

2010 SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 1 - 216

**53759 - Anthem Hlth Plans of NH
for New Hampshire**

	Line	State Code	Individual	Small Group Employer	Large Group Employer	Government Business (excluded by statute)	Other Business (excluded by statute)	Other Health	Subtotal (Cols 1 thru 6)	Uninsured Plans	Total (Cols 7 + 8)
01.1	Health premiums earned (from Part 2, Line 1.8) (premium)	NH	81,696,065	65,847,380	298,582,042	0	62,620,035	5,760,550	514,506,072		514,506,072
01.10	Other adjustments due to MLR calculations - premiums (premium)	NH	0	0	-9,280,490	0	0	0	-9,280,490		-9,280,490
01.11	Risk revenue (premium)	NH	0	0	0	0	0	0	0		0
01.12	Net adjusted premiums earned after reinsurance (Lines 1.8+1.9+1.10+1.11) (premium)	NH	72,434,187	63,041,026	284,664,625	0	59,267,901	4,822,507	484,230,246		482,746,511
01.2	Federal high risk pools (premium)	NH	0	0	0	0	0	0	0		0
01.3	State high risk pools (premium)	NH	-424,982	-306,568	-89,350	0	0	-613,972	-1,434,872		-1,434,872
01.4	Premiums earned including state and federal high risk programs (Lines 1.1 + 1.2 + 1.3) (premium)	NH	81,271,083	65,540,812	298,492,692	0	62,620,035	5,146,578	513,071,200		513,071,200
01.5	Federal taxes and federal assessments (premium)	NH	6,021,151	639,669	1,902,741	0	1,779,311	188,611	10,531,483	1,315,105	11,846,588
01.6	State insurance, premium and other taxes (similar local taxes of \$534722) (premium)	NH	2,807,854	1,834,691	2,610,670	0	1,526,455	134,445	8,914,115	107,389	9,021,504
01.7	Regulatory authority licenses and fees (premium)	NH	7,891	25,426	34,166	0	46,368	1,015	114,866	61,241	176,107
01.8	Adjusted premiums earned (Lines 1.4 - 1.5 - 1.6 - 1.7) (premium)	NH	72,434,187	63,041,026	293,945,115	0	59,267,901	4,822,507	493,510,736		492,027,001
01.9	Net assumed less ceded reinsurance premiums earned (premium)	NH	0	0	0	0	0	0	0		0
02.1	Incurred claims excluding prescription drugs (claims)	NH	46,364,172	46,473,451	232,045,015	0	42,064,758	4,142,891	371,090,287		371,090,287
02.2	Prescription drugs (claims)	NH	4,357,886	9,394,108	43,478,985	0	7,578,993	0	64,809,972		64,809,972
02.3	Pharmaceutical rebates (claims)	NH	425,976	982,027	897,251	0	724,098	0	3,029,352		3,029,352

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02.4	State stop loss, market stabilization and claim/census based assessments (claims)	NH	0	0	0	0	0	0	0	0	0
03	Incurred medical incentive pools and bonuses	NH	0	0	0	0	0	0	0	0	0
04	Deductible fraud and abuse detection/recovery expenses (for MLR use only)	NH	10,485	5,925	12,782	0	0	0	29,192	0	29,192
05.0	Total incurred claims (Lines 2.1 + 2.2 - 2.3 - 2.4 + 3) (From Part 2, Line 2.10)	NH	50,296,082	54,885,532	274,626,749	0	48,919,653	4,142,891	432,870,907		432,870,907
05.1	Net assumed less ceded reinsurance claims incurred	NH	0	-18	0	0	0	0	-18		-18
05.2	Other adjustments due to MLR calculations - claims	NH	582,234	758,439	-8,043,110	0	0	0	-6,702,437		-6,702,437
05.3	Rebates paid	NH	0	0	0	0	0	0	0		0
05.4	Estimated rebates unpaid prior year	NH	0	0	0	0	0	0	0		0
05.5	Estimated rebates unpaid current year	NH	0	0	0	0	0	0	0		0
05.6	Fee for service and co-pay revenue	NH	0	0	0	0	0	0	0		0
05.7	Net incurred claims after reinsurance (Lines 5.0+5.1+5.2+5.3-5.4+5.5-5.6)	NH	50,878,316	55,643,953	266,583,639	0	48,919,653	4,142,891	426,168,452		426,168,452
06.1	Type A. Expenses for health improvements other than Health Information Technology (improving health care quality expenses incurred)	NH	644,939	491,943	1,123,804	0	534,012	1,311	2,796,009	1,427,153	4,223,162
06.2	Type B. Health Information Technology expenses related to health improvement (improving health care quality expenses incurred)	NH	224,605	161,626	443,209	0	288,068	2,971	1,120,479	534,699	1,655,178
06.3	Total of defined expenses incurred for improving health care quality (Lines 6.1 + 6.2)	NH	869,544	653,569	1,567,013	0	822,080	4,282	3,916,488	1,961,852	5,878,340

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07	Preliminary medical loss ratio: MLR (Lines 4 + 5.0 + 6.3)/Line 1.8	NH	1	1	1						
08.1	Cost containment expenses not included in quality of care expenses in Line 6.3 (claims adjustment expenses)	NH	487,069	367,511	951,566	0	595,465	16,953	2,418,564	2,224,355	4,642,919
08.2	All other claims adjustment expenses (claims adjustment expenses)	NH	1,232,910	1,138,174	4,115,676	0	2,910,661	41,059	9,438,480	5,584,464	15,022,944
08.3	Total claims adjustment expenses (Lines 8.1 + 8.2)	NH	1,719,979	1,505,685	5,067,242	0	3,506,126	58,012	11,857,044	7,808,819	19,665,863
09	Claims adjustment expense ratio (Line 8.3 divided by Line 1.8)	NH	0	0	0	0	0	0			
10.1	Direct sales salaries and benefits (general and administrative expenses)	NH	419,943	208,541	190,751	0	840,467	14,634	1,674,336	382,747	2,057,083
10.2	Agents and brokers fees and commissions (general and administrative expenses)	NH	3,106,900	2,750,626	3,122,737	0	964,698	95,886	10,040,847	92,292	10,133,139
10.3	Other taxes (excluding taxes on Lines 1.5 through 1.7 and Line 14 below) (general and administrative expenses)	NH	0	0	0	0	0	0	0	0	0
10.4	Other general and administrative expenses (general and administrative expenses)	NH	3,556,486	1,181,511	4,819,245	0	1,150,657	133,541	10,841,440	8,945,317	19,786,757
10.5	Total general and administrative (Lines 10.1 + 10.2 + 10.3 + 10.4)	NH	7,083,329	4,140,678	8,132,733	0	2,955,822	244,061	22,556,623	9,420,356	31,976,979
11	Underwriting gain/(loss) (Lines 1.12 - 5.7 - 6.3 - 8.3 - 10.5)	NH	11,883,019	1,097,141	3,313,998	0	3,064,220	373,261	19,731,639		-943,123
12	Income from fees of uninsured plans	NH								22,513,547	22,513,547
13	Net investment and other gain/(loss)	NH							28,645,573		28,645,573
14	Federal income taxes (excluding taxes on Line 1.5 above)	NH	0	0	0	0	0	0	655,005	0	655,005

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15	Net gain or (loss) (Lines 11 + 12 + 13 - 14)	NH							47,722,207		49,560,992
16	ICD-10 implementation expenses (informational only; already included in general expenses)	NH	7,653	3,780	24,618	0	12,501	0	48,552	41,719	90,271