

**NEW HAMPSHIRE OCCUPATIONAL EMPLOYMENT & WAGES - 2008**

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2007 Estimated Employment	June 2008*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>131,510</b>	<b>\$10.17</b>	<b>\$22.28</b>	<b>\$17.26</b>	<b>\$28.33</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>7,820</b>	<b>\$29.09</b>	<b>\$53.86</b>	<b>\$48.28</b>	<b>\$66.24</b>
Chief Executives	11-1011	1,000	\$41.16	\$73.64	\$72.06	\$89.89
General and Operations Managers	11-1021	1,440	\$29.80	\$52.88	\$44.97	\$64.42
Legislators	11-1031	30	\$13,820	\$14,889	\$14,671	\$15,424
Marketing Managers	11-2021	320	\$31.12	\$54.73	\$51.19	\$66.53
Sales Managers	11-2022	390	\$38.52	\$60.63	\$59.21	\$71.68
Administrative Services Managers	11-3011	90	\$24.79	\$45.32	\$45.53	\$55.57
Computer and Information Systems Managers	11-3021	520	\$41.84	\$59.18	\$57.40	\$67.86
Financial Managers	11-3031	880	\$24.81	\$51.50	\$44.22	\$64.86
Training and Development Managers	11-3042	30	\$31.77	\$55.30	\$42.14	\$67.05
Human Resources Managers, All Other	11-3049	70	\$38.96	\$60.73	\$52.37	\$71.61
Industrial Production Managers	11-3051	240	\$34.55	\$47.13	\$46.50	\$53.43
Purchasing Managers	11-3061	120	\$36.02	\$48.05	\$47.77	\$54.08
Transportation, Storage, and Distribution Managers	11-3071	170	\$28.37	\$45.87	\$43.71	\$54.61
Construction Managers	11-9021	200	\$24.25	\$33.74	\$31.71	\$38.50
Education Administrators, Preschool and Child Care Center/Program	11-9031	100	\$16.84	\$22.03	\$22.28	\$24.62
Education Administrators, Elementary and Secondary School	11-9032	200	\$59,740	\$77,004	\$78,166	\$85,635
Engineering Managers	11-9041	470	\$45.61	\$67.13	\$64.41	\$77.87
Food Service Managers	11-9051	130	\$18.07	\$25.47	\$24.92	\$29.17
Lodging Managers	11-9081	30	\$13.18	\$19.37	\$18.76	\$22.46
Medical and Health Services Managers	11-9111	130	\$24.93	\$36.82	\$34.55	\$42.76
Property, Real Estate, and Community Association Managers	11-9141	80	\$18.56	\$25.88	\$25.79	\$29.55
Managers, All Other	11-9199	1,020	\$34.23	\$53.63	\$49.13	\$63.33
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>5,600</b>	<b>\$19.40</b>	<b>\$32.07</b>	<b>\$28.13</b>	<b>\$38.41</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	370	\$21.79	\$37.87	\$27.84	\$45.90
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	310	\$22.19	\$29.75	\$28.42	\$33.52
Claims Adjusters, Examiners, and Investigators	13-1031	100	\$18.42	\$26.90	\$25.89	\$31.14
Cost Estimators	13-1051	280	\$17.83	\$27.97	\$25.30	\$33.04
Employment, Recruitment, and Placement Specialists	13-1071	110	\$17.00	\$24.44	\$20.74	\$28.17
Training and Development Specialists	13-1073	130	\$20.39	\$33.19	\$33.24	\$39.58
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	170	\$21.69	\$30.37	\$28.64	\$34.70
Logisticians	13-1081	170	\$25.77	\$31.56	\$29.77	\$34.46
Management Analysts	13-1111	180	\$24.86	\$35.32	\$33.44	\$40.56

