



Division of Public Works

# ABC Bid Data

CONCORD  
81018RB  
NON-FEDERAL

**PROJECT:** CONCORD  
**STATE PROJECT NUMBER:** 81018RB  
**FED. PROJECT NUMBER:** NON-FEDERAL  
**DATE BIDS OPEN:** September 02, 2020,  
**SCOPE OF WORK:** CONCORD AVIATION READINESS CENTER  
**COMPLETION DATE:** June 15, 2022  
**LOCATION:** Merrimack

**Awarded To:**

**Amount:** \$0.00

**Award Date:**

**Certified by:**

\_\_\_\_\_  
Director of Project Development

## Summary of Bidders

Contractor	Bid Amount	Rank
TURNSTONE CORPORATION 479 NASHUA STREET, MILFORD NH 03055-3705	\$6,250,799.00	A
HUTTER CONSTRUCTION CORPORATION 810 TURNPIKE ROAD, NEW IPSWICH NH 03071	\$6,368,000.00	B
ENGELBERTH CONSTRUCTION, INC. 70 COMMERCIAL STREET, CONCORD NH 03301	\$6,393,916.00	C
BUCK, T. CONSTRUCTION, INC. 302B AUBURN ROAD, TURNER ME 04282	\$6,598,942.00	D
NORTH BRANCH CONSTRUCTION INC. 76 OLD TURNPIKE ROAD, CONCORD NH 03301-5242	\$6,657,000.00	E



Division of Public Works

# ABC Bid Data

CONCORD  
81018RB  
NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		TURNSTONE CORPORATION 479 NASHUA STREET MILFORD, NH 03055-3705		HUTTER CONSTRUCTION CORPORATION 810 TURNPIKE ROAD NEW IPSWICH, NH 03071	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

## Items

901	BASE BID FOR CONTRACT PLANS AND SPECIFICATIONS	U	1.00	\$5,186,000.00	\$5,186,000.00	\$6,067,799.00	\$6,067,799.00	\$6,185,000.00	\$6,185,000.00
902	ALLOWANCE 1 FOR MODIFICATIONS AND OR ADDITIONS TO THE CONTRACT	\$	160,500.00	\$1.00	\$160,500.00	\$1.00	\$160,500.00	\$1.00	\$160,500.00
903	ALLOWANCE 2 INVESTIGATE EXISTING SITE ELECTRICAL SITE CONDITIONS	\$	15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00
904	ALLOWANCE 3 EXISTING MEMORIAL SIGN RELOCATION	\$	7,500.00	\$1.00	\$7,500.00	\$1.00	\$7,500.00	\$1.00	\$7,500.00
<b>Totals:</b>					<b>\$5,369,000.00</b>		<b>\$6,250,799.00</b>		<b>\$6,368,000.00</b>

## 81018RB ALTERNATES

### ALTERNATE 1

991	ALT 1 DELETE CAST IRON PLUMBING VENT PIPING	U	1.00	\$3,000.00	\$3,000.00	(\$3,035.00)	(\$3,035.00)	(\$3,372.00)	(\$3,372.00)
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### ALTERNATE 2

992	ALT 2 DELETE PAINT STRUCTURE AT BACK OF HOUSE SPACES	U	1.00	\$26,420.00	\$26,420.00	(\$8,100.00)	(\$8,100.00)	(\$6,800.00)	(\$6,800.00)
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### ALTERNATE 11

9911	ALT 11 DELETE FLOORING AT OFFICES IT RESTROOMS CLASSROOMS ADD SEALED CONCRETE	U	1.00	\$26,063.00	\$26,063.00	(\$22,902.00)	(\$22,902.00)	(\$35,385.00)	(\$35,385.00)
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### ALTERNATE 12

9912	ALT 12 DELETE PROTECTIVE ROOF CANOPY	U	1.00	\$2,100.00	\$2,100.00	(\$7,290.00)	(\$7,290.00)	(\$8,100.00)	(\$8,100.00)
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### ALTERNATE 13

