

From: Craig W. Bulkley
To: 'Peterken, Mark'
Cc:
Subject: RE: SVP - Transportation Services for Spirit & Wine and Related Product, Equipment and Supplies

Mark – I will get back to you shortly.



Craig W. Bulkley
Chief of Administration
NH State Liquor Commission
☎ (603) 230-7008
FAX (603) 271-3897
Cell: (603) 490-1559
✉ cbulkley@liquor.state.nh.us

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From: Peterken, Mark [<mailto:mark.peterken@nfiindustries.com>]
Sent: Thursday, March 28, 2013 4:17 PM
To: Craig W. Bulkley
Subject: Re: Transportation Services for Spirit & Wine and Related Product, Equipment and Supplies

Craig

We would like to visit 2 stores, witness an offload and view the storage and or loading area.

The 2 stores are

Store 31 Manchester, East Side Plaza, 885 Hanover Street Manchester, NH 03104. This is a Hand Off/Side door delivery.

Store 59 Merrimack, Merrimack Shopping Ctr, Suite A, 6 Dobson Way, Merrimack, NH 03054-4131. This is a pallet delivery store.

They both get deliveries Thursday from the Law warehouse. How could I coordinate with the current provider to meet the delivery vehicles at the store?

A Mr Bob Knowles will be visiting.

Regards,

--

Mark Peterken
SVP Logistics Engineering

NFI Industries
1515 Burnt Mill Road,Cherry Hill NJ

Work: 00.1.856.857.1324 x2030
Cell: 00.1.609.685.3082

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From:	Peterken, Mark <mark.peterken@nfiindustries.com>
To:	Craig W. Bulkey
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From: Craig W. Bulkey
To: 'Peterken, Mark'
Cc:
Subject: RE: SVP/ NFI Questions for Transportation Services.

Received; thank you.



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Craig W. Bulkey
Chief of Administration
NH State Liquor Commission
☎ (603) 230-7008
FAX (603) 271-3897
Cell: (603) 490-1559
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From: Peterken, Mark [<mailto:mark.peterken@nfiindustries.com>]
Sent: Friday, March 15, 2013 4:14 PM
To: Craig W. Bulkey
Subject: NFI Questions for Transportation Services.

Some questions for Monday

1. Is Store 32 Hand-Off or Lift-gate?
2. What is the average Stop times for a Lift-gate Delivery?
3. What is the average Stop times for a Hand-Off Delivery and do you have a cases per minute rate using the conveyors?
4. Can our equipment be parked at the 2 facilities overnight and weekends?
5. What is the difference between a State Store, On Premises and Off-Premises locations?

6. When making a Lift-gate delivery does the driver drop the pallets and leave or do they have to wait for the store personnel to unstack all the pallets?
7. Can you provide further information on the number of weekend deliveries?
8. For Store 7. They have a Tuesday and Thursday delivery from Concord and a Tuesday and Thursday delivery from the Private warehouse. Please confirm that all Concord cases would be transported from Concord to the private warehouse where they would be co-mingled and loaded on to the trailer?
9. For Store 6. They have a Tuesday and Thursday delivery from Concord and a Monday and Wednesday delivery from the Private warehouse. Please confirm that on Tuesday and Thursday the trailers would be loaded in Concord and on Monday and Wednesday the trailers would be loaded at the Private warehouse?
10. For Store Transfers, are the transfers overlaid onto the routing plan or will the delivery vehicles run additional miles outside of the routing plan to perform these transfers?
11. How many miles did the existing provider run in 2011 and 2012?
12. Is an assigned driver and yard tractor required at both warehouses and what hours do they need to cover?
- 13 For equipment needs are we to assume that in Appendix I "Retail Store Delivery Requirements", all stores can be delivered by a 53" tractor trailer combination except for those marked "Lift Gate Truck"?
- 14 What are the specs for a "Lift Gate Truck"?
- 15 How is the product loaded at the warehouse. Is it palletized or floor-loaded?
16. If it is palletized, will more than one stores delivery be stacked on the same pallet?
- 17 Is the product loaded by sku or by store order?
- 18 What are the loading hours at the Concord and Private Warehouse?
- 19 Where can we observe a Lift Gate delivery and a Hand Off delivery?

Regards,

[Mark Peterken](#)
[SVP Logistics Engineering](#)

[NFI Industries](#)
[1515 Burnt Mill Road,Cherry Hill NJ](#)

[Work: 00.1.856.857.1324 x2030](#)
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From: Peterken, Mark <mark.peterken@nfiindustries.com>
To: Craig W. Bulkeley
Cc:
Subject: Re: SVP - Vendor Conference: Transportation Services

Yup, scheduled accordingly.

On Fri, Mar 15, 2013 at 3:35 PM, Craig W. Bulkeley <cbulkeley@liquor.state.nh.us> wrote:

Received; thank you.

Please be aware that the conference time has changed on 3/18 from 10 AM to 2 PM at the same location. We announced this change on our website.



Please consider the environment before printing this e-mail.

Craig W. Bulkeley

Chief of Administration
NH State Liquor Commission
 (603) 230-7008

FAX (603) 271-3897

Cell: (603) 490-1559

 cbulkeley@liquor.state.nh.us

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From: Peterken, Mark [mailto:mark.peterken@nfiindustries.com]
Sent: Friday, March 15, 2013 3:31 PM
To: Craig W. Bulkley
Subject: Vendor Conference: Transportation Services

Craig

I will be attending the Meeting as NFI's representative.

Regards,

--

Mark Peterken
SVP Logistics Engineering

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From: Peterken, Mark <mark.peterken@nfiindustries.com>
To: Craig W. Bulkey
Cc:
Subject: SVP - Transportation of Liquor & Wine & Related Product, Equipment & Supplies

Craig

Document: 5yeartransportationrfp201314.pdf

Appendix C

Page 29

Background: 5th paragraph.

Where will the co-mingling take place ?

Can the product to be co-mingled be linehauled between warehouses or will each trailer be co-mingled individually?

Document: 5yeartransportationrfp201314.pdf

Appendix H

The title says "Contains the NHSLC's Low and High Delivery Schedules to NHSLC retail stores" Please clarify.

Regards,

--

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