

New Hampshire Insurance Department 2019 Annual Hearing Health Care Premium and Claim Cost Drivers Fact Sheet

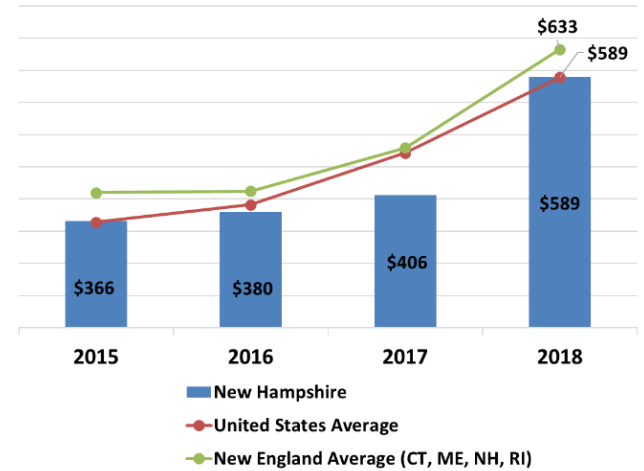
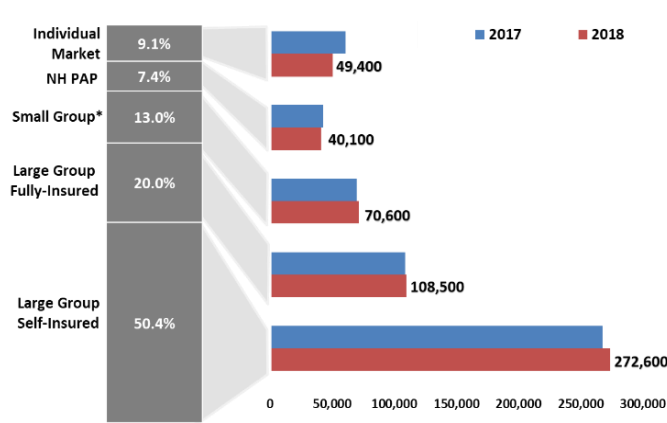
There was little change in the uninsured rate for both New Hampshire and for the United States from 2017 to 2018. The New Hampshire uninsured rate is 5.7% in 2018 while the United States uninsured rate is 8.9%.

Average premiums in the Individual Market increased significantly both in New Hampshire and across the United States from 2017 to 2018.

In 2018, there was growth in employer-sponsored insurance plans, led by growth in the Self-Insured Market coupled with membership losses in the Individual Market.

Individual Market Average Premium PMPM Adjusted for Rebates

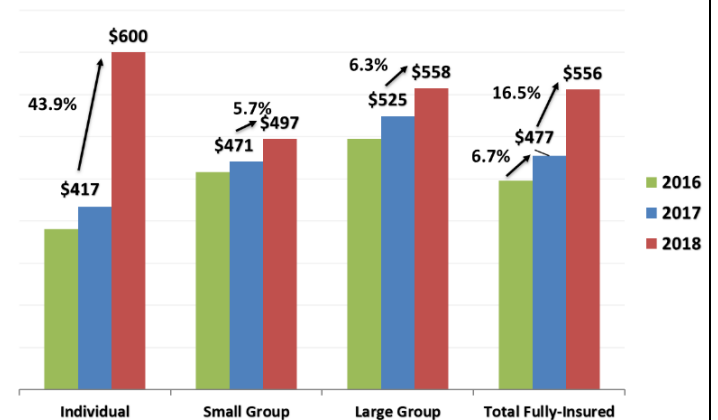
Commercial Market Enrollment by Segment, 2017 and 2018



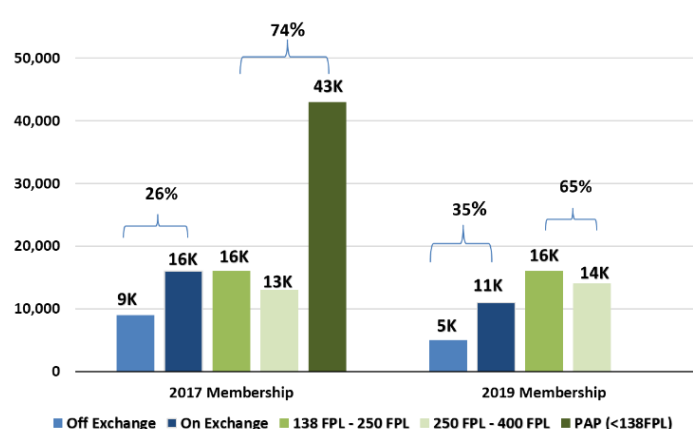
After a year of moderate premium increases, overall fully-insured premiums in New Hampshire increased 16.5% in 2018 led by the 43.9% increase in the Individual Market. Premiums in the Individual Market are now higher than in the Group Markets.

