

REC 11/21/12
HAND DELIVERED

BIANCO PROFESSIONAL ASSOCIATION

ATTORNEYS AT LAW

18 CENTRE STREET

CONCORD, NEW HAMPSHIRE 03301-6315

JAMES J. BIANCO, JR.
LISA A. RULE
THOMAS R. COLANTUONO
SHELIAH M. KAUFOLD
ROBERT L. BEST
CHRISTINA A. FERRARI

TELEPHONE
603-225-7170
FACSIMILE
603-226-0165
TOLL FREE
800-262-8112

November 21, 2012

Via E-Mail, Hand-Delivery, and U.S. Mail

Craig W. Bulkley, Issuing Officer and Chief of Administration
Division of Administration
N.H. State Liquor Commission
P.O. Box 503
Concord, NH 03302-0503

Re: Request for Public Information Pursuant to RFP Section 1.14,
N.H. Rev. Stat. Ann. § 91-A, and N.H. Rev. Stat. Ann. § 21-I:13-a, II

Dear Mr. Bulkley:

Pursuant to RFP Section 1.14, N.H. Rev. Stat. Ann. § 91-A, New Hampshire's Right to Know Law, and N.H. Rev. Stat. Ann. § 21-I:13-a, II, please be advised that we respectfully request the following information:

1. A complete copy of Exel Inc.'s Proposal to RFP 2012-14 and its supporting documents, including, but not limited to, its submitted responses to all RFP Sections, Appendices, Cost Proposals, and Best and Final Offers (BAFOs);
2. A complete copy of Exel Inc.'s automatic picking/order selection rates for both the NHSLC and Suppliers for the first thirty (30) month period;
3. A complete copy of the NHSLC Evaluation Committee's data and other information regarding its scoring, ranking, evaluation, and analysis of the five (5) Vendors who submitted Proposals to the NHSLC on June 7, 2012; and
4. A complete copy of all written requests for information and responses among the NHSLC Evaluation Committee, other members of the

Craig Bulkley, Issuing Officer and Chief of Administration
November 21, 2012
Page 2

NHSLC, and the five (5) Vendors who submitted Proposals to the
NHSLC on June 7, 2012.

If there is a charge related to copying this information, please let me know
the amount and the process for making payment. In addition, once this information
is gathered, please let me know so that I may arrange pick-up from your office.

Thank you for your assistance in this matter. Please do not hesitate to
contact me if you have any questions regarding this request.

Sincerely yours,



James J. Bianco, Jr.

JJB/caf

cc: Stephen Judge, Esquire
Anthony Cerone
Louis Cerone, Ph.D.