

From: Jim Ryan <jryan@lbbassociates.com>
To: Craig W. Bulkey
Cc: George P. Tsiopras; John D. Bunnell; 'Hastings, Peter'; Stephen J. Judge; 'Judge, Steve'
Subject: RE: Transportation Services RFP Follow-up Question

Craig,

The data was unintentionally duplicated. We are in process of making the corrections, which will lower the pricing a bit. I have all the responses to the questions, with the exception of question 12 – which will be effected by correcting the data.

Would it be possible to get an extension on question 12 until say noon tomorrow?

Thanks much,

Jim Ryan

Director of Business Development
LB&B Associates Inc.
9891 Broken Land Parkway
Suite 400
Columbia, MD 21046
Office: 301-596-2440
Cell: 443-878-6122
Fax: 301-596-7879
<http://www.lbbassociates.com/>

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From: Craig W. Bulkey [<mailto:cbulkey@liquor.state.nh.us>]
Sent: Wednesday, June 19, 2013 2:47 PM
To: Jim Ryan
Cc: George P. Tsiopras; John D. Bunnell; Hastings, Peter; Stephen J. Judge; Judge, Steve
Subject: Transportation Services RFP Follow-up Question

Jim:

Are we correct that you have duplicated the drop pallet stores in the four sample weeks data provided in your proposal? If so, please explain.



Please consider the environment before printing this e-mail.

Craig W. Bulkley
Director
Division of Administration
NH State Liquor Commission
☎ (603) 230-7008
FAX (603) 271-3897
Cell: (603) 490-1559
✉ cbulkley@liquor.state.nh.us

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From: Craig W. Bulkley
To: 'Brian Law'
Cc:
Subject: RE: Law - Transportation Services Vendor Conference

Brian – this meeting will be similar in structure to the warehouse RFP vendor conference. You will have the opportunity to make a brief presentation (10-15 minutes) regarding your proposal and then take questions from the EC. Your team will also have the opportunity to ask questions or clarify any part of the RFP.

Thanks.

From: Brian Law [<mailto:brianlaw@lawwarehouses.com>]
Sent: Thursday, June 20, 2013 1:21 PM
To: Craig W. Bulkley
Cc: John Guerette; Jeff Malone; Lehmann, Suzan M. (slehmann@HASLAW.com)
Subject: RE: Transportation Services Vendor Conference

Craig: I confirm that our team is available and will meet you at the Commission offices. What will be the structure/agenda for the meeting? Is this meeting solely for the NHSLC to ask questions about our proposal or is it intended to start with us presenting our proposal?

Thanks - Brian

From: Craig W. Bulkley [<mailto:cbulkley@liquor.state.nh.us>]
Sent: Thursday, June 20, 2013 12:12 PM
To: Brian Law
Subject: Transportation Services Vendor Conference
Importance: High

Brian:

The Commission invites you to join the Evaluation Team on Friday, June 28, 2013 at 1:30 PM to discuss your proposal. You should anticipate a 1-2 hour meeting.

The meeting location is 50 Storrs Street, Concord, NH 03301.

Please confirm that your team will be available on this date and time. Thank you.



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Craig W. Bulkley
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From: Jim Ryan <jryan@lbbassociates.com>
To: Stephen J. Judge; Craig W. Bulkley
Cc: George P. Tsiopras; John D. Bunnell; 'Hastings, Peter'; 'Judge, Steve'
Subject: RE: Transportation Services RFP Follow-up Question

Steve,

Thanks much -

Jim Ryan
Director of Business Development
LB&B Associates Inc.
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From: Stephen J. Judge [<mailto:stephen.j.judge@liquor.state.nh.us>]
Sent: Thursday, June 20, 2013 12:41 PM
To: Jim Ryan; Craig W. Bulkley
Cc: George P. Tsiopras; John D. Bunnell; Hastings, Peter; Judge, Steve
Subject: RE: Transportation Services RFP Follow-up Question

Dear Jim,

Question 18 is withdrawn.