9913	ALT 13 DELETE EXTERIOR MECHANICAL SCREEN	U	1.00	\$1,800.00	\$1,800.00	(\$3,366.00)	(\$3,366.00)	(\$3,400.00)	(\$3,400.00)
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### ALTERNATE 14

9914	ALT 14 DELETE GENERATOR REHAB	U	1.00	\$82,000.00	\$82,000.00	(\$35,000.00)	(\$35,000.00)	(\$46,300.00)	(\$46,300.00)
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### ALTERNATE 15



Division of Public Works

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NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		TURNSTONE CORPORATION 479 NASHUA STREET MILFORD, NH 03055-3705		HUTTER CONSTRUCTION CORPORATION 810 TURNPIKE ROAD NEW IPSWICH, NH 03071	
				Unit Price	Total	Unit Price	Total	Unit Price	Total
9915	ALT 15 DELETE LEED DESIGN TEMPLATE COMPLETION BY LEED	U	1.00	\$65,000.00	\$65,000.00	(\$9,000.00)	(\$9,000.00)	(\$6,000.00)	(\$6,000.00)

### ALTERNATE 3

993	ALT 3 DELETE CAGING AND ASSOCIATED DOORS	U	1.00	\$28,500.00	\$28,500.00	(\$4,955.00)	(\$4,955.00)	(\$44,588.00)	(\$44,588.00)
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### ALTERNATE 4

994	ALT 4 DELETE LOCKERS AND BENCHES (OCIE AND PERSONAL LOCKERS)	U	1.00	\$41,400.00	\$41,400.00	(\$39,500.00)	(\$39,500.00)	(\$33,960.00)	(\$33,960.00)
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### ALTERNATE 5

995	ALT 5 DELETE DISPLAY CASE SOLID SURFACES AND ACCESSORIES	U	1.00	\$29,350.00	\$29,350.00	(\$14,519.00)	(\$14,519.00)	(\$20,315.00)	(\$20,315.00)
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### ALTERNATE 6

996	ALT 6 DELETE RADIANT FLOOR AT OFFICES AND RESTROOMS ADD FTR SYSTEM	U	1.00	\$20,000.00	\$20,000.00	(\$21,825.00)	(\$21,825.00)	(\$24,250.00)	(\$24,250.00)
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### ALTERNATE 7

997	ALT 7 DELETE VISION GLASS AT INTERIOR OFFICES DELETE SILK SCREENING AT EXISTING WINDOWS AND DELETE W	U	1.00	\$15,165.00	\$15,165.00	(\$10,402.00)	(\$10,402.00)	(\$17,590.00)	(\$17,590.00)
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### ALTERNATE 8

998	ALT 8 DELETE BLINDS AND ROLLER SHADES	U	1.00	\$21,155.00	\$21,155.00	(\$2,898.00)	(\$2,898.00)	(\$5,995.00)	(\$5,995.00)
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### ALTERNATE 9

999	ALT 9 DELETE TUBULAR DAYLIGHTING DEVICES	U	1.00	\$16,500.00	\$16,500.00	(\$15,370.00)	(\$15,370.00)	(\$19,300.00)	(\$19,300.00)
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### ALTERNATE 10

9910	ALT 10 DELETE PORTION OF PV ARRAY FOR ADDITIONAL LEED POINTS	U	1.00	\$20,900.00	\$20,900.00	(\$12,060.00)	(\$12,060.00)	(\$13,400.00)	(\$13,400.00)
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Alt. Totals:									
Totals:				\$5,369,000.00	\$6,250,799.00			\$6,368,000.00	



Division of Public Works

# ABC Bid Data

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Item No.	Description	Unit	Quantity	PS&E		ENGELBERTH CONSTRUCTION, INC. 70 COMMERCIAL STREET CONCORD, NH 03301		BUCK, T. CONSTRUCTION, INC. 302B AUBURN ROAD TURNER, ME 04282	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