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Business Operations Specialists, All Other	13-1199	1,440	\$17.83	\$28.04	\$26.08	\$33.14
Accountants and Auditors	13-2011	870	\$20.66	\$29.44	\$27.70	\$33.83
Appraisers and Assessors of Real Estate	13-2021	NP	\$19.89	\$33.84	\$25.22	\$40.81
Financial Analysts	13-2051	270	\$22.71	\$34.02	\$30.62	\$39.68
Personal Financial Advisors	13-2052	200	\$22.55	\$40.65	\$37.39	\$49.70
Loan Officers	13-2072	330	\$15.67	\$42.44	\$26.23	\$55.83
Tax Examiners, Collectors, and Revenue Agents	13-2081	60	\$15.19	\$26.45	\$23.81	\$32.08
Tax Preparers	13-2082	NP	\$17.23	\$21.42	\$22.90	\$23.50
Financial Specialists, All Other	13-2099	390	\$25.79	\$44.23	\$38.93	\$53.46
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>5,730</b>	<b>\$23.66</b>	<b>\$39.82</b>	<b>\$37.66</b>	<b>\$47.91</b>
Computer and Information Scientists, Research	15-1011	NP	\$39.46	\$53.94	\$53.75	\$61.20
Computer Programmers	15-1021	390	\$23.22	\$29.13	\$27.39	\$32.09
Computer Software Engineers, Applications	15-1031	2,160	\$28.29	\$42.94	\$41.74	\$50.27
Computer Software Engineers, Systems Software	15-1032	1,140	\$34.65	\$49.97	\$49.33	\$57.63
Computer Support Specialists	15-1041	700	\$15.94	\$24.44	\$22.10	\$28.70
Computer Systems Analysts	15-1051	360	\$26.41	\$39.38	\$38.24	\$45.86
Database Administrators	15-1061	110	\$26.50	\$37.05	\$37.14	\$42.33
Network and Computer Systems Administrators	15-1071	360	\$21.49	\$31.00	\$30.15	\$35.76
Network Systems and Data Communications Analysts	15-1081	180	\$23.33	\$37.47	\$36.37	\$44.54
Computer Specialists, All Other	15-1099	170	\$17.55	\$33.44	\$26.29	\$41.38
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>4,180</b>	<b>\$23.25</b>	<b>\$38.66</b>	<b>\$36.50</b>	<b>\$46.35</b>
Surveyors	17-1022	NP	\$21.01	\$27.20	\$26.46	\$30.29
Civil Engineers	17-2051	NP	\$26.92	\$32.56	\$30.04	\$35.38
Electrical Engineers	17-2071	580	\$29.43	\$41.26	\$38.80	\$47.17
Electronics Engineers, Except Computer	17-2072	690	\$37.61	\$50.47	\$51.47	\$56.91
Industrial Engineers	17-2112	350	\$28.11	\$38.23	\$39.03	\$43.30
Mechanical Engineers	17-2141	450	\$30.74	\$41.84	\$39.86	\$47.38
Engineers, All Other	17-2199	520	\$27.71	\$42.41	\$38.47	\$49.75
Architectural and Civil Drafters	17-3011	70	\$16.76	\$21.90	\$20.78	\$24.48
Electrical and Electronics Drafters	17-3012	110	\$22.86	\$28.99	\$29.18	\$32.04
Mechanical Drafters	17-3013	NP	\$13.35	\$18.96	\$14.31	\$21.77
Drafters, All Other	17-3019	60	\$17.43	\$22.84	\$21.53	\$25.55
Electrical and Electronic Engineering Technicians	17-3023	310	\$19.56	\$25.30	\$25.68	\$28.18
Electro-Mechanical Technicians	17-3024	30	\$18.41	\$20.42	\$20.66	\$21.44

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Industrial Engineering Technicians	17-3026	110	\$20.05	\$25.02	\$23.88	\$27.51
Mechanical Engineering Technicians	17-3027	100	\$18.12	\$22.46	\$22.18	\$24.63
Engineering Technicians, Except Drafters, All Other	17-3029	210	\$17.20	\$22.74	\$21.97	\$25.51
Surveying and Mapping Technicians	17-3031	NP	\$11.14	\$17.49	\$14.50	\$20.66
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>590</b>	<b>\$18.33</b>	<b>\$32.17</b>	<b>\$28.13</b>	<b>\$39.09</b>
Atmospheric and Space Scientists	19-2021	30	\$17.70	\$23.94	\$21.22	\$27.04
Chemists	19-2031	60	\$26.53	\$34.99	\$29.14	\$39.22
Materials Scientists	19-2032	NP	\$28.38	\$41.47	\$42.14	\$48.01
Environmental Scientists and Specialists, Including Health	19-2041	30	\$28.59	\$36.96	\$38.58	\$41.15
Market Research Analysts	19-3021	100	\$23.04	\$41.51	\$34.54	\$50.74
Clinical, Counseling, and School Psychologists	19-3031	70	\$21.50	\$28.86	\$29.28	\$32.55
Urban and Regional Planners	19-3051	NP	\$16.79	\$21.81	\$19.75	\$24.32
Environmental Science and Protection Technicians, Including Health	19-4091	NP	\$11.13	\$16.34	\$16.35	\$18.95
Life, Physical, and Social Science Technicians, All Other	19-4099	NP	\$15.96	\$21.50	\$20.12	\$24.28
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>720</b>	<b>\$13.09</b>	<b>\$21.24</b>	<b>\$20.82</b>	<b>\$25.32</b>
Educational, Vocational, and School Counselors	21-1012	180	\$19.89	\$27.51	\$27.73	\$31.32
Child, Family, and School Social Workers	21-1021	150	\$19.09	\$21.04	\$21.11	\$22.01
Medical and Public Health Social Workers	21-1022	60	\$20.88	\$30.29	\$28.73	\$35.00
Mental Health and Substance Abuse Social Workers	21-1023	NP	\$14.22	\$16.43	\$15.54	\$17.52
Social and Human Service Assistants	21-1093	50	\$10.73	\$13.86	\$12.77	\$15.42
Community and Social Service Specialists, All Other	21-1099	NP	\$8.70	\$13.85	\$11.63	\$16.44
<b>Legal Occupations</b>	<b>23-0000</b>	<b>290</b>	<b>\$19.15</b>	<b>\$34.97</b>	<b>\$31.01</b>	<b>\$42.88</b>
Lawyers	23-1011	160	\$30.74	\$45.36	\$41.13	\$52.67
Paralegals and Legal Assistants	23-2011	110	\$15.45	\$22.13	\$22.02	\$25.46
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>9,210</b>	<b>\$11.15</b>	<b>\$19.22</b>	<b>\$17.24</b>	<b>\$23.26</b>
Computer Science Teachers, Postsecondary	25-1021	60	\$41,889	\$68,351	\$69,987	\$81,581
Nursing Instructors and Teachers, Postsecondary	25-1072	30	\$37,646	\$56,759	\$60,530	\$66,316
Postsecondary Teachers, All Other	25-1199	70	\$32,912	\$39,568	\$39,147	\$42,895
Preschool Teachers, Except Special Education	25-2011	720	\$10.38	\$12.93	\$12.86	\$14.20
Kindergarten Teachers, Except Special Education	25-2012	110	\$31,674	\$43,254	\$43,804	\$49,044
Elementary School Teachers, Except Special Education	25-2021	1,960	\$38,306	\$50,675	\$50,941	\$56,858
Middle School Teachers, Except Special and Vocational Education	25-2022	440	\$37,819	\$50,645	\$49,647	\$57,057