Fully-Insured Commercial Unadjusted Earned Premium PMPM by Market Segment

In 2019, 65% of the Individual Market Single Risk Pool members received a subsidy for all or some portion of their premium.

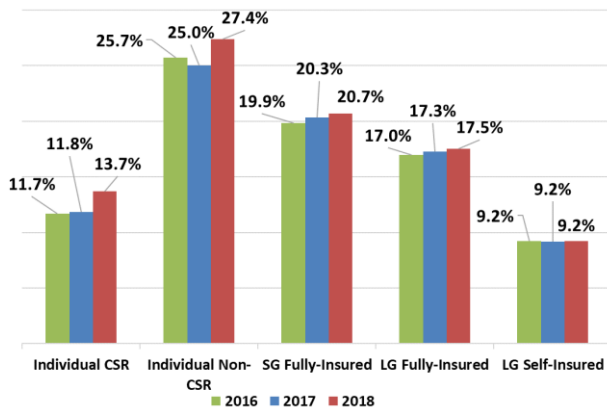


2017 and 2019 Individual Market Single Risk Pool Membership



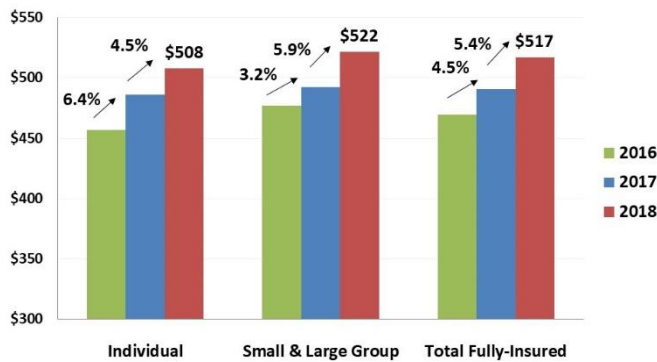
Total cost sharing as percentage of total allowed costs increased in all segments from 2017 to 2018. The Individual Market without CSR subsidies had the highest percentage at 27.4%.

Total Member Cost Sharing as a % of Total Allowed



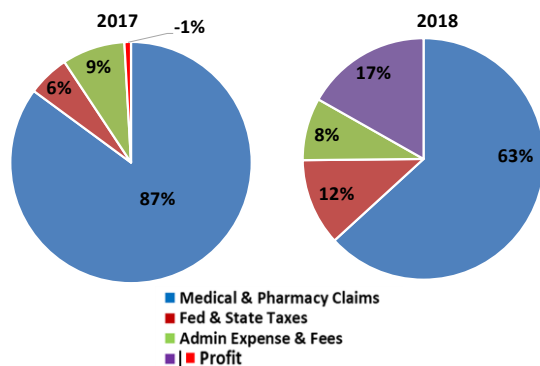
Trends in the Fully-Insured Group Markets were higher in 2018 compared to the trends in 2017 and are higher than the Individual Market.

Observed Allowed Claims PMPM



In 2017, 87% of premium in the Individual Market was spent on medical and pharmacy claims. This decreased significantly to 63% in 2018.

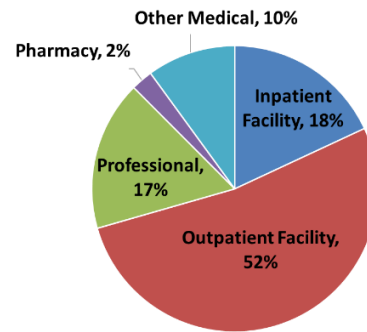
2017 and 2018 Individual Market Distribution of Premium



See full NHID 2018 Preliminary Report of Health Care Premium and Claim Cost Drivers for more details and definitions.

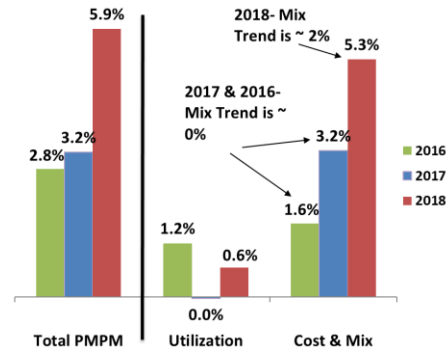
Outpatient Facility was the largest contributor to trends in 2017 and 2018, driving slightly more than half of the overall trend. Insurers cited specialty drugs, high-tech radiology and surgery as drivers.

Contributors to Fully-Insured Group Market Trends 2017 and 2018



The 2018 trends in the Group Markets were higher than 2017 trends primarily driven by increases in mix trend. One key driver of service mix cited by insurers was a shift to higher costing specialty drugs.

Fully-Insured Allowed Claims Trend, Small and Large Group Market



Pharmacy trends in 2018 were 2.2%, higher than the previous year, driven by higher specialty pharmacy trends in 2018 compared to 2017. Pharmacy costs under the medical benefit trended at 15.8% in 2018.

Pharmacy Allowed Claims PMPM Fully-Insured Group Markets

