

NEW HAMPSHIRE OCCUPATIONAL EMPLOYMENT & WAGES - 2008

Salem Town Occupational Employment & Wages	SOC Code	May 2007 Estimated Employment	June 2008*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	20,840	\$9.11	\$20.16	\$14.84	\$25.70
Management Occupations	11-0000	1,270	\$29.34	\$51.36	\$46.38	\$62.37
Chief Executives	11-1011	130	\$44.96	\$77.35	#	\$93.54
General and Operations Managers	11-1021	290	\$30.64	\$58.17	\$51.01	\$71.93
Marketing Managers	11-2021	30	\$29.94	\$39.75	\$40.08	\$44.64
Sales Managers	11-2022	190	\$38.44	\$52.10	\$52.64	\$58.93
Computer and Information Systems Managers	11-3021	80	\$44.58	\$51.72	\$53.26	\$55.30
Financial Managers	11-3031	150	\$26.47	\$40.09	\$35.07	\$46.91
Human Resources Managers, All Other	11-3049	30	\$37.40	\$47.04	\$45.34	\$51.86
Engineering Managers	11-9041	50	\$34.37	\$51.76	\$53.99	\$60.45
Food Service Managers	11-9051	30	\$15.59	\$20.87	\$20.11	\$23.50
Managers, All Other	11-9199	140	\$29.96	\$48.24	\$40.80	\$57.38
Business and Financial Operations Occupations	13-0000	770	\$18.59	\$28.68	\$27.60	\$33.72
Cost Estimators	13-1051	30	\$23.75	\$29.39	\$31.05	\$32.21
Employment, Recruitment, and Placement Specialists	13-1071	190	\$16.47	\$26.43	\$29.10	\$31.41
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	30	\$16.10	\$23.68	\$23.60	\$27.48
Management Analysts	13-1111	30	\$26.15	\$34.67	\$34.62	\$38.94
Business Operations Specialists, All Other	13-1199	160	\$18.95	\$25.89	\$23.01	\$29.36
Accountants and Auditors	13-2011	90	\$22.05	\$30.53	\$29.07	\$34.77
Loan Officers	13-2072	110	\$20.72	\$36.70	\$35.89	\$44.70
Computer and Mathematical Occupations	15-0000	870	\$24.84	\$38.90	\$37.52	\$45.94
Computer Programmers	15-1021	40	\$24.44	\$35.60	\$33.25	\$41.17
Computer Software Engineers, Applications	15-1031	260	\$32.84	\$42.61	\$41.70	\$47.49
Computer Software Engineers, Systems Software	15-1032	130	\$30.90	\$50.31	\$52.17	\$60.02
Computer Support Specialists	15-1041	130	\$18.34	\$29.42	\$28.27	\$34.97
Computer Systems Analysts	15-1051	50	\$27.26	\$37.13	\$36.19	\$42.06
Network and Computer Systems Administrators	15-1071	130	\$28.41	\$33.27	\$33.72	\$35.71
Network Systems and Data Communications Analysts	15-1081	50	\$17.06	\$22.55	\$18.71	\$25.29
Architecture and Engineering Occupations	17-0000	390	\$21.79	\$34.61	\$32.61	\$41.02
Electrical Engineers	17-2071	50	\$29.31	\$37.28	\$36.49	\$41.27
Electronics Engineers, Except Computer	17-2072	30	\$31.03	\$48.13	\$49.82	\$56.68
Mechanical Engineers	17-2141	30	\$17.02	\$32.30	\$36.32	\$39.95