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Secondary School Teachers, Except Special and Vocational Education	25-2031	870	\$38,088	\$53,166	\$51,059	\$60,704
Vocational Education Teachers, Secondary School	25-2032	30	\$47,769	\$57,367	\$60,152	\$62,166
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	270	\$35,898	\$47,292	\$46,645	\$52,989
Special Education Teachers, Middle School	25-2042	70	\$40,384	\$55,077	\$55,623	\$62,423
Special Education Teachers, Secondary School	25-2043	120	\$37,259	\$48,567	\$47,757	\$54,222
Self-Enrichment Education Teachers	25-3021	220	\$19.90	\$26.64	\$26.66	\$30.02
Teachers and Instructors, All Other	25-3099	820	\$10.61	\$16.13	\$11.66	\$18.88
Librarians	25-4021	140	\$17.41	\$25.07	\$25.08	\$28.91
Library Technicians	25-4031	100	\$10.19	\$14.47	\$13.94	\$16.61
Instructional Coordinators	25-9031	40	\$22.61	\$28.51	\$28.29	\$31.46
Teacher Assistants	25-9041	2,760	\$19,129	\$25,534	\$25,925	\$28,737
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>910</b>	<b>\$10.14</b>	<b>\$21.17</b>	<b>\$18.28</b>	<b>\$26.67</b>
Commercial and Industrial Designers	27-1021	NP	\$17.79	\$22.93	\$23.54	\$25.51
Floral Designers	27-1023	90	\$11.22	\$14.30	\$13.97	\$15.84
Graphic Designers	27-1024	180	\$13.65	\$19.16	\$18.91	\$21.93
Reporters and Correspondents	27-3022	40	\$11.78	\$17.61	\$15.82	\$20.53
Public Relations Specialists	27-3031	70	\$13.68	\$26.52	\$24.63	\$32.94
Editors	27-3041	60	\$15.98	\$22.91	\$21.70	\$26.38
Technical Writers	27-3042	80	\$30.30	\$40.57	\$41.20	\$45.71
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>6,120</b>	<b>\$17.46</b>	<b>\$32.51</b>	<b>\$27.91</b>	<b>\$40.04</b>
Dentists, General	29-1021	150	\$54.26	\$75.15	\$69.67	\$85.60
Dietitians and Nutritionists	29-1031	40	\$19.59	\$24.55	\$23.99	\$27.03
Pharmacists	29-1051	190	\$41.60	\$51.56	\$50.04	\$56.54
Family and General Practitioners	29-1062	80	\$51.90	\$86.40	#	\$103.65
Physicians and Surgeons, All Other	29-1069	180	#	\$91.12	#	#
Physician Assistants	29-1071	90	\$34.31	\$41.76	\$41.11	\$45.49
Registered Nurses	29-1111	2,220	\$22.84	\$29.83	\$29.47	\$33.34
Occupational Therapists	29-1122	190	\$19.06	\$26.13	\$25.70	\$29.66
Physical Therapists	29-1123	200	\$25.15	\$31.65	\$30.99	\$34.91
Respiratory Therapists	29-1126	40	\$22.23	\$26.46	\$27.16	\$28.56
Speech-Language Pathologists	29-1127	130	\$24.21	\$29.47	\$28.40	\$32.11
Veterinarians	29-1131	NP	\$31.22	\$47.32	\$47.72	\$55.37
Medical and Clinical Laboratory Technologists	29-2011	80	\$22.47	\$26.40	\$26.72	\$28.37
Medical and Clinical Laboratory Technicians	29-2012	30	\$19.81	\$22.84	\$22.86	\$24.35

