

June 10, 2011 CLARIFICATIONS AND AMENDMENTS:

In Part 1, section 1.3, the vendors are invited to submit written inquiries to the Issuing Officer. A number of written inquiries were received by June 8, 2011. The official written responses are set out below. Additional written inquiries and oral inquiries from the vendor's conference have been received. Official written responses will be posted on the NHSLC website on or before June 23, 2011. The NHSLC appreciates and encourages written inquiries. They provide effective communication among the NHSLC and vendors.

Warehouse RFP - Part 1 Section 1.21, page 20: This section relates to subcontractors and seeks to address a number of issues. This list is not intended to be exhaustive but the issues include:

- a) identification of subcontractors;
- b) identification of possible conflicts of interest;
- c) reservation of the NHSLC's right to approve subcontractors;
- d) notice to the NHSLC regarding anticipated use of subcontractors;
- e) appropriate insurance coverage for subcontractors; and,
- f) the Vendor's responsibility for subcontractors.

See Standard State Contract Exhibit E, paragraphs 7.2, 12, 14 and 15.2.

Warehouse RFP - Part 1 Section 1.24, page 20: This section sets out the RFP protest process. The section applies after the date on the notification of award of the contract. Part 4 sets out the award process. Once the contract is awarded, the information regarding proposals can be made public. Part 1, Section 1.14b; RSA 21-I:13-a, II. All public notices will be posted at the NHSLC website and/or e-mailed to vendors

Transportation RFP - Appendix C – General Requirements - Item 3 - Page 33: the NHSLC can not provide any additional information on equipment beyond what is already described in the RFP and subsequent clarifications and amendments.

Transportation RFP - Appendix C – General Requirements – Item 7 – Page 33: Currently, a product feeder order accompanies a regular shipment from Concord to Nashua on a daily basis. Very occasionally, a product feeder order may be shipped on its own from Concord to Nashua. Feeder orders may also be picked up on a regularly scheduled route. For example, a truck may make a delivery from a warehouse to the liquor store in Keene and pick up a feeder order for its return trip to the warehouse. Regarding fees charged for product, the vendor can charge the appropriate standard fee whether it is per case or per pallet.

Transportation RFP - Appendix C – General Requirements – Item 14 – Page 34: Rollers are used to expedite the delivery of product from the truck to the interior of the store. Two-wheelers can not be substituted for rollers.

Transportation RFP - Appendix C – General Requirements – Item 18 – Page 34 “Delivery Protocol”: See Appendix C, General Requirements, Line items 14, 15, 16, 17 and 18.

Transportation RFP - Appendix C – General Requirements – Item 18 – Page 34: Delivery receiving days for each store are noted below. Time of day delivery varies according to the size of the load and the proximity of adjacent stores. Some loads are delivered as early as 5 A.M. while other deliveries are made later in the day before the store closes. The NHSLC prefers that all deliveries occur before noon.

Please note: The size of the order is based on sales for the designated days. For example, the Thursday order for Nashua Store 6 is based on sales from Tuesday through Thursday. The Monday order for Store 6 is based on sales from Friday through Monday. Store numbers appear on the lines below the days of the week. Store numbers and their associated locations can be found in Appendix G.

Regular Week – Nashua (805) Automatic Order Schedule 2011

Days Stores	805 Ordered	805 Picked	805 Delivered
Tuesday - Thursday 6-9-10-14-20-27-51-68-71-74-78	Thursday	Friday	Monday
Wednesday - Thursday 4-8-64	Thursday	Friday	Monday
Thursday 1-11-32-33-34-38-41-49-50-55-60-66-67-69-73-76	Thursday	Friday	Monday
Thursday - Friday 12-23	Friday	Monday	Tuesday
Tuesday - Friday 7-30	Friday	Monday	Tuesday
Wednesday - Friday 2-22-48-59-70-77	Friday	Monday	Tuesday
Sunday - Saturday 58-62	Saturday	Monday	Tuesday

