

NEW HAMPSHIRE LIQUOR COMMISSION
 SCORING OF
 RFP 2020-01-NXG

MICROSOFT DYNAMICS 365 – IMPLEMENTATION

THE NHLC WILL USE A SCORING SCALE OF 100 POINTS AS SET FORTH IN THE TABLE BELOW:

CATEGORIES	POINTS	Microsoft	Blue Horseshoe
<u>TECHNICAL</u>	60 (Consensus)		
Experience and Qualifications	25	19	22.5
Comprehensiveness of Statement of Work	25	8	18
Warranty Period	10	6	8
<u>COST</u>	40 (Formula)		
Total Engagement Cost	40	40	39 (39.18 rounded down)
<u>TOTAL POINTS AWARDED</u>	100	73	87.5

NEW HAMPSHIRE LIQUOR COMMISSION
 SCORING OF
 RFP 2020-01-NXG

MICROSOFT DYNAMICS 365 – POST-IMPLEMENTATION SUPPORT AND MAINTENANCE

THE NHLC WILL USE A SCORING SCALE OF 100 POINTS AS SET FORTH IN THE TABLE BELOW:

CATEGORIES	POINTS	Microsoft	Blue Horseshoe
<u>TECHNICAL</u>	70 (Consensus)		
Experience and Qualifications	25	21	23
Comprehensiveness of Proposed Support and Maintenance Services	25	18.5	24
Infrastructure in Place for Support and Maintenance Services	20	18	15
<u>COST</u>	30 (Formula)		
Total Engagement Cost	30	25 (24.7 rounded up)	30
<u>TOTAL POINTS AWARDED</u>	100	82.5	92