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Dental Hygienists	29-2021	230	\$34.13	\$37.49	\$37.77	\$39.17
Cardiovascular Technologists and Technicians	29-2031	40	\$16.73	\$23.85	\$23.90	\$27.42
Diagnostic Medical Sonographers	29-2032	80	\$30.01	\$36.46	\$37.44	\$39.67
Radiologic Technologists and Technicians	29-2034	140	\$22.29	\$27.94	\$27.99	\$30.76
Emergency Medical Technicians and Paramedics	29-2041	270	\$14.25	\$18.22	\$15.99	\$20.22
Pharmacy Technicians	29-2052	270	\$10.15	\$12.15	\$11.52	\$13.15
Surgical Technologists	29-2055	NP	\$18.03	\$20.35	\$20.19	\$21.52
Veterinary Technologists and Technicians	29-2056	NP	\$11.75	\$15.42	\$15.21	\$17.26
Licensed Practical and Licensed Vocational Nurses	29-2061	460	\$16.31	\$19.45	\$19.31	\$21.03
Medical Records and Health Information Technicians	29-2071	150	\$10.76	\$14.95	\$13.89	\$17.03
Opticians, Dispensing	29-2081	90	\$13.43	\$18.57	\$18.94	\$21.15
Health Technologists and Technicians, All Other	29-2099	30	\$13.85	\$20.40	\$19.25	\$23.67
Occupational Health and Safety Specialists	29-9011	40	\$25.36	\$32.89	\$29.76	\$36.66
Healthcare Practitioners and Technical Workers, All Other	29-9099	120	\$15.94	\$24.02	\$24.96	\$28.06
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>2,230</b>	<b>\$10.89</b>	<b>\$14.30</b>	<b>\$13.46</b>	<b>\$16.00</b>
Home Health Aides	31-1011	420	\$10.65	\$12.38	\$12.73	\$13.25
Nursing Aides, Orderlies, and Attendants	31-1012	910	\$11.20	\$12.78	\$12.37	\$13.57
Physical Therapist Assistants	31-2021	30	\$16.54	\$21.58	\$22.05	\$24.10
Massage Therapists	31-9011	NP	\$15.76	\$20.48	\$20.76	\$22.84
Dental Assistants	31-9091	300	\$15.75	\$19.29	\$18.84	\$21.06
Medical Assistants	31-9092	210	\$12.48	\$15.83	\$15.02	\$17.50
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	30	\$7.36	\$8.48	\$8.56	\$9.04
Healthcare Support Workers, All Other	31-9099	170	\$9.84	\$14.17	\$14.61	\$16.34
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>1,670</b>	<b>\$11.86</b>	<b>\$20.26</b>	<b>\$19.42</b>	<b>\$24.46</b>
First-Line Supervisors/Managers of Police and Detectives	33-1012	70	\$28.33	\$34.64	\$35.22	\$37.80
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	33-1021	90	\$25.50	\$29.80	\$29.59	\$31.95
First-Line Supervisors/Managers, Protective Service Workers, All Other	33-1099	40	\$18.61	\$27.50	\$24.70	\$31.95
Fire Fighters	33-2011	190	\$20.20	\$22.44	\$22.42	\$23.56
Detectives and Criminal Investigators	33-3021	70	\$23.00	\$28.71	\$28.62	\$31.58
Police and Sheriff's Patrol Officers	33-3051	450	\$17.07	\$23.62	\$24.74	\$26.90
Security Guards	33-9032	500	\$10.95	\$14.51	\$13.73	\$16.28
Crossing Guards	33-9091	80	\$8.22	\$11.65	\$11.75	\$13.37
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	50	\$8.77	\$10.51	\$10.60	\$11.39

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<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>8,990</b>	<b>\$7.06</b>	<b>\$10.38</b>	<b>\$9.44</b>	<b>\$12.04</b>
Chefs and Head Cooks	35-1011	140	\$16.20	\$19.55	\$19.11	\$21.22
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	660	\$12.62	\$17.59	\$16.93	\$20.07
Cooks, Fast Food	35-2011	310	\$8.46	\$10.78	\$10.09	\$11.93
Cooks, Institution and Cafeteria	35-2012	160	\$9.69	\$12.99	\$13.28	\$14.63
Cooks, Restaurant	35-2014	690	\$8.91	\$11.64	\$11.40	\$13.02
Cooks, Short Order	35-2015	260	\$7.46	\$9.68	\$9.67	\$10.79
Cooks, All Other	35-2019	30	\$8.53	\$12.47	\$13.49	\$14.44
Food Preparation Workers	35-2021	660	\$6.42	\$8.95	\$8.68	\$10.22
Bartenders	35-3011	510	\$7.09	\$9.98	\$9.45	\$11.43
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	2,400	\$7.08	\$9.09	\$8.89	\$10.11
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	570	\$6.94	\$8.37	\$8.29	\$9.08
Waiters and Waitresses	35-3031	1,610	\$6.48	\$9.90	\$8.31	\$11.61
Food Servers, Nonrestaurant	35-3041	120	\$7.18	\$8.85	\$8.84	\$9.69
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	140	\$6.62	\$9.98	\$9.68	\$11.67
Dishwashers	35-9021	500	\$7.40	\$9.14	\$9.08	\$10.02
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	220	\$7.40	\$8.99	\$8.95	\$9.78
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>3,780</b>	<b>\$9.15</b>	<b>\$12.80</b>	<b>\$12.25</b>	<b>\$14.63</b>
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	150	\$10.93	\$16.82	\$17.39	\$19.77
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	100	\$20.08	\$21.99	\$21.95	\$22.94
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,870	\$8.64	\$12.06	\$11.81	\$13.77
Maids and Housekeeping Cleaners	37-2012	660	\$8.57	\$10.77	\$10.78	\$11.87
Building Cleaning Workers, All Other	37-2019	NP	\$6.71	\$8.29	\$8.04	\$9.07
Pest Control Workers	37-2021	NP	\$17.60	\$22.86	\$21.48	\$25.49
Landscaping and Groundskeeping Workers	37-3011	920	\$11.10	\$13.91	\$13.42	\$15.30
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>3,150</b>	<b>\$8.47</b>	<b>\$12.00</b>	<b>\$11.22</b>	<b>\$13.76</b>
First-Line Supervisors/Managers of Personal Service Workers	39-1021	140	\$13.29	\$17.59	\$16.16	\$19.73
Nonfarm Animal Caretakers	39-2021	130	\$7.96	\$9.96	\$8.77	\$10.95
Amusement and Recreation Attendants	39-3091	210	\$7.17	\$9.12	\$8.62	\$10.11
Hairdressers, Hairstylists, and Cosmetologists	39-5012	740	\$10.03	\$13.62	\$12.26	\$15.41
Manicurists and Pedicurists	39-5092	NP	\$9.26	\$13.95	\$15.51	\$16.29
Skin Care Specialists	39-5094	NP	\$8.51	\$11.80	\$12.55	\$13.44
Child Care Workers	39-9011	480	\$7.40	\$9.02	\$8.88	\$9.84

