

NEW HAMPSHIRE OCCUPATIONAL EMPLOYMENT & WAGES - 2008

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2007 Estimated Employment	June 2008*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	32,220	\$10.79	\$23.59	\$17.68	\$29.98
Management Occupations	11-0000	2,020	\$25.50	\$46.19	\$40.05	\$56.54
Chief Executives	11-1011	200	\$37.03	\$69.95	\$63.15	\$86.41
General and Operations Managers	11-1021	240	\$23.80	\$43.59	\$37.54	\$53.49
Legislators	11-1031	NP	\$13,642	\$13,642	\$13,800	\$13,643
Marketing Managers	11-2021	40	\$24.91	\$43.53	\$38.63	\$52.84
Sales Managers	11-2022	50	\$25.80	\$45.04	\$44.83	\$54.65
Public Relations Managers	11-2031	40	\$34.13	\$55.49	\$46.00	\$66.17
Administrative Services Managers	11-3011	40	\$25.89	\$40.82	\$36.78	\$48.28
Computer and Information Systems Managers	11-3021	90	\$33.03	\$47.28	\$43.75	\$54.40
Financial Managers	11-3031	190	\$26.57	\$43.17	\$38.07	\$51.45
Industrial Production Managers	11-3051	30	\$31.11	\$46.04	\$46.17	\$53.51
Purchasing Managers	11-3061	30	\$30.18	\$42.12	\$41.36	\$48.09
Construction Managers	11-9021	50	\$30.83	\$34.17	\$34.25	\$35.84
Education Administrators, Elementary and Secondary School	11-9032	40	\$57,059	\$68,871	\$70,424	\$74,777
Engineering Managers	11-9041	60	\$35.54	\$55.96	\$54.98	\$66.16
Food Service Managers	11-9051	50	\$16.11	\$25.26	\$21.87	\$29.83
Medical and Health Services Managers	11-9111	90	\$32.51	\$54.17	\$47.92	\$65.00
Postmasters and Mail Superintendents	11-9131	30	\$18.32	\$24.73	\$25.62	\$27.95
Managers, All Other	11-9199	550	\$27.13	\$44.10	\$39.62	\$52.57
Business and Financial Operations Occupations	13-0000	1,330	\$18.51	\$31.87	\$25.64	\$38.55
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	70	\$17.98	\$25.24	\$25.53	\$28.88
Employment, Recruitment, and Placement Specialists	13-1071	40	\$13.28	\$21.97	\$20.33	\$26.30
Training and Development Specialists	13-1073	30	\$17.49	\$23.90	\$23.60	\$27.09
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	60	\$20.01	\$27.23	\$27.33	\$30.84
Management Analysts	13-1111	NP	#	\$82.95	#	#
Business Operations Specialists, All Other	13-1199	530	\$18.23	\$26.04	\$24.60	\$29.93
Accountants and Auditors	13-2011	130	\$18.55	\$23.59	\$22.33	\$26.11
Loan Officers	13-2072	60	\$19.82	\$26.43	\$23.75	\$29.73
Financial Specialists, All Other	13-2099	110	\$18.69	\$30.00	\$29.09	\$35.67
Computer and Mathematical Occupations	15-0000	980	\$19.71	\$40.72	\$33.22	\$51.23
Computer and Information Scientists, Research	15-1011	NP	\$36.97	\$43.47	\$40.96	\$46.72
Computer Programmers	15-1021	80	\$20.62	\$28.92	\$27.93	\$33.08