Steve

Stephen J. Judge
AG Legal Consultant for NHS Liquor Commission
Wadleigh, Starr & Peters, PLLC
95 Market Street
Manchester, New Hampshire 03101
Tel: 603-669-4140
Fax: 603-669-6018
Web: www.wadleighlaw.com
E-mail: sjudge@wadleighlaw.com
E-mail: stephen.j.judge@liquor.state.nh.us

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From: Jim Ryan [<mailto:jryan@lbbassociates.com>]

Sent: Wednesday, June 19, 2013 4:55 PM

To: Craig W. Bulkley

Cc: George P. Tsiopras; John D. Bunnell; 'Hastings, Peter'; Stephen J. Judge; 'Judge, Steve'

Subject: Transportation Services RFP Follow-up Question

Craig,

Concerning the question on our fuel costs;

1. Appendix D to your proposal – Section 1.1.2.1, Fuel Cost, Pages 2 and 7 – the fuel surcharge is not included in the vendor's rates. You have included nine cents in your rates. Please submit revised rates without the fuel surcharge cost.

The nine cents identified in our case rate calculation represents the \$3.50 per gallon baseline identified in Appendix K, referred to as “fuel cost”. As we do not know what the cost of fuel will be upon contract award – we factored in the baseline and will adjust as necessary (up or down) when we begin operations. We consider the “adjustment” as a fuel surcharge.

Is our understanding of the fuel surcharge correct?

Thanks,

Jim Ryan

Director of Business Development

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Sent: Wednesday, June 19, 2013 2:47 PM
To: Jim Ryan
Cc: George P. Tsiopras; John D. Bunnell; Hastings, Peter; Stephen J. Judge; Judge, Steve
Subject: Transportation Services RFP Follow-up Question

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Craig W. Bulkley
Director
Division of Administration
NH State Liquor Commission
☎ (603) 230-7008
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Cell: (603) 490-1559
✉ cbulkley@liquor.state.nh.us

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From:	Stephen J. Judge
To:	'Jim Ryan'; Craig W. Bulkley
Cc:	George P. Tsiopras; John D. Bunnell; 'Hastings, Peter'; 'Judge, Steve'
Subject:	RE: Transportation Services RFP Follow-up Question

Dear Jim,

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Steve

Stephen J. Judge

AG Legal Consultant for NHS Liquor Commission
Wadleigh, Starr & Peters, PLLC
95 Market Street
Manchester, New Hampshire 03101
Tel: 603-669-4140
Fax: 603-669-6018
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From: Jim Ryan [<mailto:jryan@lbbassociates.com>]

Sent: Wednesday, June 19, 2013 4:55 PM

To: Craig W. Bulkley

Cc: George P. Tsiopras; John D. Bunnell; 'Hastings, Peter'; Stephen J. Judge; 'Judge, Steve'

Subject: Transportation Services RFP Follow-up Question

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Jim Ryan

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Sent: Wednesday, June 19, 2013 2:47 PM
To: Jim Ryan
Cc: George P. Tsiopras; John D. Bunnell; Hastings, Peter; Stephen J. Judge; Judge, Steve
Subject: Transportation Services RFP Follow-up Question

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From: Jim Ryan <jryan@lbbassociates.com>
To: Craig W. Bulkley
Cc: 'David Van Scoyoc'; 'Graham B. Thompson'
Subject: RE: Transportation Services Vendor Conference

Craig,

Thank you for the invitation and the team will be there as scheduled. We look forward to the discussions.

Thanks again,

Jim Ryan

Director of Business Development
LB&B Associates Inc.
9891 Broken Land Parkway
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From: Craig W. Bulkley [<mailto:cbulkley@liquor.state.nh.us>]
Sent: Thursday, June 20, 2013 12:12 PM
To: Jim Ryan
Subject: Transportation Services Vendor Conference
Importance: High

Jim:

The Commission invites you to join the Evaluation Team on Friday, June 28, 2013 at 8:30 AM to discuss your proposal. You should anticipate a 1-2 hour meeting.