## Items

901	BASE BID FOR CONTRACT PLANS AND SPECIFICATIONS	U	1.00	\$5,186,000.00	\$5,186,000.00	\$6,210,916.00	\$6,210,916.00	\$6,415,942.00	\$6,415,942.00
902	ALLOWANCE 1 FOR MODIFICATIONS AND OR ADDITIONS TO THE CONTRACT	\$	160,500.00	\$1.00	\$160,500.00	\$1.00	\$160,500.00	\$1.00	\$160,500.00
903	ALLOWANCE 2 INVESTIGATE EXISTING SITE ELECTRICAL SITE CONDITIONS	\$	15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00
904	ALLOWANCE 3 EXISTING MEMORIAL SIGN RELOCATION	\$	7,500.00	\$1.00	\$7,500.00	\$1.00	\$7,500.00	\$1.00	\$7,500.00
<b>Totals:</b>					<b>\$5,369,000.00</b>		<b>\$6,393,916.00</b>		<b>\$6,598,942.00</b>

## 81018RB ALTERNATES

### ALTERNATE 1

991	ALT 1 DELETE CAST IRON PLUMBING VENT PIPING	U	1.00	\$3,000.00	\$3,000.00	(\$8,415.00)	(\$8,415.00)	(\$3,200.00)	(\$3,200.00)
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### ALTERNATE 2

992	ALT 2 DELETE PAINT STRUCTURE AT BACK OF HOUSE SPACES	U	1.00	\$26,420.00	\$26,420.00	(\$9,000.00)	(\$9,000.00)	(\$6,455.00)	(\$6,455.00)
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### ALTERNATE 11

9911	ALT 11 DELETE FLOORING AT OFFICES IT RESTROOMS CLASSROOMS ADD SEALED CONCRETE	U	1.00	\$26,063.00	\$26,063.00	(\$26,640.00)	(\$26,640.00)	(\$34,000.00)	(\$34,000.00)
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### ALTERNATE 12

9912	ALT 12 DELETE PROTECTIVE ROOF CANOPY	U	1.00	\$2,100.00	\$2,100.00	(\$8,100.00)	(\$8,100.00)	(\$8,000.00)	(\$8,000.00)
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### ALTERNATE 13

9913	ALT 13 DELETE EXTERIOR MECHANICAL SCREEN	U	1.00	\$1,800.00	\$1,800.00	(\$1,950.00)	(\$1,950.00)	(\$4,800.00)	(\$4,800.00)
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### ALTERNATE 14

9914	ALT 14 DELETE GENERATOR REHAB	U	1.00	\$82,000.00	\$82,000.00	(\$46,300.00)	(\$46,300.00)	(\$45,000.00)	(\$45,000.00)
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### ALTERNATE 15



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NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		ENGELBERTH CONSTRUCTION, INC. 70 COMMERCIAL STREET CONCORD, NH 03301		BUCK, T. CONSTRUCTION, INC. 302B AUBURN ROAD TURNER, ME 04282	
				Unit Price	Total	Unit Price	Total	Unit Price	Total
9915	ALT 15 DELETE LEED DESIGN TEMPLATE COMPLETION BY LEED	U	1.00	\$65,000.00	\$65,000.00	(\$1,500.00)	(\$1,500.00)	(\$48,000.00)	(\$48,000.00)

### ALTERNATE 3

993	ALT 3 DELETE CAGING AND ASSOCIATED DOORS	U	1.00	\$28,500.00	\$28,500.00	(\$71,665.00)	(\$71,665.00)	(\$45,000.00)	(\$45,000.00)
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### ALTERNATE 4

994	ALT 4 DELETE LOCKERS AND BENCHES (OCIE AND PERSONAL LOCKERS)	U	1.00	\$41,400.00	\$41,400.00	(\$82,235.00)	(\$82,235.00)	(\$55,000.00)	(\$55,000.00)
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### ALTERNATE 5

995	ALT 5 DELETE DISPLAY CASE SOLID SURFACES AND ACCESSORIES	U	1.00	\$29,350.00	\$29,350.00	(\$17,615.00)	(\$17,615.00)	(\$23,025.00)	(\$23,025.00)
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### ALTERNATE 6