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**NEW HAMPSHIRE OCCUPATIONAL EMPLOYMENT & WAGES - 2008**

<b>Nashua-Derry Area Occupational Employment &amp; Wages</b>	<b>SOC Code</b>	<b>May 2007 Estimated Employment</b>	<b>June 2008*</b>			
			<b>Entry Level Wage*</b>	<b>Mean (average) Wage*</b>	<b>Median Wage*</b>	<b>Exp. Wage*</b>
Personal and Home Care Aides	39-9021	430	\$10.07	\$10.89	\$11.00	\$11.30
Fitness Trainers and Aerobics Instructors	39-9031	390	\$9.83	\$13.87	\$13.60	\$15.88
Recreation Workers	39-9032	190	\$9.37	\$12.52	\$11.77	\$14.09
Residential Advisors	39-9041	80	\$11.20	\$12.32	\$11.87	\$12.88
Personal Care and Service Workers, All Other	39-9099	NP	\$9.04	\$11.25	\$10.87	\$12.36
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>17,780</b>	<b>\$8.26</b>	<b>\$19.40</b>	<b>\$13.68</b>	<b>\$24.98</b>
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	1,560	\$13.02	\$19.30	\$18.45	\$22.45
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	570	\$23.12	\$39.04	\$36.61	\$47.00
Cashiers	41-2011	4,720	\$7.51	\$9.15	\$8.85	\$9.96
Counter and Rental Clerks	41-2021	380	\$8.07	\$13.39	\$11.52	\$16.04
Parts Salespersons	41-2022	260	\$8.99	\$13.51	\$13.24	\$15.77
Retail Salespersons	41-2031	4,180	\$7.83	\$11.80	\$10.36	\$13.78
Advertising Sales Agents	41-3011	100	\$12.72	\$28.00	\$18.70	\$35.64
Insurance Sales Agents	41-3021	150	\$18.73	\$31.66	\$23.26	\$38.13
Securities, Commodities, and Financial Services Sales Agents	41-3031	910	\$17.85	\$25.31	\$21.87	\$29.05
Travel Agents	41-3041	120	\$10.28	\$17.90	\$19.35	\$21.70
Sales Representatives, Services, All Other	41-3099	520	\$15.31	\$26.11	\$24.46	\$31.51
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	1,400	\$18.76	\$38.81	\$29.48	\$48.83
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	2,230	\$21.01	\$33.20	\$30.74	\$39.30
Demonstrators and Product Promoters	41-9011	50	\$8.49	\$9.69	\$9.36	\$10.29
Real Estate Sales Agents	41-9022	30	\$12.10	\$20.37	\$18.68	\$24.50
Sales Engineers	41-9031	140	\$31.07	\$44.39	\$44.81	\$51.06
Telemarketers	41-9041	180	\$12.72	\$14.27	\$14.22	\$15.04
Sales and Related Workers, All Other	41-9099	240	\$7.56	\$16.78	\$14.85	\$21.39
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>21,610</b>	<b>\$10.59</b>	<b>\$16.01</b>	<b>\$15.23</b>	<b>\$18.70</b>
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	1,510	\$16.37	\$23.31	\$22.94	\$26.78
Switchboard Operators, Including Answering Service	43-2011	110	\$11.86	\$13.37	\$13.37	\$14.13
Bill and Account Collectors	43-3011	380	\$11.36	\$13.92	\$13.43	\$15.19
Billing and Posting Clerks and Machine Operators	43-3021	400	\$13.49	\$17.18	\$16.94	\$19.02
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,620	\$11.61	\$16.75	\$16.63	\$19.31
Payroll and Timekeeping Clerks	43-3051	280	\$14.04	\$16.61	\$16.53	\$17.90
Procurement Clerks	43-3061	120	\$10.96	\$16.56	\$15.71	\$19.36