The meeting location is 50 Storrs Street, Concord, NH 03301.

Please confirm that your team will be available on this date and time. Thank you.



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Craig W. Bulkley
Director
Division of Administration
NH State Liquor Commission
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From:	Craig W. Bulkley
To:	'Scott Lyons (EXEL CA) (Scott.Lyons@exel.com)'
Cc:	
Subject:	Exel - Transportation Services Vendor Conference

Scott:

The Commission invites you to join the Evaluation Team on Friday, June 28, 2013 at 10:30 AM to discuss your proposal. You should anticipate a 1-2 hour meeting.

The meeting location is 50 Storrs Street, Concord, NH 03301.

Please confirm that your team will be available on this date and time. Thank you.



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Craig W. Bulkley
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 This message was sent with High importance.

From: Craig W. Bulkey
To: 'Nancy Lamarche (nancylamarchepca@gmail.com)'
Cc:
Subject: LBWD - Transportation Services Vendor Conference

Nancy:

The Commission invites you to join the Evaluation Team on Friday, June 28, 2013 at 3:30 PM to discuss your proposal. You should anticipate a 1-2 hour meeting.

The meeting location is 50 Storrs Street, Concord, NH 03301.

Please confirm that your team will be available on this date and time. Thank you.



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Craig W. Bulkey

Director

Division of Administration

NH State Liquor Commission



(603) 230-7008

FAX (603) 271-3897

Cell: (603) 490-1559

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From: Craig W. Bulkley
To: 'Law, Brian'
Cc:
Subject: Law - Transportation Services Vendor Conference

Brian:

The Commission invites you to join the Evaluation Team on Friday, June 28, 2013 at 1:30 PM to discuss your proposal. You should anticipate a 1-2 hour meeting.

The meeting location is 50 Storrs Street, Concord, NH 03301.

Please confirm that your team will be available on this date and time. Thank you.



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Craig W. Bulkley
Director
Division of Administration
NH State Liquor Commission
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From: Craig W. Bulkley
To: 'Jim Ryan'
Cc:
Subject: LB&B - Transportation Services Vendor Conference

Jim:

The Commission invites you to join the Evaluation Team on Friday, June 28, 2013 at 8:30 AM to discuss your proposal. You should anticipate a 1-2 hour meeting.

The meeting location is 50 Storrs Street, Concord, NH 03301.

Please confirm that your team will be available on this date and time. Thank you.



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Craig W. Bulkley

Director
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From: Scott Lyons (EXEL CA) <Scott.Lyons@exel.com>
To: Craig W. Bulkey
Cc:
Subject: RE: Transportation Services Vendor Conference

The only date where we are able to have all our team available for this meeting is Jun 28th.

Please confirm receipt.

Thanks,
Scott Lyons

Telephone: 905 366-7691
Mobile: 416 417-2537

From: Craig W. Bulkey [<mailto:cbulkley@liquor.state.nh.us>]
Sent: Tuesday, June 18, 2013 3:51 PM
To: Scott Lyons (EXEL CA)
Cc: George P. Tsiopras; John D. Bunnell; Hastings, Peter; Stephen J. Judge; Judge, Steve
Subject: Transportation Services Vendor Conference

Scott:

The Evaluation Committee wants to schedule a meeting with you to discuss your proposal. Please let us know whether you are available on Friday, June 28th, Monday, July 1st, **and** Tuesday, July 2nd. We need to confirm your availability for all three days. Please respond by noon, Thursday, June 20th.

Thank you.



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Craig W. Bulkley
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From: Nancy Lamarche <nancylamarchecpa@gmail.com>
To: Craig W. Bulkley
Cc:
Subject: RE: Laconia Best Warehousing - Transportation RFP Questions

This is to confirm we are in receipt of these questions. A timely response will be provided.

