

April 6, 2012 SECURITY RFP - CLARIFICATIONS AND AMENDMENTS:

Question 1:

Is this, in fact, a parts only price request and is the service rate going to be used for the installation labor?

Answer: This is a parts and service price request. The service price will be used for all installations and service calls not otherwise covered by warranty.

Question 2:

Should the parts price be entered as an installed price including wire?

Answer - No, our electricians will wire the store according to the schematic provided to them. The camera vendor will come in after the fact to install cameras and related equipment.

Question 3:

All documentation and wording states that the contractor is responsible for installation costs, including miscellaneous items as conduit connectors, brackets, patching, painting and safety equipment. With sites and site conditions being unknown and which equipment going where being unknown, where would we list the estimate pricing for this equipment?

Answer – Camera wiring will already be completed from each camera location to a central IT closet. That wiring will be completed at the NHSLC's cost. Your costs for connectors, brackets et al should be included in the price of the cameras.

Question 4:

Does the price to be submitted in III-4 for cameras include materials (wire, connectors, EMT)?
-labor (installation and programming)?

Answer – Wiring will be done by the NHSLC. All other materials should be included in the price of the camera.

-three years warranty support (installation and hardware)?

Answer – Your quote in Part III should include a line for installation showing a rate per hour. We consider programming and training to be part of installation.

-software licensing (for three years)?

Answer – Please quote the selected software's standard licensing period as well as for three years (if different).

Question 5:

You indicated that UPS power backup is required for the NVR devices. Is this to be included with the pricing for the NVRs in III-4?

Answer - The UPS equipment should be listed separately so we can see the pricing.

Question 6:

It was indicated that separate pricing was to be included for Exacq and Milestone. Please elaborate on how you would like us to submit these costs.

Answer – Provide separate pricing for each software system

Question 7:

Pricing for Procurve and Cisco switches was requested. How would you like this pricing submitted?

Answer – Provide separate pricing for each switch

Question 8:

Is the PTZ camera requested for interior or exterior use?

Answer – Exterior cameras

Question 9:

A common surveillance project includes other items not requested on this RFB, such as power supplies, server rack hardware, switches, routers, patch panels, other licensing, special mounting hardware (wall mount pendants), etc. Could you explain the procedure for the winning bidder to provide pricing and receive an award for a site project that will provide allowances for these “other” materials that may be needed?

Answer – Bidders should include other typical equipment that would traditionally be used to install a system of this nature such as the items listed in the paragraph above.

Question 10:

Question and clarifications on the servers:

Do you want to specify a particular manufacturer (Dell, HP, Etc.)

Answer – No specific manufacturer is requested, however please provide the make and model of whatever server equipment you do quote.

Question 11:

Bidders to quote both Exacq and Milestone VMS software.

May I also quote Genetec Security Center software for the VMS solution?

Answer - Yes

Question 12:

All cameras will be connected to the network switch with POE (power over Ethernet). Bidder to quote both a Cisco and HP Procurve switch.

Both Cisco and HP have a wide range of switches from low end to high end that vary widely in price and performance. Would you like to specify a specific switch -or family (IE Cisco Catalyst 2900 series) that is acceptable to your IT department up front?

Answer – Please quote middle of the line quality and price.

Question 13:

-The video storage drives shall be configured for RAID 1. Optional rack mounted RAID 5 storage should be quoted as an option for larger stores.

Larger servers will have the capacity for internal RAID 5 storage with hot swap drives. This generally saves money, space and power over adding an external RAID enclosure. Is it acceptable to spec internal RAID 5 for the server?

Answer – Please spec both.