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Electrical and Electronics Drafters	17-3012	40	\$23.78	\$33.31	\$31.19	\$38.08
Electrical and Electronic Engineering Technicians	17-3023	60	\$13.45	\$21.28	\$21.15	\$25.20
Life, Physical, and Social Science Occupations	19-0000	110	\$16.12	\$28.82	\$23.53	\$35.18
Market Research Analysts	19-3021	30	\$20.69	\$33.15	\$24.50	\$39.38
Community and Social Services Occupations	21-0000	80	\$13.14	\$20.58	\$20.89	\$24.30
Legal Occupations	23-0000	50	\$13.55	\$28.93	\$24.76	\$36.63
Education, Training, and Library Occupations	25-0000	660	\$11.37	\$19.71	\$18.21	\$23.87
Teacher Assistants	25-9041	200	\$19,919	\$25,346	\$25,393	\$28,059
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	120	\$11.89	\$18.64	\$17.03	\$22.00
Healthcare Practitioners and Technical Occupations	29-0000	720	\$19.26	\$33.77	\$29.40	\$41.03
Pharmacists	29-1051	30	\$40.25	\$46.64	\$47.50	\$49.83
Physicians and Surgeons, All Other	29-1069	NP	#	\$94.66	#	#
Registered Nurses	29-1111	170	\$24.39	\$30.10	\$30.00	\$32.95
Occupational Therapists	29-1122	50	\$22.60	\$28.56	\$26.61	\$31.55
Physical Therapists	29-1123	70	\$22.74	\$28.80	\$28.10	\$31.84
Dental Hygienists	29-2021	40	\$32.89	\$36.29	\$36.20	\$37.98
Pharmacy Technicians	29-2052	30	\$8.24	\$11.90	\$12.29	\$13.74
Healthcare Support Occupations	31-0000	350	\$11.85	\$15.48	\$14.80	\$17.29
Dental Assistants	31-9091	50	\$15.50	\$19.73	\$19.91	\$21.85
Medical Assistants	31-9092	40	\$13.92	\$15.38	\$15.37	\$16.11
Healthcare Support Workers, All Other	31-9099	40	\$15.61	\$18.35	\$17.68	\$19.72
Protective Service Occupations	33-0000	370	\$11.21	\$16.62	\$12.67	\$19.33
Security Guards	33-9032	230	\$11.23	\$12.02	\$11.81	\$12.42
Food Preparation and Serving-Related Occupations	35-0000	1,740	\$7.17	\$10.25	\$9.33	\$11.79
Chefs and Head Cooks	35-1011	50	\$10.50	\$16.21	\$17.04	\$19.06
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	140	\$10.18	\$15.12	\$13.51	\$17.59
Cooks, Restaurant	35-2014	160	\$9.14	\$11.45	\$11.09	\$12.60
Cooks, Short Order	35-2015	30	\$9.91	\$10.74	\$10.75	\$11.15
Food Preparation Workers	35-2021	100	\$8.18	\$9.58	\$8.99	\$10.27
Bartenders	35-3011	80	\$6.79	\$11.80	\$10.14	\$14.30

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Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	340	\$7.55	\$8.91	\$8.71	\$9.58
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$8.36	\$9.80	\$9.55	\$10.51
Waiters and Waitresses	35-3031	410	\$6.46	\$8.67	\$7.10	\$9.76
Dishwashers	35-9021	120	\$7.86	\$9.59	\$9.74	\$10.45
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	70	\$8.20	\$9.16	\$9.00	\$9.64
Building and Grounds Cleaning and Maintenance Occupations	37-0000	680	\$8.57	\$11.80	\$10.71	\$13.41
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	40	\$10.32	\$14.46	\$13.14	\$16.52
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	410	\$8.52	\$10.67	\$9.91	\$11.74
Maids and Housekeeping Cleaners	37-2012	50	\$8.52	\$9.82	\$9.41	\$10.46
Landscaping and Groundskeeping Workers	37-3011	70	\$9.13	\$12.18	\$11.84	\$13.71
Personal Care and Service Occupations	39-0000	810	\$7.10	\$9.96	\$9.39	\$11.40
First-Line Supervisors/Managers of Personal Service Workers	39-1021	30	\$11.77	\$16.02	\$15.94	\$18.14
Amusement and Recreation Attendants	39-3091	130	\$8.21	\$9.44	\$9.10	\$10.05
Hairdressers, Hairstylists, and Cosmetologists	39-5012	180	\$6.36	\$7.31	\$7.08	\$7.78
Personal and Home Care Aides	39-9021	80	\$10.31	\$11.27	\$11.37	\$11.75
Fitness Trainers and Aerobics Instructors	39-9031	NP	\$8.31	\$9.05	\$8.74	\$9.42
Personal Care and Service Workers, All Other	39-9099	NP	\$7.10	\$10.20	\$10.65	\$11.74
Sales and Related Occupations	41-0000	5,350	\$8.07	\$16.41	\$11.24	\$20.58
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	570	\$12.15	\$18.41	\$16.76	\$21.55
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	70	\$26.66	\$39.41	\$29.70	\$45.80
Cashiers	41-2011	1,410	\$7.56	\$9.37	\$9.16	\$10.27
Counter and Rental Clerks	41-2021	110	\$8.25	\$10.47	\$9.73	\$11.57
Parts Salespersons	41-2022	40	\$12.89	\$15.10	\$14.68	\$16.21
Retail Salespersons	41-2031	2,380	\$8.13	\$11.98	\$10.55	\$13.91
Sales Representatives, Services, All Other	41-3099	80	\$17.48	\$29.28	\$26.65	\$35.19
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	110	\$24.52	\$49.66	\$43.54	\$62.24
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	370	\$22.54	\$49.35	\$46.31	\$62.77
Demonstrators and Product Promoters	41-9011	40	\$9.78	\$13.44	\$12.96	\$15.27
Sales Engineers	41-9031	30	\$35.75	\$48.04	\$52.10	\$54.19
Telemarketers	41-9041	NP	\$7.06	\$10.07	\$10.66	\$11.57
Sales and Related Workers, All Other	41-9099	NP	\$6.56	\$12.73	\$11.08	\$15.82