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Computer Software Engineers, Applications	15-1031	270	\$32.82	\$58.99	\$45.73	\$72.06
Computer Software Engineers, Systems Software	15-1032	NP	\$32.66	\$40.87	\$38.79	\$44.97
Computer Support Specialists	15-1041	160	\$15.88	\$20.64	\$20.43	\$23.03
Computer Systems Analysts	15-1051	NP	\$22.58	\$30.89	\$29.57	\$35.04
Database Administrators	15-1061	50	\$13.34	\$27.04	\$24.51	\$33.89
Network and Computer Systems Administrators	15-1071	90	\$24.35	\$33.38	\$33.68	\$37.90
Network Systems and Data Communications Analysts	15-1081	30	\$22.96	\$30.68	\$30.14	\$34.53
Computer Specialists, All Other	15-1099	120	\$15.85	\$55.19	\$38.34	\$74.87
Architecture and Engineering Occupations	17-0000	780	\$14.10	\$25.32	\$23.03	\$30.93
Cartographers and Photogrammetrists	17-1021	30	\$16.75	\$20.61	\$19.37	\$22.54
Civil Engineers	17-2051	30	\$25.33	\$37.50	\$36.52	\$43.59
Electrical Engineers	17-2071	30	\$22.60	\$32.61	\$33.73	\$37.62
Industrial Engineers	17-2112	40	\$29.31	\$36.61	\$37.03	\$40.27
Mechanical Engineers	17-2141	110	\$25.02	\$32.68	\$30.04	\$36.52
Engineers, All Other	17-2199	80	\$25.93	\$34.46	\$33.30	\$38.73
Electrical and Electronic Engineering Technicians	17-3023	40	\$16.31	\$21.01	\$20.61	\$23.37
Engineering Technicians, Except Drafters, All Other	17-3029	50	\$16.28	\$23.23	\$23.22	\$26.71
Surveying and Mapping Technicians	17-3031	200	\$11.23	\$13.58	\$13.43	\$14.77
Life, Physical, and Social Science Occupations	19-0000	960	\$16.49	\$26.50	\$24.28	\$31.51
Physical Scientists, All Other	19-2099	40	\$31.19	\$42.93	\$42.99	\$48.81
Biological Technicians	19-4021	NP	\$11.79	\$15.44	\$14.25	\$17.26
Community and Social Services Occupations	21-0000	270	\$11.50	\$19.30	\$18.96	\$23.19
Educational, Vocational, and School Counselors	21-1012	50	\$18.32	\$25.88	\$25.98	\$29.66
Social and Human Service Assistants	21-1093	NP	\$9.38	\$12.26	\$11.35	\$13.71
Legal Occupations	23-0000	50	\$18.52	\$28.13	\$21.68	\$32.93
Lawyers	23-1011	NP	\$22.32	\$34.27	\$24.83	\$40.23
Education, Training, and Library Occupations	25-0000	3,150	\$14.09	\$34.95	\$27.53	\$45.37
Preschool Teachers, Except Special Education	25-2011	120	\$9.67	\$13.52	\$13.71	\$15.44
Kindergarten Teachers, Except Special Education	25-2012	40	\$29,945	\$39,049	\$39,893	\$43,602
Elementary School Teachers, Except Special Education	25-2021	320	\$35,693	\$48,686	\$49,166	\$55,183
Middle School Teachers, Except Special and Vocational Education	25-2022	300	\$34,032	\$50,151	\$49,033	\$58,212

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Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	70	\$39,989	\$52,516	\$54,363	\$58,779
Teachers and Instructors, All Other	25-3099	220	\$12.26	\$24.76	\$23.20	\$31.01
Librarians	25-4021	100	\$13.62	\$23.64	\$22.86	\$28.65
Library Technicians	25-4031	60	\$10.28	\$15.46	\$15.36	\$18.07
Teacher Assistants	25-9041	400	\$20,136	\$25,662	\$25,147	\$28,425
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	360	\$16.66	\$25.22	\$23.91	\$29.49
Graphic Designers	27-1024	30	\$16.78	\$22.08	\$20.79	\$24.72
Public Relations Specialists	27-3031	80	\$18.54	\$26.27	\$25.47	\$30.13
Editors	27-3041	40	\$19.06	\$26.92	\$24.36	\$30.85
Healthcare Practitioners and Technical Occupations	29-0000	3,300	\$20.27	\$38.51	\$31.86	\$47.63
Pharmacists	29-1051	100	\$43.86	\$52.97	\$53.38	\$57.52
Registered Nurses	29-1111	1,590	\$25.54	\$32.39	\$32.62	\$35.80
Occupational Therapists	29-1122	30	\$25.73	\$30.08	\$30.65	\$32.26
Physical Therapists	29-1123	60	\$27.45	\$32.12	\$33.39	\$34.44
Emergency Medical Technicians and Paramedics	29-2041	50	\$14.87	\$19.82	\$20.16	\$22.30
Pharmacy Technicians	29-2052	100	\$12.72	\$16.93	\$16.44	\$19.05
Veterinary Technologists and Technicians	29-2056	30	\$11.36	\$12.77	\$12.40	\$13.47
Licensed Practical and Licensed Vocational Nurses	29-2061	190	\$16.77	\$19.61	\$19.62	\$21.02
Medical Records and Health Information Technicians	29-2071	130	\$13.50	\$18.06	\$17.25	\$20.33
Healthcare Support Occupations	31-0000	960	\$11.78	\$14.37	\$14.25	\$15.66
Home Health Aides	31-1011	NP	\$11.06	\$12.70	\$12.57	\$13.53
Nursing Aides, Orderlies, and Attendants	31-1012	660	\$11.50	\$13.84	\$13.95	\$15.00
Dental Assistants	31-9091	50	\$14.25	\$17.63	\$16.78	\$19.32
Medical Assistants	31-9092	30	\$12.05	\$14.09	\$13.97	\$15.12
Medical Transcriptionists	31-9094	30	\$13.87	\$15.94	\$15.78	\$16.99
Healthcare Support Workers, All Other	31-9099	50	\$12.79	\$16.25	\$15.61	\$17.99
Protective Service Occupations	33-0000	360	\$13.54	\$19.31	\$18.10	\$22.20
Parking Enforcement Workers	33-3041	30	\$15.01	\$16.91	\$17.10	\$17.86
Police and Sheriff's Patrol Officers	33-3051	130	\$15.48	\$19.66	\$18.67	\$21.75
Security Guards	33-9032	80	\$12.48	\$15.47	\$15.43	\$16.96