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**NEW HAMPSHIRE OCCUPATIONAL EMPLOYMENT & WAGES - 2008**

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2007 Estimated Employment	June 2008*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Tellers	43-3071	880	\$10.41	\$12.56	\$12.26	\$13.63
Brokerage Clerks	43-4011	30	\$13.54	\$15.69	\$15.91	\$16.76
Credit Authorizers, Checkers, and Clerks	43-4041	30	\$14.78	\$22.15	\$21.56	\$25.84
Customer Service Representatives	43-4051	2,150	\$11.78	\$17.07	\$16.61	\$19.71
Eligibility Interviewers, Government Programs	43-4061	40	\$13.04	\$16.40	\$15.74	\$18.07
File Clerks	43-4071	120	\$10.08	\$12.22	\$11.80	\$13.29
Hotel, Motel, and Resort Desk Clerks	43-4081	120	\$8.40	\$11.27	\$10.20	\$12.71
Interviewers, Except Eligibility and Loan	43-4111	60	\$11.04	\$13.71	\$13.57	\$15.06
Library Assistants, Clerical	43-4121	160	\$7.73	\$10.55	\$10.12	\$11.95
Loan Interviewers and Clerks	43-4131	60	\$12.01	\$16.87	\$16.03	\$19.30
New Accounts Clerks	43-4141	NP	\$11.06	\$13.54	\$13.89	\$14.78
Order Clerks	43-4151	220	\$11.67	\$15.70	\$15.39	\$17.72
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	90	\$14.61	\$18.99	\$18.86	\$21.19
Receptionists and Information Clerks	43-4171	1,020	\$9.73	\$12.40	\$12.27	\$13.74
Information and Record Clerks, All Other	43-4199	280	\$6.35	\$10.82	\$8.12	\$13.04
Cargo and Freight Agents	43-5011	NP	\$18.13	\$20.15	\$20.90	\$21.15
Couriers and Messengers	43-5021	70	\$8.45	\$11.56	\$11.61	\$13.13
Police, Fire, and Ambulance Dispatchers	43-5031	100	\$15.45	\$18.23	\$18.06	\$19.63
Dispatchers, Except Police, Fire, and Ambulance	43-5032	90	\$14.06	\$20.30	\$18.08	\$23.42
Meter Readers, Utilities	43-5041	30	\$16.79	\$20.46	\$21.04	\$22.30
Postal Service Clerks	43-5051	100	\$20.74	\$21.84	\$22.20	\$22.39
Postal Service Mail Carriers	43-5052	360	\$18.01	\$21.91	\$21.93	\$23.85
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	350	\$17.14	\$20.60	\$21.38	\$22.33
Production, Planning, and Expediting Clerks	43-5061	300	\$15.71	\$22.18	\$21.69	\$25.43
Shipping, Receiving, and Traffic Clerks	43-5071	980	\$12.12	\$15.88	\$15.64	\$17.77
Stock Clerks and Order Fillers	43-5081	2,300	\$8.40	\$12.29	\$11.24	\$14.24
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	50	\$9.36	\$13.80	\$14.22	\$16.03
Executive Secretaries and Administrative Assistants	43-6011	1,000	\$14.62	\$20.17	\$19.48	\$22.95
Legal Secretaries	43-6012	60	\$13.76	\$15.47	\$15.44	\$16.33
Medical Secretaries	43-6013	440	\$14.29	\$18.32	\$17.98	\$20.34
Secretaries, Except Legal, Medical, and Executive	43-6014	1,400	\$11.40	\$14.82	\$14.66	\$16.54
Data Entry Keyers	43-9021	200	\$12.09	\$13.78	\$13.70	\$14.64
Desktop Publishers	43-9031	70	\$12.86	\$21.15	\$22.35	\$25.30
Insurance Claims and Policy Processing Clerks	43-9041	NP	\$10.75	\$16.16	\$15.21	\$18.86
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	NP	\$12.08	\$14.55	\$14.78	\$15.79

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**NEW HAMPSHIRE OCCUPATIONAL EMPLOYMENT & WAGES - 2008**

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2007 Estimated Employment	June 2008*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Office Clerks, General	43-9061	3,050	\$10.56	\$14.71	\$14.35	\$16.78
Office Machine Operators, Except Computer	43-9071	30	\$16.43	\$18.14	\$18.19	\$19.00
Office and Administrative Support Workers, All Other	43-9199	420	\$6.87	\$11.07	\$10.15	\$13.17
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>40</b>	<b>\$9.41</b>	<b>\$17.20</b>	<b>\$15.81</b>	<b>\$21.09</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>4,220</b>	<b>\$13.28</b>	<b>\$20.45</b>	<b>\$18.75</b>	<b>\$24.03</b>
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	320	\$21.23	\$31.60	\$30.38	\$36.79
Carpenters	47-2031	1,130	\$13.45	\$19.74	\$18.30	\$22.88
Carpet Installers	47-2041	NP	\$14.99	\$18.92	\$18.59	\$20.89
Cement Masons and Concrete Finishers	47-2051	NP	\$12.17	\$16.34	\$16.21	\$18.43
Construction Laborers	47-2061	480	\$12.34	\$14.94	\$14.46	\$16.24
Operating Engineers and Other Construction Equipment Operators	47-2073	220	\$16.81	\$21.10	\$20.75	\$23.26
Electricians	47-2111	340	\$18.00	\$24.49	\$25.63	\$27.73
Glaziers	47-2121	NP	\$15.13	\$19.81	\$19.71	\$22.16
Painters, Construction and Maintenance	47-2141	160	\$12.70	\$18.10	\$16.55	\$20.80
Pipelayers	47-2151	NP	\$17.60	\$20.23	\$20.75	\$21.55
Plumbers, Pipefitters, and Steamfitters	47-2152	270	\$15.42	\$22.61	\$20.72	\$26.21
Sheet Metal Workers	47-2211	NP	\$12.62	\$17.70	\$17.65	\$20.24
Helpers--Carpenters	47-3012	NP	\$16.53	\$20.82	\$22.07	\$22.97
Helpers--Electricians	47-3013	NP	\$10.94	\$14.70	\$13.76	\$16.59
Helpers, Construction Trades, All Other	47-3019	NP	\$10.27	\$12.77	\$11.73	\$14.02
Construction and Building Inspectors	47-4011	50	\$15.06	\$22.77	\$22.50	\$26.62
Highway Maintenance Workers	47-4051	160	\$11.35	\$15.63	\$15.85	\$17.76
Construction and Related Workers, All Other	47-4099	50	\$11.77	\$17.33	\$18.23	\$20.11
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>4,860</b>	<b>\$13.71</b>	<b>\$20.96</b>	<b>\$19.95</b>	<b>\$24.59</b>
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	380	\$20.97	\$30.79	\$30.72	\$35.71
Computer, Automated Teller, and Office Machine Repairers	49-2011	NP	\$13.68	\$18.28	\$17.58	\$20.57
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	NP	\$16.76	\$21.94	\$19.28	\$24.52
Avionics Technicians	49-2091	40	\$17.35	\$22.41	\$21.67	\$24.94
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	NP	\$18.31	\$24.51	\$23.86	\$27.62
Electronic Home Entertainment Equipment Installers and Repairers	49-2097	100	\$9.86	\$16.47	\$14.21	\$19.76
Security and Fire Alarm Systems Installers	49-2098	NP	\$11.74	\$18.48	\$17.16	\$21.86

