

August 08, 2019

**NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS  
2018 MEDICARE SUPPLEMENT INSURANCE EXPERIENCE REPORTS**

TOTAL POLICIES (INDIVIDUAL AND GROUP)

MARKET SHARE

FOR THE STATE OF: **NEW HAMPSHIRE**

Company Name	State of Domicile	Company Code	Group Code	Number of Covered Lives	Direct Premiums Earned	Market Share Percentage	Cumulative Market Share
Anthem Hlth Plans of NH	NH	53759	671	33,734	81,768,312	35.220	35.2
UnitedHealthcare Ins Co	CT	79413	707	29,794	71,798,538	30.926	66.1
HPHC Ins Co Inc	MA	18975	595	7,985	21,502,088	9.262	75.4
Colonial Penn Life Ins Co	PA	62065	233	6,599	12,509,799	5.388	80.8
Continental Life Ins Co Brentwood	TN	68500	1	6,227	11,861,603	5.109	85.9
Bankers Life & Cas Co	IL	61263	233	3,329	11,772,310	5.071	91.0
Mutual Of Omaha Ins Co	NE	71412	261	2,792	4,531,882	1.952	92.9
USAA Life Ins Co	TX	69663	200	1,464	3,644,666	1.570	94.5
American Retirement Life Ins Co	OH	88366	901	1,879	3,311,760	1.426	95.9
Humana Ins Co	WI	73288	119	1,046	1,737,344	0.748	96.7
<b>**TOTAL**</b>				98,155	232,162,277	100.000	100.0

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