



**The State of New Hampshire
Insurance Department**

21 South Fruit Street, Suite 14
Concord, NH 03301

**Roger A. Seigny
Commissioner**

**Alexander K. Feldvebel
Deputy Commissioner**

March 1, 2011

By Email via MLRAdjustments@hhs.gov

Steven Larsen
Deputy Administrator and Director
Center for Consumer Information and Oversight
Department of Health and Human Services
7500 Security Boulevard, Mail Stop C2-21-15
Baltimore MD 21244-1850

RE: Request by State of New Hampshire
for Medical Loss Ratio Standard
Application Materials

Dear Mr. Larsen:

This letter, and the corresponding file attachments, are submitted in response to the Secretary's request for additional information with respect to New Hampshire's Request for an Adjustment to the Medical Loss Ratio Standard. Where data is readily available, the Department has provided it. Where data is not readily available, the Department responded to the best of its ability to meet the Secretary's needs in making her determination.

1. New Hampshire Health Plan has no enrollment period limitations. There are no limitations on the plan's total enrollment.
2. There is no licensed HMO carrier that is currently offering HMO products in New Hampshire's individual market. The Department's website lists companies that, to the best of its knowledge, are offering individual health insurance. The list is available at this address:

<http://www.nh.gov/insurance/consumers/documents/indlist.pdf>

None of these companies are licensed as an HMO and none of these companies are offering HMO products in New Hampshire. While the Department's website lists licensed HMOs, it does not state that they are offering products in the individual market.

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3. The Department has amended its workbook to include additional worksheets that provide the information requested. Information has been provided for each issuer that submitted a supplemental report.
4. Mega Life and Health has ceased offering individual health insurance in New Hampshire. Mega's affiliate, Chesapeake Life Insurance Company offers health insurance. The Department believes that the information submitted in its original application is accurate.
5. The Department has attached information on agents' and/or brokers' commission expenses.
6. The data submitted by the Department in its application is for all of the products offered by Anthem in New Hampshire. Anthem is affiliated with Matthew Thornton Health Plan (MTHP). Operational results of Anthem's affiliate were not bundled with Anthem's results. The data does include all accident and health lines of business for each entity.
7. The Department does not have the requested data available for John Alden, Time and Chesapeake Life for their New Hampshire operations.
8. The Department has added profit margins to the Excel attachment. Profit margins were calculated as the ratio of the after-tax profit divided by earned premium.
9. An Excel workbook has been provided.

With this additional information, the Department trusts that the Secretary will be able to deem this application complete. The Department looks forward to the Secretary's determination.

Sincerely,

David Sky
Life, Accident and Health Actuary

Steven Larsen
Deputy Administrator and Director

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Attachments: MLRReqdInfo.xls, MLRReqdInfoSupport.xls,
Exe Committee_Professional Health Ins Advisors_Commissions.xls