

Brandy,

I am writing to introduce myself and NG Advantage, as well as offer comments on the **New Hampshire Draft Energy Strategy**. NG Advantage is a provider of compressed natural gas (CNG) to industrial, institutional & commercial fuel users in NH, VT, MA & NY. We are based in Vermont and have been delivering CNG from our compressor station in Milton VT since March 2013. In partnership with Clean Energy Fuels, we are also about to open a new compressor station in Pembroke New Hampshire to serve our NH & MA customers. As Director of Business Development for NG Advantage, I am a 4th generation New Hampshire native and current resident of Bow NH.

Regarding the draft Energy Strategy, on page 13 the report contains the statement:

“Based on information from New Hampshire’s gas utilities, minimal additional expansion of natural gas distribution infrastructure is expected over the forecast period. Additionally, trucked delivery of natural gas to off-main customers via a “virtual pipeline” is not forecast to represent an appreciable quantity of thermal fuel consumption through the forecast period, though the service is expanding in the state.”

I must challenge that statement and point out that CNG is a viable source of fuel for industrial customers throughout the State of New Hampshire today. Although the absolute number of customers is small, they represent the largest energy users in the state, and therefore represent an appreciable volume of BTU consumption in the industrial, institutional & commercial sectors. To date the company’s customers have saved the environment from 31,643, 857 lbs. of CO2 emissions by replacing their legacy fuel oil with cleaner, less expensive, natural gas. Moreover these customers have almost eliminated dangerous sulfur dioxide, nitrous oxides, and particulate emissions.

With the opening this month of our new delivery station in Pembroke, we obviously expect these numbers to continue to increase, and therefore should be given greater consideration in developing the State Energy Strategy. Since it appears the consultants received their information on the CNG potential from New Hampshire’s existing natural gas utilities, it appears they missed an opportunity to gather data from a primary source. I would welcome the opportunity to meet with you, your colleagues, and the consultants to provide them with more accurate summary of the state of the CNG industry in New Hampshire, our views on its future, policies the State of New Hampshire should consider to encourage its development, as well as answer any other questions you have.

All the best,

David W. Lavoie
Director of Business Development
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