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NEW HAMPSHIRE OCCUPATIONAL EMPLOYMENT & WAGES - 2008

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2007 Estimated Employment	June 2008*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Aircraft Mechanics and Service Technicians	49-3011	110	\$17.43	\$22.53	\$21.81	\$25.08
Automotive Body and Related Repairers	49-3021	140	\$14.27	\$18.56	\$17.65	\$20.69
Automotive Service Technicians and Mechanics	49-3023	1,000	\$13.05	\$19.64	\$18.39	\$22.95
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	140	\$16.98	\$21.75	\$22.22	\$24.13
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	100	\$19.40	\$22.40	\$22.15	\$23.91
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	NP	\$9.87	\$14.79	\$13.66	\$17.26
Tire Repairers and Changers	49-3093	NP	\$9.85	\$11.14	\$11.10	\$11.79
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	360	\$17.02	\$21.19	\$21.07	\$23.27
Home Appliance Repairers	49-9031	NP	\$23.46	\$25.99	\$25.50	\$27.25
Industrial Machinery Mechanics	49-9041	290	\$17.13	\$23.51	\$20.80	\$26.70
Maintenance and Repair Workers, General	49-9042	870	\$12.80	\$18.27	\$18.01	\$21.00
Maintenance Workers, Machinery	49-9043	80	\$23.69	\$25.46	\$26.21	\$26.35
Electrical Power-Line Installers and Repairers	49-9051	150	\$19.72	\$26.05	\$27.38	\$29.21
Medical Equipment Repairers	49-9062	30	\$13.50	\$18.39	\$16.17	\$20.85
Precision Instrument and Equipment Repairers, All Other	49-9069	40	\$13.71	\$19.90	\$19.44	\$22.99
Helpers--Installation, Maintenance, and Repair Workers	49-9098	130	\$6.31	\$10.63	\$9.84	\$12.78
Installation, Maintenance, and Repair Workers, All Other	49-9099	80	\$11.01	\$15.44	\$13.63	\$17.66
<b>Production Occupations</b>	<b>51-0000</b>	<b>12,710</b>	<b>\$10.87</b>	<b>\$16.62</b>	<b>\$15.63</b>	<b>\$19.50</b>
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	1,010	\$19.40	\$27.22	\$26.56	\$31.13
Electrical and Electronic Equipment Assemblers	51-2022	770	\$12.60	\$16.16	\$15.58	\$17.92
Electromechanical Equipment Assemblers	51-2023	NP	\$13.30	\$16.55	\$16.63	\$18.17
Structural Metal Fabricators and Fitters	51-2041	NP	\$10.70	\$14.03	\$13.65	\$15.69
Team Assemblers	51-2092	1,200	\$9.81	\$13.95	\$13.74	\$16.01
Assemblers and Fabricators, All Other	51-2099	720	\$9.80	\$14.04	\$12.44	\$16.16
Bakers	51-3011	80	\$10.84	\$14.73	\$12.16	\$16.68
Butchers and Meat Cutters	51-3021	100	\$14.09	\$17.76	\$18.18	\$19.59
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	250	\$11.20	\$16.25	\$15.25	\$18.77
Numerical Tool and Process Control Programmers	51-4012	50	\$16.26	\$19.83	\$17.64	\$21.63
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	90	\$13.89	\$18.00	\$17.72	\$20.07
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	160	\$11.36	\$16.41	\$15.36	\$18.94
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Me	51-4033	90	\$12.40	\$16.07	\$15.63	\$17.90