996	ALT 6 DELETE RADIANT FLOOR AT OFFICES AND RESTROOMS ADD FTR SYSTEM	U	1.00	\$20,000.00	\$20,000.00	(\$1.00)	(\$1.00)	(\$29,000.00)	(\$29,000.00)
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### ALTERNATE 7

997	ALT 7 DELETE VISION GLASS AT INTERIOR OFFICES DELETE SILK SCREENING AT EXISTING WINDOWS AND DELETE W	U	1.00	\$15,165.00	\$15,165.00	(\$6,855.00)	(\$6,855.00)	(\$2,655.00)	(\$2,655.00)
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### ALTERNATE 8

998	ALT 8 DELETE BLINDS AND ROLLER SHADES	U	1.00	\$21,155.00	\$21,155.00	(\$7,000.00)	(\$7,000.00)	(\$12,000.00)	(\$12,000.00)
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### ALTERNATE 9

999	ALT 9 DELETE TUBULAR DAYLIGHTING DEVICES	U	1.00	\$16,500.00	\$16,500.00	(\$20,000.00)	(\$20,000.00)	(\$25,000.00)	(\$25,000.00)
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### ALTERNATE 10

9910	ALT 10 DELETE PORTION OF PV ARRAY FOR ADDITIONAL LEED POINTS	U	1.00	\$20,900.00	\$20,900.00	(\$13,400.00)	(\$13,400.00)	(\$13,000.00)	(\$13,000.00)
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Alt. Totals:									
Totals:				\$5,369,000.00	\$6,393,916.00			\$6,598,942.00	



Division of Public Works

# ABC Bid Data

CONCORD  
81018RB  
NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		NORTH BRANCH CONSTRUCTION INC. 76 OLD TURNPIKE ROAD CONCORD, NH 03301-5242		Unit Price	Total
				Unit Price	Total	Unit Price	Total		

## Items

901	BASE BID FOR CONTRACT PLANS AND SPECIFICATIONS	U	1.00	\$5,186,000.00	\$5,186,000.00	\$6,474,000.00	\$6,474,000.00		
902	ALLOWANCE 1 FOR MODIFICATIONS AND OR ADDITIONS TO THE CONTRACT	\$	160,500.00	\$1.00	\$160,500.00	\$1.00	\$160,500.00		
903	ALLOWANCE 2 INVESTIGATE EXISTING SITE ELECTRICAL SITE CONDITIONS	\$	15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00		
904	ALLOWANCE 3 EXISTING MEMORIAL SIGN RELOCATION	\$	7,500.00	\$1.00	\$7,500.00	\$1.00	\$7,500.00		
<b>Totals:</b>					<b>\$5,369,000.00</b>		<b>\$6,657,000.00</b>		

## 81018RB ALTERNATES

### ALTERNATE 1

991	ALT 1 DELETE CAST IRON PLUMBING VENT PIPING	U	1.00	\$3,000.00	\$3,000.00	(\$6,000.00)	(\$6,000.00)		
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### ALTERNATE 2

992	ALT 2 DELETE PAINT STRUCTURE AT BACK OF HOUSE SPACES	U	1.00	\$26,420.00	\$26,420.00	(\$3,200.00)	(\$3,200.00)		
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### ALTERNATE 11

9911	ALT 11 DELETE FLOORING AT OFFICES IT RESTROOMS CLASSROOMS ADD SEALED CONCRETE	U	1.00	\$26,063.00	\$26,063.00	(\$20,000.00)	(\$20,000.00)		
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### ALTERNATE 12

9912	ALT 12 DELETE PROTECTIVE ROOF CANOPY	U	1.00	\$2,100.00	\$2,100.00	(\$7,600.00)	(\$7,600.00)		
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### ALTERNATE 13

9913	ALT 13 DELETE EXTERIOR MECHANICAL SCREEN	U	1.00	\$1,800.00	\$1,800.00	(\$2,800.00)	(\$2,800.00)		
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### ALTERNATE 14