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Food Preparation and Serving-Related Occupations	35-0000	2,050	\$7.72	\$11.62	\$10.59	\$13.58
Chefs and Head Cooks	35-1011	50	\$15.20	\$21.22	\$22.45	\$24.24
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	140	\$13.19	\$17.72	\$17.52	\$19.98
Cooks, Fast Food	35-2011	NP	\$9.69	\$10.29	\$10.37	\$10.59
Cooks, Institution and Cafeteria	35-2012	70	\$9.25	\$13.15	\$13.28	\$15.11
Cooks, Restaurant	35-2014	200	\$10.42	\$13.43	\$12.67	\$14.94
Food Preparation Workers	35-2021	140	\$7.41	\$10.49	\$9.70	\$12.04
Bartenders	35-3011	140	\$6.95	\$10.39	\$9.25	\$12.11
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	240	\$8.44	\$9.89	\$9.35	\$10.61
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	200	\$7.72	\$10.48	\$9.46	\$11.86
Waiters and Waitresses	35-3031	350	\$6.66	\$10.06	\$7.90	\$11.76
Food Servers, Nonrestaurant	35-3041	160	\$9.49	\$12.50	\$11.51	\$14.01
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	60	\$7.02	\$10.91	\$10.70	\$12.85
Dishwashers	35-9021	100	\$7.60	\$9.85	\$9.28	\$10.97
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	80	\$8.61	\$10.59	\$10.04	\$11.59
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,370	\$9.24	\$13.40	\$12.87	\$15.49
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	90	\$16.41	\$20.10	\$19.40	\$21.94
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	700	\$9.32	\$13.02	\$12.75	\$14.87
Maids and Housekeeping Cleaners	37-2012	370	\$9.69	\$12.91	\$12.70	\$14.51
Landscaping and Groundskeeping Workers	37-3011	190	\$8.27	\$11.49	\$9.67	\$13.11
Personal Care and Service Occupations	39-0000	330	\$8.08	\$12.21	\$11.10	\$14.28
Ushers, Lobby Attendants, and Ticket Takers	39-3031	30	\$6.77	\$8.54	\$7.91	\$9.43
Child Care Workers	39-9011	80	\$8.46	\$11.31	\$11.41	\$12.74
Fitness Trainers and Aerobics Instructors	39-9031	50	\$9.16	\$10.47	\$9.47	\$11.12
Recreation Workers	39-9032	50	\$9.34	\$14.81	\$14.18	\$17.54
Sales and Related Occupations	41-0000	3,890	\$8.17	\$13.93	\$10.64	\$16.81
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	410	\$11.71	\$16.28	\$14.86	\$18.57
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	60	\$20.23	\$41.22	\$41.42	\$51.71
Cashiers	41-2011	1,290	\$8.26	\$9.90	\$9.88	\$10.72
Counter and Rental Clerks	41-2021	NP	\$6.95	\$10.18	\$8.87	\$11.79
Parts Salespersons	41-2022	NP	\$10.75	\$12.94	\$11.95	\$14.03
Retail Salespersons	41-2031	1,460	\$8.03	\$10.48	\$9.26	\$11.71
Sales Representatives, Services, All Other	41-3099	40	\$15.81	\$25.15	\$23.13	\$29.84