Thursday - Saturday 15-21-25-39-42-47-53-54-56-57-72-75	Saturday	Monday	Tuesday
Friday - Saturday 34-38-49-64-66-67-69-73-76	Saturday	Monday	Tuesday
Friday - Sunday 1-50	Sunday	Monday	Tuesday
Friday - Monday 6-9-10-11-14-20-27-32-33-41-51-55-60-68-71-74-78	Monday	Tuesday	Wednesday
Tuesday - Monday 13-28-43-45	Monday	Tuesday	Wednesday
Sunday - Monday 34-38-49-66-67-69-73-76	Monday	Tuesday	Wednesday
Monday 1	Monday	Tuesday	Wednesday
Saturday - Monday 7-12-23	Monday	Tuesday → 800	Thursday
Tuesday - Monday 17-44-46-65	Monday	Tuesday → 800	Thursday
Wednesday - Tuesday 24-31-35-36-40-63	Tuesday	Wednesday	Thursday
Sunday - Tuesday 64	Tuesday	Wednesday	Thursday
Saturday - Tuesday 2-15-21-22-30-48-59-70-77	Tuesday	Wednesday	Thursday
Friday - Tuesday 4-8	Tuesday	Wednesday	Thursday

Monday - Tuesday 50	Tuesday	Wednesday	Thursday
Tuesday 34-38-49-66-67-69-73-76	Tuesday	Wednesday	Thursday
Thursday - Wednesday 5-16-18-19-26-29-37-52	Wednesday	Thursday	Friday
Sunday - Wednesday 25-39-42-47-53-54-56-57-72-75	Wednesday	Thursday	Friday
Tuesday - Wednesday 1-11-12-23-32-33-41-55-60	Wednesday	Thursday	Friday
Wednesday 15-34-38-49-50-66-67-69-73-76	Wednesday	Thursday	Friday
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Regular Week – Concord (800) Automatic Order Schedule 2011

Days Stores	800 Ordered	800 Picked	800 Delivered
Tuesday - Thursday 22-25-27-51-53-59-72-74	Thursday	Friday	Monday
Wednesday - Thursday 41-50-69-73	Thursday	Friday	Monday
Friday - Thursday 58-62	Thursday	Friday	Monday
Thursday 34-38-49-66-67-76	Thursday	Friday	Monday

Tuesday - Friday 8	Friday	Monday	Tuesday
Wednesday - Friday 6-10-11-32-33-55-60-68-71-78	Friday	Monday	Tuesday
Wednesday - Friday 7-12-23-47	Friday	Monday → 805	Tuesday
Thursday - Saturday 2-15-21-48-77	Saturday	Monday	Tuesday
Friday - Saturday 34-38-41-49-50-66-67-69-73-76	Saturday	Monday	Tuesday
Thursday - Sunday 1	Sunday	Monday	Monday
Monday - Sunday 9-13-14-20-43-45	Sunday	Monday	Tuesday
Sunday - Monday 34-38-49-50-66-67-69-76	Monday	Tuesday	Wednesday
Tuesday - Monday 4-24-28-31-40-64	Monday	Tuesday	Wednesday
Friday - Monday 22-25-27-30-51-53-56-59-72-74	Monday	Tuesday	Wednesday
Saturday - Monday 8-15	Monday	Tuesday → 805	Thursday
Tuesday - Monday 2-17-35-44-46-65	Monday	Tuesday → 805	Thursday
Tuesday - Monday	Monday	→	Friday

		Tuesday	805	
5-16-18-26-29-37-52				
Wednesday - Tuesday 19-39-42-54-57-75	Tuesday	Wednesday		Thursday
Saturday - Tuesday 6-7-10-11-12-23-32-33-55-60-68-71-78	Tuesday	Wednesday		Thursday
Sunday - Tuesday 41-73	Tuesday	Wednesday		Thursday
Tuesday 34-38-49-50-66-67-69-76	Tuesday	Wednesday		Thursday
Monday - Wednesday 1	Wednesday	Thursday		Thursday
Saturday - Wednesday 47	Wednesday	Thursday	→ 805	Friday
Tuesday - Wednesday 15-21-30-48-77	Wednesday	Thursday		Friday
Thursday - Wednesday 36-63-70	Wednesday	Thursday		Friday
Tuesday - Wednesday 56	Wednesday	Thursday	→ 805	Friday
Wednesday 34-38-49-66-67-73-76	Wednesday	Thursday		Friday

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HOLIDAY MONDAY 2011 – Nashua (805) Automatic Order Schedule

Days Stores	805 Ordered	805 Picked	805 Delivered
Tuesday - Thursday 6-9-10-14-20-27-49-51-68-71-74-78	Thursday	Friday	Tuesday
Wednesday - Thursday 4-8-64	Thursday	Friday	Tuesday
Thursday 1-11-32-33-34-38-41-50-55-60-66-67-69-73-76	Thursday	Friday	Tuesday
Wednesday - Friday 2-22-30-48-59-70-77	Friday	Tuesday	Wednesday
Sunday - Saturday 58-62	Saturday	Tuesday	Wednesday
Thursday - Saturday 7-12-21-23-25-39-42-47-53-54-56-57-72-75	Saturday	Tuesday	Wednesday
Friday - Saturday 34-38-49-64-66-67-69-73-76	Saturday	Tuesday	Wednesday
Tuesday - Monday 13-28-43-45	Monday	Tuesday	Wednesday
Thursday - Monday 15	Monday	Tuesday	Wednesday
Friday - Monday	Monday	Tuesday	Wednesday