Thank you,
Nancy Lamarche

From: Craig W. Bulkley [<mailto:cbulkley@liquor.state.nh.us>]
Sent: Wednesday, June 19, 2013 4:17 PM
To: Nancy Lamarche
Cc: George P. Tsiopras; John D. Bunnell; Hastings, Peter; Stephen J. Judge; Judge, Steve
Subject: Laconia Best Warehousing - Transportation RFP Questions
Importance: High

Nancy:

The Transportation RFP Evaluation Committee has initiated its review of all proposals submitted for the Transportation Services RFP. The committee has identified the following questions for you to answer. Please confirm receipt and provide these answers to me via email **by 4:00 PM, Friday, June 21, 2013.**

1. We have not been able to identify a **redacted** copy of your proposal to the Liquor Commission. In your response to Section 1.14, you state: "Disclosure of Proposal Understood no information to be disclosed (designated as Vendor Confidential Information)." Are you saying that everything in your proposal can be made public? If not, please forward a redacted copy at your earliest convenience.
2. In Appendix L of the Transportation Services RFP, the statutes in Title XIII are cited. Please describe how you will comply with RSA 179:20.

3. Your proposal is signed by Laconia Best Warehousing & Distribution Corp (LBWD). In the body of the document, you make reference to:
 - a. Rateliner
 - b. Walsh Transportation Group of Exeter, NH
 - c. WTG Logistics of Exeter, NH
 - d. WTG
 - e. WTG-TTS, LLC
 - f. Total Transportation Services LLC
 - g. Progressive Transportation LLC
 - h. Atlantic Distribution
 - i. ALTDIST, LLC
 - j. WTG/TTS
 - k. Olympic Airfreight Transportation LLC

Who exactly do you propose to enter into a contract with the NHSLC? What is the legal relationship between LBWD and these eleven entities? If any of these entities will be involved in providing transportation services under your proposal, please provide all documentation that establishes their legal relationship with LBWD. For every company that will provide transportation services under your proposal, please provide a current Certificate of Good Standing from the NH Secretary of State.

4. In Section I of your proposal, you state that Rateliner operates at a 10% profit. You invite us to review financials in support of this statement. The only financials we received are from LBWD. Please provide financials for Rateliner.
5. You also state in Section I of your proposal that Rateliner directly operates dedicated warehousing for not less than \$25 million in standing inventory. Please provide us with specific information about the warehouse(s), the inventory and Rateliner's role in operating the same.
6. Do we correctly understand your alternative proposal to be that Rateliner will use straight trucks to deliver to selected small-volume stores and some other entity related to WTG will provide tractor trailer service to high-volume stores? Do we also correctly understand that your alternative proposal does not require delivery of licensee product?
7. If the answer to both of the questions in #6 is yes, please provide us with complete route information for this alternative using the information contained in Revised Appendix M for the four weeks we have identified.
8. The RFP required each vendor to provide routing information under the current system. We can not find such information in your proposal. Please explain where this information is contained or provide us with the missing information.
9. In Section I, Executive Summary, page 4, paragraph 8, we believe that you are calculating an estimated 14 to 18 % drop in NHSLC costs for transportation. What information are you using to calculate this estimate? Is this estimate based on your alternative transportation plan? Is this estimate based on delivering licensee product as well as to state stores?
10. Business Plan, Para 1 - Please describe how Rateliner will be able to provide Transportation Services starting on 11/1/13
11. Do you intend to move loads from Bow to either Laconia and/or Exeter and redistribute them?

12. In Section V, Appendices D, you make the statement that if zone bids were used, the state would stand to save an amount close to one million dollars. You offered to provide supporting documentation. Please provide this documentation.
13. Appendices D-2 and D-3 alternative proposals – do we correctly understand that your alternative proposal is 65 cents per case for lower-volume stores and 60 cents per case for large stores with no fuel surcharge until the price of fuel reaches \$4.50 per gallon? Will these rates apply to deliveries only to state retail stores and not to licensees?
14. Please set out briefly your rates under each of your proposals, confirm that they are locked in for 18 months, and confirm that the rates are not contingent upon any conditions or assumptions. Please also confirm that you will forego the fuel surcharge until the price reaches \$4.50 per gallon for all your rates.



