November 21, 2012

Via E-Mail, Hand-Delivery, and U.S. Mail
Craig W. Bulkley, Issuing Officer and Chief of Administration
Division of Administration
N.H. State Liquor Commission
P.O. Box 503
Concord, NH 03302-0503

Re: Request for Public Information Pursuant to RFP Section 1.14,

Dear Mr. Bulkley:


1. A complete copy of Exel Inc.’s Proposal to RFP 2012-14 and its supporting documents, including, but not limited to, its submitted responses to all RFP Sections, Appendices, Cost Proposals, and Best and Final Offers (BAFOs);

2. A complete copy of Exel Inc.’s automatic picking/order selection rates for both the NHSLC and Suppliers for the first thirty (30) month period;

3. A complete copy of the NHSLC Evaluation Committee’s data and other information regarding its scoring, ranking, evaluation, and analysis of the five (5) Vendors who submitted Proposals to the NHSLC on June 7, 2012; and

4. A complete copy of all written requests for information and responses among the NHSLC Evaluation Committee, other members of the
Craig Bulkley, Issuing Officer and Chief of Administration
November 21, 2012
Page 2

NHSLC, and the five (5) Vendors who submitted Proposals to the NHSLC on June 7, 2012.

If there is a charge related to copying this information, please let me know the amount and the process for making payment. In addition, once this information is gathered, please let me know so that I may arrange pick-up from your office.

Thank you for your assistance in this matter. Please do not hesitate to contact me if you have any questions regarding this request.

Sincerely yours,

[Signature]

James J. Bianco, Jr.

JJB/caf

cc: Stephen Judge, Esquire
    Anthony Cerone
    Louis Cerone, Ph.D.