

**PROFESSIONAL IMPLEMENTATION AND SUPPORT AND MAINTENANCE
SERVICES FOR MICROSOFT DYNAMICS 365**

RFP # 2020-01-NXG

COMMISSION'S THIRD RESPONSE TO PROPOSAL INQUIRIES

QUESTION 3:

Q: Understanding that in order to receive an invite to the Tuesday, Feb. 4 bidder conference call, the vendor must be deemed qualified by virtue of a reference call, when do you anticipate making the customer reference calls as required, to vet qualification?

A. The NHLC is currently in the process of contacting the references that vendors identified in their letters of intent to respond to the RFP. The NHLC will strive to confirm each vendor's successful control state implementation prior to the mandatory conference call on February 4th.

However, given the limited time between the January 31st letter of intent deadline and the February 4th conference call, the NHLC acknowledges that all references may not be immediately available for a phone call. Thus, should the NHLC not be able to independently confirm a vendor's successful control state implementation prior to 2:00 p.m. on February 4th, the NHLC will, for purposes of mandatory conference call participation only, accept the vendor's representations regarding its prior successful implementation as set forth in its letter of intent.