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Craig W. Bulkley
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You received this message on 07/27/2022 09:21 AM

From:	Jim Ryan <jryan@lbbassociates.com>
To:	Craig W. Bulkley
Cc:	George P. Tsiopras; John D. Bunnell; 'Hastings, Peter'; Stephen J. Judge; 'Judge, Steve'
Subject:	LB&B - Transportation Services RFP Follow-up Question

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The nine cents identified in our case rate calculation represents the \$3.50 per gallon baseline identified in Appendix K, referred to as “fuel cost”. As we do not

know what the cost of fuel will be upon contract award – we factored in the baseline and will adjust as necessary (up or down) when we begin operations. We consider the "adjustment" as a fuel surcharge.

Is our understanding of the fuel surcharge correct?

Thanks,

Jim Ryan

Director of Business Development
LB&B Associates Inc.
9891 Broken Land Parkway
Suite 400
Columbia, MD 21046
Office: 301-596-2440
Cell: 443-878-6122
Fax: 301-596-7879
<http://www.lbbassociates.com/>

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From: Craig W. Bulkley [<mailto:cbulkley@liquor.state.nh.us>]

Sent: Wednesday, June 19, 2013 2:47 PM

To: Jim Ryan

Cc: George P. Tsiopras; John D. Bunnell; Hastings, Peter; Stephen J. Judge; Judge, Steve

Subject: Transportation Services RFP Follow-up Question

Jim:

Are we correct that you have duplicated the drop pallet stores in the four sample weeks data provided in your proposal? If so, please explain.



Please consider the environment before printing this e-mail.

Craig W. Bulkley
Director
Division of Administration
NH State Liquor Commission
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From: Jim Ryan <jryan@lbbassociates.com>
To: Craig W. Bulkley
Cc: George P. Tsiopras; John D. Bunnell; 'Hastings, Peter'; Stephen J. Judge; 'Judge, Steve'
Subject: LB&B - Transportation Services RFP Follow-up Question

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From: Craig W. Bulkley [<mailto:cbulkley@liquor.state.nh.us>]
Sent: Wednesday, June 19, 2013 2:47 PM
To: Jim Ryan
Cc: George P. Tsiopras; John D. Bunnell; Hastings, Peter; Stephen J. Judge; Judge, Steve
Subject: Transportation Services RFP Follow-up Question

Jim:

Are we correct that you have duplicated the drop pallet stores in the four sample weeks data provided in your proposal? If so, please explain.

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Craig W. Bulkley
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From: Jim Ryan <jryan@lbbassociates.com>
To: Craig W. Bulkley
Cc: 'Graham B. Thompson'; 'David Van Scoyoc'
Subject: RE: Transportation Services Vendor Conference

Craig,

We can be available anytime on either Friday or Tuesday – Friday being our preference if that's acceptable. We can also make Monday work, but we won't be able to get here until about noon.

I look forward to your response,

Thanks,

Jim Ryan

Director of Business Development
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From: Craig W. Bulkley [<mailto:cbulkley@liquor.state.nh.us>]

Sent: Tuesday, June 18, 2013 4:10 PM

To: Jim Ryan

Subject: RE: Transportation Services Vendor Conference

The meeting will take place at the NHSLC Headquarters or our Division of Enforcement here in Concord, NH. The areas of discussion will span your entire proposal, so bring whomever you think would be appropriate.

From: Jim Ryan [<mailto:jryan@lbbassociates.com>]

Sent: Tuesday, June 18, 2013 4:07 PM

To: Craig W. Bulkley

Subject: RE: Transportation Services Vendor Conference

Craig,

Where will the meetings take place? I'll likely want to include some of the team, depending on the areas of discussion.