9914	ALT 14 DELETE GENERATOR REHAB	U	1.00	\$82,000.00	\$82,000.00	(\$43,000.00)	(\$43,000.00)		
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### ALTERNATE 15



Division of Public Works

# ABC Bid Data

CONCORD  
81018RB  
NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		NORTH BRANCH CONSTRUCTION INC. 76 OLD TURNPIKE ROAD CONCORD, NH 03301-5242		Unit Price	Total
				Unit Price	Total	Unit Price	Total		
9915	ALT 15 DELETE LEED DESIGN TEMPLATE COMPLETION BY LEED	U	1.00	\$65,000.00	\$65,000.00	(\$5,500.00)	(\$5,500.00)		

### ALTERNATE 3

993	ALT 3 DELETE CAGING AND ASSOCIATED DOORS	U	1.00	\$28,500.00	\$28,500.00	(\$35,000.00)	(\$35,000.00)		
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### ALTERNATE 4

994	ALT 4 DELETE LOCKERS AND BENCHES (OCIE AND PERSONAL LOCKERS)	U	1.00	\$41,400.00	\$41,400.00	(\$40,000.00)	(\$40,000.00)		
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### ALTERNATE 5

995	ALT 5 DELETE DISPLAY CASE SOLID SURFACES AND ACCESSORIES	U	1.00	\$29,350.00	\$29,350.00	(\$22,000.00)	(\$22,000.00)		
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### ALTERNATE 6

996	ALT 6 DELETE RADIANT FLOOR AT OFFICES AND RESTROOMS ADD FTR SYSTEM	U	1.00	\$20,000.00	\$20,000.00	(\$3,200.00)	(\$3,200.00)		
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### ALTERNATE 7

997	ALT 7 DELETE VISION GLASS AT INTERIOR OFFICES DELETE SILK SCREENING AT EXISTING WINDOWS AND DELETE W	U	1.00	\$15,165.00	\$15,165.00	(\$4,000.00)	(\$4,000.00)		
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### ALTERNATE 8

998	ALT 8 DELETE BLINDS AND ROLLER SHADES	U	1.00	\$21,155.00	\$21,155.00	(\$4,800.00)	(\$4,800.00)		
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### ALTERNATE 9

999	ALT 9 DELETE TUBULAR DAYLIGHTING DEVICES	U	1.00	\$16,500.00	\$16,500.00	(\$17,500.00)	(\$17,500.00)		
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### ALTERNATE 10

9910	ALT 10 DELETE PORTION OF PV ARRAY FOR ADDITIONAL LEED POINTS	U	1.00	\$20,900.00	\$20,900.00	(\$16,000.00)	(\$16,000.00)		
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Alt. Totals:									
Totals:				\$5,369,000.00	\$6,657,000.00				



Division of Public Works

# PS&E Comparison

CONCORD  
81018RB  
NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	

## Items

901	BASE BID FOR CONTRACT PLANS AND SPECIFICATIONS	U	1.00	\$6,067,799.00	\$6,067,799.00	\$5,186,000.00	\$5,186,000.00	\$881,799.00
902	ALLOWANCE 1 FOR MODIFICATIONS AND OR ADDITIONS TO THE CONTRACT	\$	160,500.00	\$1.00	\$160,500.00	\$1.00	\$160,500.00	\$0.00
903	ALLOWANCE 2 INVESTIGATE EXISTING SITE ELECTRICAL SITE CONDITIONS	\$	15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00	\$0.00
904	ALLOWANCE 3 EXISTING MEMORIAL SIGN RELOCATION	\$	7,500.00	\$1.00	\$7,500.00	\$1.00	\$7,500.00	\$0.00

## 81018RB ALTERNATES

### ALTERNATE 1

991	ALT 1 DELETE CAST IRON PLUMBING VENT PIPING	U	1.00	(\$3,035.00)	(\$3,035.00)	\$3,000.00	\$3,000.00	(\$6,035.00)
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### ALTERNATE 2