1-11-33-41-50-55-60

Tuesday - Monday 17-44-46-65	Monday	Tuesday → 800	Thursday
Wednesday - Tuesday 24-31-35-36-40-63	Tuesday	Wednesday	Thursday
Sunday - Tuesday 64	Tuesday	Wednesday	Thursday
Saturday - Tuesday 2-21-22-30-48-59-70-77	Tuesday	Wednesday	Thursday
Friday - Tuesday 4-6-8-9-10-14-20-27-51-68-71-74-78	Tuesday	Wednesdsay	Thursday
Tuesday 50	Tuesday	Wednesday	Thursday
Sunday - Tuesday 34-38-49-66-67-69-73-76	Tuesday	Wednesday	Thursday
Thursday - Wednesday 5-16-18-19-26-29-37-52	Wednesday	Thursday	Friday
Sunday - Wednesday 7-12-23-25-39-42-47-53-54-56-57-72-75	Wednesday	Thursday	Friday
Tuesday - Wednesday 1-11-15-32-33-41-55-60	Wednesday	Thursday	Friday
Wednesday 34-38-49-50-66-67-69-73-76	Wednesday	Thursday	Friday

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HOLIDAY MONDAY 2011 – Concord (800) Automatic Order Schedule

Days Stores	800 Ordered	800 Picked	800 Delivered
Tuesday - Thursday 22-25-27-51-53-59-72-74	Thursday	Friday	Tuesday
Friday - Thursday 58-62	Thursday	Friday	Tuesday
Thursday 34-38-49-66-67-76	Thursday	Friday	Tuesday
Tuesday - Thursday 8	Thursday	Friday	Tuesday
Wednesday - Thursday 6-10-11-32-33-41-50-55-60-68-69-71-73-78	Thursday	Friday	Tuesday
Thursday - Sunday 1	Sunday	Tuesday	Tuesday
Wednesday - Sunday 7-12-23-47	Sunday	Tuesday → 805	Wednesday
Thursday - Sunday 21-48-77	Sunday	Tuesday	Wednesday
Monday - Sunday 9-13-14-20-43-45	Sunday	Tuesday	Wednesday
Friday - Monday	Monday	Tuesday	Wednesday

6-34-38-41-49-50-66-67-69-71-73-76

Thursday - Monday 15	Monday	Tuesday → 805	Thursday
Tuesday - Monday 4-24-28-31-40-64	Monday	Tuesday	Wednesday
Thursday - Monday 30-56	Monday	Tuesday	Wednesday
Friday - Monday 11	Monday	Tuesday → 805	Thursday
Tuesday - Monday 2-17-35-44-46-65	Monday	Tuesday → 805	Thursday
Tuesday - Monday 5-16-18-26-29-37-52	Monday	Tuesday → 805	Friday
Wednesday - Tuesday 19-39-42-54-57-75	Tuesday	Wednesday	Thursday
Friday - Tuesday 10-11-22-25-27-32-33-51-53-55-59-60-68-72-74-78	Tuesday	Wednesday	Thursday
Monday - Tuesday 7-12-23	Tuesday	Wednesday	Thursday
Tuesday 34-38-41-49-50-66-67-69-76	Tuesday	Wednesday	Thursday
Monday - Wednesday	Wednesday	Thursday	Thursday

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Tuesday - Wednesday 2-15-21-30-48-73-77	Wednesday	Thursday	Friday
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Thursday - Wednesday 36-63-70	Wednesday	Thursday	Friday
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Tuesday - Wednesday 47-56	Wednesday	Thursday 805	Friday
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Wednesday 34-38-49-66-67-76	Wednesday	Thursday	Friday
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Transportation RFP - Appendix C – Specific Requirements – Item 6 – Page 36: Eleven stores require side door vehicle deliveries. They are:

- Chesterfield- 2
- Portsmouth – Store 6
- Claremont – Store 8
- Lebanon – Store 11
- Derry – Store 20
- Manchester – Store 31
- Wolfeboro – Store 39
- Ossipee – Store 57
- Lee – Store 71
- Rindge – Store 77
- Hampstead – Store 78