Thanks,

Jim Ryan

Director of Business Development

LB&B Associates Inc.

9891 Broken Land Parkway

Suite 400

Columbia, MD 21046

Office: 301-596-2440

Cell: 443-878-6122

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From: Craig W. Bulkley [<mailto:cbulkley@liquor.state.nh.us>]

Sent: Tuesday, June 18, 2013 3:51 PM

To: Jim Ryan

Cc: George P. Tsiopras; John D. Bunnell; Hastings, Peter; Stephen J. Judge; Judge, Steve

Subject: Transportation Services Vendor Conference

Jim:

The Evaluation Committee wants to schedule a meeting with you to discuss your proposal. Please let us know whether you are available on Friday, June 28th, Monday, July 1st, **and** Tuesday, July 2nd. We need to confirm your availability for all three days. Please respond by noon, Thursday, June 20th.

Thank you.



Please consider the environment before printing this e-mail.

Craig W. Bulkley

Director

Division of Administration

NH State Liquor Commission



(603) 230-7008

FAX (603) 271-3897

Cell: (603) 490-1559



cbulkley@liquor.state.nh.us

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From: Craig W. Bulkey
To: 'Nancy Lamarche'
Cc: George P. Tsiopras; John D. Bunnell; 'Hastings, Peter'; Stephen J. Judge; 'Judge, Steve'
Subject: Laconia Best Warehousing - Transportation RFP Questions

Nancy:

The Transportation RFP Evaluation Committee has initiated its review of all proposals submitted for the Transportation Services RFP. The committee has identified the following questions for you to answer. Please confirm receipt and provide these answers to me via email **by 4:00 PM, Friday, June 21, 2013**.

1. We have not been able to identify a **redacted** copy of your proposal to the Liquor Commission. In your response to Section 1.14, you state: "Disclosure of Proposal Understood no information to be disclosed (designated as Vendor Confidential Information)." Are you saying that everything in your proposal can be made public? If not, please forward a redacted copy at your earliest convenience.
2. In Appendix L of the Transportation Services RFP, the statutes in Title XIII are cited. Please describe how you will comply with RSA 179:20.
3. Your proposal is signed by Laconia Best Warehousing & Distribution Corp (LBWD). In the body of the document, you make reference to:
 - a. Rateliner
 - b. Walsh Transportation Group of Exeter, NH
 - c. WTG Logistics of Exeter, NH
 - d. WTG
 - e. WTG-TTS, LLC
 - f. Total Transportation Services LLC
 - g. Progressive Transportation LLC
 - h. Atlantic Distribution
 - i. ALTDIST, LLC
 - j. WTG/TTS
 - k. Olympic Airfreight Transportation LLC

Who exactly do you propose to enter into a contract with the NHSLC? What is the legal relationship between LBWD and these eleven entities? If any of these entities will be involved in providing transportation services under your proposal, please provide all documentation that establishes their legal relationship with LBWD. For every company that will provide transportation services under your proposal, please provide a current Certificate of Good Standing from the NH Secretary of State.

4. In Section I of your proposal, you state that Rateliner operates at a 10% profit. You invite us to review financials in support of this statement. The only financials we received are from LBWD. Please provide financials for Rateliner.
5. You also state in Section I of your proposal that Rateliner directly operates dedicated warehousing for not less than \$25 million in standing inventory. Please provide us with specific information about the warehouse(s), the inventory and Rateliner's role in operating the same.

