NEW HAMPSHIRE LIQUOR COMMISSION SCORING OF

RFP2018-11-ALARM

EV	AL	UA.	OT	RN	IAN	IE:

/\/I	\ ,
1 lovic	() MON
1 10NIC	CIMIN

DATE: 8/3

THE NHLC WILL USE A SCORING SCALE OF 100 POINTS AS SET FORTH IN THE TABLE BELOW:

CATEGORIES	POINTS	BK Systems Incorporated	Interstate Electric	
PRICE TOTAL		304,320	39,600	
OVERALL ENGAGEMENT PRICE	50%	0	50	
EXPERIENCE	25%	15	25	
CAPACITY TO PERFORM IN TIMELY MANNER	25%	10	25	
Hourly Charges				
Monitoring		\$ 30,900	3 26,010	
Burglar Alarm		K	3,240	_
Fire Alarm		30,960	ø	
Burglar Repair and Service				
Normal Hours		4116.	60	
Other Hours		174.	90	
Mark-up Costs %		40>	15%	
Mileage		50. 9at	.50 4	
Tech Calls		MC	0	
Key Fob Price		st 6.	8.	
Fire Repair and Service				
Normal Hours	Continue	J16.	\$ 65.	
Other Hours		6 174	97.50	
Mark-up Costs %		40%	15-	
Mileage		50. Mat	.50	
Tech Calls:	4 14 31-			
Normal Hours		0	0	
Other Hours		0	0	
1 1				
TOTAL DOMESTICS	4000/		15 - 13 MAINE	
TOTAL POTENTIAL POINTS	100%	25%	100%	

Award Winner:	INTORSTATE	

NEW HAMPSHIRE LIQUOR COMMISSION SCORING OF RFP2018-11-ALARM

EVALUATOR NAME: _	John	Towar	DATE:	8-3-2018	

THE NHLC WILL USE A SCORING SCALE OF 100 POINTS AS SET FORTH IN THE TABLE BELOW:

CATEGORIES	POINTS	BK Systems Incorporated	Interstate Electric	
PRICE TOTAL		1304,320	\$ 39,600	
OVERALL ENGAGEMENT PRICE	50%	0	50%	
EXPERIENCE	25%	15%	25%	
CAPACITY TO PERFORM IN TIMELY MANNER	25%	15%	25%	
Hourly Charges				
Monitoring			3	
Burglar Alarm			\$ 26,010	
Fire Alarm		\$30,960	\$ 3,240	
Burglar Repair and Service				
Normal Hours		\$116	# 60	
Other Hours		\$ 174.	490,-	
Mark-up Costs %		40%	15%	
Mileage		\$ 50, FLAT	.504	
Tech Calls		0	O	
Key Fob Price		\$ 6-	# 8	
Fire Repair and Service				
Normal Hours	Jan Britan	\$116,-	\$165	
Other Hours		\$ 174	#97.30	
Mark-up Costs %		40%	15%	
Mileage		50. Flat	,504	
Tech Calls:			製練場所	
Normal Hours		0	0	
Other Hours		0	0	
			\$57.04.18.03E-3	
TOTAL POTENTIAL POINTS	100%	30%	100%	

Award Winner:	Elactera
---------------	----------

NEW HAMPSHIRE LIQUOR COMMISSION SCORING OF RFP2018-11-ALARM

	1 1/1-		11	-> /	10
EVALUATOR NAME:	Walter	DATE:	2/	7/	18_

THE NHLC WILL USE A SCORING SCALE OF 100 POINTS AS SET FORTH IN THE TABLE BELOW:

CATEGORIES	POINTS	BK Systems Incorporated	Interstate Electric	
PRICE TOTAL		304320	39,600	
OVERALL ENGAGEMENT PRICE	50%	0%	50%	
EXPERIENCE	25%	13%	25%	
CAPACITY TO PERFORM IN TIMELY MANNER	25%	1090	25 90	
Hourly Charges				
Monitoring		0		
Burglar Alarm	1. 15 6 1	30,966	26,010	
Fire Alarm		30,960	3240	
Burglar Repair and Service				
Normal Hours		116	60	
Other Hours		174	96	
Mark-up Costs %		400	15	
Mileage		N	.50	
Tech Calls			-	
Key Fob Price		6,00	800	
Fire Repair and Service				
Normal Hours		166	65 00	
Other Hours		174	975	
Mark-up Costs %	7 - X-1.34	40%	15%	
Mileage		50	509	
Tech Calls:	3 (1) 10 1EV 7	ily fact with a very y		
Normal Hours		NC	.0	
Other Hours		MC	2	
		W. 4 44.	ME WAY OF FREE	
TOTAL POTENTIAL POINTS	100%	20%	100%	

NEW HAMPSHIRE LIQUOR COMMISSION SCORING OF RFP2018-11-ALARM

EVALUATOR NAME Charline Every

DATE: 8/3/18

THE NHLC WILL USE A SCORING SCALE OF 100 POINTS AS SET FORTH IN THE TABLE BELOW:

CATEGORIES	POINTS	BK Systems Incorporated	Interstate Electric	
PRICE TOTAL		*304,320	39,600	
OVERALL ENGAGEMENT PRICE	50%	10%	50%	
EXPERIENCE	25%	15%	25%	
CAPACITY TO PERFORM IN TIMELY MANNER	25%	15%	25%	
Hourly Charges				
Monitoring				
Burglar Alarm		30,960	26,010.0 3,240	
Fire Alarm	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	30,960	3,240	
Burglar Repair and Service				и
Normal Hours		×116.	\$60	
Other Hours		*174- 40%	\$ 90	
Mark-up Costs %	Lating 1	40%	15%	
Mileage		*50-flat fec N/4 #150	6504	
Tech Calls			5 8	
Key Fob Price		6.00	8. W	
Fire Repair and Service				
Normal Hours		\$114	65.4	
Other Hours		8174	97.50	
Mark-up Costs %	1000	\$174 40% 350 flat L	15 %	
Mileage		350 flat L	- ,509	
Tech Calls:	E 100 11 11 11 11 11 11 11 11 11 11 11 11			
Normal Hours		9	Ø	
Other Hours		Ø	Ø	
		40.41	Sille of Isuah	
TOTAL POTENTIAL POINTS	100%	40%	100%	

Award Winner: Interstate Electric