

## **April 3, 2013 CLARIFICATIONS AND AMENDMENTS:**

### **AMENDMENT:**

Pursuant to Section 1.5.3, Page 7 of the Transportation Services RFP, the NHSLC has the authority to amend the RFP at any time and at its sole discretion.

In Section 1.3, Page 6, the NHSLC stated that official responses, official answers, and/or written information issued in writing by the Issuing Officer shall be the same as amendments.

The NHSLC anticipates that product will be solely delivered from the Bow warehouse after January 2014. The NHSLC will negotiate rates for the time period from November 1, 2013 through January 31, 2014 with the successful vendor.

For the purpose of calculating the cost per case requested by the RFP, the NHSLC has taken the current delivery schedule and modified it. All vendors are to use this schedule to calculate rates. Use February 1, 2014 as the start date and January 31, 2015 as the end date. The NHSLC expects that the schedule will change once the contract begins, nevertheless, in order to compare rates, use this new schedule.

A new schedule – Appendix M (Estimated Store Deliveries from Bow Warehouse – 2014 to 2015) has been posted to our website. It combines the Law Warehouse deliveries and the Concord warehouse deliveries into deliveries from Bow and provides the estimated number of cases in each delivery for each store.

In sum, a vendor must use the Appendix M, in conjunction with Appendix F, Store Locations, and Appendix I, which provides store delivery requirements, to provide the rates required by the RFP.

For example, Store 1 is located in Concord. (**Appendix F**) It is a pallet delivery store with deliveries during this store's normal business hours. (**Appendix I**) This store receives deliveries from Bow on Monday, Tuesday, Wednesday, Thursday, and Friday. (**Appendix M**) The amount delivered Monday through Friday at the beginning of Appendix M is 354 cases on Monday and then 118 cases each day, Tuesday through Friday.

It is important to note that the number of cases delivered on Mondays tend to be larger because it is replenishing store sales from the previous three days – Friday, Saturday, and Sunday.

Perform this exercise for all the stores, design routes, and calculate a rate per case.

Please provide us with the routes you design and the calculations and factors used to create your per-case cost. In other words, please show your work.