6. Do we correctly understand your alternative proposal to be that Rateliner will use straight trucks to deliver to selected small-volume stores and some other entity related to WTG will provide tractor trailer service to high-volume stores? Do we also correctly understand that your alternative proposal does not require delivery of licensee product?
7. If the answer to both of the questions in #6 is yes, please provide us with complete route information for this alternative using the information contained in Revised Appendix M for the four weeks we have identified.
8. The RFP required each vendor to provide routing information under the current system. We can not find such information in your proposal. Please explain where this information is contained or provide us with the missing information.
9. In Section I, Executive Summary, page 4, paragraph 8, we believe that you are calculating an estimated 14 to 18 % drop in NHSLC costs for transportation. What information are you using to calculate this estimate? Is this estimate based on your alternative transportation plan? Is this estimate based on delivering licensee product as well as to state stores?
10. Business Plan, Para 1 - Please describe how Rateliner will be able to provide Transportation Services starting on 11/1/13
11. Do you intend to move loads from Bow to either Laconia and/or Exeter and redistribute them?
12. In Section V, Appendices D, you make the statement that if zone bids were used, the state would stand to save an amount close to one million dollars. You offered to provide supporting documentation. Please provide this documentation.
13. Appendices D-2 and D-3 alternative proposals – do we correctly understand that your alternative proposal is 65 cents per case for lower-volume stores and 60 cents per case for large stores with no fuel surcharge until the price of fuel reaches \$4.50 per gallon? Will these rates apply to deliveries only to state retail stores and not to licensees?
14. Please set out briefly your rates under each of your proposals, confirm that they are locked in for 18 months, and confirm that the rates are not contingent upon any conditions or assumptions. Please also confirm that you will forego the fuel surcharge until the price reaches \$4.50 per gallon for all your rates.



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Craig W. Bulkley
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From: Jim Ryan <jryan@lbbassociates.com>
To: Craig W. Bulkley
Cc: George P. Tsiopras; John D. Bunnell; 'Hastings, Peter'; Stephen J. Judge; 'Judge, Steve'
Subject: RE: Transportation Services RFP Follow-up Question

Craig,

Not sure why, but it appears you are correct. Our IT folks are taking a look now.

Thanks,

Jim Ryan

Director of Business Development
LB&B Associates Inc.
9891 Broken Land Parkway
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From: Craig W. Bulkley [<mailto:cbulkley@liquor.state.nh.us>]
Sent: Wednesday, June 19, 2013 2:47 PM
To: Jim Ryan
Cc: George P. Tsiopras; John D. Bunnell; Hastings, Peter; Stephen J. Judge; Judge, Steve
Subject: Transportation Services RFP Follow-up Question

Jim:

Are we correct that you have duplicated the drop pallet stores in the four sample weeks data provided in your proposal? If so, please explain.



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Craig W. Bulkley
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From: Nancy Lamarche <nancylamarchepa@gmail.com>
To: Craig W. Bulkley
Cc:
Subject: RE: Transportation Services Vendor Conference

Our team is available all 3 days
Thank you
Nancy Lamarche

From: Craig W. Bulkley [<mailto:cbulkley@liquor.state.nh.us>]
Sent: Wednesday, June 19, 2013 2:30 PM
To: nancylamarchepa@gmail.com
Cc: George P. Tsiopras; John D. Bunnell; Hastings, Peter; Stephen J. Judge; Judge, Steve
Subject: Transportation Services Vendor Conference

Nancy:

The Evaluation Committee wants to schedule a 1-2 hour meeting with your team to discuss your proposal. Please let us know whether you are available on Friday, June 28th, Monday, July 1st, **and** Tuesday, July 2nd. We need to confirm your availability for all three days. Please respond by noon, Thursday, June 20th.

Thank you.



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From:	Craig W. Bulkley
To:	'Jim Ryan'
Cc:	George P. Tsiopras; John D. Bunnell; 'Hastings, Peter'; Stephen J. Judge; 'Judge, Steve'
Subject:	LB&B - Transportation Services RFP Follow-up Question

Jim:

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Craig W. Bulkley
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From: Craig W. Bulkley
To: 'Nancy Lamarche (nancylamarchecpa@gmail.com)'
Cc: George P. Tsiopras; John D. Bunnell; 'Hastings, Peter'; Stephen J. Judge; 'Judge, Steve'
Subject: LBWD - Transportation Services Vendor Conference

Nancy:

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Thank you.



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