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SEP 28 2016

NH INSURANCE DEPARTMENT

September 15, 2016

Comm. Roger Sevigny
NH Department of Insurance
21 S. Fruit St, #14
Concord, NH 03301

Dear Commissioner Sevigny,

I trust this letter finds you well. I know you are in the middle of pretty heady reviews of a variety of health insurance-related business transactions, including the possible merger of Anthem and Cigna. I appreciate the job you are doing and don't envy the challenging process of exploring the fine print of these proposals. I wish you luck in your work.

As an executive director of an area nonprofit serving the homeless population of greater Manchester, we rely on the good nature of people and the generosity of our state's corporate community. It is in that spirit I write to you. For years, we have worked with Anthem in New Hampshire, and we appreciate the many times they have supported our work with donations of both money and manpower. New Horizons for New Hampshire not only provides food and meals to people who are struggling to get by, but we also work with area health care providers to offer free medical care to those who need it.

Anthem has been a supporter of our health care work since day one, and we appreciate their efforts to give back to the community. Without Anthem and companies like them, we would simply not be able to extend our hand to help others who need it. In my mind, the manner in which a company gives back says a lot about the way they conduct business.

I take no position on the merger proposal before you, but I thought it was important that you hear from someone in the nonprofit community who could explain the value Anthem provides to our state outside of the health insurance industry. Relationships matter and the connection we have to this company is real and it is invaluable.

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If Anthem invests the time and energy to give back at these levels right now, I have to believe that they will continue to do that following a merger with another company designed to improve their two companies. I know questions persist around the fine print of this proposal. My advice would be to approach this the New Hampshire way: hold public hearings, review the evidence before you, and make a judgement based on what you think is right for the state. Please keep in mind the type of corporate partnership Anthem offers to so many of us in the nonprofit sector of New Hampshire. They have a very real impact and influence on lives in our state.

Respectfully,



Charlie Sherman
Executive Director, New Horizons for New Hampshire