

August 11, 2022

NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS
2021 MEDICARE SUPPLEMENT INSURANCE EXPERIENCE REPORTS
TOTAL POLICIES (INDIVIDUAL AND GROUP)
MARKET SHARE
FOR THE STATE OF: **NEW HAMPSHIRE**

Company Name	State of Domicile	Company Code	Group Code	Number of Covered Lives	Direct Premiums Earned	Market Share Percentage	Cumulative Market Share
Anthem Hlth Plans of NH	NH	53759	671	37,970	92,461,332	37.235	37.2
UnitedHealthcare Ins Co	CT	79413	707	24,378	68,010,813	27.389	64.6
HPHC Ins Co Inc	MA	18975	4742	7,050	19,443,091	7.830	72.5
Aetna Hlth & Life Ins Co	CT	78700	1	8,259	13,532,409	5.450	77.9
Colonial Penn Life Ins Co	PA	62065	233	5,462	13,261,930	5.341	83.2
Continental Life Ins Co Brentwood	TN	68500	1	4,490	10,405,443	4.190	87.4
Bankers Life & Cas Co	IL	61263	233	1,978	8,731,003	3.516	91.0
Mutual Of Omaha Ins Co	NE	71412	261	2,115	5,189,186	2.090	93.0
American Retirement Life Ins Co	OH	88366	901	1,654	4,032,599	1.624	94.7
USAA Life Ins Co	TX	69663	200	1,251	3,556,091	1.432	96.1
TOTAL				99,057	248,316,813	100.000	100.0

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