

July 09, 2018

**NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS
2017 MEDICARE SUPPLEMENT INSURANCE EXPERIENCE REPORTS**

TOTAL POLICIES (INDIVIDUAL AND GROUP)

MARKET SHARE

FOR THE STATE OF: **NEW HAMPSHIRE**

Company Name	State of Domicile	Company Code	Group Code	Number of Covered Lives	Direct Premiums Earned	Market Share Percentage	Cumulative Market Share
Anthem Hlth Plans of NH	NH	53759	671	32,153	80,874,950	35.346	35.3
UnitedHealthcare Ins Co	CT	79413	707	30,693	72,487,163	31.680	67.0
HPHC Ins Co Inc	MA	18975	595	8,720	22,461,679	9.817	76.8
Bankers Life & Cas Co	IL	61263	233	3,833	13,510,821	5.905	82.7
Colonial Penn Life Ins Co	PA	62065	233	6,607	12,174,201	5.321	88.1
Continental Life Ins Co Brentwood	TN	68500	1	5,617	9,664,630	4.224	92.3
USAA Life Ins Co	TX	69663	200	1,472	3,394,769	1.484	93.8
Mutual Of Omaha Ins Co	NE	71412	261	1,852	2,763,906	1.208	95.0
American Retirement Life Ins Co	OH	88366	901	1,265	2,290,354	1.001	96.0
Humana Ins Co	WI	73288	119	1,034	1,716,935	0.750	96.7
TOTAL				96,336	228,807,560	100.000	100.0

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