

**NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS
LONG-TERM CARE INSURANCE EXPERIENCE REPORTING FORM 5
MARKET SHARE - TOP TEN COMPANIES
BY ACTUAL EARNED PREMIUMS**

NEW HAMPSHIRE

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	5,945	6,720	13,622,728	14,913,996	23.60	23.60
2	65838	904	John Hancock Life Ins Co USA	MI	4,736	4,769	9,493,947	5,997,977	16.44	40.04
3	61263	233	Bankers Life & Cas Co	IL	2,310	2,815	5,598,632	7,984,310	9.70	49.74
4	65978	241	Metropolitan Life Ins Co	NY	2,595	2,595	4,605,081	1,280,300	7.98	57.71
5	69000	860	Northwestern Long Term Care Ins Co	WI	1,076	1,076	3,876,561	1,079,437	6.71	64.43
6	62235	565	Unum Life Ins Co Of Amer	ME	4,924	4,924	3,368,743	10,591,303	5.83	70.26
7	71412	261	Mutual Of Omaha Ins Co	NE	939	939	2,337,741	1,105,297	4.05	74.31
8	65005	4	RiverSource Life Ins Co	MN	966	966	1,979,314	6,641,889	3.43	77.74
9	86231	468	Transamerica Life Ins Co	IA	774	779	1,718,447	2,278,109	2.98	80.72
10	20443	218	Continental Cas Co	IL	932	932	1,535,661	(4,848,267)	2.66	83.38
			** STATE TOTAL **		29,438	31,064	57,734,628	60,834,867	100.00	100.00

CAUTION: The information contained on this page is unaudited and not a complete analysis nor is it an expression of opinion on any insurer.
This page may contain inadvertent errors.