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Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	130	\$23.36	\$36.30	\$31.42	\$42.76
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	210	\$17.00	\$23.94	\$19.07	\$27.41
Office and Administrative Support Occupations	43-0000	5,070	\$11.28	\$15.94	\$15.36	\$18.25
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	420	\$16.85	\$22.35	\$21.68	\$25.10
Switchboard Operators, Including Answering Service	43-2011	NP	\$11.75	\$12.78	\$13.07	\$13.29
Bill and Account Collectors	43-3011	30	\$13.55	\$16.02	\$16.04	\$17.25
Billing and Posting Clerks and Machine Operators	43-3021	190	\$13.15	\$15.85	\$16.01	\$17.21
Bookkeeping, Accounting, and Auditing Clerks	43-3031	380	\$11.50	\$15.63	\$15.60	\$17.69
Payroll and Timekeeping Clerks	43-3051	40	\$13.56	\$16.93	\$16.50	\$18.63
Procurement Clerks	43-3061	80	\$13.21	\$15.34	\$14.96	\$16.41
Tellers	43-3071	80	\$10.84	\$12.24	\$12.06	\$12.93
Customer Service Representatives	43-4051	270	\$11.20	\$15.62	\$14.78	\$17.83
Hotel, Motel, and Resort Desk Clerks	43-4081	40	\$8.32	\$10.13	\$9.79	\$11.03
Library Assistants, Clerical	43-4121	60	\$7.66	\$11.45	\$12.09	\$13.34
Order Clerks	43-4151	30	\$12.49	\$15.39	\$15.60	\$16.84
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	40	\$12.62	\$16.44	\$16.23	\$18.34
Receptionists and Information Clerks	43-4171	210	\$10.41	\$13.26	\$13.33	\$14.69
Information and Record Clerks, All Other	43-4199	40	\$6.99	\$12.82	\$10.37	\$15.73
Couriers and Messengers	43-5021	60	\$10.65	\$11.54	\$11.51	\$11.98
Police, Fire, and Ambulance Dispatchers	43-5031	40	\$15.67	\$17.71	\$17.77	\$18.73
Postal Service Clerks	43-5051	30	\$18.16	\$20.92	\$21.38	\$22.30
Postal Service Mail Carriers	43-5052	60	\$16.69	\$21.22	\$21.47	\$23.48
Production, Planning, and Expediting Clerks	43-5061	80	\$15.87	\$21.84	\$22.34	\$24.83
Shipping, Receiving, and Traffic Clerks	43-5071	190	\$10.33	\$12.58	\$11.64	\$13.71
Stock Clerks and Order Fillers	43-5081	500	\$8.62	\$11.91	\$11.38	\$13.56
Executive Secretaries and Administrative Assistants	43-6011	400	\$15.83	\$18.85	\$18.17	\$20.35
Legal Secretaries	43-6012	NP	\$17.42	\$18.08	\$18.33	\$18.41
Secretaries, Except Legal, Medical, and Executive	43-6014	440	\$12.53	\$15.72	\$15.26	\$17.31
Computer Operators	43-9011	40	\$13.77	\$17.44	\$17.01	\$19.27
Data Entry Keyers	43-9021	40	\$11.70	\$14.53	\$14.62	\$15.93
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	50	\$9.54	\$13.27	\$12.26	\$15.13

