



State of New Hampshire

HOUSE OF REPRESENTATIVES

CONCORD

NH INSURANCE DEPARTMENT
2016 SEP 12 AM 12:02

Comm. Roger Sevigny
NH Department of Insurance
21 S. Fruit St, #14
Concord, NH 03301

Greetings Commissioner,

I am writing with regards to the impending review you will soon conduct into the proposed merger between Anthem and Cigna health care companies. As a New Hampshire State Representative, and as an Alderman for the City of Manchester, I constantly hear from working families in my district about the high cost of health care and the need for relief.

In my capacity, I have had several opportunities to work with and witness the good stewardship of Anthem in Manchester. The corporate philosophy is one of giving back to the community and working to make a difference in the lives of people in need. While I am not privy to the details of this proposed merger and have no opinion about whether it should be approved, I wanted you to know Anthem is a good corporate partner and has served my city well in past years with generous outreach to community service and countless sponsorship of local, regional and statewide health efforts. President and CEO Lisa Guertin is an active member of our community and she instills that level of activism in her entire team at Anthem Blue Cross/Blue Shield in Manchester.

Recent news reports about the merger suggest a court fight is on the horizon before states have a chance to examine the pros and cons of this idea. As a lifelong Democrat, my focus has always been on working families, and their need to have affordable, quality health insurance. I'm intensely proud of the federal HCA law which has expanded care for so many in this state, and I believe our statewide marketplace is working.

I recognize that companies will come and go, and I also agree that choice is important for consumers. Philosophically, I also keep a wary eye on any market sector that sees a consolidation of services between companies. Quite frankly, it is going on a lot in health care. However, the *process* for providing insurance coverage cannot and should not be more important than the *results* of the program.

My fervent hope is that we can continue to move our state's insurance market place in the direction of cost savings and wide variety for easy access to care for the families of my district and this state. Please do all in your power to help us achieve those goals.

With regards,

A handwritten signature in black ink, appearing to read "Patrick Long".

Rep. Patrick Long (D)
Hillsborough - District 10, Manchester



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