

**NH FUNERAL DIRECTORS AND EMBALMERS
CONTINUING EDUCATION PROGRAMS
APPROVAL LISTING AS OF JANUARY 17, 2012
FOR CURRENT YEAR 2012**

DIDACTIC (ON-SITE) PROGRAMS AND SEMINARS

1. New Hampshire Funeral Directors Association program “Embalming Standards of Care” (3 Hours) to be held January 14, 2012 in Meredith, NH.
2. International Cemetery, Cremation and Funeral Association’s Wide World of Sales Conference (Limited) to be held January 18-20, 2012 in Las Vegas, NV.
3. Selected Independent Funeral Homes’ 2012 NextGen Seminar (6 Hours) to be held January 22-26, 2012 in Los Cabos, Mexico.
4. Batesville Casket Company programs to be held in various locations and dates in 2012:
 - a. A better Way to Assist today’s Value-Driven Consumer – 2 Hours
 - b. The Zero Turn Lawn Mower and Your Funeral Home Website – 2 Hours
 - c. Research to Results – 2 Hours
 - d. Communicating with Families –Making More Effective Arrangements – 3 Hours
 - e. Remaining Bullish in a Bear Market – 3 Hours
 - f. Acting on Cremation Challenges Together –ACT by Options – 2 Hours
 - g. Tour and Product Knowledge Presentation – 2 Hours
 - h. Creating Value for Families Through Meaningful Funeral Experiences – 3 Hours
 - i. Getting to Know the Cremation Consumer ...An Initial Action Plan – 2 Hours
 - j. Using E-Business to Create a Meaningful Funeral Experience – 2 Hours
 - k. Googled...The Internet: My Friend and Occasional Enemy – 2 Hours
 - l. Seven Secrets Families don’t Share – 2 Hours
5. National Funeral Directors Association Certified Preplanning Consultant seminar (8 Hours) to be held:
 - a. February 22-23, 2012 in Union City, GA.
 - b. July 12-13, 2012 at PIMS, Pittsburg, PA
 - c. October 26-27, 2012 at Worsham College, Wheeling, PA
6. National Funeral Directors Association 2012 CANA/NFDA Spring Cremation Symposium (Limited to 7.5 Hours) to be held February 8-9, 2012 in Las Vegas, NV.

7. The International Cemetery, Cremation and Funeral Association's 2012 ICCFA Annual Convention & Exposition (17 Hours) to be held March 19-22, 2012 in Las Vegas, NV.
8. MJK Market seminar "The Value of a Funeral – Part II" (12 Hours) to be held February 13-16, 2012 in Vail, Colorado.
9. In-Sight Institute Certified Funeral Celebrant Training (16.5 Hours) to be held at various locations and dates throughout 2012.
10. Dodge Institute for Advanced Mortuary Studies Managerial and Technical Seminars (18 Hours) to be held March 19-23, 2012 in Clearwater Beach, Florida.