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**NEW HAMPSHIRE OCCUPATIONAL EMPLOYMENT & WAGES - 2008**

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2007 Estimated Employment	June 2008*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	110	\$14.16	\$18.36	\$17.73	\$20.46
Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4035	40	\$12.01	\$16.37	\$15.41	\$18.56
Machinists	51-4041	860	\$13.89	\$18.92	\$17.92	\$21.43
Pourers and Casters, Metal	51-4052	40	\$12.62	\$15.16	\$15.72	\$16.42
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	540	\$10.27	\$15.09	\$13.29	\$17.50
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	NP	\$16.47	\$24.12	\$26.53	\$27.95
Tool and Die Makers	51-4111	60	\$17.40	\$22.86	\$22.55	\$25.58
Welders, Cutters, Solderers, and Brazers	51-4121	230	\$13.39	\$17.84	\$17.40	\$20.07
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	NP	\$13.21	\$15.79	\$16.04	\$17.08
Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	51-4193	80	\$13.07	\$16.10	\$15.96	\$17.62
Metal Workers and Plastic Workers, All Other	51-4199	710	\$10.86	\$14.61	\$14.81	\$16.49
Job Printers	51-5021	NP	\$15.16	\$18.04	\$17.44	\$19.49
Prepress Technicians and Workers	51-5022	NP	\$10.86	\$13.09	\$12.83	\$14.21
Printing Machine Operators	51-5023	100	\$12.51	\$17.94	\$17.50	\$20.66
Laundry and Dry-Cleaning Workers	51-6011	NP	\$9.11	\$11.14	\$10.50	\$12.15
Sewing Machine Operators	51-6031	30	\$12.71	\$14.51	\$14.48	\$15.42
Textile Knitting and Weaving Machine Setters, Operators, and Tenders	51-6063	50	\$13.95	\$16.08	\$15.59	\$17.14
Cabinetmakers and Bench Carpenters	51-7011	50	\$14.96	\$18.91	\$19.41	\$20.89
Sawing Machine Setters, Operators, and Tenders, Wood	51-7041	NP	\$12.58	\$13.64	\$13.93	\$14.17
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	40	\$9.96	\$11.78	\$11.35	\$12.68
Woodworkers, All Other	51-7099	NP	\$10.28	\$10.50	\$10.41	\$10.61
Water and Liquid Waste Treatment Plant and System Operators	51-8031	30	\$16.35	\$20.32	\$20.70	\$22.31
Grinding and Polishing Workers, Hand	51-9022	30	\$10.74	\$12.87	\$12.63	\$13.94
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	70	\$13.08	\$16.51	\$16.59	\$18.23
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	70	\$12.96	\$16.06	\$16.05	\$17.60
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	70	\$10.79	\$13.77	\$13.31	\$15.25
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	830	\$13.42	\$18.24	\$17.24	\$20.64
Dental Laboratory Technicians	51-9081	70	\$12.76	\$18.61	\$18.69	\$21.54
Ophthalmic Laboratory Technicians	51-9083	NP	\$8.09	\$8.52	\$8.29	\$8.74
Packaging and Filling Machine Operators and Tenders	51-9111	530	\$8.68	\$15.32	\$13.53	\$18.65
Painters, Transportation Equipment	51-9122	120	\$12.03	\$17.98	\$17.21	\$20.95

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NEW HAMPSHIRE OCCUPATIONAL EMPLOYMENT & WAGES - 2008

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Photographic Processing Machine Operators	51-9132	NP	\$7.18	\$9.49	\$9.11	\$10.65
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	90	\$10.55	\$15.07	\$14.07	\$17.33
Paper Goods Machine Setters, Operators, and Tenders	51-9196	NP	\$11.06	\$13.93	\$12.16	\$15.35
Helpers--Production Workers	51-9198	280	\$9.87	\$12.07	\$11.91	\$13.17
Production Workers, All Other	51-9199	470	\$9.99	\$14.44	\$14.54	\$16.67
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>9,300</b>	<b>\$9.20</b>	<b>\$17.77</b>	<b>\$14.70</b>	<b>\$22.05</b>
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	120	\$17.28	\$22.47	\$22.10	\$25.06
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	53-1031	170	\$16.78	\$25.63	\$23.11	\$30.05
Bus Drivers, School	53-3022	550	\$11.95	\$13.87	\$13.63	\$14.83
Driver/Sales Workers	53-3031	560	\$6.37	\$9.08	\$7.73	\$10.43
Truck Drivers, Heavy and Tractor-Trailer	53-3032	1,420	\$16.06	\$21.13	\$19.50	\$23.67
Truck Drivers, Light or Delivery Services	53-3033	1,000	\$9.36	\$14.97	\$13.93	\$17.78
Taxi Drivers and Chauffeurs	53-3041	160	\$6.39	\$10.85	\$11.08	\$13.08
Motor Vehicle Operators, All Other	53-3099	NP	\$7.79	\$9.90	\$9.24	\$10.97
Service Station Attendants	53-6031	170	\$8.12	\$9.69	\$9.62	\$10.47
Transportation Workers, All Other	53-6099	30	\$10.45	\$11.91	\$11.83	\$12.63
Excavating and Loading Machine and Dragline Operators	53-7032	170	\$14.64	\$19.83	\$18.99	\$22.43
Industrial Truck and Tractor Operators	53-7051	380	\$12.57	\$15.24	\$15.15	\$16.58
Cleaners of Vehicles and Equipment	53-7061	120	\$10.09	\$13.50	\$12.26	\$15.22
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	2,530	\$9.42	\$15.10	\$13.85	\$17.95
Packers and Packagers, Hand	53-7064	1,020	\$8.18	\$10.93	\$9.92	\$12.30
Refuse and Recyclable Material Collectors	53-7081	110	\$11.11	\$14.56	\$14.38	\$16.27
Material Moving Workers, All Other	53-7199	70	\$6.28	\$11.71	\$11.97	\$14.42

\* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2007 occupational wages were updated to June 2008 using Employment Cost Index (ECI) factors.