        | 9 am to 7 pm  | 9 am to 8 pm  | 9 am to 7 pm  |
| 76 | Hampton- N  | I-95 North,<br>Hampton, NH 03843-2081  | 8 am to 7 pm  | 8 am to 8 pm  | 8 am to 7 pm  |

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|----|-----------|--|---------------|---------------|---------------|
| 77 | Rindge    | Cheshire Marketplace, Unit 7<br>497 US Route 202<br>Rindge, NH 03461 | 10 am to 6 pm | 10 am to 7 pm | 10 am to 5 pm |
| 78 | Hampstead | 416 Emerson Avenue, Unit #6<br>Hampstead, NH 03841                   | 10 am to 6 pm | 10 am to 6 pm | 10 am to 5 pm |
| 79 | Epping    | 5 Brickyard Square<br>Epping, NH 03042                               | 10 am to 7 pm | 10 am to 7 pm | 10 am to 6 pm |
| 81 | Pembroke  | Pembroke Crossing Plaza<br>619 Sand Road<br>Pembroke, NH 03275       | 10 am to 7 pm | 10 am to 7 pm | 10 am to 5 pm |
| 82 | Warner    | 14 Nichols Mills Lane<br>Warner NH 03278                             | 10 am to 7 pm | 9 am to 7 pm  | 10 am to 5 pm |
| 83 | Epsom     | 929 Suncook Valley Rd,<br>Epsom, NH 03234                            | 10 am to 7 pm | 9 am to 7 pm  | 10 am to 6 pm |
| 84 | Tilton    | 80 Market Street, Tilton, NH<br>03276                                | 10 am to 7 pm | 9 am to 7 pm  | 10 am to 6 pm |

2. Are you requesting a square foot rate for each material?

Part III, Section 1B of the RFP (pg. 13) seeks information regarding the materials the Contractor typically uses in its usual course of business as well as the quality of the materials, including the longevity, versatility, aesthetics, and functionality of the products and materials. Price per square foot of each material is not required in this section.

Part III, Section 2 of the RFP (pgs. 13-14) is the cost proposal. This section does require pricing per square foot of various general categories of window tinting, *e.g.*, safety and security films, and solar and energy control films. In response to these prompts, participating Contractors are to provide their price per square foot for the product that they typically use or recommend for that category of tinting. The specific material selected should balance quality, longevity, functionality and cost-effectiveness.

3. Do you have specifications or manufacturer requirements on each film type?

No. The Contractor shall propose film types that balance quality, longevity, functionality and cost-effectiveness.