992	ALT 2 DELETE PAINT STRUCTURE AT BACK OF HOUSE SPACES	U	1.00	(\$8,100.00)	(\$8,100.00)	\$26,420.00	\$26,420.00	(\$34,520.00)
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### ALTERNATE 11

9911	ALT 11 DELETE FLOORING AT OFFICES IT RESTROOMS CLASSROOMS ADD SEALED CONCRETE	U	1.00	(\$22,902.00)	(\$22,902.00)	\$26,063.00	\$26,063.00	(\$48,965.00)
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### ALTERNATE 12

9912	ALT 12 DELETE PROTECTIVE ROOF CANOPY	U	1.00	(\$7,290.00)	(\$7,290.00)	\$2,100.00	\$2,100.00	(\$9,390.00)
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Division of Public Works

# PS&E Comparison

CONCORD  
81018RB  
NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
<b>ALTERNATE 13</b>								
9913	ALT 13 DELETE EXTERIOR MECHANICAL SCREEN	U	1.00	(\$3,366.00)	(\$3,366.00)	\$1,800.00	\$1,800.00	(\$5,166.00)
<b>ALTERNATE 14</b>								
9914	ALT 14 DELETE GENERATOR REHAB	U	1.00	(\$35,000.00)	(\$35,000.00)	\$82,000.00	\$82,000.00	(\$117,000.00)
<b>ALTERNATE 15</b>								
9915	ALT 15 DELETE LEED DESIGN TEMPLATE COMPLETION BY LEED	U	1.00	(\$9,000.00)	(\$9,000.00)	\$65,000.00	\$65,000.00	(\$74,000.00)
<b>ALTERNATE 3</b>								
993	ALT 3 DELETE CAGING AND ASSOCIATED DOORS	U	1.00	(\$4,955.00)	(\$4,955.00)	\$28,500.00	\$28,500.00	(\$33,455.00)
<b>ALTERNATE 4</b>								
994	ALT 4 DELETE LOCKERS AND BENCHES (OCIE AND PERSONAL LOCKERS)	U	1.00	(\$39,500.00)	(\$39,500.00)	\$41,400.00	\$41,400.00	(\$80,900.00)
<b>ALTERNATE 5</b>								
995	ALT 5 DELETE DISPLAY CASE SOLID SURFACES AND ACCESSORIES	U	1.00	(\$14,519.00)	(\$14,519.00)	\$29,350.00	\$29,350.00	(\$43,869.00)
<b>ALTERNATE 6</b>								
996	ALT 6 DELETE RADIANT FLOOR AT OFFICES AND RESTROOMS ADD FTR SYSTEM	U	1.00	(\$21,825.00)	(\$21,825.00)	\$20,000.00	\$20,000.00	(\$41,825.00)
<b>ALTERNATE 7</b>								



Division of Public Works

# PS&E Comparison

CONCORD  
81018RB  
NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
997	ALT 7 DELETE VISION GLASS AT INTERIOR OFFICES DELETE SILK SCREENING AT EXISTING WINDOWS AND DELETE W	U	1.00	(\$10,402.00)	(\$10,402.00)	\$15,165.00	\$15,165.00	(\$25,567.00)
<b>ALTERNATE 8</b>								
998	ALT 8 DELETE BLINDS AND ROLLER SHADES	U	1.00	(\$2,898.00)	(\$2,898.00)	\$21,155.00	\$21,155.00	(\$24,053.00)
<b>ALTERNATE 9</b>								
999	ALT 9 DELETE TUBULAR DAYLIGHTING DEVICES	U	1.00	(\$15,370.00)	(\$15,370.00)	\$16,500.00	\$16,500.00	(\$31,870.00)
<b>ALTERNATE 10</b>								
9910	ALT 10 DELETE PORTION OF PV ARRAY FOR ADDITIONAL LEED POINTS	U	1.00	(\$12,060.00)	(\$12,060.00)	\$20,900.00	\$20,900.00	(\$32,960.00)
<b>Total:</b>					\$6,250,799.00	\$5,369,000.00	\$881,799.00	