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Office Clerks, General	43-9061	380	\$11.22	\$15.11	\$14.51	\$17.07
Office and Administrative Support Workers, All Other	43-9199	200	\$11.89	\$14.69	\$14.63	\$16.09
Construction and Extraction Occupations	47-0000	1,130	\$12.71	\$18.35	\$17.56	\$21.17
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	140	\$19.21	\$25.39	\$25.59	\$28.47
Brickmasons and Blockmasons	47-2021	40	\$10.99	\$13.83	\$12.92	\$15.25
Carpenters	47-2031	230	\$15.34	\$20.65	\$20.53	\$23.30
Construction Laborers	47-2061	100	\$11.79	\$14.11	\$13.88	\$15.27
Operating Engineers and Other Construction Equipment Operators	47-2073	60	\$14.63	\$19.01	\$19.35	\$21.21
Electricians	47-2111	30	\$20.23	\$22.43	\$22.26	\$23.52
Painters, Construction and Maintenance	47-2141	110	\$15.62	\$17.32	\$17.27	\$18.16
Plumbers, Pipefitters, and Steamfitters	47-2152	70	\$16.50	\$22.49	\$21.00	\$25.47
Highway Maintenance Workers	47-4051	160	\$13.53	\$16.30	\$16.52	\$17.68
Installation, Maintenance, and Repair Occupations	49-0000	1,020	\$13.55	\$19.39	\$18.55	\$22.32
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	80	\$22.97	\$28.85	\$27.71	\$31.79
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	40	\$14.98	\$19.70	\$17.43	\$22.06
Automotive Service Technicians and Mechanics	49-3023	120	\$11.17	\$14.74	\$14.10	\$16.52
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	130	\$17.38	\$21.57	\$21.42	\$23.68
Industrial Machinery Mechanics	49-9041	50	\$15.26	\$21.23	\$21.35	\$24.23
Maintenance and Repair Workers, General	49-9042	280	\$13.40	\$18.28	\$18.06	\$20.71
Telecommunications Line Installers and Repairers	49-9052	NP	\$14.62	\$21.53	\$20.20	\$24.98
Musical Instrument Repairers and Tuners	49-9063	NP	\$12.57	\$16.63	\$16.24	\$18.66
Production Occupations	51-0000	1,800	\$11.31	\$16.19	\$15.44	\$18.62
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	180	\$18.26	\$24.68	\$23.78	\$27.89
Electrical and Electronic Equipment Assemblers	51-2022	NP	\$10.22	\$12.63	\$12.21	\$13.83
Team Assemblers	51-2092	180	\$12.57	\$14.81	\$14.98	\$15.93
Assemblers and Fabricators, All Other	51-2099	40	\$6.60	\$9.07	\$8.85	\$10.29
Butchers and Meat Cutters	51-3021	50	\$10.30	\$16.08	\$15.99	\$18.98
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	40	\$13.31	\$17.17	\$17.01	\$19.11
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	50	\$11.90	\$14.65	\$14.69	\$16.02
Machinists	51-4041	40	\$10.69	\$17.13	\$17.57	\$20.36
Cabinetmakers and Bench Carpenters	51-7011	50	\$12.28	\$16.77	\$17.33	\$19.02

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Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	30	\$13.62	\$16.19	\$15.87	\$17.48
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	120	\$11.57	\$16.10	\$16.23	\$18.36
Helpers--Production Workers	51-9198	60	\$10.39	\$13.43	\$13.43	\$14.95
Production Workers, All Other	51-9199	80	\$11.24	\$15.60	\$16.13	\$17.78
Transportation and Material Moving Occupations	53-0000	1,030	\$10.07	\$15.63	\$15.00	\$18.42
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	30	\$14.57	\$18.77	\$18.89	\$20.87
Driver/Sales Workers	53-3031	60	\$10.52	\$13.68	\$11.32	\$15.27
Truck Drivers, Heavy and Tractor-Trailer	53-3032	350	\$14.59	\$17.17	\$16.84	\$18.46
Truck Drivers, Light or Delivery Services	53-3033	150	\$9.94	\$14.20	\$12.95	\$16.33
Industrial Truck and Tractor Operators	53-7051	30	\$10.79	\$15.40	\$14.47	\$17.71
Cleaners of Vehicles and Equipment	53-7061	30	\$10.10	\$13.98	\$13.07	\$15.92
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	140	\$8.94	\$11.38	\$11.18	\$12.59
Packers and Packagers, Hand	53-7064	50	\$8.23	\$11.43	\$11.12	\$13.04
Refuse and Recyclable Material Collectors	53-7081	50	\$10.34	\$12.93	\$12.24	\$14.23

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2007 occupational wages were updated to June 2008 using Employment Cost Index (ECI) factors.