

**State of New Hampshire  
Department of Transportation**

27592.01

**Project:** STATEWIDE X-A003(569) 27592  
**County and Code:** ALL COUNTIES, EXCLUDING COOS  
**Date Bids Open:** October 9, 2014  
**Scope of Work:** REPLACEMENT OF OUTDATED PEDESTRIAN SIGNAL HEADS  
**Location:** SEE THE PROSECUTION OF WORK  
**Completion Date:** August 28, 2015

A NEW ENGLAND SIGNAL SYSTEMS, INC.  
PO BOX 326, NORTHWOOD, NH 03261

\$318,616.79

B EAST COAST SIGNALS, INC.  
69 NORTH ROAD, DEERFIELD, NH 03037

\$443,211.00

Item No:	Description	Unit	Quantity	A		B		Unit Price	Total
				Unit Price	Total	Unit Price	Total		
616.8011	PEDESTRIAN SIGNAL HEAD WITH COUNTDOWN INDICATIO	EA	506.00	\$516.00	\$261,096.00	\$717.50	\$363,055.00		
616.80139	RETROFIT PEDESTRIAN INFORMATIONAL SIGN	EA	421.00	\$24.99	\$10,520.79	\$36.00	\$15,156.00		
618.7	FLAGGERS	HR	1,000.00	\$23.00	\$23,000.00	\$23.00	\$23,000.00		
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$6,000.00	\$6,000.00	\$12,000.00	\$12,000.00		
692	MOBILIZATION	U	1.00	\$12,000.00	\$12,000.00	\$24,000.00	\$24,000.00		
699	MISCELLANEOUS TEMPORARY EROSION AND SEDIMENT CONTROL	\$	1,000.00	\$1.00	\$1,000.00	\$1.00	\$1,000.00		
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	3,000.00	\$1.00	\$3,000.00	\$1.00	\$3,000.00		
1010.15	FUEL ADJUSTMENT	\$	2,000.00	\$1.00	\$2,000.00	\$1.00	\$2,000.00		
					\$318,616.79		\$443,211.00		

### A - PS&E Comparison

PS&E = NHDOT Cost Estimate

Item No:	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
616.8011	PEDESTRIAN SIGNAL HEAD WITH COUNTDOWN INDICATIO	EA	506.00	\$516.00	\$261,096.00	\$900.00	\$455,400.00	(\$194,304.00)
616.80139	RETROFIT PEDESTRIAN INFORMATIONAL SIGN	EA	421.00	\$24.99	\$10,520.79	\$30.00	\$12,630.00	(\$2,109.21)
618.7	FLAGGERS	HR	1,000.00	\$23.00	\$23,000.00	\$22.00	\$22,000.00	\$1,000.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$6,000.00	\$6,000.00	\$20,000.00	\$20,000.00	(\$14,000.00)
692	MOBILIZATION	U	1.00	\$12,000.00	\$12,000.00	\$35,000.00	\$35,000.00	(\$23,000.00)
699	MISCELLANEOUS TEMPORARY EROSION AND SEDIMENT CONTROL	\$	1,000.00	\$1.00	\$1,000.00	\$1.00	\$1,000.00	\$0.00
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	3,000.00	\$1.00	\$3,000.00	\$1.00	\$3,000.00	\$0.00
1010.15	FUEL ADJUSTMENT	\$	2,000.00	\$1.00	\$2,000.00	\$1.00	\$2,000.00	\$0.00
					\$318,616.79		\$551,030.00	(\$232,413.21)