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Office and Administrative Support Occupations	43-0000	3,480	\$10.55	\$15.67	\$14.95	\$18.23
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	280	\$16.03	\$22.76	\$22.14	\$26.12
Switchboard Operators, Including Answering Service	43-2011	30	\$10.43	\$11.76	\$11.26	\$12.43
Bill and Account Collectors	43-3011	40	\$11.81	\$13.98	\$14.19	\$15.06
Billing and Posting Clerks and Machine Operators	43-3021	110	\$13.13	\$15.95	\$15.31	\$17.36
Bookkeeping, Accounting, and Auditing Clerks	43-3031	400	\$11.69	\$16.43	\$16.01	\$18.80
Tellers	43-3071	50	\$10.89	\$12.51	\$12.59	\$13.31
Customer Service Representatives	43-4051	210	\$11.41	\$16.29	\$14.83	\$18.73
Loan Interviewers and Clerks	43-4131	70	\$13.00	\$15.04	\$14.38	\$16.05
Order Clerks	43-4151	70	\$12.64	\$15.83	\$15.97	\$17.44
Receptionists and Information Clerks	43-4171	160	\$9.22	\$12.19	\$11.62	\$13.67
Information and Record Clerks, All Other	43-4199	40	\$7.93	\$12.03	\$11.94	\$14.08
Postal Service Mail Carriers	43-5052	40	\$20.30	\$22.77	\$22.71	\$24.01
Production, Planning, and Expediting Clerks	43-5061	NP	\$11.05	\$18.82	\$17.16	\$22.70
Shipping, Receiving, and Traffic Clerks	43-5071	200	\$11.09	\$15.59	\$15.83	\$17.84
Stock Clerks and Order Fillers	43-5081	480	\$8.72	\$12.90	\$12.96	\$14.99
Executive Secretaries and Administrative Assistants	43-6011	90	\$17.08	\$22.00	\$19.97	\$24.45
Medical Secretaries	43-6013	100	\$13.98	\$18.11	\$18.77	\$20.17
Secretaries, Except Legal, Medical, and Executive	43-6014	230	\$10.24	\$14.16	\$13.71	\$16.13
Office Clerks, General	43-9061	450	\$10.27	\$14.55	\$14.03	\$16.69
Office and Administrative Support Workers, All Other	43-9199	110	\$7.98	\$11.25	\$10.27	\$12.89
Construction and Extraction Occupations	47-0000	450	\$13.63	\$20.33	\$18.66	\$23.69
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	40	\$20.82	\$29.49	\$28.76	\$33.82
Carpenters	47-2031	70	\$13.56	\$19.62	\$17.09	\$22.64
Construction Laborers	47-2061	NP	\$14.04	\$19.90	\$16.53	\$22.82
Drywall and Ceiling Tile Installers	47-2081	70	\$13.16	\$17.86	\$18.03	\$20.20
Electricians	47-2111	NP	\$15.53	\$21.75	\$20.03	\$24.87
Installation, Maintenance, and Repair Occupations	49-0000	830	\$12.41	\$18.87	\$17.24	\$22.09
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	110	\$18.88	\$28.14	\$25.10	\$32.77
Automotive Service Technicians and Mechanics	49-3023	170	\$10.12	\$16.28	\$15.28	\$19.36
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	30	\$16.05	\$18.79	\$18.31	\$20.17
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	210	\$16.31	\$18.25	\$17.02	\$19.23

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Maintenance and Repair Workers, General	49-9042	120	\$11.73	\$15.81	\$14.38	\$17.85
Production Occupations	51-0000	960	\$10.92	\$15.88	\$14.71	\$18.35
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	70	\$17.49	\$26.30	\$25.80	\$30.71
Electrical and Electronic Equipment Assemblers	51-2022	130	\$11.11	\$15.60	\$14.29	\$17.84
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	80	\$10.95	\$14.52	\$13.75	\$16.31
Production Workers, All Other	51-9199	80	\$10.55	\$13.65	\$13.95	\$15.20
Transportation and Material Moving Occupations	53-0000	790	\$9.09	\$15.66	\$12.54	\$18.94
Truck Drivers, Heavy and Tractor-Trailer	53-3032	130	\$17.43	\$28.32	\$21.60	\$33.77
Truck Drivers, Light or Delivery Services	53-3033	NP	\$11.01	\$12.17	\$11.53	\$12.75
Taxi Drivers and Chauffeurs	53-3041	NP	\$11.32	\$12.96	\$13.21	\$13.78
Industrial Truck and Tractor Operators	53-7051	50	\$12.27	\$14.67	\$14.60	\$15.88
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	120	\$8.91	\$12.32	\$12.23	\$14.02
Packers and Packagers, Hand	53-7064	30	\$8.34	\$10.24	\$10.27	\$11.20

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